

## Generally Optimistic Tone Prewils in a Season of Much Quiet.

# MAKERS ARE REJOICING

TAKE A VACATION.

EXCURSION TO OGDEN.

\$1.00.

BUSINESS NOTES

-xcellent condition; on the east side o

Utah National bank..... 115.00 Utah Savings & Trust Co.... 110.00 Western Loan & Savings .... 106.00 Zion's Sav. Bank & Trust Co.... 350.00

BONDS.

City Council majority do? It in

**LIFE INSURANCE** 

Utah Sugar Co.....

shifts the load on nosterity.

ine d Movement Toward Normal Conditions Causes Hopeful Expressions in the East.

The rythm of the week's trend of rent events was broken by yesters being a holiday, and the general sation from all business for the ie being. But as a whole, the week one of some moment in s been ney circles, due to the opening of new Merchants' Bank in the building, also there was the tion of a 3 per cent dividend laration of a the Deseret National bank, and the in of officers by the Deserct Sav-In general, financial conditions show steady improvement fieldy owing to favorable crop re-ris, casicr money, and a more hope-feeling in the business world. king men report that the depres-is slowly but gradually disappearand evidences of improvement are le in the diminishing number of cars, in the somewhat better or-for steel, in a partial revival of a for steel, in a partial revival of ding, and in a steadfor demand merchandise in many of the lead-markets. It may be some time re the activity of 1907 is regained, the recovery should be more rapid markets, in usual because the country genly is not suffering from over-pro-tion as during the previous panic, ere long industries must restart prevent an actual scarcity of merif present contraction is perted in

most stimulating element in uation at present is the crop situation look. Financiers report that the crop this year according to pres-promise will yield 2,700,000,000 nels, which at the September opn price of 62 cents would be valued \$1,700,000,000. The wheat crop h an indicated yield of 675,000,000 hels at 93 cents per bushel would ount to \$627,000,000. The cotton p which promises 13,000,000 hales  $9\frac{1}{22}$  cents would yield about \$600.-.000. The oat and hay crops, now of danger, are record-breakers in nitity and quality. Last year these crops were valued at over \$1,000,we crops were valued at over \$1,000, 000,000, and this year that sum will be further exceeded. All the crops of 907 were estimated by the depart-hent of Agriculture at a valuation of 7,412,000,000 on the farm; and in lew of the larger yield this year, and he good prices generally obtained, it is quite reasonable to expect that yrmers this year will produce new galth worth at least \$8,000,000,000; mm largest sum ever realized in one mm by this country or any other may agricultual products. This conagricultual products. This con-ed prosperity of our farmers will strongest factor in recovery.

### STERN CORRESPONDENCE.

ent correspondence from eastern centers reports the money mar-asy and undisturbed by either asy and undisturbed by either nment operations or gold ex-Renewal of the latter on a rate scale was somewhat of a oderate scale was somewhat of a rprise. Fortunately there is plenty I gold to spare; and the fact that reign indebtedness is small, and that rain and cotton will be shipped more reely at good prices, renders any im-portant efflux of gold imporbable. This country still retains fully one-falf of the \$100,000,000 gold imported ifter the panic. The outlook for the

(All questions relating to life insurthe Press Bureau of the Utah Asso-clation of Life Underwriters. Address P. O. Box 424, Salt Lake City, Utah.) Mr. D. F. Wissmar, one of the acive members of the association and a uccessful field man in the Metropolitan ranks, is in Stockholm. He sends greeting to all his old friends, and in-cidentally mentions the fact that an old line American life company had ust paid a \$30,000 death claim in that ity.

basis. Much good in the art of sell-ing is expected as a result of class work. Every member of the associa-tion sheald join. Information will be furnished the members upon applica-tion to the president or secretary. women and misses. It has been re-marked that the shifting of fashion from the Japanese type of loose fitting garment in body and sleeve has been precipitate. UNCLE REMUS' INSURANCE.

garment in body and sleeve has been precipitate, so the patterns are being reduced. For early fall the most noticeable feature will be the use of two fabrics in making tailored suits. Especially among western buyers staple suits and coats are being or-dered for August and September de-livery. All garments made for the early fall in neat worsted and woolens are selling rapidly. The retail trade has done a generally fair business the past week, with steady buying in sta-ple summer lines. No special features are looked for immediately. Joel Chundler Harris, the author of the celebrated "Uncle Remus" stories and editor of the megazine of that name, who died recently at his home in Atlanta, had \$40,000 life insurance. He was a firm believer in the institution and would have had more except for his physical condition in the latter years of his life.

BILL NYE ON HEALTH.

"In these days of dynamite and swift-changing presidential administra-tions, and dark tunnels through which TAKE A VACATION. Now is the time to take a vacation, get out into the woods, fields and mountains and visit the seashore, but do not forget to take a bottle of Cham-berlain's Colic, Cholera and Diarrhoea. Remedy along with you. It is simost certain to be needed and cannot be ob-tained on rallroad trains or steamships. It is too much of a risk for anyone to leave home on a journey without it. For sale by all druggists. tions, and dark tunnels through which an engineer goes groping his way at twenty-fve miles per hour; these days of tumbling signs and tipsy telegraph poles. Ilve whres and dead repairers; these days when the politician and the policeman with his pull lie down to-gether (under the influence of the same stimulant); these days when death lurks in the air we breathe, the earth we tread, the food we eat, the water-the water we bathe in-I say it behooves us to look well to cur insurance and our future state and I take pleasure in certifying and saying to whom these presents may come that Tomorrow via Oregon Short Line at 7:10 and 9:30 a. m. and 12:35, 1:00 and 4:00 p. m. returning, leave Ogden at 2:05, 5:15, 5:45 and 8:10 p. m.

vas greeted by a large crowd of admirers when he arrived at Omaha toto whom these presents may come that to whom these presents may come that since I became fully insured my health has improved so much that it is a sub-ject for profound congratulation on my own part, and the deepest disgust on the part of those who would naturally inherit my vast wealth." day en route to Chicago. Although protesting that this is not a speechmaking trip, Mr. Bryan was induced to mount a baggage truck at the depot and address the crowd during the 15 minutes the train remained here. He

The past week has been one of stag-nation in local stocks, only a few deals being recorded. There is still a strong inquiry for such leaders as Consolidat-ed Wagon preferred, Home Fire and Lewiston Sugar. The other sugar stocks were somewhat dull, even in the face of strong reports from all the beet fields. Agricultural Supt. George Aus-tin passed through the city Thursday, and stated that the outlook continued of the most promising character, the Garland beet fields especially being in excellent condition; on the east side of 20-year endowment policy Is this form of insurance a good in-vestment? Yours truly,

Answer: Replying of your first ques-tion, we refer to the insurance col-umn of June 18 (Anxious): June 27, and June 28, 1908. All these letters and answers concern the company you mention mention.

the Bear river where only a small ton-nage was obtained last year, he thought at least 15,000 tons would be harvested A 20-year endowment policy for a young man is something that makes him a capitalist. Many a young man has been enabled to go into business because of an endowment policy upon which money was loaned to him. Our country today is full of men who, only through the medium of endowment in-surance, have been able to secure for themselves a college education. Please pardon a personal reference, but the writer is one of that number. With no other asset than a policy in an "old line" company, and a supply of determination of the right sort, he was A 20-year endowment policy for this fall. The water in the Hammond canal which failed, through a break last year, is being furnished steadily to the farmers on the east side at present, and no difficulty in the canal or flumes is anticipated. The following are the latest quotations: Amalgamated Sugar Co., pfd.....\$ 97.00 Amalgamated Sugar Co., com.... 175.00 Beneficial Life Insurance Co....125.09 Con. Wagon & Mach. Co., pfd... 114.50 Con. Wagon & Mach. Co., pfd... 114.50 Con. Wag. & Machine Co., com. 101.00 Commercial National bank ..... 140.00 Descret National bank ...... 287.00 Descret Savings bank ....... 510.00 First National bank, Ogden...... 316.00 Hume Fire Insurance Co. ...... 195.00 determination of the right sort, he enabled to attend college and win nimself a competency in knowledge.



Proposed Increase of Freight Tariffs Draws Significant Comment from New York Financier.

Henry Clews & Co., in their Wall street letter have the following of interest to say relative to the much mooted question of advance in freight rates

Z. C. M. I..... 203.00 Whether the proposed advance of 10 per cent in freight rates is being used Salt Lake City Railroad...... 100.00 Sumpter Valley Railroad...... 100.00 Utah Co, Light & Power Co..... 101.50 as part of a big stock market speculation or not remains to be seen. It is very certain that an advance of this amount in freight rates alone would add enormously to the revenue of the railroads. According to "Poor's Man-ual" the freight earnings of American railroads last year were \$1,825,000,000. Ten per cent of this amount would mean over \$180,000,000 increase in rev-eune. Net earnings last year on freight and passengers amounted to \$\$23,000,000. It is but reasonable to expect that the volume of traffic will shortly begin to increase; in fact, it has done so already as shown by the smaller number of idle cars. The railroads have already put into effect may important economics 103.00 very certain that an advance of this What does a sensible business man do when confronted with a deficit? He retrenches. What does an "American" creases its expenses, mortgages and

cars. The railroads have already put



Not Having Been Notified of His In Battle Near Cetro Colorado Nomination, Not Proper for Mining Camp, Altar District. Him to Make Speeches.

Time Since 1892.

Omaha, July 24 .-- William J. Bryan

LOST TWO OF THEIR SOLDIERS HE WILL ACCEPT WHEN TOLD Five Were Wounded-Chief Dolores Reports Received Indicate Democrats Are More United Than at Any

And His Son Among The Dead.

Tucson, Ariz., July 24 .- In a desperate battle between Mexican troops and Papago Indians last Tuesday at the Imaculada ranch near Cetro Colorado mining camp, in the Altar district of Sonora, 19 Indians and two soldiers were killed and five soldiers were wounded.

Sonora, Killed Nineteen,

DEFEAT INDIANS

ost any locality

nampo

Angeles

Paul .... falo ..... liampolis

ALT LAKE

waukee

BANK STATEMENT.

32,650,000 34,417,000 23,713,000

 $\begin{array}{c}
 6,493,000\\
 5,486,000\\
 2,420,000\\
 .311,000\\
 2,446,000\\
 0,961,000\\
 6,634,000\\
 0,095,000
\end{array}$ 

907.000 752.000 402.000 650.000

8,13,000 1,772,000 5,853,000 4,935,000

FRESH EGGS.

The encounter resulted from an attempt to return the Indians to their reservation. The Papagos are usually peaceful but many complaints of depredations upon ranches by this band caused the government on two previous occasions to send troops to subdue them. The Indians fled to the mountains both times.

Tucson, Ariz., July 24 .- It was learn-Tucson, Ariz., July 24.—It was learned from the secretary's letter to Gov. Cubillas of Sonora today that after three years of endeavor to subdue the Yaquis, the government of Mexico has turned the situation over to the Sonora state authorities. During this period a large number of Yaquis and their families were deported to Yucatan, but it is believed that the main deporta-tions have been of peaceful Indians in-stead of renegades. Cubillas has formulated his plans.

also enlist vaqueros to act as guides





you

7

minutes the train remaind here. He was introduced by Congressman John Sharp Williams, who is here to address a meeting of the Dahlman Democratic club tonight. Mr. Bryan said he would wait until after his formal notification before taking up the discussion of party politics. politics. BRYAN'S SPEECH. Mr. Bryan spoke as follows: "Ladies and gentlemen: I want to say to you that it is 12 years now since Williams began introducing me and he has been at it off and on ever since. If

Willams began introducing me and he has been at it off and on ever since. If all the states would do as well as Mis-sissippi has done, I would long ago have been retired to private life, after being president for four years, for Mis-sissippi was the one state in which I carried every precinct in the state, and returns now indicate that I may rea-sonably expect the electoral vote from her this year. I am in rather an em-barrassing position. I have not been notified of my nomination as yet, and it would not be proper for me to enter upon discussion of politics until the platform is formally presented to me and I have been officially notified that I have been nominated. It would not be proper for me to make any speeches, and yet I can say to you confidentially that from some intimations I have had I know enough to say that our platform is an each wough to say that our platform I know enough to say that our platform is a good platform and the surprise in the announcement will not be as sud-

ien as it might be. "I might go even further and say that have hastly looked over the platform, nd if there is anything bad in that latform I have not discovered it yet,

platform I have not discovered it yet, and if there is anything good that has been left out, it has not been brought to my attention. So I am quite pre-pared to accept the nomination without any great deliberation. In the course of the campaign I shall have opportu-nity to discuss the various questions

nity to discuss the various questions that are at issue, but I shall not enter upon that discussion now. I will, from time to time, receive reports from various sections. In fact, they are coming

now, and the reports indicate this-that the Democratic party is more united than it has been since 1892, and that in tiself is a good onen, for when the Democratic party is united, it has very close to a majority of the votes, if not an absolute majority. (Applause.) When we commence with a united par-

tains both times. The present expedition under Capt. Baron with 60 soldiers surprised the Indian village. The soldiers found no one in camp but two boys, as the balance of the population were gathering cactus fruit in the hills. The soldiers set fire to the houses and the Indians rushed to the rescue of their homes. Seeing the troops, they took refuge behind nearby rocks and opened fire. Baron ordered the bugler to sound the retreat. The troops retired and the Indians pursued, thinking they had routed the soldiers. The latter, how-ever, soon halted and opened fire, kill-ing 19 of the hostiles and wounding many. ing 15 of the hostiles and woulding many. The Indians fied, taking their wound-ed with them. Among the killed are Chief Dolores and his son. These two are said to have been the chief trou-ble makers. The wounded soldiers were taken to Hermosilio. The scene of the encounter is near the international line about 80 miles from Santa Ana station, on the So-

The outlook for the neral market is favorable. A bet-r investment demand is in sight, es-cially for good bonds, which at preslevel and in view of the low rates or money, would seem to be desirable s investments to institutions and ealthy buyers. Stocks have already ad a big rise and are exposed to harp reactions from realizing; but as ong as the market is free from crop d political scares the efforts to lift ices will continue. Those in control the market are rich and powerful en who have not yet succeeded in aterially distributing their load, the various reasons having reed to invest.

#### LUMBER (TRADE.

The lumber trade reports business cking up. Lumbermen are feeling e effects of the building move, as buildings are rising from their dations, requiring lumber for completion. Dealers report sev-additional warehouses in sight th will call for considerable ma-t. The general market is firmer, the sawmill men specially confithe sawmill men specially confi-that there will be higher prices fall, with a steady advance from on. The outlook seems to be outlook seems to be er every week.

#### HARDWARE TRADE.

The hardware trade repots a stead-y inceasing business along all sum-er staple lines, mentioned in detail at week. The outlook is hopeful, wen in mining machinest yen in mining machinery.

#### WHOLESALE DRY GOODS.

In the wholesale dry goods trade, bbers report the outlook for the fall rade good. Light weight fabrics will e popular, with staple worsteds and oolens lower. The dress goods mills re reported as reluctant to turn from all lines and admit that the yardage of considerably below that of last ear. Buvers are knowing their rer. Buyers are keeping their re-ers down to such small volume that a necessary for manufacturers to a the such small volume that e the issue on new lightweight s. The trade agrees that for the ng of 1909 weight satins, chiffons lightweight serges, taffetas, wool sat-ins, and volles will be the special fa-vorites for the new season. Striped withings in woolens and worsteds are demanding much attention. This fall will mark the introduction of the light fitting sleeve and tight skirt for Striped

Last year about a billion and a half dollars was spent for liquors and one-half billion for life insurance. How long before these figures will be re-versed?

The Home Life of New York has just increased its capital stock from \$125,000 to \$500,000. This will be an actual in-crease in asset, and is a spiendid strengthening force for this substantial ompany. . . .

"Men talk of luck, and to that mystic word ascribe their failure and success. -Nor seem to see that luck is only pluck, though written with a letter less.

. . . What about those investigations in the southern part of the state, colonel? Are we to get at the facts for pub-lication? Why can't we publish a name or two and make an example by which other offenders may profit? Give us some parts of the "Unicted"

Give us some names of the "Twister' family. . . . Among the topics to be discussed at

the Los Angeles convention is the much mooted subject, "Is Twisting ever Jus-tifiable." We would like to have every life insurance agent in Utah hear that discussion, for it is pretty certain that some of the opinions expressed would some of the opinions expressed would cause some of our best known pirates here to "sign the pledge." All the insurance press, every insurance com-missioner of every state, is now ar-rayed against the practise, and the warfare is reaching a stage where the "twister" is being forced into the limelight and made an object of con-tempt to be shunned and haunted wherever he shows his head.

The association has extended its work beyond the writing of legitimate in-surance. A class in salesmanship has been formed, taking the Sheldon



No old sore can heal until the cause which produces it has been removed. External applications of salves, washes, lotions, etc., may reduce the inflam-mation and assist in keeping the place clean, but cannot cure the trouble because they do not reach its source. Old sores exist because the blood is infected with impurities and poisons which are constantly being discharged into the place. The nerves, tissues and fibres of the flesh are kept in a state of irritation and disease by being daily fed with the germ-laden matter through the circulation, making it impossible for the sore to heal. S. S. S. cures chronic sores by its purifying action on the blood. It goes down into the circulation, and removes the poison-producing germs, impurities and morbid matters which are responsible for the failure of the place to heal.  $\S, S, S$ , makes the blood pure, fresh and healthy; then as new, rich blood is carried to the spot the healing process begins, all discharge ceases, the inflammation leaves, new tissue begins to form, the place fills in with firm, besithy flesh, and near the second is near the second second second. bealthy flesh, and soon the sore is permanently cured. S. S. S. is purely regetable, the safest and best blood purifier for young or old. Eook on fores and Ulcers and any medical advice free to all who write.

THE SWIFT SPECIFIC CO., ATLANTA, GA.

effect many important economies.

into effect many important economies, and while expenses had been enormous-ly increased by high wages, and high materials, still the roads should now be receiving the benefit of improve-ments made for economical results. Of course the railroads would soon be in a critical position if present conditions were maintained. What with outlays forced upon the railroads, partly to satisfy public opinion, and partly to meet the obligations of growing traffic, and what with the growing difficulties of suitable financing the roads; it must be conceded that railroad managers have grave problems with which to deal. The railroad question, however, is a many sided one, and cannot be set-tled purely from the railroad stand-point. Public interests will have to be considered, and it will also have to

point. Public interests will have to be considered, and it will also have to be recognized that an advance in freight rates is not the most likely method of stimulating a revival in traf-fic, which after all is the one thing really needed. If the advances in rates now contemplated are really put into nc, which after all is the one thing really needed. If the advances in rates now contemplated are really put into effect and maintained, the year 1009 may easily become a far more profitable one for the railroads than even 1907. Should these plans be successful, it is evident that the railroad business would be placed upon a much more profitable basis than heretofore, that dividends would quickly recover from recent losses, and that this advance would be utilized as the basis of a huge speculation. Such a result would be welcomed by the speculative ele-ments, but would be exceedingly dis-tasteful to the more conservative class-es in both business and financial circles. It cannot be ignored that higher rates would depress and not stimulate traffic; and the effect of such action upon public opinion might prove

stimulate traffic: and the effect of such action upon public opinion might prove dangerous in the extreme, especially in face of a political campaign. If the roads temporarily advanced rates, say, 5 per cent instead of 10 per cent, for the purpose of helping them out of purely temporary difficulties, and agreed to return to the old level as soon as conditions permitted, there would be little complaint. Our railroad magnates are not yet philanthropists; and though generally large-minded,far-sighted and very able men, there are few among them who could be depend-ed upon to resist the temptation of such a great speculative opportunity. A movement that contemplates putting railroad property on an even more prosuch a great apcculative opportunity. A movement that contemplates putting railroad property on an even more pro-fitable basis than existed before the

railroad property on an even more pro-fit able basis than existed before the panic, and is accompanied by an un-paralleled accumulation of idle funds carries with it a speculative opportuni-ty of the most dangerous sort. Its very possibilities make it highly inimical to puble welfare; and political opinion will surely be strongly aroused against the railroads, stirring up another wave of hostile legislation still more radic-al than the one now subsiding. It is to be hoped the railroads will carefully consider the effects of their present movement which has been planned with more earnestness and care than is gen-erally supposed. Railroad managers and they will certainly do well to pru-dently consider the consequences they will bring down upon themselves by not to mention another outbreak of public hostility that could only end in fuerous legislation and act as a fur-ther stimulus to the desire for gov-ernment ownership. The differences of public hostility that could only end in fuerous legislation and act as a fur-ther stimulus to the desire for gov-ernment ownership. The differences of public hostility that could only end in the stimulus to the desire for gov-ernment ownership. The differences of public hostility which opposes it. The relative financial standing of the two corporations and the infense rival-ry between them for New York uraffic may easily become a factor of import-ance in the rate question.

it has been in the habit of making. It has very unfairly attributed all evils to the Democrats when they were in power, and it will take it more than four months to undo the arguments it has been making against Democrats." Should men who brazenly repudiate

their own promises be entrusted with \$600,000 of the people's money?

IRRIGATION CONGRESS.

Call for Sixteenth Annual Session to Be Held at Albuquerque.

ALBUQUERQUE, N. M., July 24 .-

The executive commite of the na-tional Irrigation congress today issued the call for the Sixteenth National Ir-rigation congress to be held in this city Sept. 29 to Oct 3, inclusive. The call states that the four great objects of the congress are "to save the forests, store the floods, reclaim the deserts and make homes on the land" and store the floods, reclaim the deserts and make homes on the land," and adds that all who are interested in the achievement of any of those ob-jects are invited to attend congress. Concurrently with the irrigation congress there will be held an inter-national industrial exposition of ir-rigated farm and forest products, to-gether with exhibits of every industry and natural resource of the country. The call emphasizes the fact that those who attend the congress will have op-portunity for visiting the various gi-gantic irrigation projects under con-

portunity for visiting the various gr-gantic irrigation projects under con-struction by the government. The board of control of the congress, consisting of clitzens of New Mexico, has prepared a flue program of enter-tainment and obtained cheap trans-portation to the vicinities of the south-western irrigation projects. western irrigation projects,

#### BALDWIN'S BALLOON .

Washington, July 24 .- Capt. Thomas Washington, July 21.—Capt. Thomas S. Baldwin, the aeronaut, whose ma-chine will be tested by a board of sig-nal corps officers within a few days, arrived here to superintend the work of assembling his dirigible balloon. His hydrogen gas generating plant also ar-rived. The circus tent which the signal corps has ourchesed for housing the

rived. The circus tent which the signal corps has purchased for housing the airship during the trials is not expected before the first of the month. Among the 10 men who form the bal-loon squad of signal corps and who will assist at the trials to be held at Fort Myers, several have worked with Capt. Baldwin before. Six members of the squadron had experience with balloon-ing before entering the military ser-vice.

It is probable that Capt. Baldwin will use one of the members of the balloon squad as an assistant during the flights, if permission is granted by Gen. Allen, the chief signal officer, who will direct the tests.



Ohio. Sold by Druggists, 750 Take Hall's Family Pills for consti-