

## BUSINESS LOOKS DECIDEDLY BRIGHT

Financial Outlook is Improving  
All Along Line Locally as  
Well as Elsewhere.

## GENERAL SITUATION IS GOOD

Most Important Element in the Stock  
Market is the World-Wide  
Ease in Money.

The financial situation is improving locally as well as elsewhere. Many financiers in fact predict the country will soon reach normal conditions. But some think this too much to be hoped for. Reports continue to indicate excellent crops all over the United States, which certainly justifies the spirit of optimism seeming to be prevalent. But many gaps are to be filled in yet, for there are institutions of considerable moment yet struggling with the effects of the panic. The railroads especially are having a strenuous time in so adjusting matters as to meet fixed charges. In some instances notable railroad properties have passed into the hands of receivers; while in other instances, they are hanging on to the ragged edge; and there are a few whose condition is nearly as good as it was before the panic. It is gratifying to know that the general situation is improving, as is reflected by the volume of traffic handled by the railroads. Money is in good supply locally, but the demand is equal to the supply, and hardening rates.

Local correspondence from a notable eastern banking house says: "The ease in the stock market just now is the world-wide ease in money. This ease is not so much a consequence of increase in the gold supply as some would have us believe, although that factor cannot be ignored. The present gluttification of the money market is chiefly attributable to the accumulation of funds which always follows panic, regardless of the production of gold. Business activity has been at a minimum, and funds came out of hoarding as confidence revived. These two movements caused a piling up of idle funds in the banks, which now hold extraordinary reserves in spite of the fact that the crop movement has begun, and that usually currency is flowing freely to the west and south at this season. They also account for the record-breaking accumulation of gold in the American and European banks more than the enormous production of the Rand district."

## DEMAND FOR LUMBER.

The lumber trade reports prices not as firm as they might be in the whole-sale trade, with the market no longer what is called a buyers' market. Some lines of goods are not obtainable at any price, as quarter-sawn fir for flooring. The demand for building lumber here continues the same, with the city trade not disturbed for three months yet. The hardware trade reports conditions good, though there is some decline in trade this week over that prevailing existing, due to wholesale customers not buying between seasons, because there are so many men busy in the fields. The demand is good for bolts, strap hinges, bar iron, chains, harnesses; while sporting goods are still such good sellers as to occasion remark among dealers that money must be more plentiful than people generally imagine. Builders' hardware and materials keep well, and the sale of glass is keeping up. Paints are quiet, while automobile and photo-

graphic supplies are selling better than ever.

## WHOLESALE DRY GOODS.

The wholesale dry goods market is reported by jobbers to be irregular, with buying in most lines narrowly restricted. Staple gingham have been selling well to retailers, and there has been a satisfactory demand for brown and bleached sheetings, blouses, etc. Print cloths are in better demand, sales keeping pace with the output, with price concessions the rule. Jobbers report an increase recently in the number of agents who wish to move out bleached goods in conjunction with other lines; but old, established houses regard this as the result of manufacturers' fabrics purchased for other purposes and which did not pan out as expected. Gingham manufacturers are holding back for another month before making spring prices; but staple gingham continue to sell steadily from large eastern mills. Bordered percales are considered exceptionally good, and some lines of well made silk finished robes are being steadily recorded. Silk finish is desired now in nearly all staples, even in the plainest indigos. A feature of the fall trade in dress goods and men's wear lines made entirely of cotton is the growing demand on all patterns available for the cheap clothing trade. Cheviots, cotton casimere and striped goods are being ordered in fair volume, with the retail trade looking for low priced, finished goods. Jobbers report fine and fancy wash goods for spring as being ordered slowly, though a good duplicating trade is being looked for. These stocks are moving slowly, with a large accumulation in some lines. A situation is in prospect back east that promises to have considerable effect upon the trade here, as elsewhere, with much high grade stock going under the hammer. However, in the silk place goods market orders are improving, both for fall and spring. Buyers seem to have more confidence in the fall trade than at any time since the season opened. Fancy lines are in demand. Housekeeping lines are improving for fall delivery, with good sales in damasks, toweling and napery. Crispiers are also showing an improvement. The burlap situation is confused on account of a sharply advancing market.

## RETAIL OUTLOOK.

In the retail trade, dealers report that one of the features of the fall will be the silk sash with dressy costumes. Satin is largely used for costumes made up from fabrics other than silk, and where the costume is of satin, crepe or other silk fabric, the sash is of the same material. The newest ideas of petticoats show these garments made up from chiffon, taffeta, the bolero, against the hips, and down to the knee, some being with Jersey tops. Dealers report good sales already in fall suits, with the style in long coats and sleeve effects, the material being of all woods. Prices seem to tend lower. Millinery is just opening up, with the large hat still very much in evidence. Silks in plain colors continue a favorite, particularly in soft effects. Trade generally is characterized as good.

## BUSINESS NOTES

The features of the past week have been the renewed inquiry for sugar stocks, especially Utah-Idaho common, considerable blocks of which have changed hands at \$3, \$3.05 and \$3.10 per share, closing at the latter figure. Quite a number of shares of the preferred stock have also been sold at the price named below. Interest on the bonds of the old Utah Sugar company was paid Sept. 1, so that security is now quoted ex-coupon. Lewiston sugar also stands stiff at \$5 and is non-obtainable even at that figure.

The following are the latest quotations:  
Amalgamated Sugar Co., pfd.....\$97.00  
Amalgamated Sugar Co., com.....180.00  
Beneficial Life Insurance Co.....130.00  
Con. Wagon & Mach. Co., pfd.....113.00  
Con. Wagon & Mach. Co., com.....100.00  
Commercial National bank.....140.00  
Deseret National bank.....286.00  
Deseret Savings bank.....525.00

First National bank, Ogden.....	317.50
Home Fire Insurance Co.....	105.00
Heber J. Grant & Co.....	130.00
Lewiston Sugar Co.....	15.00
National Bank of the Republic.....	140.00
Ogden Savings bank.....	260.00
Provo Com. & Savings bank.....	148.00
Rocky Mountain Bell Tel Co.....	58.00
State Bank of Utah.....	200.00
Sugar City Townsite Co.....	120.00
Thatcher Bros. Banking Co.....	147.00
Utah-Idaho Sugar Co., pfd.....	3.10
Utah-Idaho Sugar Co., com.....	3.10
Utah National bank.....	115.00
Utah Savings & Trust Co.....	110.00
Western Loan & Savings.....	165.00
Zion's Sav. Bank & Trust Co.....	360.00
Z. C. M. I.....	204.00

## BONDS.

Salt Lake City Railroad.....	100.50
Sumpter Valley Railroad.....	101.00
Utah Co. Light & Power Co.....	161.50
Utah Sugar Co.....	100.00

## SOME SENSATIONAL RUNS BY THE FRANKLIN

Points visited—Salt Lake, Centerville, Brigham, Logan, Preston, Soda Springs, Montpelier, Fish Haven, Evanston, Spring Valley, Spring valley oil fields, and Morgan.  
Days absent—Four.  
Total mileage—Over five hundred.  
Average miles per hour—Sixteen.  
Gasoline consumed—Fifty-five gallons.

This is the record achieved by the famous Franklin car, driven by Manager George T. Odell of the Consolidated Wagon & Machine Company, on a recent trip. Returning to town and having a few hours to spend, the machine was sent flying up to Brighton and back, bring the Odell family out of the snowstorm that was raging in the mountains. Yesterday the machine made one more trip to Brighton for the purpose of closing up the cabins, making 10 round trips from Salt Lake to Brighton that the Franklin car cooled car has accomplished this season.

Mr. Odell states that the run from here to Evanston and back was such as to test the merits of any machine, and he is fully satisfied with the way the Franklin emerged from the ordeal. Some of the roads were beautiful, others terrible, but he has addressed a communication to the Salt Lake Automobile club, pointing out an ideal trip that can be made from here to Brigham, thence through Mantua canyon, Voltaire and Logan, dinner at Preston, through Gentle valley and taking supper at the Idanha Hotel, Soda Springs, thence on to Montpelier, then along the beautiful shores of Bear Lake, thence to Evanston and home. Mr. Odell was more than pleased with the condition of the crops at all the points visited, and he is strongly of the opinion that the season has been to enormous prosperity for the farmers this fall.

The Odell party, while at the Spring Valley Oil Fields, spent some time inspecting the property of the Pittsburgh-Salt Lake Oil company, of which Mr. Joseph H. Richards is manager. The coal oil and gasoline refineries are shipping an average of 10 to 15 carloads of gasoline per month to Ogden and Salt Lake. Up to this time the company has spent a great deal of money up from now on the stockholders are hopeful of a return on their investment.

## HOW TO GET STRONG.

P. J. Daly, 1247 W. Congress St., Chicago, tells of a way to become strong. He says: "My mother, who is old and was very feeble, is deriving so much benefit from Electric Bitters, that I feel it's my duty to tell those who need a tonic and strengthening medicine about it. In my mother's case a marked gain in flesh has resulted, insomnia has been overcome, and she is steadily growing stronger." Electric Bitters quickly remedy stomach, liver and kidney complaints. Sold under guarantee at Z. C. M. I. Drug Dept., 112-114 south Main street, 50c.

Labor Day, Saltair, \$500 prizes.

## Special Trains to

Opening and drawing, September 28th, Oasis, Utah. Special rates every Friday night. Salt Lake Route.

## LIFE INSURANCE

(All questions relating to life insurance will be promptly answered by the Press Bureau of the Utah Association of Life Underwriters. Address P. O. Box 421, Salt Lake City, Utah.)

Mr. J. A. Campbell, assistant superintendent of the Metropolitan Life Insurance company and in charge of the Ogden section of the Salt Lake district, has been promoted to superintendency in the Sacramento, California, district. He leaves here Sunday, to take charge of the Sacramento office Tuesday, Sept. 8. Mr. E. D. Jones, assistant superintendent in the Salt Lake office, has been promoted to take charge of the Ogden section to succeed Mr. Campbell. Mr. Campbell entered the service of the Metropolitan Life Insurance company as agent, and after being an agent for a period of a little over a year, the company promoted Mr. Campbell to assistant superintendent, where he remained as an assistant for one year, fulfilling his duties with much credit to himself and to the satisfaction of the company. He was then promoted to take charge of the Ogden office, where he remained until now, two years and eight months. This promotion is a well merited one, and in compliment to his all-around ability, which he well demonstrated during the last five years in the various capacities.

Mr. Campbell leaves with the very best wishes from the entire Salt Lake staff, and as a token of remembrance the staff has presented to Mr. Campbell a gold chain with a locket with the following inscription on the locket, "J. A. Campbell from the Salt Lake staff, Sept. 5, 1908."

From all the indications in evidence at this time, it is practically certain that the next legislature will enact a law covering the important question of life insurance. The legislative committee of the Utah Association of Life Underwriters is already actively engaged in securing data and facts to submit to the insurance branch of both legislative bodies, and hope to secure this session an earlier consideration of the matter than two years ago, when the rush of business at the last moment resulted in the failure of important plans. The life men will ask but few changes in the measure proposed, and favored two years ago, and it covers nearly all the vital needs and is similar to those in many other states.

Have you fathers, who didn't buy insurance until your age made the rate burdensome, thought how fine a thing it would be to start your boy out with an insurance policy while he can get the lowest rate? The old line companies accept risks at fifteen. A \$2,000 or \$5,000 policy on the 20-payment life plan would mature at age thirty-five. Can you think of any better investment than that? From fifteen to thirty-five? Think about it, fathers, who put off starting until thirty-five or forty.

## WELL NAMED.

Chamberlain's Colic, Cholera and Diarrhoea Remedy is well named. For pain in the stomach, cramp colic and diarrhoea it has no equal. For sale by all druggists.

Everybody is Talking About Oasis. 2,000 people will want selections of land under the Oasis project opening, September 28th, with only 43,000 acres to supply this demand. Figure it out.

## 12,000 ACRES LAND

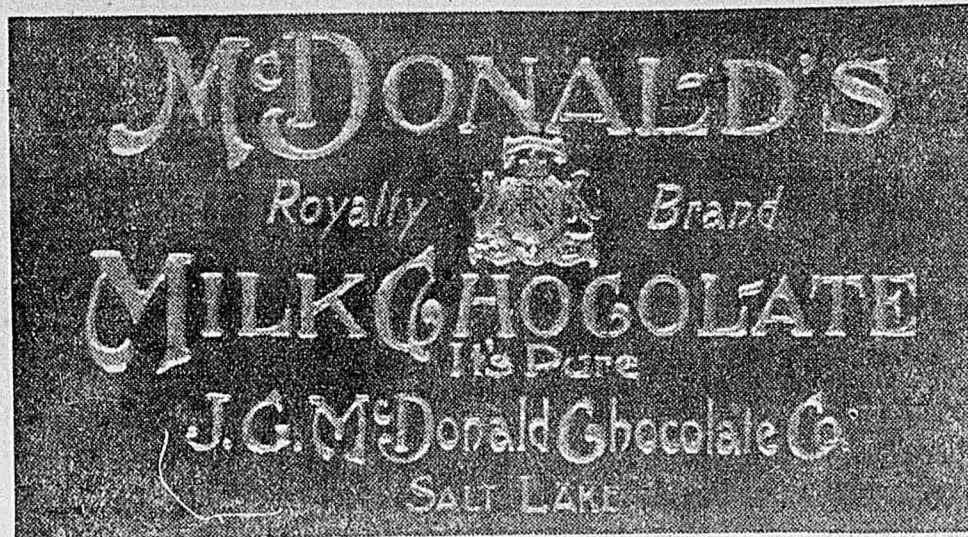
To be opened for settlement at Dancery, Idaho, September 7th. Reduced rates via O. S. L. September 4, 5 and 6. City ticket office 201 Main St.

## DENVER AND RETURN \$20.00.

Via D. & R. G. Sept. 5th and 6th. Final limit returning Sept. 20th. Stop-overs allowed.

## Dr. Robert R. Brownfield.

Office removed to Suite 406 Judges building. Special attention to surgery and diseases of women. Equipped for X-Ray and Electro-therapeutics. Hours, 11 to 1 and 2 to 5. Bell phone 2449.



# McDONALD HAS FINALLY SOLVED THE PERPLEXING PROBLEM OF MILK CHOCOLATE.

This latest achievement is of more than local interest. It encompasses America. Europe will take notice.

For nearly half a century Peters', of Switzerland, through secret process, has enjoyed undisputed mastery. His position time and again has been unsuccessfully assailed. In consequence, three or four other factories in this country and in Europe manufacture milk chocolate—crude imitations.

With indefatigable persistency, the experiments covering more than two years, McDonald has wrested solution from repeated disappointments! Helping him were his European experts. Specially constructed, delicate machinery had to be made in Dresden, Germany.

Utahans cannot grasp the full meaning of this magnificent feat! Manufacturers of chocolates on two sides of the Atlantic will acknowledge the accomplishment! THEY KNOW!

IT MEANS THAT THAT LONG FAMED SPECIALIST HAS A FORMIDABLE, AN INVINCIBLE RIVAL FOR THE WORLD'S TRADE.

Formidable, because in solving the peculiar quality, taste and blend, McDonald finds that he can place on the market not only the exquisite equal of the world's best milk chocolate, but can give a larger package at less price—5 CENTS.

McDonald will compete with the man who has held supremacy for European trade. He will undersell him in America!

IT MEANS ULTIMATE ENLARGEMENT OF FACTORY! FOR THE WEST ITS GREATEST MANUFACTURING INDUSTRY.

All Utahans will applaud! The whole West will rejoice! Throughout the States homage will be paid this foremost American maker of milk chocolate.

AND NOW MILK CHOCOLATE WILL BE THE HOUSEHOLD CONFECTION OF THE AMERICAN HOME TODAY, TOMORROW—BE WHAT STICK CANDY WAS TO THE CHILDREN OF LONG AGO.

It is a handsome package of 18 one inch pieces. The indescribable harmony of blend is rich and smooth and delightful—unforgettable.

Now on sale. Try them once—and there will never pass a week that milk chocolate will not be in your home.

## UNCOLORED JAPAN TEA

is healthful and strengthening. Colored tea is not healthful. Colored tea leaves a sediment in the cup after drinking. HEWLETT'S Tea is Uncolored and is unequalled for strength and purity. It leaves no sediment or impurities of any kind in the cup.

## Bug Killer!!

Bugs, ants, roaches, all animal and garden insects instantly exterminated. These pesky little brown pests that disturb your slumbers vanish like a dream on one application. Large bottles 25c. Special price by gallon to hotels. Both phones 457. Remember the number.

209 MAIN STREET,  
KENYON PHARMACY.  
Geo. T. Brice Drug Co.

"KEEP IN YOUR MIND" TELEPHONE 49. Now is the time to store your winter coal. We carry all kinds. Exclusive agents for "Diamond" CITIZENS' COAL CO. 15' MAIN ST.

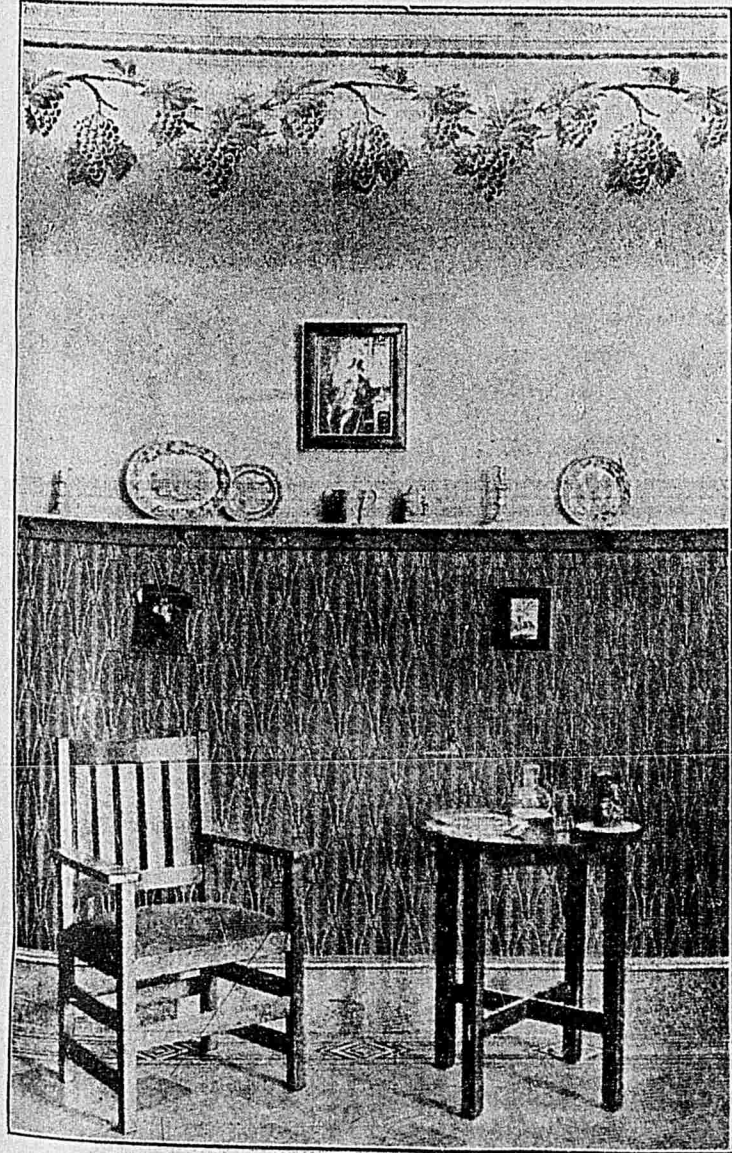
For the Kidney, Liver and Bladder Gold Medal Genuine Tilly Haarlem Oil, made in Haarlem, Holland. For sale by ZION'S CO-OPERATIVE MERCANTILE INSTITUTION, DEPARTMENT, 112-114 South Main St., Salt Lake City.

# SALT LAKE Electric Supply Co. AGENTS FOR THE New Method Gas Ranges

See the Cooking in Our Window to-day. Put a NEW METHOD HEATER in your Kitchen and forget the Coal Bucket Habit.

TERMS THAT WILL SUIT.  
151 MAIN ST. Phones 6.

# FIRST FALL SHOWING CARPETS AND RUGS



OUR recent importation of Oriental Carpets and Rugs in an unusually attractive variety is sure to draw the attention of Salt Lake to this department of our store.

The Fall's showing of

WILTONS, AXMINSTERS,  
BRUSSELS & TAPESTRIES

is a marvel of beauty and quality.

The distinguishing features of all our fabrics are clean cut, effective patterns; harmonious, well-balanced colorings; a high standard of quality.

The prices will meet your approval.

A "Dinwoodey" Carpet or Rug in your home may prove to add the "finishing touch."

We invite your inspection of this superior line. You will be convinced that our reputation is well deserved:—

TO SHOW THE RIGHT GOODS AT THE RIGHT PRICES.

H. Dinwoodey Furniture Company