

THE SEMI-WEEKLY NEWS

Issued Mondays and Thursdays
and Contains All the Cream of
the Daily and Saturday News.

LOCAL BRIEFS.

Election Canvass Monday—The returns of the election will be canvassed by the county commissioners on next Monday.

Hawaiian Band Concert—The Royal Hawaiian band played for the Wash- ington rink people yesterday, and in the evening, gave a concert attended by 500 people.

Ell Perkins Lecture—Melville D. Perkins, "Ell Perkins," will lecture tomorrow evening, in the First Methodist church, under the auspices of the state university.

Lecture This Evening—J. C. Miller will lecture this evening, in the Third ward meetinghouse on "Hereditary and Social Parity," and all persons over 18 years of age are invited.

La Follette Lecture—United States Senator R. M. La Follette of Wisconsin will lecture next Monday evening, in assembly hall under the auspices of the M. L. A., on "Current Political Issues."

No Quorum Present—There was no meeting of the city council last night as scheduled for the reason that a quorum was not present. After waiting for some time for other members present left the building and the meeting will not be held until Monday night.

Articles Filed—Articles of incorporation of the Hodges-Cook Mercantile company of this city have been filed with the county clerk. The capital stock is \$25,000, divided into shares of the par value of \$100 each. W. L. Cook is president; J. R. Cook, vice president; W. M. Christensen, secretary; E. A. Hodges, treasurer and manager.

Will Build Hotel—The Tyrol, the hotel incorporation which filed articles yesterday, will build its hotel on a 1,000 acre tract five miles east of Bountiful, and maintain an Alpine dairy. The president of the company, George Mueller, will leave this afternoon, for Europe to study the dairy farms of the Tyrol, and on his return will build a permanent road from Bountiful to his resort.

Auto Chased Runaway—An automobile backed into a Utah Packing company's delivery truck yesterday afternoon, at Second South and Main streets, and the horses immediately ran away. But they had not gone far when they brought up the telephone pole, smashing the pole of the wagon to splinters and throwing themselves onto the ground. No further damage was done, however, beyond the breaking of the pole.

Zions Savings Bank and Trust Co. Pays 4 per cent on deposits, safety deposit boxes for rent.

JOSEPH F. SMITH, Pres.
O. C. BEEBE, Cashier.

TEAMS WANTED

C. S. Martin Coal Co. yard.

SALESMANSHIP SCHOOL

It Was Started Last Evening at Y. M. C. A. and Well Attended.

The new school of salesmanship was started last evening, in the Y. M. C. A., and attended by a large number of students. The opening lecture was by A. H. Crabbe on "The Need and Opportunity for Salesmen." In the course of his remarks, Mr. Crabbe said: "Good salesmen are the exception and not the rule. There is never an over supply of them on the market. While it is true that some of the rare or exceptional capabilities called for in other professions are not required in salesmanship, yet the fact remains that the salesman must meet the many demands of the economic and industrial world with some study or experience. He assumes not only the responsibility of opening up new avenues of trade by making new customers, but of keeping open the old avenues by keeping the old customers. If the merchant buys dependable goods and is satisfied with a fair profit on them, he is ready with the salesman to dispose of them satisfactorily both to employer and customer. Under conditions other than these it might be difficult to do either. The dignity and merit of any undertaking is likely to rest solely upon the character of those engaged in it. This is true of salesmanship. Undignified methods are more likely to disgust a customer than either to gain or retain his trade. While the salesman should in a general way try to furnish a customer what he wants, yet he should not neglect to strive to estimate what is most suitable for his customer, irrespective of his customer's taste. It often happens in my line that what a customer wants is exactly what he does not become him. The principal causes for the many failures in salesmanship are probably these: Lack of common courtesy, lack of industry or honest and lack of appreciation of the fact that the salesman's position is what he makes it. As a merchant, and as one who has in the past had long experience as a salesman, I wish to say that had it not been for the success of such helpful suggestions and guiding instruction as such a course as this one offered by the Y. M. C. A. will afford, I could have avoided many difficulties and mistakes." The lecture next Wednesday evening will be by Henry D. Woodbury on "The Qualifications of a Successful Salesman."

IN TIME OF PEACE.

In the first months of the Russo Japan war we had a striking example of the necessity for preparation and the early advantage of those who so speak, "have shingled their roofs in dry weather."

The virtue of preparation has made history and given to our greatest nation the individual as well as the nation should be prepared for any emergency. Are you prepared to successfully combat the first cold you take? A cold can be cured much more quickly when treated as soon as it has been contracted and before it has become settled in the system. Chamberlain's Cough Remedy is famous for its cures of colds and it should be kept at hand ready for instant use. For sale by all druggists.

CHINA PAINTING.

Lessons, Orders Framed. Eva Snow, 216 Templeton.

\$3.00 FREE.

If it's photos you want, see Newcomb's \$1.00 per dozen cabinet photos. 215 Main street.

China on display at the Charleston Shop, 122 Main Street.

Dr. Broadbent, Dentist.

600-261 Scott building, 168 Main.

NOT A "LOOK N" FOR "AMERICANS"

Completion of Unofficial Count Shows Republicans Carried Everything.

EAGLE PROUD, ROOSTER SICK.

Legislature Sufficiently Republican to Suit the Most Pronounced of Party Members.

The unofficial canvass of Salt Lake county votes has now been completed, and figures are available, showing who are elected. All day yesterday the "Americans" clung to a forlorn hope that Pitt and Jacobsen had slipped in on the lead over Weir they piled up in some districts. However, their hopes faded with the sunset, and the early morning promise of a complete Republican victory was made an actuality.

For the legislature there is still some slight uncertainty as to the number of Democrats, owing to the failure to receive returns from the most remote counties. One certainly is elected. He is J. F. Tolton of Beaver, and the Republicans count him the lone party representative. The Democrats hold out hope for four more. They are John T. Giles of Wasatch, T. P. Cottam of Washington, Meeks of Kane, and C. E. Larsen of Emery.

The list of legislators claimed for the lower house by Colonel Squires, Republican state secretary, is as follows: The lower house will be composed of the following members:

Beaver—F. Tolton, Democrat.
Boxelder—W. Hanson, Republican.
Cannon—W. H. Maughn, H. A. Pedersen and B. A. Hendricks, all Republicans.
Carbon—James Bowen, Republican.
Davis—J. A. Eldredge, Republican.
Emery—J. Wellington Seely, Republican.
Garfield—John N. Henrie, Republican.
Grand—(), Republican.
Iron—William H. Lyman, Republican.
Juab—Braxton Barnett, Republican.
Kane—(), Republican.
Millard—Orville L. Thompson, Republican.
Morgan—C. M. Croft, Republican.
Platte—James Long, Jr., Republican.
Salt Lake—Harry S. Joseph, Harry J. Robinson, William McMillan, Brigham Clegg, Neph Jensen, C. E. Marks, Daniel McRae, John Q. Critchlow, Preston D. Richards and John M. Mills, all Republicans.
San Juan—Kumen Jones, Republican.
Sanpete—C. Doherty and P. P. Byrney, both Republicans.
Sevier—Martin Jensen, Republican.
Summit—W. D. Sutton, Republican.
Toweles—Andrew G. Benson, Republican.
Utah—John N. Davis, Republican.
Utah—C. H. Westfall, Joseph Jackson, Dr. H. B. Bower and George A. Hone, all Republicans.

FOR THE SENATE.

First District, Toweles and Boxelder Counties—Peter Clegg, (Rep.), hold-over.
Second District, Cache County—Herschel Bullen, Jr., Republican.
Third District, Davis, Morgan and Rich Counties—Wesley K. Walton, Republican, hold-over.
Fourth District, Weber County—C. R. Hollingsworth, hold-over, and E. T. Hulanski both Republicans.
Fifth District, Summit and Wasatch Counties—Fred Rasband, Republican, hold-over.
Sixth District, Salt Lake County—S. H. Love, G. N. Lawrence and S. O. Parks, hold-over. Bonner, K. Smith and William N. Williams, all Republicans.
Seventh District, Utah County—Henry Gardner and John Y. Smith, both Republicans.
Eighth District, Millard and Juab Counties—Thomas Callister, Republican, hold-over.
Ninth District, Sanpete County—John Seely, Republican.
Tenth District, Sevier, Wayne, Platte and Garfield Counties—Willis Johnson, Republican, hold-over.
Eleventh District, Beaver, Iron, Washington and Kane Counties—Albert E. Miller, Republican.
Twelfth District, Emery, Carbon, Uintah, Grand and San Juan counties—Alonso Brinkerhoff, Republican.
Wasatch—John E. Austin, Republican.
Washington—Donahue.
Wayne—Heber J. Wilson, Republican.
Weber—George A. Fuller, Harvey Randall, George S. Dean and Rudolph Kuchler, all Republicans.

THE COUNTY VOTE.

As finally compiled the county vote shows Republican plurality that are safe for all county offices. They run from about 1,500 to over 2,000 and are pretty nearly what County Chairman J. E. Eldredge, Jr., predicted on the afternoon of election day. The result follows:

COMMISSIONERS, LONG TERM.
Clinton, Republican.....1,326
Clark, Democrat.....1,162
Jacobson, "American".....1,095

COMMISSIONERS, SHORT TERM.
Cosgroff, Republican.....1,390
Quillen, Democrat.....1,250
Westfield, "American".....1,121

COSGROFF'S PLURALITY.....1,965

COUNTY CLERK.
Eldredge, Republican.....3,220
Seare, Democrat.....1,150
Christensen, "American".....1,129

ELDRIDGE'S PLURALITY.....2,070

SHERIFF.
Emery, Republican.....3,358
Howells, Democrat.....1,132
Pitt, "American".....1,132

EMERY'S PLURALITY.....2,090

TREASURER.
Groesbeck, Republican.....3,418
Young, Democrat.....1,117
Edmunds, "American".....1,072

GROESBECK'S PLURALITY.....2,301

ATTORNEY.
Hanson, Republican.....3,322
Snow, Democrat.....1,122
Weber, "American".....1,132

HANSON'S PLURALITY.....2,906

RECORDER.
Perkins, Republican.....3,187
Moyle, Democrat.....1,296
Cohen, "American".....1,137

PERKINS' PLURALITY.....1,981

ASSESSOR.
Brown, Republican.....3,231
Lynch, Democrat.....1,251
Quillen, "American".....1,133

BROWN'S PLURALITY.....1,980

AUDITOR.
Heglinbotham, Republican.....3,257
Brothers, Democrat.....1,134

HEGLINBOTHAM'S PLURALITY.....1,134

Merced, "American".....1,053

Heglinbotham's plurality.....2,123

SURVEYOR.

Svenson, Republican.....3,342

Bacon, Democrat.....1,077

Wright, "American".....1,120

SVENSON'S PLURALITY.....2,222

OFFICIAL CONGRATULATIONS.

To express his joy at winning, State Chairman J. S. Salinger, issued an address to the Republican workers. It follows:

"The recent political contest was the most memorable one ever waged in Utah. While there was never a doubt as to the outcome in the state itself, as those loyal people have never deserted the 'grand old party' in good cause, had wealth and power been party, built on an unstable foundation, unfortunately there were some who did ally themselves with another party, which, fortunately, only secured such small recognition that their winning was merely an incident."

"The fight practically centered in Salt Lake, and those loyal Republicans who are always Republicans stood by their post, and victory is theirs. Never deviating for a moment from the path of right, represented by the Republican party, they have stood by their colors, fighting manfully and honorably, and now, thanks to all those who took part, the party has won, fairly and honestly."

"The leaders, speakers and workers and all members to the uttermost part of the state are entitled to the highest praise and profoundest gratitude. Refuse to accept any but the Republican party, and we will be victorious. We will be favored with the well known comedians, Margretis and Clavson."

SALES OF CHAMBERLAIN'S COUGH REMEDY FOR ALL OTHERS PUT TOGETHER.

The following letter from a locality where Chamberlain's Cough Remedy is well known shows by the unprecedented demand for it the medicine sells on its own merit. Mr. Thos. George, a merchant at Mt. Elgin, Ontario, says: "I have had the best agency for Chamberlain's Cough Remedy ever since it was introduced into Canada, and sell as much of it as I do of all other lines I have on my shelves put together. Of the many dozens sold under guarantee, I have not one but returned. I can personally recommend this medicine as I have used it myself and given it to my children and always with the best results. For sale by all druggists."

DOWN IN DIXIE.

Washington County Went Democratic By One Hundred.

(Special to the "News.")

St. George, Utah, Nov. 8.—Touqueville, Leeds, Washington, St. George, Santa Clara, Pineville, Enterprise, Pineville, Dixie and Shen gives Morris, state senator, Eleventh district, a majority of 185; Powers, Whitecloud and Cottam, Democrat representative, about the same. The county vote was: Powers, 327; Howell, 182; Whitecloud, 322; Frick, 174; Morris, 243; Miller, 163; Cottam, 242; Hursch, 166. Washington county is Democratic by one hundred.

IRON COUNTY REPUBLICAN.

(Special to the "News.")

Millard, Nov. 8.—Iron county went Republican, Howell and Frick received about 200 majority, and the county ticket was elected with but one exception.

VOTING AT MORONI.

Republicans Made a Clean Sweep—About 70 Per Cent Cast.

(Special to the "News.")

Moroni, Nov. 8.—The election of Tuesday, Nov. 6, was quiet and the day of vision on party lines. Nearly every voter had to foot it to reach the voting places. About 70 per cent of the voters cast their ballots for a clean Republican sweep of this precinct, by majorities ranging from 60 to 90 votes. Howell received 227; Powers, 149; Frick, 227; Whitecloud, 142.

The vote favoring the amendments to the constitution was as unity one, but not two-thirds in its favor.

BIG VOTE POLLED.

All Republican Candidates Were Elected in Fillmore City.

(Special to the "News.")

Fillmore City, Millard Co., Nov. 8.—The election passed off quietly. All the Republican candidates were elected by majorities from 50 to 200. Fillmore polled a very full vote; First district 215, from a precinct of 230; Second district 185, from a precinct of 200; Third district 155, from a precinct of 170.

SLUGGISH LIVER A Foe TO AMBITION.

You can not accomplish very much if your liver is inactive as you feel dull, your eyes are heavy and slight exertion exhausts you. Orin's Laxative Fruit Syrup stimulates the liver and bowels and makes you feel bright and active. Orin's Laxative Fruit Syrup does not nauseate or grip and is mild and very pleasant to take. Orin's is more effective than pills or ordinary cathartics and has no substitutes. Sold by F. J. Hill Drug Co.

FINE NEW CARS.

For Utah Light & Railway Company—Announcement by Prest. Bancroft.

President Bancroft of the Utah Light & Railway company says that fine new street cars of 50 passenger seating capacity and perfect motion will be to the company's equipment, and there will be a strengthening out of a number of lines. The cars will be delivered shortly from the east, and the road put on a paying basis as soon as possible. Mr. Bancroft states that the cars will be expended on the system before any interurban lines are started.

NO CASE OF PNEUMONIA ON RECORD.

We do not know of a single instance where a cough or cold resulted in pneumonia. When John F. Hone's cough and cold perfectly, so do not take which may contain unclean preparation and cause pneumonia. A condition that retards recovery from a cold. Ask for Hone's Honey and Tar and refuse any substitute. Sold by F. J. Hill Drug Co.

AMUSEMENTS.

Theater—The two next attractions at the theater are the everlasting "Devil's Auction" Monday, the sale for which opens tomorrow morning, and the famous New York success, "Checkers." This will be its first presentation in this city. The engagement will run five nights, ending Wednesday and Saturday matinees, opening Tuesday.

Orpheum—The management of the Orpheum announces that next week's bill will be as follows: "The Four Bards," America's greatest gymnasts; Belman and Moore, presenting "A Bit of Vaudeville"; Willie Eckstein, the boy pianist; Avon Combs, four musical acts; "The New Teacher"; Castle and Collins, blackface comedians and dancers; Lora Durby, vocalist, and the kindredome.

Grand—Tonight sees the first presentation of the emotional drama entitled "Wedded but No Wife."

Lyric—"Northern Lights," the big

military spectacle, goes again this evening at the Lyric, and the next bill will be "A Son's Devotion."

WARD ENTERTAINMENTS.

Emerson Ward—Tomorrow evening, beginning at 8 o'clock, the Relief society of Emerson ward will give a bazaar, at which a number of beautiful and useful articles will be disposed of. The following program will be rendered:

PART I.

Piano solo.....Mr. Fairbanks
Soprano solo.....Miss Morris
Obligato by Miss Cowdin.
Recitation.....Little Miss Martin
Piano selection.....Miss Leah Smith
Select reading.....Mrs. Romney

PART II.

Vocal duet.....Misses Chase and Eccles
Baritone solo.....Mr. Fred C. Sanford
Comic reading.....Miss Gallagher
Comic reading.....Mr. Richards
Recitation.....Mrs. Frank Brown
Accountant.....Miss Leah Smith
Select reading.....Mrs. Romney

We will be favored with the well known comedians, Margretis and Clavson.

DAIRY AND FOOD COMMISSION'S REPORT.

The Minnesota Dairy and Food Commission analysis shows that Kennedy's Laxative Honey and Tar contained opiate and cotton oil. Opiates are poisons and cotton oil is a violent poisonous purgative. Refuse to accept any but Foley's Honey and Tar in a yellow package. Foley's Honey and Tar contains no opiates or dangerous drugs and is the best cough and cold cure. Sold by F. J. Hill Drug Co.

FUNERAL OF D. R. GILL, SR.

Many Friends Assembled to Pay Respects to Good Man.

The funeral of the late David R. Gill, Sr., was held at 2 p. m. yesterday from the Fifteenth ward meetinghouse, and conducted by Bishop John Boud, with Joseph W. Taylor as the funeral director. The speakers were old time friends and acquaintances of Mr. Gill, and included Elders William N. Williams, Samuel Richards, James Lewis, Thomas H. Hull, Neptuli L. Morris, E. T. Ashton, and Bishop Boud. The pallbearers were members of the quorum of seventy to which Mr. Gill had belonged, viz., Willard T. Burton, Henry B. Elder, Joseph R. Morgan, Joseph H. Felt, Thomas Hull and S. F. Ball. Music was furnished by the ward choir under the direction of Jed Ashton. Charles Kent sang "Over the Hills and Far Away." Miss Maggie Hull sang a solo. The burial occurred in the city cemetery. The floral tributes were numerous and beautiful, and the remarks offered on the occasion by the speakers were touching tributes to the worth of the deceased. The attendance of mourners was very large, many following the remains to the cemetery. Mr. Gill was a wide circle of friends and acquaintances to mourn his departure.

CHURCH NOTICES.

President Hugh J. Cannon will address the priesthood of Ensign sang at their regular monthly meeting, to be held Friday evening, Nov. 9, at the Twentieth ward meetinghouse, on a subject of vital importance. A full attendance is desired.

RICHARD V. YOUNG, JOSEPH S. WELLS, JOHN M. KNIGHT, Stake Presidency.

The regular monthly meeting of Liberty Stake Primary officers will be held in the Second ward meetinghouse on Saturday, Nov. 10, at 2 p. m. JOSEPHINE WOOLLEY, President.

EFFIE SPEIRS, Secretary.

G. B. BURHANS TESTIFIES AFTER FOUR YEARS.

G. B. Burhans, of Carlisle Center, N. Y., writes: "About four years ago I wrote you stating that I had been entirely cured of a severe kidney trouble by taking one of two bottles of Foley's Kidney Cure. It entirely stopped the brick-dust sediment, and pain and symptoms of kidney disease disappeared. I am now evidently cured to stay cured, and heartily recommend Foley's Kidney Cure to any one suffering from kidney or bladder trouble." Sold by F. J. Hill Drug Co.

Your Best Work Cannot be done unless you have good health. You cannot have good health without a good blood. You cannot have pure blood by taking Hood's Sarsaparilla now. You cannot realize the full life you will until you try it. Begin taking it today, and you will quickly find it will give you an appetite, strength and vigor and cure your rheumatism, catarrh or scrofula. All liver ills are cured by Hood's Pills. 25c.

NOTICE.

Professional man or small corporation who have not sufficient work to hire a book keeper steadily, can have their books looked after by competent hands after regular working hours. For further information address O. W. care of Deseret News.

EUREKA AND RETURN \$2.

Via D. & R. G. Sunday Nov. 11

Leave Salt Lake 8:30 a. m. Return leave Eureka 7:00 p. m. Salt Lake and Eureka Soccer Football teams will play at Eureka for the state championship. Big purse. Good game. Don't miss it.

Salt Lake Photo Supply Co. Kodaks, finishing, framing, Main and Third South streets.

EASTERN EXCURSIONS.

Nov. 20, Dec. 18

COLORADO MIDLAND RY. One fare plus two dollars for round trip. Limit 60 days. Stop overs. Call at Midland ticket office for full particulars.

FOOTBALL EXCURSION.

To Eureka Sunday Nov. 11

Special train via D. & R. G. 8:30 a. m. Return leave Mammoth 6:40 p. m. Eureka 7:00 p. m. Salt Lake and Eureka Soccer Football teams will play at Eureka for the state championship. Big purse. Good game. Don't miss it.

Salt Lake Photo Supply Co. Kodaks, finishing, framing, Main and Third South streets.

CLEANING.

CARPETS & RUGS called for and delivered. National House Cleaning Co. Both phones.

HOUSE CLEANING OF ALL KINDS.

WINDOWS, woodwork, etc., scrubbing. WALL PAPER, waxed floors.

RUGS cleaned by the month. National House Cleaning Co. 82 E. 1st St. Salt Lake.

IRON SPRINGS.

BED & COUCH MADE & REPAIRED. Fred Straker, 15 S. W. Temple. Tel. 1644.

FOR SALE—REAL ESTATE.

3 LOTS CORNER 3RD AND D STS. 3 lots corner 4th and D Sts. Enquire 233 Main street. Real Estate Building. Both phones.

WILL SELL YOU AT A BARGAIN vacant lots, a cottage or a model home, in any part of the city. James K. Shaw & Co., over 153 Main Street.

IF YOU HAVE PROPERTY TO SELL, list with Cannon & Cannon, 15 E. 5th St.

LIST YOUR HOUSES AND LOTS with us. We will buy or sell any class of property you have. KELSEY & GILLESPIE, 22 E. 1st St.

QUICK BUYS AND SALES IN REAL estate and commercial stocks. Martineau & Clark, Herald Building. Both phones.

PROPERTY AT THE LOWEST MARKET price listed and sold at the RANCK REAL ESTATE & INV. CO. Suite 21 D. F. Walker.

LIST YOUR REALTY WITH US. WE have bargains. Marjory, 40 E. 2nd South.

SEE HOUTSON, THE HOUSES, 233 Main Street.

FOR SALE.

CHEAP, YOUNG TEAM, WHICH BETWEEN 12 and 14 hundred, also harness and wagon, cheap. Bell phone 468-k.

900 RAMBOULETTE RAMS. HEBER Benson, Taylorsville, 'Phones 1251 and 21 Black, Murray.

A GOOD COW, 4 H STREET.

SET OF HEAVY HARNESS, BRASS mounted, cheap. Rear 54 East 4th South.

MAGE FURNACE, GOOD AS NEW, for sale cheap. 99 First St.

5-ROOM COTTAGE, HALL, PANTRY, closet, small barn, washhouse, etc., good flowing well. 24 by 10 rods, 122 East 7th South. \$2250. Bell 238-k.

9-ROOM MODERN RESIDENCE, FINE barn, large shade trees, lawn, etc., 100x150 ft., not close in, but a fine location. \$3000; \$100 cash, \$25 per month, 5 per cent interest. A beautiful place for a home. HUBBARD INVE. CO., 15 W. 2nd St.

2 HORSES, HARNESS, LIGHT WAGON, and buggy, 433 Sixth St.

35 REGISTERED SHORT HOR