

LOGAN, AN EDUCATIONAL CENTER.

THE most noteworthy feature of Logan is its educational institutions. "The Athens of the Mountains" is a title it is entitled to, and it is an undeniable fact that its young people give evidence in manner, appearance and behavior, of a culture that puts them on a par with the youth of any eastern city. Elsewhere in this issue are spoken of at length the Brigham Young college and the Agricultural college, the two institutions that have done so much to confer educational pre-eminence on the town; but in this connection its district schools ought not to be forgotten.

Logan has a splendid system of district schools. The school buildings are modern, handsome and commodious, the teachers are capable, the supervision is admirable, and the work and progress of the pupils highly satisfactory.

It might be thought out of place to mention a theater as part of the educational system of a town, but it is nevertheless true that the Thatcher Opera house has been a valuable adjunct to the schools and colleges of Logan, in educating, refining and teaching good manners to the youth of the town.

Of the moral status of Logan, it may be said that it is of the highest. Probably there is not a city of equal size in the whole world where so little vice and immorality exist. The incoming city administration has announced a resolute purpose to maintain this gratifying status, even to still further curtail the liquor traffic, when it is admitted, has heretofore been kept within narrow bounds.

But the public opinion of Logan demands that its streets shall be kept free from such temptations and allurements as would detract from its character as an ideal college town; and such will be the policy of the new city government.

During the decade from 1899 to 1900, Logan did not grow nor change much; but the past three years has witnessed surprising improvements. A veritable building boom has been in progress.

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certain. Logan ought to have a street railroad, with a depot to the Agricultural college, and many citizens are hoping to see it constructed.

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Of Logan as a whole, it may be said that it is a beautiful town physically, and an ideal place for a home. That it has a pleasant and salubrious climate, a fine class of citizens, a pure and cultured social atmosphere, and educational facilities of the highest order. Its natural resources are rich and abundant, its present prosperity highly satisfactory, and its future bright and rosy.

THATCHER BROS. BANKING COMPANY.

On Jan. 3, 1883, twenty-one years ago, a bank began business in Logan under the name of Thatcher Brothers & Co. It was the pioneer bank between Ogden and Boise, and its paid up capital was \$25,000. The stockholders were as follows: Geo. W. Thatcher, who was manager; Moses Thatcher, Wm. D. Hendricks, H. E. Hatch, who was cashier; W. A. Rossett, Maria Y. Douglass and S. T. Josselyn. The bank was conducted as a co-partnership until Jan. 3, 1889, when it was incorporated under the name of Thatcher Brothers Banking Co., with Geo. W. Thatcher, president; L. S. Hills, vice president, and H. E. Hatch, cashier. The board of directors numbered eleven, and in addition to the original partners the following became stockholders: John Sharp, George Romney, W. W. Riter, J. C. Cutler, Henry Dinwoody, D. H. Perry, R. J. Taylor, H. J. Grant, T. G. Webber, Francis Armstrong, J. T. Little, Frank W. Jennings, Joseph Howell, and a number of prominent citizens of Cache county. A stronger organization could not easily have been organized in the then territory of Utah. Hon. George W. Thatcher, president, died Dec. 25, 1902, but nearly all of the stockholders named are still identified with the bank.

When the bank was incorporated, its

deposits, \$609,824. These two amounts epitomize, with peculiar emphasis, the growth of this bank.

It has been the policy to make many small loans rather than fewer large ones, and thus to extend the aid and influence of the bank as far as possible. At the present time it has outstanding fully 1,000 loans, and depositors' accounts number fully 2,000. It has 5,000 patrons on its books, covering a geographical area which embraces northern Utah, southern Idaho, and portions of Wyoming. This showing is exceeded only by the largest banks in this state. As an indication of its accommodating character and policy, it has a rule under which it lends \$25 for 60 days for a charge of 50 cents. This makes it emphatically the poor man's bank. As a rule the minimum charge by banks on the smallest loan is one dollar.

This institution has always made a practice of loaning money on real estate, yet in the twenty-one years of its existence it has foreclosed only three mortgages. It has waited for, and aided and accommodated borrowers until they have at length been able to repay their loans. The kindly disposition of the institution, and its sympathy for the poor man in distress, are eloquently attested by its record in regard to foreclosing mortgages.

The policy of the bank has been, first of all, conservative. It has carefully avoided every kind of speculative in-



E. W. ROBINSON,
Mayor-elect of Logan.

CO-OP. GROCERY AND DRUG COMPANY.

This is a corporation organized under the laws of Utah with a capital stock of \$25,000. Its officers are as follows: L. R. Martineau, president; W. J. Kerr, vice president; W. B. Foston, Jr., secretary and treasurer and manager.

This company began business in 1897 in the old Z. C. M. I. building, Logan, but about two years ago, requiring more room for its growing business, removed to a new, modern building of its own on Center street a few doors west of the Thatcher bank. Here it occupies handsome and commodious quarters embracing two large and elegantly appointed salerooms, one of which is a drug store, that has a decidedly metropolitan appearance, and the other is a model grocery store.

In the grocery department is found almost every article in the way of staple and fancy groceries that can be thought of. Here may be supplied the tables of the poor man, the farmer and mechanic, and the man of wealth and luxury. The requirements of the town are carefully considered in replenishing stock, and the lowest prices are marked on all goods.

In the drug department, which is one of the finest in the state, are carried all lines that are usually embraced in

a first class drug store including drugs, chemicals, patent medicines, perfumery, toilet articles, wines, liquors and tobacco. Special attention is given to the accurate compounding of prescriptions at the hands of thoroughly reliable and competent pharmacist and the selection of the purest and most reliable ingredients.

The management of the entire institution reposes in the hands of William B. Preston, Jr., a native and life long resident of Logan, whose business ability and popularity are emphatically attested by the success that has been achieved by this house, which has been under his management ever since it was established.

The owners of this institution are all interested in the growth and prosperity of Logan, are men of high standing and character in the community, and are in every way entitled to the confidence and patronage of their fellow citizens.

The completeness of the stocks carried in both drug and grocery departments, the taste, skill and neatness with which the goods are arranged and displayed, the courteous treatment extended to all customers, and especially the low prices at which all goods are sold are features that merit the confidence and patronage of the people of Logan and Cache valley.

depend upon receiving fair treatment, low prices, and goods that are just what they are represented to be.

A site for a new store and factory has recently been purchased on Main street a short distance north of First North street, and a building 3800 feet in size will be erected with all possible dispatch, for the accommodations of the factory and store. It is an interesting fact that about 150 people are given employment by this institution.

CONDENSED MILK FACTORY.

Logan is situated near the center of an extensive district rich in facilities for dairying. In fact, the dairy interests of Cache valley lead all others in the volume of revenue derived from them. For many years the production of milk has been stimulated by the profits derived from it, and Cache valley is coming to partake largely of the character of a vast dairy farm.

Though there have been established many creameries which produce immense quantities of butter, cheese, and milk, it was left to the sagacity and business ability and experience of Hon. Lorenzo Hansen to conceive and launch the enterprise of a condensed milk factory. The building is nearly completed, and is situated in the southwestern part of Logan. The boilers and machinery are on the ground, and in a very short time condensed milk will be turned out in large quantities. The quality of the product will be of the highest, and the price will be those familiar with the reputation of Mr. Hansen as a manufacturer of butter and cheese. He stands in the very van of dairymen in this state, and on many occasions, such as state affairs, when his goods have been brought in competition with others, he has taken the prize.

The establishment of this condensed milk factory is a notable event. It means a new industry, a new source of wealth to the section in which it is located. It means a turning of the commercial tables by which a product, great quantities of which are consumed in our state, will be exported instead of imported, and every patriotic citizen will heartily wish Mr. Hansen the most abundant success in his enterprise.

The proper name of this enterprise is the Cache Valley Condensed Milk Co. It is a corporation, and in creating it Mr. Hansen turned into it the four creameries owned by him in Logan, Millville, Wellsville and Hyde Park. The capital stock is \$50,000, most of which is paid up. The officers of the corporation are as follows: Lorenzo Hansen, president; Joseph Howell, vice president; S. B. Mitten, secretary and treasurer. These with David Eccles of Ogden and Soren Hansen of Hyrum, comprise the directorate.

The factory will have a capacity of 40,000 pounds of fluid milk per day, or about a carload of condensed milk, and it is so constructed that its capacity can be easily increased. These figures show that the enterprise is one of considerable magnitude.

CACHE VALLEY MERCANTILE COMPANY.

No business house in Cache county is more widely or favorably known than the Cache Valley Mercantile company of Logan. It was established in 1888, and is one of the oldest mercantile establishments in the country.

It is a co-partnership and not a corporation, and the firm consists of three men—R. S. Campbell, George L. Ballif and Joseph S. Campbell—who form a strong combination, being practical business men of wide experience and established integrity.

Hon. R. S. Campbell was at one time mayor of Logan city, and for thirty years or more has been identified with its commercial life and interests, although during recent years he has been a resident of Salt Lake City, where he holds the responsible position of manager of the Utah Light & Power company. His name is a tower of strength in any business enterprise with which he may be connected.

George L. Ballif, Esq., has been manager and executive head of the firm ever since its establishment. He is a life long resident of Logan, and his unusual ability and popularity are abundantly attested by the success, prestige and prosperity of the house he has so long controlled.

It is expected that Mr. Ballif will shortly sever his active connection with the firm, though retaining his interest in it, and that he will spend two or

more years in Europe. Joseph S. Campbell, Esq., the junior member of the house, will succeed to the management. He has been a resident of Logan since his boyhood, and has achieved an excellent reputation for business ability and integrity. There is no fear that the firm will suffer under his management.

Groceries and produce are two of the principle lines dealt in by the Cache Valley Mercantile company, but their house furnishing department contains an immense stock of dishes, table ware, tinware, kitchen utensils, etc. They have one of the finest retail grocery stores in the state, in which can be found almost every article that can be thought of in the way of staple and fancy groceries, every description of meat, and the housewife can find here any article she may need for setting the table or furnishing the kitchen.

An extensive jobbing business in groceries, produce, fruit, poultry, butter, eggs, etc., is also done by this firm. They supply grocery stores throughout the county, and have an extensive shipping trade in Idaho and Montana. They have a host of customers in those states to whom they ship produce, fruit, poultry, etc. This branch of their business brings them in close contact with the farmers of this valley, among whom they distribute large sums of money annually, and are very popular.

Whether as buyers from farmers, or sellers to the wholesale, retail or shipping trade, the business methods of the Cache Valley Mercantile company are above all question. The firm possesses and is entitled to the implicit confidence of all who know or deal with them. They sell at the highest prices justified by the market for what they possess, and they sell to both the retail and wholesale trade on the closest possible margins.

The editorial of their command is sufficient to enable them to carry a stock large and full enough to meet all demands upon it, and purchasers, whether at wholesale or retail, are reasonably certain to find in this establishment of theirs the goods they require, properly and abundantly in the lines carried by this firm, at satisfactory prices.

CACHE VALLEY IMPLEMENT AND PRODUCE CO.

This is the only strictly local firm in the valley carrying complete lines of agricultural implements and hardware. It is a new firm, started by Messrs. E. R. Miles, Jr., of Smithfield; Andrew Anderson of Mendon, and I. C. Thoresen of Hyrum, in 1902, as a co-partnership, but at the solicitation of leading farmers of the valley it has been incorporated with a capital stock of \$20,000.

It was decided to issue and sell at par \$25,000 of the stock to the residents of this valley, and it is being taken up rapidly by the leading farmers. The balance will be reserved for future developments in the produce and manufacturing departments of the company.

The following are the present officers of the corporation: E. R. Miles, Jr., president; Andrew Anderson, vice president; I. C. Thoresen, secretary and treasurer; P. P. Bingham, L. R. Martineau, William H. Darley, Joseph Watkins. All of these are directors, and I. C. Thoresen is the manager.

The company has already or will establish branches or agencies at the following points: Utah—Lewisville, Richwood, Smithfield, Hyrum, Wellsville, Clarkston, Collinston, Idaho—Thatcher, Oxford, Weston, Preston and Franklin. The Cache valley is the following: The Western Moline Plow Co.; Milwaukee Harvesting Co.; Deering Harvesting Co.; Schultzer and Mitchell Wagons and other wagon lines.

The general store and office of the company are 30-32 South Main street, Logan, where they carry a complete line of the above named goods, also stoves, ranges, stoves, heaters, buggies, surreys, lap robes, whips, etc. The motto of the company is "Live and Let Live," and judging by the prices their goods are marked in "plain English" the extensive trade they are having, the well known integrity and ability of their officers, it is firmly believed that the farmers of Cache valley cannot do better than to invest in this enterprise and give it their trade and good will. It is certainly more advantageous and profitable for them to share in the profit on the purchase of their farm implements, and the sale of their produce, than to give it all to non-residents of their valley.



LOGAN'S PRINCIPAL BUSINESS STREET.

and a large number of fine business buildings have been erected, while new residences dot all parts of the city. In the business district is seen today an array of elegant show windows that would do credit to an eastern city several times as large as Logan, and the paved sidewalks in this part of the city add greatly to its appearance, and the comfort of pedestrians. Nearly two miles of sidewalks have been paved, and the good work will be continued.

The town seems to have entered on a period of prolonged and substantial prosperity, as a great deal of building is being projected for the coming year.

The question of a lighting plant for the city has been one that has evoked a great amount of discussion. A solution for it has been sought, and is believed to have been found, in the action that has recently been taken by the city government in bonding the city for \$45,000, for the purpose of providing an electric lighting system. During the canvass that preceded the vote on the bond issue, a public opinion was sought to be created that would insure a permanent non-partisan administration of the lighting department, and this at least partly accounts for the heavy vote—3 to 1—in favor of the proposition.

The city owns a splendid water power in Logan canyon, five miles from town, where the power house is located, and most of the poles on which to string the wires are in place. The city joined with the Rocky Mountain Bell Telephone company in the matter of poles. At the present time the city is lighted by a private corporation, but when the municipality's system is in operation it is believed the rates charged citizens will be considerably reduced.

The capacity of the plant at the power house can be doubled by a comparatively small outlay, and the city will be enabled to realize a substantial revenue from the sale of power, which it will be in a position to furnish in excess of what its lighting plant will require.

It is evident that care, skill, good judgment and genuine patriotism have been and are still being exercised in the management of the fiscal affairs of this thriving city.

One of the questions now being agitated among its citizens is that of bettering the local public this year, by the construction of a boulevard from the Tabernacle square, nearly to the Agricultural college, which skirts the brink of the canyon, and makes one of the most picturesque and impressive drives on the continent. The view from this boulevard is simply superb.

This splendid public improvement includes a macadamized roadway paralleled by a smooth walk, which is shaded by three rows of trees. Pedestrians going to the Temple and students of the Agricultural college, take delight in threading this beautiful thoroughfare.

Logan has long been noted for the manufacture of flour and dairy products, and within a few years it has achieved fame for the knit goods it turns out. The sugar factory adds greatly to its prestige and prosperity as a manufacturing center, but another enterprise that will do a great deal in the same direction, should it material-

ize, is now being mooted. This is nothing more nor less than the establishment of a large woolen factory.

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vestment, but has sought to aid home enterprises and business men. In 1884, when it was only a year old, it passed through a period of stringency, amounting almost to a panic, and everyone knows how the severe pressure of 1893 and succeeding years affected banks and general business interests in this region; yet this bank never knew a moment of financial embarrassment.

Of the late president of the bank, Hon. George W. Thatcher, who controlled its policy until his death, a year ago, it may truly be said that he was one of the ablest financiers in the state. Always judicious, clear-headed and far-sighted, he was a safe pilot even on the roughest financial seas. To his rare qualities as a business man he added those of patriotism, public spirit and kindly sympathy, and few men have done more for the people of Logan and the region in which he operated. Under his management this bank became a remarkably strong, solid and prosperous institution.

Since his death his brother, Hon. Moses Thatcher, vice president of the Deseret National and Deseret Savings banks, has been in control, and there is every assurance that the safe, conservative and beneficent policy that has always been maintained heretofore, will be perpetuated.

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FIRST NATIONAL BANK.

One of the solid financial institutions of northern Utah is the First National Bank of Logan. It was incorporated Dec. 22, 1891, with a capital stock of \$50,000, and its officers and directors are as follows: W. S. McCormick, president; James Quayle, vice president; A. M. Fleming, cashier; George A. Percival, assistant cashier. All except the last named are directors, as also are the following: Joseph F. Smith, Thomas Smart, Soren Hansen, John H. Anderson, John H. Davis and C. C. Goodwin.

It is unnecessary to inform any citizen of this section that a bank which has for its president W. S. McCormick and which embraces in its directorate Joseph F. Smith, is a perfectly safe concern. While Hon. W. S. McCormick is noted for his willingness to accommodate borrowers when he can do so on business principles, he is also noted for his ability and wealthier financiers in the intermountain region.

Hon. James Quayle, the vice president of the bank, has much to do with its policy and affairs. He is a pioneer of Cache county and one of its staunchest citizens, and is noted for sound judgment and sagacious foresight in financial matters.

Mr. Fleming, the cashier, is a gentleman widely known for his business ability and affable manners, and in Mr. Percival he has an able and popular lieutenant.

This bank puts forth the strongest claims to the implicit confidence of depositors. Its policy is eminently conservative, yet it is willing to aid any enterprise of merit, and to accommodate borrowers. Its officers and stockholders are identified or in close sympathy with the commercial life of northern Utah, and will always be found reliable, patriotic and public spirited. Farmers, stock men and even mechanics, residing in or within reasonable distance of Logan, would do well to open accounts with this bank.

LOGAN KNITTING FACTORY.

This is a corporation having a capital stock of \$50,000, and the following officers: Joseph Morris, president; Melvin J. Ballard, vice president; Joseph E. Cardon, secretary and treasurer. These, with Abraham O. Woodruff and Matthias P. Cowley, comprise the board of directors. A glance at these names shows the personnel of the corporation to be of the highest character.

The institution was founded in 1898, by Joseph E. Cardon and Melvin J. Ballard, as co-partners, and it was made a corporation Jan. 1, 1903, with the above officers.

This is the largest knitting factory in this state. It has a plant of greater capacity, including more modern machinery and turns out more goods than any of its competitors. Its trade has grown to astonishing proportions, so that it covers with its traveling men the following states: Colorado and Wyoming on the east, Idaho and Montana on the north, Washington, Oregon and California.

Its products are noted for excellence of style and quality and the rapid spread of its trade over an area so vast fully attests the fact that competitors are distanced in respect to prices and other features.

Among the leading lines of goods manufactured by this institution are Latter-day Saints garments, sweaters, union suits and every description of hosiery. It also makes all kinds of knit goods in silk, wool, cotton, etc. Both wholesale and retail buyers are supplied with goods in all these lines.

In connection with its factory, it carries in a retail establishment, which is heavily stocked, not only with goods

made in the factory, but with a great variety of lines that go to make up a first class assortment of ladies' and gents' furnishing goods.

The management of the corporation reposes in the hands of Joseph E. Cardon, Esq., the secretary and treasurer, and Melvin J. Ballard, Esq., the vice president. They are both young men, natives of Logan, and comprise a strong team. That they possess unusual business and executive ability is fully attested by the growth and prosperity of the corporation under their control.

Both the wholesale and retail trade of the states above named can obtain from the Logan Knitting Factory, unlimited quantities of goods in the lines above described, and all patrons may



CO-OPERATIVE GROCERY AND DRUG COMPANY, LOGAN.

BRIGHAM YOUNG COLLEGE, LOGAN, UTAH.

The Latter-day Saints scientific, normal, and Domestic Science School.

It has been the aim of the college to make of its students sincere Latter-day Saints. It seeks also to promote the higher educational interests of the people and aims to provide a liberal and thorough education, embracing not only mental discipline and physical training, but also practical work in domestic science for young ladies, carpentry, agriculture, and other practical subjects for the young men, thus carrying out, as far as possible with the means at the disposal of the trustees, the wishes of its great founder, President Brigham Young.

Instruction is given in the following schools:

School of Arts.—This school offers a course leading to the degree of A. B. Students who have received this degree in the past have been admitted to graduate departments of some of the best universities of America.

School of Engineering.—The degree of B. S. is conferred on those completing the work outlined. The instruction in this course is thorough and is made so practicable that a student completing same will be fitted for actual work in the field.

Normal School.—The work done in this school is of the very best, as is demonstrated by the fact that some

of the ablest teachers in northern Utah or southern Idaho are counted among its graduates. A training school is maintained in order to give advanced students practical experience before the completion of their course. As an indication of the character of the school the principal annually has to refuse a large number of applicants for seats.

Business School.—This school is deservedly very popular. It designs to prepare students for commercial careers at the same time that it gives such other subjects as are requisite to a good general education. Book-keeping and banking, stenography, telegraphy, typewriting, commercial