

Correspondence.

SALT LAKE CITY, Sept. 12th, 1899.

Mr. Editor:—All questions that are proposed and agitated by the Presidency of the Church have a significance and importance, and demand more than a passing thought or a few days' observation; and none more so than the question of co-operation. The movement has elicited the hearty approval of the transient visitor; it has been commended as good foresight and statesmanship, and as the correction of the speculative abuses inseparable from trade and commerce under the old system. A hearty endorsement of all the views touching this question was given by the "Irrepressible Train." But while the casual observer sees so much to admire, does this great movement find the hearty and unqualified support that it should? Does it demand, to-day, the careful adherence to its programme of every buyer that it should? Does every man of prominence use his influence to have the means of the people flow in the proper channel, helping to make this great experiment a complete success?

This enterprise was the first to inaugurate low figures, as the prices of goods now and formerly will show (I quote best articles):

Nails, formerly \$21, to-day \$10.  
Stoves, " \$60, " \$42 to \$45.  
Sugar, " 35, " 25c.  
4-4 brown muslin, best, to-day 20  
" bleached " 20 to 32 16 to 30  
Denims, " 21 to 35 19 to 30  
Hickories, " 20 to 32 19 to 33  
Apron checks 24 1/2 to 38 19 to 35

What has produced this astonishing reduction in prices? Not the mere difference in freight charges now and six months ago, but the adherence to pledges made. I say, therefore, that this movement should not be considered as a tool merely to provoke others to sell cheaper simply because they are compelled by virtue of co-operation; but it should be sustained by all from gratitude, principle and duty. It should command patronage on the high moral principle of benefactions conferred, and the question should be not where I can do the best to-day, but where I ought to trade. Who broke the barriers of high prices? The answer is the Parent Co-operative; and if every purchaser felt this and did his whole duty well, the principle sought to be solved would permeate all the avenues of trade.

The main consideration has not been how much can be made or how much this or that article would bear, but how low can we deal safely and justly with the stockholders' funds. Had this not been the motive then the gap of depreciation in prices consequent on causes beyond control might not have occurred. But the pledges and determination, that while the people, and the bishops, those cabinet ministers, were called upon to sustain their movement, all just cause of complaint should be removed and the people have cheap goods. Has that pledge been maintained? Let the figures above quoted tell.

The wisest and greatest schemes, having for their sole object the good of the great mass, will fall to the ground unless sustained by hearty and unceasing co-operation. Even the scheme to redeem the world spiritually must have a Christ to bring in a happy and glorious consummation. Perhaps all the details and workings out were not made known to him, but nothing short of his hearty co-operation to make his Father's scheme a success, could have enabled him to say "Not my will, but thine be done," and at last to say "Father, it is finished."

In the peculiar organization of our church, what are we all but the avowed disciples of one man, who, by choice, ordination, &c., have promised adherence to the policy proposed for our adoption, and whose highest aim it should be, so long as we make our profession, to make these schemes a success. True, in the midst of a transition from one state to another, some of us may suffer, but the masses are benefited. It would be better to-day, a thousand per cent. if, in all the avenues of trade and in all our secular pursuits, we had wise, judicious men to advise, in the expenditure of the several sums of money seeking investment, so as to bring into the several settlements the varied machinery needed.

Some time ago one of our superior mechanics, seeing the impoverished condition of one of the settlements and the miles the people had to travel to get needed mill privileges, built two very fine ones, a saw and grist. Presently theories were raised, "extortion," "competition is the life of trade," "free trade and sailors' rights," &c., which do well for England, perhaps. But the consequence was another mill, No. 2, was erected to modify No. 1, and then No. 3 was to be built and now that town runs 25 miles to get wool carded, &c., &c. Hence competition is not the life of trade, but as in this and hundreds of cases that might be named it was its death; for where so much competition exists the spirit that suggested co-operation, the greatest good to the greatest number is needed for a balance.

The Parent co-operative here has seated itself to control the wholesale and retail markets; it looks and demands perforce of our position, our unqualified support, and this it must have or else let us forgo the one, recall the other and pull down the signs, and be like the rest of the world.

Yours, OBSERVER.

TOOLE, Sept. 1st, 1899.  
Mr. Editor:—In this city we have been blessed and profited the past season by the dealing out of goods by our Co-operative Institution, which, I think has thus far done a very fair business; the only competition being Mr. N. Dunyan, who has now sold his entire stock to S. A. Cotter, who, I am informed, will continue the business heretofore carried on by Mr. Dunyan.

Crops are good; wheat nearly all thrashed. Abundance of bread stuffs, and the people generally happy.

LOST!

SOME time between Saturday and Monday, the 4th and 5th inst., a MEMORANDUM BOOK, containing some papers, and a small account, was lost by the writer, returning the same to E. M. GASTE, at his place in the 13th Ward, or at his residence in the 13th Ward.

CHICAGO TRADE.

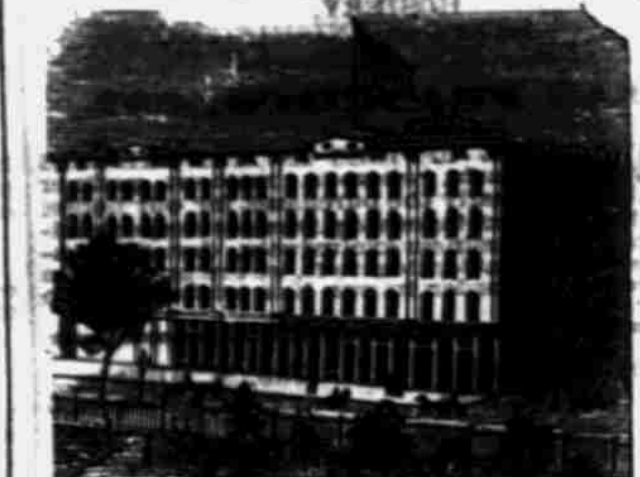
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Goods by the Package or repacked at  
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Particular attention paid to Druggists' orders.  
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And Dealers in  
**FURNISHING GOODS**  
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H. C. Clement,  
O. L. Ottman,  
R. F. Phelps,  
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Lemon and Vanilla Extracts, liquid  
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**GOLD MEDAL BAKING POWDER.**  
All Goods warranted as represented.  
Orders solicited by mail, and satisfaction  
guaranteed in every instance.

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FAIRBANKS, GREENLEAF & CO.  
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**J. & H. CHAPMAN,**  
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Vaults and Vault Fronts  
Always on hand and made to order.

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**HALL'S PATENT 'CONCRETE' SAFES**  
Which have stood the test of nineteen years without a single failure.

All the latest improvements in Burglar Proof Work, including the DOVE-TAILED Work, acknowledged by all competent judges to be the most perfect safeguard against burglars now extant.

"Not one of our Burglar Proof Safes" has ever been robbed of a SINGLE DOLLAR by burglars or violence.

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Proprietors of the  
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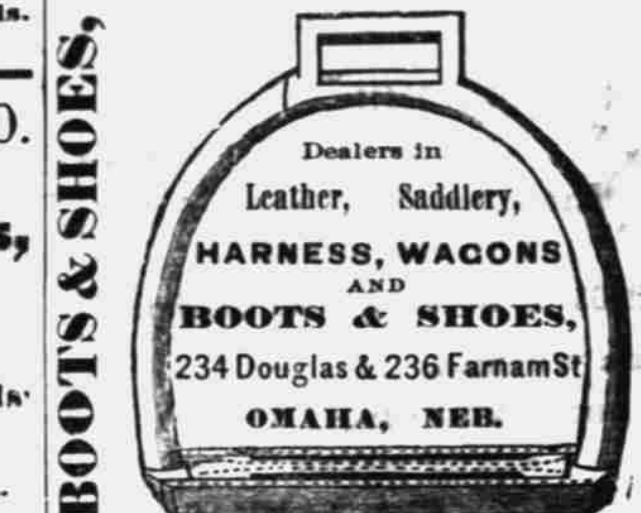
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ESTABLISHED 1835  
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Manufacturers and Jobbers in  
White Lead, Colors, Varnishes,  
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Special Brands of Lead  
Made for the Trade at Factory Prices.

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Being manufacturers of our own Lead and Colors, we can supply them from St. Louis, or Omaha, Neb., at Factory Prices by addressing us at Omaha.

**E. SHOEBRIDGE & SON**  
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**G. H. & J. S. COLLINS,**  
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**HARNESS, WAGONS**  
AND  
**BOOTS & SHOES,**  
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**CONFECTIONERY, CRACKERS, &c.**  
At the Lowest Wholesale Rates.  
All orders promptly filled.  
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**Paints, Brushes, Varnishes**  
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**PAINTERS & GLAZIERS**  
Also,  
**OILS of all kinds, COAL OIL**  
In Barrels and Safety Cans.  
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Which we offer to the Trade at New York and Chicago and St. Louis prices, Freight added.

We are also the only Western Agents of the **SMITH & RAND POWDER COMPANY,** and keep constantly on hand a full assortment of their celebrated

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And all Grades of **BLASTING POWDER** and **PURE.**

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Until you have examined the

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Discarding the chain stitch of the Grover & Baker, so easily reversed, and subject to wearing out, on account of cord on the under side, we adapt the lock stitch alike on both sides of the fabric, and have added the knot, double knot, and double lock, thus giving every range of fabric.

The four differential stitches and reversible feed, which allows the work to run either way, make it incomparably the best for family use.

A NEW MANUFACTURING MACHINE, which is pronounced the Machine of the age. It is a Fine Sewing Machine in Utah, Idaho, Montana, or Wyoming not giving perfect satisfaction, we will repair it free of any charge.

Branch Office at Salt Lake City, Will be open by September 20th. Traders are invited to call and examine our Machines, whether desiring to purchase or not.

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Manager,  
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AGENT FOR  
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Orders filled Promptly and at Lowest Market Rates.  
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**NOTIONS, GLOVES,**  
**HOSIERY,**  
**HOOP SKIRTS, CORSETS,**  
UMBRELLAS, PARASOLS, FANS,  
White Goods, Laces, Edgings,  
KNITTING COTTON,  
Which we shall at all times offer at the bottom of the market.  
Prompt attention will be paid to Letter Orders and satisfaction guaranteed in ALL CASES.  
Particular attention paid to Salt Lake Trade,  
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**R. M. HOBSON & CO.,**  
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Agents for the sale of the Delectable Cold Fish,  
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Refer by permission to George Goddard, S. L. City  
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Which they offer to the Trade at LOWEST MARKET PRICES.

Manufacture in Chicago.  
**Custom-Made Boots and Shoes,**  
Of Superior Quality.  
And keep on hand the LARGEST STOCK OF GOODS in their line to be found IN THE WEST.

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Orders carefully attended to.  
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THE GARDEN CITY STOVE,  
REPRESENTED above, is the latest improved R. Stove for a thorough and economical combustion of Western Coal.

Our Stock embraces over a Hundred Varieties, and for Beauty, Durability and Utility is unsurpassed.  
Our Prices are Lower than inferior Stoves can be bought for.  
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