

THE SYSTEMS ON WALL STREET ARE A VERY HARD GAME

This year's stagnation, dullness, inactivity, or whatever else one may want to call it, which has turned Wall street into an ideal location for the establishment of a sanitarium for those troubled with insomnia or nervous prostration, has hit no one so hard as the semi-professional habitues of the brokers' office who play the market according to a "system." Just as there are always men who believe they can beat the roulette wheel or any other gambling game, the races included, by adherence to a system, so there are men in Wall

street who are convinced that they have an infallible source of wealth in the shape of some system which enables them to speculate with never failing success. The number of these system players is much larger than one might suspect, and many of them, though they may have been following the turns of the stock market for years, know little about stocks and really care less. Their done sheet, to use racing parlance, is the ticker tape, and they hang over it from day to day, noting the changes and figuring for their next play. "Picketics" this sickness is called by some, for it is a disease which

means slow but certain exhaustion to the bank accounts of those who have been infected by it, although there are a few whose losses cannot be proved and whose word as to their secure and steady income from the system must therefore be taken or doubted. In these dull days, when a change of one-half a point constitutes a market movement, these men are having a hard time of it. They have not, like the floor traders, the advantage of being able to make a profit on a rise or fall of one-eighth of a point, for they have to pay commissions, and commissions, as everyone knows, eat deep into profits. So they sit and talk disconsolately of other days when, even if

they did not win much more, they were able to lose their money faster. The game was exciting then, for the action up or down was swift, and every hour brought new variety. There are many of these systems. One of them is based on the tips which float around every day in the year and which are often disseminated by so-called news bureaus. Gathering all the tips as they appear every morning, the system player will then look up his record of the particular stock in question and if he finds that it has already gone up a point, he will give an order to sell a point above or buy a point below the market price on the assumption that no movement extends in one direction uninterruptedly for more than two points. Thus they cover the tip assuming that when it is permitted to come out by the men interested in a stock the green has been skinned off the market. A very intricate system is followed by a least one man in the street, who claims that in the 20 years that he has played it he has made a

very comfortable income out of it. This man keeps track of the main issues which are dealt in on the stock exchange through a chart for each stock. He pays absolutely no attention to movements of only half a point or a point. While a stock is thus fluctuating up and down within narrow limits he leaves it severely alone except that he enters each movement on his chart. But as soon as this regular fluctuation is interrupted by an advance or a decline of two points in succession he gets into the market with the intention of securing the profit resulting from the remaining points of the movement. As soon as the decrease in activity or any other sign indicates to him that the movement is over he closes out the transaction. This man in a dull market may not get one chance a week to play his system, which should make it comparatively safe when the market is stagnant. In a lively market this man is likely to get whipsawed, for a movement of two points either way is then nothing extraordinary, and the

chances are that he is buying or selling at the very point where the movement he counts on is over and turns against him. Many of the speculators in the street are faithful followers of the tide. They believe that it is safer to go with the market than to buck against it. They do not wait for any movement to get well under way, but they try to get advance information, and if they cannot get that they attempt to "feel" the market, so to speak. They are as a rule, satisfied with small profits, and run for cover as soon as they find that the market is going against them. This set is made up mostly of professional speculators, brokers known as floor traders, and this method is a popular diversion, especially on the consolidated stock exchange.

Some of the systems in use are so involved that none but the inventor can understand them, but the result in most of them is the same. If the speculator is lucky, he will win, no matter what the system; if he is an ordinary mortal with all kinds of varying luck, no eye in Wall street will keep him from losing in the end.—N. Y. Times.

Do Not be Imposed Upon.

Poley & Co., Chicago, originated Honey and Tar as a throat and lung remedy and on account of the great merit and popularity of Poley's Honey and Tar many imitations are offered for the sale, and refuse any substitute offered as an imitation. It is mildly laxative, it contains no opiates and is safest for children and delicate persons. For sale by F. J. Hill Drug Co.

EXTENSIVE TRAVELERS

Always go one route, returning another. When you go west ask for tickets either going or returning via Colorado Midland. See all the Rockies without additional cost. Through standard and tourist sleepers.

A ROUSING BIG LINEN SALE!

A Sale of Surpassing Importance—of Almost Incredible Opportunities—Starts Here Monday at 8 a. m.

BY THE Powerful Force of Matchless Values and the highest linen qualities known, we'll make this Big Rousing Linen Sale an event of tremendous importance to Salt Lake Housekeepers, Hotel and Restaurant Owners—Thousands and Thousands of Dollars worth of the Finest, Most Durable and Dependable Table Linens, Napkins, Table Sets, Towels, Toweling, Bedspreads and Bed Linens from the Most Noted Linen Centers of the entire world—every piece of it absolutely first quality—GO ON SALE NEXT WEEK AT PRACTICALLY THE COST OF MAKING, and Monday opens the ball. Never before have we been able to present such an array of Price-Wrecked Linen Values. Next week you can roll and revel and riot in Linen Bargains. Next week you can make your dollars reach. Next week you have another of those Wonderful Money-Saving Opportunities that our shrewd buying and watchfulness over the market is constantly bringing you. The great Linen Sale, with its boundless buying chances is before you. A WORD OF WARNING—It's better to be early than sorry, so be prompt if you wish to reap the benefits of this great Sale.

A ROUSING BIG SALE OF ALL BED SHEETINGS.

These four items are illustrative of the many other Big Reductions that have been made on all Bed Linens. It's a sale to be remembered:

- 25 Bolts Bleached Pillow Caseing, 42 inches wide. One of the best known standard makes; worth 15c; go in this sale, **11 1/2c** per yard.
- 720 yards Bleached Pillow Tubing, 50 inches wide; regular price 2c; go in this sale, per yard, **16c**.
- 1,000 yards Bleached Bed Sheetting, the most popular Brand in the market; 2 1/2 yards wide; value 32c; in this rousing **23c** sale, per yard.

All the other widths and all the other grades of sheetings equally cheap.

ESTABLISHED 1864

J. Auerbach & Bro.

ONE PRICE TO ALL NEVER UNDERSOLD

A ROUSING BIG SALE OF BED SHEETS and PILLOW CASES

Important sale items, that's what every housekeeper who is savingly inclined will say after reading them. It's a sale that can't be matched.

- 1,000 Pillow Cases, made of the very best cotton—bleached, hemmed and ready for use; size 42x56 and 48x56, market value 25c; go in this sale at, **14c**.
- 1,000 Bleached Hemmed Bed Sheets, full bed size, 2 1/2 yards long and 2 1/2 yards wide; none better at 89c; in this **58c** Rousing Sale, each.
- Full Bed Size Hemstitched Bleached Bed Sheetting, made of a heavy Cotton, recommended for its wearing qualities; 2 1/2 yards long and 2 1/2 yards wide; regular price \$1.00, go in this sale at, each, **72c**.

Every Sheet and Pillow Case in the House equally cheap.

A Rousing Big Sale of Bed Spreads!

A sale in which all are interested and none can afford to be left out. When you have read the items you will know what to expect. The prices quoted are lower than the cost of production:

- Fringed Colored Double Bed Size Bed Spreads and Hemmed White Single Bed size, Crochet Quilts go in this sale at, **68c**.
- 100 hemmed White Crochet Quilts, worth \$1.25, reduced in this sale to, each, **79c**.
- All the \$1.50 Fringed White Double Bed Size Spreads and Hemmed Single Bed, size, Crochet Quilts go in this sale at, **99c**.
- \$1.75 Fringed White Double Bed Size Bed Spreads in this rousing sale at, **\$1.15**.
- All \$2.00 Double Bed Size Hemmed and Fringed White Crochet Quilts and single bed size White Marseilles Quilts, marked down in this sale to, **\$1.48**.
- \$2.50 Extra Heavy White Crochet Quilts and full size Fringed colored spreads go on sale this week at, each, **\$1.65**.
- All \$2.75 Spreads, fringed and Hemmed, white and colored, and the cut-out corners for Iron Beds, all go in this sale at, **\$1.94**.
- The best \$3.00 White Marseilles Quilts, and Knotted Fringed White Crochet Spreads, go in **\$2.10**.
- The Finest \$4.50 Pearl Hemmed White Spreads you'll find reduced in this sale to **\$3.20**.

All the finer Imported Spreads, White and Colored, will be marked down in proportion.

A ROUSING BIG SALE OF Towels!

You no doubt expect big values at this sale, but investigation will prove that these are absolutely the greatest values in the store's history. These prices warrant you in providing for the future.

- 100 dozen heavy fringed cotton huck towels, one yard long, value 75c, on sale, at, **44c**.
- 1,000 fringed Marseilles towels, size 18x34, regular price 12 1/2c; in this sale, each, **8c**.
- Three lots of 12 towels, including fringed Turkish bath towels, size 20x40, and hemmed linen huck towels, size 17x32, all go in this sale at each, **10c**.
- All 17 1/2c towels, including hemmed union linen towels, size 15x36, close napped fringed Turkish bath towels, size 22x42 and bleached Turkish towels, all go in this sale at, each, **11 1/2c**.
- Extra size unbleached Turkish bath towels, size 23x48. Heavy bleached Turkish towels and close woven hemmed linen huck towels, size 18x34, all splendid wearing qualities, all good 20c values, **13 1/2c** in this sale, each.
- The best 22 1/2c towels ever sold over the linen counter, hemmed, or fringed, unbleached Turkish towels, size 22x42, bleached Turkish towels, and hemmed linen huck towels, size 20x40, in this rousing **16c** sale, at, each.
- Mammoth size bleached and unbleached Turkish bath towels, 1 1/2 yards in length, two banner towels at 25c, on sale at, **17 1/2c** each.
- All 30c towels, this week **20c** each.
- All 35c knotted fringed and hemmed damask towels, all 35c Turkish towels and the best 35c Devonshire all linen, hemmed linen huck towels ever sold, will go this week **24c** at each.
- All the \$1.00 towels at, **30c** each.
- And the finer towels equally cheap.

THE ROUSING BIG SALE OF Turkey Red and Half Bleached Table Linens

Is unquestionably the most important event of its kind ever brought to public attention. We use the strongest possible language in presenting this sale, because the offerings deserve it. There will be values to make you utter ejaculations of surprise.

- 10 pieces Turkey Red and White Table Damask—38 inches wide and absolutely fast color—Equal to any 30c quality—in this sale **18c**.
- 650 yards Bleached Table Damask—66 inches wide—all new patterns—leader at 35c in this rousing **23c** Sale per yard.
- The best 40c qualities of substantial Turkey Red and white Table Damask, 58 inches wide and half bleached—Table Linen, 58 inches wide—all up-to-date designs, **28c** go in this sale per yard.
- 2 yards wide Turkey Red and White Table Damask in Well worth \$1.25, marked in this sale, per yard, **80c**.
- 28 inch wide satin finished Turkey Red and White Table Damask and 56 inch wide Fine Bleached Table Linen—in the most elegant patterns—regular price 50c; go in this sale, per yard, **32c**.
- 60 inch wide half bleached Scotch Table Linen, in eight choice patterns—every day price 55c in this rousing sale, at per **36c**.
- All the new 60c table linens—Turkey Red and bleached—48 and 62 inch widths—**39c** in this sale per yard.
- 12 pieces 64 inch wide fine satin finished Half Bleached Damask, equal to any 70c quality ever shown go in this sale per yard **48c**.
- Our new 75c quality Turkey Red and White Table Damask—in Grape designs—54 inches, on sale per yard, **57c**.
- The best 60c quality of Imported Turkey Red and White Table Damask—60 inches wide—in Tulip and clover design, in this **62 1/2c** sale per yard.
- The best 80c quality of Imported Turkey Red and White Table Damask—in Tulip or Pansy patterns, **87c**.

A Rousing Big Sale of Linen Napkins!

Napkin values without a parallel. Matchless in quality and variety, in character of goods and in extent of price reductions. Each item reflects the great savings possible here in this sale.

- 300 dozen fringed linen fruit doilies, checked and plain, worth 35c, in this rousing sale, per dozen **17c**.
- 220 dozen fringed restaurant doilies, checked or plain, usually sold at 60c, go in this sale, per dozen **33c**.
- 160 dozen turkey red, plain white or checked fringed doilies, size 17x17, usual price 75c, on sale per dozen **44c**.
- 4 lots of 85c napkins and doilies, size 16x16 and 18x18, white Damask, plain and checked linen, marked down in this sale to per dozen **59c**.
- Fine bleached fringed satin damask doilies, well worth \$1.10. You'll find in this sale per dozen **77c**.
- 100 dozen German half bleached dice checked, hotel napkins, and 100 white and cream figured Damask doilies, both 18 inches square and either lot worth \$1.35. On sale, per dozen **88c**.
- Our \$1.50 Satin finish German figured Damask napkins, 18 inch size, marked in this sale, per dozen **97c**.
- 80 dozen full bleached, fringed Damask doilies, 17 inches square and 18 inch size. German linen Damask napkins, neither can be duplicated at \$1.75, but in this sale they'll go, per dozen **\$1.18**.
- All \$2.25 Irish and German linen napkins reduced in this sale to, per dozen **\$1.48**.
- Napkins regularly sold at \$2.50 this week, per dozen **\$1.85**.
- The \$2.75 Austrian Linen napkins, size 22x32, go this week, per dozen **\$1.92**.
- 50 dozen of our new \$3.00 napkins on sale this week, per dozen **\$2.30**.
- \$3.50 napkins, go on sale **\$2.75** per dozen.
- \$1.50 napkins you'll find marked, per dozen **\$3.30**.
- The best \$5.00 napkins will be sold, per dozen **\$3.85**.
- All finer grades of napkins marked down in proportion.

A Rousing Big Sale of TOWELINGS and CRASHES!

The opportunity to economize offered will appeal to the thrifty. Come with the intention of stocking up well.

- 100 pieces brown cotton huck toweling, in this sale per yard **4c**.
- Bleached huck toweling, cheap at 6 1/2c, in this sale at, per yard **4 1/2c**.
- The best bleached toilet twill toweling, reduced to per yard **4 1/2c**.
- \$1.50 all linen roller crash marked down per yard **6c**.
- Two lots of all linen, hotel and napkin crashes, not to be duplicated at 10c, go at less than **7 1/2c** cost, per yard.
- All 11c linen glass toweling, family and hotel crashes, marked down in this sale to, per yard **8c**.
- Bleached and unbleached pure fax linen crashes, good leaders at 12 1/2c, go in this sale at factory price—per yard **9 1/2c**.
- The best 15c twilled and checked linen toweling, go in this sale, per yard **11c**.
- All 15c twilled and Turkish toweling, go in this rousing sale, per yard **12 1/2c**.
- All the best imported towelings equally cheap.

A ROUSING BIG SALE OF German and Irish Matched Damask Table Sets!

Including the John S. Brown and Richardson makes. An occasion of commanding importance.

A Most Notable Sale of Superior Linens, remarkable for its broad array of Splendid Economies.

Bordered Matched Pattern Table Sets, the finest "Brown" Richardson and German Linens. Consisting of one Table Cloth and one dozen Napkins to match:

- 8 1/4 cloth with 20-inch Napkins, regular \$8.00, on sale, **\$5.70** per set.
- 8x10 cloth with 20-inch Napkins, regular \$8.75, on sale, **\$6.40** per set.
- 8x10 cloth with 20-inch Napkins, regular \$10.00, on sale, **\$7.30** per set.
- 8x10 cloth with 22-inch Napkins, regular \$11.50, on sale, **\$8.65** per set.
- 8x14 cloth with 22-inch Napkins, regular \$12.00, on sale, **\$8.95** per set.
- 8x18 cloth with 24-inch Napkins, regular \$12.00, on sale, **\$9.85** per set.
- 8x12 cloth, with 3/4 size Napkins, regular \$15.00, on sale, **\$10.95** per set.
- 8-4x12-4 cloth with 3/4 size Napkins, regular \$20.00, on sale, **\$15.00** per set.

All the finer matched and hemstitched Table Sets marked down in proportion.

More Interesting Arrivals in Our Cloak Department of NEW FALL GARMENTS!

TAILORED SUITS.
Satin lined coats, three skirts, both plain materials **\$15.00** and weaves. Special price.

At \$22.50, hundreds of new suits at this popular price; 25 different and distinct styles, it will pay you before buying to see this assortment. Special price **\$22.50**

DRESS AND WALKING SKIRTS.
New all wool Beaver cloth walking skirt, **\$3.50**
Walking skirts, new reversible plaid, **\$5.00**
Dress skirts in canvas weaves, new ideas **\$7.95**
Novelty skirts, fine voiles, box plaited styles, **\$10.95**

Dress Goods News.

Last week we received an extensive assortment of new Fall Dress Fabrics, and by way of introducing them, we shall make very attractive special prices for this week—

60 Pieces at 63c a yard.
Splendid values in Scotch Tweeds—Mixed Irish and Fancy Granites—Covers—Crash Suitings—Zibelines—in plain and novelty weaves. This assortment of stylish dress goods are all wool qualities and were bought to sell at 75c and 85c. Introductory Special at, per yard— **63 cts.**

SPECIAL ADVANCE OFFERING IN Fall and Winter Underwear FOR LADIES' AND CHILDREN.

Cold nights are a reminder that you'll want these soon, better prepare now and take advantage of these trade inducements:

Special No. 1—500 sample garments in Union suits and separate vests and pants including the best numbers of some of the leading manufacturers, all garments of the highest class, go on sale Monday at about one-half regular value, look them over, you'll likely find just what you want and save money.

Special No. 2—Children's heavy fleeced, fine ribbed cotton vest and pants, a splendid quality excellently finished, sizes 16 to 34, size 16 worth 20c, at **12 1/2c** 2 1/2c rise each size.

Special No. 3—Children's Jersey ribbed, heavy fleeced, sleeping garments with feet, warm and comfortable, sizes for children 1 to 8 years, good 30c value our opening bargain at **29c**

A Rousing Big Sale of Fine Damask Tea, Tray and Lunch Cloths.

These are marked down so that it requires but little patience, but little effort and but little money to satisfy yourself.

Do the following appeal to you?

- Hemstitched white Satin Damask tea and lunch cloths:
- 26 inch square, instead **48c**
- 26 inch square, instead **65c**
- 26 inch square, instead **72c**
- 45 and 52 inch square, instead **99c**
- 45 and 36 inch square, instead **\$2.00**, in this sale, **\$1.30** each.
- 26 inch square, instead **\$1.48**
- 22 1/2 inch square, each **\$1.90**
- 45 inch square, instead **\$2.75**, in this sale, each **\$1.90**
- 54 inch square, instead **\$2.65**
- 100 hemstitched German Linen Damask table cloths, 8x10 sizes, measuring 78 inches in length and 54 inches in width, worth \$2.25, in this sale at (each), **\$1.29**

All the finer grades of pattern cloths and fancy linens in this sale at less than wholesale prices.