

Why do you shun real publicity. Failing to use the "wants" sometimes amounts to that

FOR SALE—REAL ESTATE.	FOR SALE—REAL ESTATE.	FOR SALE—REAL ESTATE.	FOR SALE—REAL ESTATE.
<p>HOMER AND ROBERTSON. REAL ESTATE, INSURANCE, LOANS.</p> <p>32x16 FEET FACING SOUTH ON FIFTH ST. FOUR-ROOM BRICK HOUSE. NOT MODERN. GROUND ALONE IS WORTH THE MONEY. \$250. 32x16 FEET ON EAST DRIVE. 6-RM. MODERN FRAME HOUSE. BEAUTI- FUL FLOWERS AND LAWNS. AN IDEAL LITTLE HOUSE. \$300.</p> <p>THIS IS WITHOUT EXCEPTION THE BEST BUY ON THE MARKET IF YOU WANT A LARGE HOUSE. 6-ROOM MODERN BRICK. TWO BATHS. TWO TOILETS. BACK AND FRONT STAIRWAY. SMALL BARN. LOT 44x 18 FEET TO 12-FOOT R. W. THIRD ST. \$750.</p> <p>6-ROOM BRICK. PORCELAIN BATH. TOILET. ETC. LOT 49x165 FEET. SECOND STREET FACING SOUTH. LAWNS. SHADE AND FRUIT TREES. YOU KNOW SECOND ST. IS GOING TO TO BE ONE OF THE SHOW STREETS OF TOWN. \$500.</p> <p>FOUR-ROOM BRICK COTTAGE. 6x165 FEET OF GROUND. FIRST SOUTH ST. EAST. THE HOUSE IS CON- NECTED WITH SEWER. BUY THE GROUND AND WE WILL THROW THE HOUSE IN. \$600.</p> <p>EIGHT-ROOM MODERN BRICK ON EAST THIRD SOUTH. CONNECTED WITH SEWER. LOT 41x165. LARGE BARN. \$500.</p> <p>DOUBLE HOUSE. BRICK. S. E. 8 ROOMS ON EACH SIDE RENTS FOR \$20 PER MONTH. SHOULD BRING \$40. WILL SELL OR TRADE FOR VAC- ANT GROUND.</p> <p>1-ROOM RED PRESSED BRICK. ELE- GANT AND NEW. EVERYTHING UP- TO-DATE. SMALL LOT. IT'S A BAR- GAIN AT THE PRICE. E. S. \$500.</p> <p>6-ROOM MODERN BRICK AND SHIN- GLE. STEAM HEATING PLANT. LOT 44x165 FEET. IT'S A BEAUTY. TEN MINUTES' WALK FROM THIS OF- FICE. E. S. \$700.</p> <p>1-ROOM MODERN BRICK COTTAGE. LOT 41x165 FEET. N. E. RIGHT UP- TO-DATE. EASY TERMS. \$750.</p> <p>TWO-STORY. SEVEN-ROOM PRESSED BRICK. ALL MODERN. LOT 41x165 FT. N. E. \$400.</p> <p>1-ROOM MODERN FRAME. CONNECTED WITH SEWER. PORCELAIN BATH. ELECTRIC LIGHTS. ETC. SMALL LOT. E. S. \$225.</p> <p>6x165 FEET ON E. NEAR SECOND. THIS IS THE PRETTIEST AND CHEAPEST BUILDING LOT ON THE MARKET. \$200.</p> <p>HOMER AND ROBERTSON. DESERET NATIONAL BANK BLDG. MAIN AND FIRST SOUTH STS. BOTH PHONES 112.</p>	<p>MEERKS & LYNCH.</p> <p>315 and 316 Atlas Block. Take the elevator. Bell Phone 373-7. 24x55, 3 blocks east from Main Street, only \$1,200.</p> <p>2x3 and r. of way, 7th East, only \$325. 10x9 corner, 7th East, \$1,000.</p> <p>24x7 and alleyway, 10th East, bet. 2nd and 3rd So., faces east, sewer, etc., \$1,200.</p> <p>24x5 and alley, on 2nd South, near 5th East, \$2,000.</p> <p>17x10 corner on 8th East, \$325 per rod.</p> <p>124 feet on Main Street, 25-foot drive on north, 10-foot drive near, \$11,000; 2 houses rents for \$50 per month.</p> <p>5-room modern brick, almost new, on 5th South, 9th East, \$2,500.</p> <p>Beautiful new home on corner on northeast bench, all modern, fine home, \$5,000.</p> <p>6-room modern new, r. p. brick, furnace, etc., on 5th East, only \$2,000.</p> <p>9 acres, Poplar Grove, will make 90 lots, only \$1,500. Snap.</p> <p>30 acres, Poplar Grove, will make 200 lots, cheap at \$5,000.</p> <p>25 acres northeast of penitentiary, only \$150 per acre; line to subdivide.</p> <p>17½ acres north of penitentiary, only \$30,000, very fine.</p> <p>40-foot lots, face south, bet. R and S, \$1,200; cheap.</p> <p>Five 3-rod corner R and 2nd; also S and 2nd, \$1,800 each.</p> <p>10x7 corner on State, \$1,000; cheap.</p> <p>10x8½ corner on Main, \$5,000.</p> <p>49½ feet on Main Street, \$50 per foot.</p> <p>40 acres, 12th South, west, near river, \$50 per acre.</p> <p>MEERKS & LYNCH.</p> <p>315 and 316 Atlas Block.</p> <p>A SNAP IN A HOME.</p> <p>Good 6-room brick house, in first class condition, 32½x137 feet to alley, located on west First South Street, close to car line. Has city water in house, beautiful lawn and shade trees. Owner desires to leave the state and is now willing to take \$1,000 for his home. This is by far the best buy on the west side. Call on us and we will be pleased to show you the prop- erty.</p> <p>CANNON & CANNON.</p> <p>Sole Agents. 18 East South Temple Street. Ind. Phone 278. Bell 278.</p> <p>HANDSOME TWO-SEATED PARK WAGON, used 30 days, 2 sets fine double buggy harness, 1 toymey jog cart, 1 toymey sulky, 20 lbs. 1 Frazier jog cart, 1 Kaufman ball bearing runabout, 1 Bailey runabout, sweaters, coolers, etc., all in first class condition. Have sold horses, Enquire 22 McCormick Block.</p>	<p>ASHTON & JENKINS, 73 MAIN STREET.</p> <p>\$350.00</p> <p>A fine 7-room brick residence, which when built, cost \$2,000. Two 400 mantels, lights, bath, \$500 rustic barn, tool shed, fruit trees, substantial fence, near 9th E. and 11th South. A real bargain and a beautiful home.</p> <p>NEW 4-ROOM BRICK COTTAGE, near Agricultural Park, \$1,200; easy terms. New 4-room brick on North Temple, near 9th West, \$200 down; price, \$1,300. A snap.</p> <p>Double compartment, modern flat, cor- ner 8th West, rents for \$20, a good in- vestment for \$2,000; terms.</p> <p>37½ feet by 8 rods to alley on West Temple, just below 5th South, facing east for \$750.</p> <p>2x7½ rods near 7th West and North Temple, corner, cheap, at \$300.</p> <p>ASHTON & JENKINS, 73 MAIN STREET, Ground Floor.</p> <p>TUTTLE BROS. & WOOLLEY, 149 MAIN STREET.</p> <p>No. 554 A 9-rm. pr. br. mod. home on 1st street, close in, fine surroundings. A per- fect beauty \$6,200; terms easy.</p> <p>No. 202, 4-rm. fr. & c. l. Walk and sewer in 1st street, only \$1,850; easy terms.</p> <p>No. 366, 5-rm. fr. & c. l. on 1st street, bet. 1st and 2nd, \$2,100; easy terms.</p> <p>No. 625, 3rd street, 6-rm. mod. house, 6x7½ rods, South and east front, cheap- est place in city, \$3,500.</p> <p>No. 255, 4th street, 6-rm. br. mod. sewer in, connected and paid, \$3,500.</p> <p>No. 348, 2½ 1 street, 4½ rods, south and west front, 2 houses, 1 5-rm. pr. br. mod. new, A BEAUTY and 1 4-rm. br. rents for \$22 a month. Room to build another house. All for \$3,500 terms; best buy in the city today.</p> <p>No. 364, 6-rm. br. mod. on 2nd street, 2x10 rods, lawn, trees, shrubs and iron fence. A very fine home-like place, only \$1,200.</p> <p>No. 205, S. W. corner of 7th & G streets, 4x7 and 3x7 rods and a 3 room house. All for \$2,500.</p> <p>3x10 rods on 1st street, bet. 2nd and 3rd, for only \$1,500; walk paid.</p> <p>2x5 rods, south front, 4 blocks east of postoffice, for only \$3,000. List No. 357.</p> <p>5x10 rods, 5 blocks northeast for \$600. List 370.</p> <p>Double house, 5 rooms each side, mod. and close to Knutsford, only \$3,000.</p> <p>TUTTLE BROS. & WOOLLEY, 149 MAIN STREET.</p> <p>ROMNEY-KIMBALL, Brokerage and Real Estate Agency, 216 Herald Building. Bell Phone 292.</p> <p>40x100 ft.—Modern brick, 5-room, bath, hall, cellar, etc., on East Side, close in, \$3,800.</p> <p>62½x125 ft.—Modern brick, 4 rooms, pantry, cellar, closets, well, Southeast, \$1,550.</p> <p>62½x125 ft.—Modern brick, 5 rooms, bath, closet for each room, pantry, cellar, well, barn, cement walks, E. E. Curt, just long, A BIG BUY, \$2,000.</p> <p>165x262½ ft.—Modern brick, has every convenience, barn, tool shop, lawn, orchard, shade. An exceptional op- portunity for the inves- tor. House cost \$2,400. Lots in vicinity sell for \$250. Cheap at \$3,000.</p> <p>Make your wants known and we will take particular pains to supply them.</p>	<p>"IT PAYS TO OWN A HOME."</p> <p>Capital Real Estate Investment Company. 17 West Second South Street.</p> <p>\$800—30 A. E. of S. E. Sec. 15, T. 2 S. R. 1 W. Dry farm, near Taylorville, 30 acres in wheat; ¼ cash; bal. to suit.</p> <p>\$500—47½ acres, near Riverton. A-1 water right. Every foot under cultiva- tion, good improvements, orchard, etc. Will bear closest inspection.</p> <p>\$100—Vacant 3 acres near Calder's Park. Full water right, good chicken ranch.</p> <p>\$400—Vacant 1 acre, State St. near 14th South, good water right.</p> <p>Call or write. BARGAINS IN ALL CLASSES OF REALTY. HOMES ON IN- STALLMENTS.</p> <p>HOME, HOME, SWEET, SWEET HOME. There is nothing that gives more pleas- ure than to own a home.</p> <p>\$350.</p> <p>For a new 5-room brick cottage, base- ment under entire house, cement floor, stone cape and sills, large front porch, back porch screened, natural wood finish, porcelain bath tub, nickel plumbing, hard- wood floors, electric lights, all complete, corner lot 2½x7, north bench.</p> <p>\$250.</p> <p>Buy two homes, one good 6-room brick, electric lights, and one new 4-room brick on corner lot, 6x180 feet, nice shade and lawn, located in Farmers ward.</p> <p>\$300.</p> <p>Buy a new home of 6 rooms, brick, cellar, porcelain bath, electric lights, man- tel, etc., southeast, 8 blocks southeast from the center of town.</p> <p>\$300.</p> <p>Buy a lot 4x5 rods near Brigham Street, with a 4-room house on one part of the lot, with nice shade, lawn and bridge, land without the house is worth the money.</p> <p>\$500.</p> <p>Buy a new up-to-date 9-room home, modern in every particular, lot 2x10 rods, east bench, near University.</p> <p>An ideal farm of 30 acres with the best of land, first class water right, one good spring for culinary purposes, half acre in strawberries, that will be ripe within one week, good 5-room house and other improvements, \$3,500.</p> <p>2 acres of land, two acres in orchard, good 3-room brick house, barn, etc., East 3rd Creek, only \$2,500.</p> <p>\$65.</p> <p>Buy a 3-room frame house, pantry and closet, on a corner lot, 5x150 to alley, near 8th East and 11th South.</p> <p>We can fit you out with anything in the Real Estate line.</p> <p>RANCK REAL ESTATE & INV. CO., Suite 211 D. F. Walker Building.</p> <p>List Your Property With DORRIS REAL ESTATE & INV. CO. 3-rm. mod. p. b., lot 25x10, 10th E. near First South, natural finish, furnace, elec- tric light, \$6,000.</p> <p>5-rm. mod. p. m., lot 24x8, First South and 4th East, natural finish, furnace, elec- tric light. This is near in and a beauty; \$6,500; terms.</p> <p>5-rm. mod. p. b., lot 50x150 feet, south- east, natural finish, nice backyard and chicken house, \$600 cash, bal. easy, \$2,000.</p> <p>5-rm. cottage, southeast, easy terms, \$2,150.</p> <p>5-rm. mod. p. b. near East 10th South, only \$4,000.</p> <p>DORRIS REAL ESTATE & INV. CO., 518 Atlas Block. Bell Phone 64-S.</p> <p>700 ACRES LAND, 5 MILES FROM Blackfoot, 18 miles from Pocatello, Idaho. Lots of cottonwood timber for house and shed logs and for fuel. Best bargain in the country. \$6,000; \$2,500 cash; balance in 3 years. Care of D. H. Hethan, Blackfoot, Idaho.</p>

A PROFIT IS NOT WITHOUT HONOR

EVEN IN ITS OWN COUNTRY

People Of Salt Lake City:

DO YOU KNOW that real estate, as a general proposition, is the best, surest and safest investment possible?

DO YOU KNOW that as many great fortunes have been made from real estate investments as from any other form of investment and with less risk?

DO YOU KNOW that no matter how a great fortune is made, its possessor usually invests the larger part of it in real estate, both for profit and for safety?

DO YOU KNOW that Salt Lake City real estate values are now at ebb tide and that by comparison with any other live city of the West, are ridiculously low?

DO YOU KNOW that the millions of dollars to be spent by the large mining and railroad corporations and the thousands of additional men to be employed by them, will greatly increase the population of your City?

DO YOU KNOW that real estate values increase in direct proportion with the increase of population?

DO YOU KNOW that values must increase in Salt Lake City and that now is the time to invest?

AWAKE TO YOUR OPPORTUNITY.

It can't be possible that all these railroads striving to reach Salt Lake City, that the creation of a great smelting center at your very doors, that the great mineral and agricultural wealth of Utah does not convince you that Salt Lake City must grow, and that with its growth must come the profit of a real estate investment made now.

HERE IS A CHANCE FOR YOU.

At the rate of \$25 per lot, I offer you an investment that possesses but one fault—it is too good. This statement I make from an experience of ten years in the real estate business. As a proof, let me tell you the facts. For \$25 you can buy from me a lot 25x140 feet to a 20 ft. alley, and facing an 80 ft. street, located in the heart of all the newer development around your City. Consider for a moment the location—

TO THE NORTH, the San Pedro, Los Angeles and Salt Lake R. R. and the Western Pacific R. R. and the material yards of both companies; also the Salt Lake and Los Angeles R. R. to Salt Lake and Saltair.

TO THE SOUTH, a rich farming section; also the wonderful Copper Camp of Bingham, producing fortunes in copper and employing large numbers of men.

TO THE EAST, the city limits of Salt Lake City, with its 96,000 population; the railroad shops of the Rio Grande Western Railway, involving the expenditure of \$2,500,000 and the employment of 2,000 men.

TO THE WEST, Great Salt Lake, the new smelters at Garfield, where from six to ten millions are to be spent and where from four to six thousand men will be employed.

Now, remember, that these lots are level, good soil, and all subdivided and platted, with perfect title; that the title is assured by a warranty deed issued by the Utah Savings and Trust Co., and a guarantee certificate of title furnished by them, showing the title to be free and clear, all without any extra cost to you. This absolutely assures the title to be perfect, and this assurance alone represents the expenditure of a considerable sum in the average real estate transaction.

Also, remember that acreage is, from a subdivider's point of view, raw material, and lots are the manufactured article. In the manufacture of lots, every 80-ft. street and every 20-ft. alley is waste material for which the subdivider does not directly receive one cent of return, but are given away for the benefit of the lot buyer. Now, deduct from the price of these lots (\$25 each) a fair sum for the cost of subdividing, for the expense of furnishing deeds and certificates of title, and for the value of the streets and alleys given away in the manufacture of lots now see how small a sum you have left.

This small sum represents the cost of the raw material—the acreage. Now you know, and I know, that the value of the acreage is many times greater than is shown by these figures, and we both know that acreage cannot be bought in large quantities for the proportionate price of these lots at \$25 each.

Doesn't this prove my statement that the only fault with this investment is that it is too good?

These lots are worth \$50 each today.

As to the future of this property, we are assured of a new electric line from Salt Lake to Garfield and perhaps to Bingham. This car line will pass through our property. Think how much this will enhance the value of these lots.

If you wish an illustration of what electric lines will do for a city, come to Los Angeles and see beautiful residence sections where, a few years ago, were barley fields. These are now built up, because the barley fields were accessible by car lines.

Every suburban town connected by electric line with Los Angeles has seen its real estate values not only double, but multiply. That's what will happen here.

Now, if you believe I am correct in my statements; if you believe Salt Lake City is bound to grow and develop; if you have confidence in the good faith of these large corporations who are now doing so much for your City; in short, if you are anything but a sour pessimist, buy some of these lots.

I have quite a lot of printed matter about your City, and about these lots. The opinions of the very best Los Angeles and Salt Lake City men are given, and a very convincing array of facts and figures are published.

All of this, together with maps of the tract and the adjoining sections will be sent you gladly and freely, if you will send me your name and address.

If you wish to avoid delay, call at the office of your Salt Lake City realty broker and buy from him. All you have to do is to give him the money, and he will carry on the negotiations for you.

But don't fail to get your share of this splendid investment. SPECIAL TERMS TO THOSE WHO PURCHASE BLOCKS OF LOTS.

Better write to me today.

CHAS. S. MANN

325 W. Fourth St.,

Los Angeles, Cal.

GREAT SALE OF CITY LOTS

\$1 Cash and 50c a Week, Without Interest or Tax, will buy a fine building lot in Poplar Grove Addition to Salt Lake City



THIS Addition is one of the best improved of any in the City, has good electric car service, 15-minute ride from postoffice, graded streets, city water mains, fine large shade trees on each block, city school, electric lights, two stores, market, church and green houses. Eighteen Houses now in the addition.

Prices of Lots run from \$125 to \$185 for corners.

Take a Poplar Grove Car on Main Street, look at this land, and you will be convinced that it is the best opportunity ever offered in this city for acquiring a nice building site and on such easy terms that anyone can afford to buy.

Office in the addition open from 9 a.m. to 7 p.m., and at No. 69 State Street.

Abstract of title with each deed.

E. B. WICKS