## DESEREI EVENING NEWS: SATURDAY, DECEMBER 16, 1905.

will a large warehouse near the depot which they still own and use. This no more than the traith to say that this firm has done a great deal towards creating a market for fruits produced in and near Brigham City, and in making these products famous and in making these products famous and in the troping of domestic fulls, including peaches, apples, cherheits, including peaches, apples, cherheits, including peaches, apples, cherheits, including peaches, apples, the heading speciality of this firm, it does a heavy business in other lines. It han heavy business of the firm are also fruit growers, and produce in their own, and alfalta seed. The members of the firm are also fruit growers, and produce in their object, cherhes, appleots and peaches, especially the latter.

latter.

extensive connections which house has established throughout intermountain region enable it to of unlimited quantities of d produce, a condition which it to handle the local product advantage to the producer; the same time it is always able it to customers at a distance the prices.

and wide over all the inter-all states this firm has built up reputation for fair and honorling; and this reputation, couwith the superior judgment and less ability which the members of possess, has contributed to

firm owns about 10,000 acres of lands extending along Bear from a point about four miles Brigham City to its mouth, makmarsh tract about three miles wide and miles long. This is the finest ground for water fowl in the

ting ground for water fowl in the , which is the reason why the firm bird title to it. It is an immense or fowl game preserve, hotel is maintained upon it, about hiles from Brigham City, for the clal accommodation of sportsme. les and boats are furnished to Guides and as, and duck-hunters find it a verparadise.

e paradise. pring the open senson for duck ing. Oct. 1 to Jan. 1, it is visi-arge numbers of sportsmen, who a from many different states, even ar east as Pennsylvania and New rk. It is a unique enterprise, there ag nothing like it in the inter-uptain states; and sportsmen ap-ciate it immensely. ......

## BRIGHAM CITY PHARMACY.

HIS establishment is owned by a co-partnership consisting of Jesse W. Hoopes and A. L. Eddy.

The manager of the business is A. Lisle Eddy, Esq., a thoroughly competent pharmacist and a business man unusual ability, who, during his sidence in Brigham City has built up excellent reputation for fair and

ent of tollet and fancy articles; line of perfumery; and a good of stationery, etc. It also shows indsome display of burnt leather

presents.



**People of Utah Milk** Seventy Thousand Cows.

HE creamery business has been er or producer of the milk. Not only satisfactory this year, both to has he shared in the increased prices, a direct result of these shipments, but the creameryman, who is the manufacturer, and the farmer who is the producer of the milk.  $\Lambda$ large volume of business with good

prices for creamery products has been the record of the year. The last government consus gave the total number of milch cows in Utah

as 60,000. There has been a steady increase in the number of milch cows each year since the census was taken and a conservative estimate would now be 70,000 cows. Judging from the amount of product, this is a fair estimate of the number of milch cows in Utah. Their value at \$35 per head would amount to \$2,450,000. The dairy

product from these cows is estimated at \$3,000,000 and the value of the calves at about \$500,000, making a total yearly product of \$3,500,000. These cows now supply not only all

the milk, butter and cheese and a large part of the condensed milk used in the state, but also ships out large quantities of these products. One firm has shipped out of the state eight carloads of butter, which were distributed as follows: Two cars to New York, one car to Los Angeles, two cars to Portland, one car to Seattle, one car to Spokane, one car to Butte. In addition to these shipments there have been large con-signments of butter in less than car-

lead lots. Several cars of cheese and large quantities in smaller shipments have been sent out of the state. There have probably been 20 or 30 cars of evaporated milk shipped, part of it woing to the orient It is a matter worthy of mention that one of the first carloads of Utah products to be hauled over the Salt Lake Route to Los Angeles was a car of butter. It is believed this will be an important morther for Utah datay prod-

of outer. It is believed this will be an important market for Utah dairy prod-ucts in the future. These large shipments to outside markets has had a direct influence on the home market for these products. In fact it has been one of the most im-portant factors in the regulation of prices.

While the shipment of dairy products in car load lots to outside markets, which has been made possible by centrailing the factories, has been the means of extending and enlarging their business, it has at the same time been of the utmost importance to the farm-to do this.

abled to concentrate his product by sep-arating the cream from the milk, sell-ing the cream only and keeping the skim milk at home where it can be best used for feeding purposes. This not only results in economy in the handling of his product, as it eliminates a large expense in the hauling of milk, but it enables him to ship the cream long distances at a conversitively low cost. listances at a comparatively low cost. It is not surprising to find that dur-ing the past year there have been more separators sold in the state than in any previous year. The volume of business done in this line has amounted to from \$40,000 to \$50,000. They are now one of the most important factors in the the most important factors in the creamery business. They not only bene-fit the farmer who uses them but make it possible for the business to be cen-tralized and thereby carried on in an The future of the creamery and dairy business of the state is very promising. There probably is no other product

There probably is no other product manufactured or produced which can be shipped to outside markets at so small a cost for freight compared with its value. Batter can be shipped in carloads to New York' at 2 cents per pound; to Chicago at 1½ cents per pound; to Los Angeles, San Francisco or Portland at 1½ cents per pound. This is from 5 to 10 per cent of its value. Our market then is unlimited market then is unlimited. A pound of butter can be produced

as cheaply in Utah as in any other state in the union. In the dairy states they figure on using from two to three acres of land for the maintenance of a cow each year, while in Utah one acre is sufficient. They figure that from two to three tons of hay per acre is a good yield of hay while here from six to 10 per acre is not uncommon. An improvement in the standard of cows is highly necessary, however, if the producer is to realize a better profit from the business from the business. To extend the business it is neces-

say for the manufacturer to make a product of the best quality. The only hope of enlarging the creamery busi-ness lies in his being able to do this. The enlargement must come from the large creameries, as the butter must be shipped in carload lots and must be

shipped fresh. It will take a creamery a week, at the rate of 4,000 pounds daily output, to make one car of butter. There is but one creamery in the state at the HENRY FAUST

tions.

MEMORIAL TO BALLOONISTS. The beautiful monument herewith il-lustrated will be erected in Paris as a memorial to those who risked their lives in making balloon ascents dur ing the memorable siege of 1870, when



the Prussian troops were at the city gates. It is a poetic and most appro-priate design modeled by Bartholdi, that sculptor, whose famous "Liberty Enlightening the World" dominates the entrance to New York harbor.



used to punish invoterate scolds, but it is believed that the one preserved in the old Priory church at Leominater, England, is the most perfect of them all. The victim was fied in the chair, the position of which is shown in the cut, and wheeled to a convenient pond, into which she was dipped as many times as ter special case seemed to require.

## Peter Stuyvesant's New Year's.

he custom of celebrating New Year's b in our own country is largely due to Durch. Old Peter Stuyvesant made oth of the day, and cheery assemblages re held at the governor's home in New overnor's home in Ne Dutch method of kis

Puritans, who thought the obsthis day savered atrongly of reverse for the goil Janus and who made no no of their first New Year's day in the a world save to record, "We went to we betimes."-New York Evening Post.

Paln may go by the name of rheumatism, neuralgia, lumbago, pleursy. No matter what name the pains are called, Hollister's Rocky Mountain Ten will drive them away. 55 cents, Tea or Tablate. Ask more Description a marked contrast to the staid Tablets. Ask your Druggist.



section are more dishonest than their neighbors, but negligence is in the mabeighbors, but negligence is in the ma-jority of cases the cause of delinquency. For the purpose of collecting and ad-justing such matters the firm of John J. Wallace & Co. has been organized and occupies offices on the top floor of the D. F. Walker building. John J. Wallace is head of the enterprise and has been administration of the enterprise and wallace is head of the enterprise and has been of material assistance to many Salt Lake business houses and orivate different. This collecting agency was established almost soven years uso and has enjoyed a very successful sareer. Mr. Wallace is a member of the Associated Forwarders of America and has reliable arout is a member of the Associated Forwarders of America and has reliable agents in every town and village of the United States and Danada. The methods employed in the work are clean, quick and sure to bring rood results. As to its reliability the form refers you to Walker Bros. bank. John J. Wallace & Co. are expert col-ectors of debts and never fail to "get the money." Any one in need of their revice would do well to correspond with them. with them.

No. 6 Main Street.



A Little Princess Francis Hodgson Burnett, Illus-A Child's Garden of Verses, Stevenson, Illustrated by Jessie Wilcox Smith ..... 2.50 Animal Heroes, by Ernest Thompson, Seton-His new book ...... 2,00 The Woodfire in No. 3, F. Hopkinson Smith, Illustrated by Alonzo Kimball ..... 1.50 Fisherman's Luck, Henry Van Dyke, Illustrated by F. Walter Taylor ..... 1.50 The House of Mirth, Edith Wharton, Illustrated by

Leading Book Concern of the State, . .



friends met together, and feasting and dancing, gnasking and mutaming were the order of the day. January derives its name from the god Janus, who was represented with two faces locking in opposite directions, as the month was con-sidered both to look back upon the past year and forward to that which was com-ing.

Save this coupon, see Tues. Descret News for list of druggists who re-

deem it with cake of soap free.