

Demand for Money This Week Shows Tendency to Higher Rates of Interest.

SPLENDID CROPS PROMISED

Largest Market for Utah's Product in Southern California Easies Up Any Strain of Over Production.

me midsummer season finds business in several lines quiet, but prospectively busy in view of a hopeful fall campaign. In the financial field there is tot much change to report, though the demand for money in the last week is claimed to be good, with a tendency to higher rates of interest. There is some evidence of slackening trade; but this may be temporary, as all reports from the agricultural section shows promise of excellent crops, as well as promise of excellent prices. There will probably be a market for all surplus grain on the Pacific coast, for the reason that in California especially they are not occupying the same position as the wheat raising states formerly did, and wortherm California is drawing largesouthern California is drawing large-ly on the outside states for its wheat

and meat products. The building of the San Pedro road has opened up a large market for Utah products in Los Angeles and other parts of southern California. Financial parts of southern California. Financial conditions in the east are very quiet. Money is abundant, but bankers dis-criminate clearly as to the securities they are willing to receive. So the average customer has to pay a very fair rate for banking accommodations. Banking men say there will be abun-ter more to move the evens although dant money to move the crops, although the money value of the crops in the United States will reach enormous figures. But the reactions of specula-tion raileve a large amount of money to be used in strictly commercial af-fairs. Notwithstanding the extreme dullness in the east it must now be ad-mitted that things are moving along toward improvement, though slower than some would like.

RAILROAD BAROMETER.

One of the best illustrations of business conditions in the United States is that of the big United States Steel corporation whose business increased from 18 per cent of capacity when at the lowest, to 58 per cent at the present time, and this growth probably meas-ures the growth of business in the country at large. The railroads seem to be the greatest sufferers, with their gross and het earnings still down, and some large systems figuring close to the feficit line. The Boston & Maine, for instance, is being operated at an actual iss. As an indication that conditions the west are better than in the east, may be stated that the business of Union Pacific, the Southern Pacific and the Santa Fe is the best relatively of any railroad in the United States. So locally there is but little to complain of, when we compare conditions here with existing conditions elsewhere.

LUMBER IS STIFFENING.

The lumber trade reports wholesale and itions for the past week about the same as during the week previous, with prices strengthening all along the line. In sash, doors, glass and coast products the advances show how the wind is the advances show how the wind is blowing. Everything indicates a cer-tain advance for 90 days. There is nore trouble in getting stuff through, in account of delayed traffic; but in peneral, the mill men are feeling bet-ler, and the railroads are feeling like-wise, as stable rates have been estab-shad: all bays a ground basis on which ished; all have a ground basis on which

however, in builders' hardware is very heavy, without any sign of easing up, and the demand for automobile supplies is heavier than ever. Then campers continue to go out into the hills as the fine weather remains unchanged, and they are calling for large amounts of camp supplies. Harnesses and saddles are also seiling well. The hardware men have no complaint coming. WHOLESALE DRY GOODS.

The local wholesale dry goods trade

spring, and the larger mius are running one-third of their looms on sideband effects. There is a good movement in quilts and blankets; also, a strong de-mand for sacks from grain growers and sugar men. All classes of fauncel goods are proving good sellers. In general the wholesale trade is in a good condition.

RETAIL OUTLOOK.

In the retail trade, the purchasing is mostly along temporary lines, as it will be two weeks yet, or not until the weather changes, before the regular fall trade zets in. The local buyers are about all back from New York and the great eastern purchasing centers. They report the outlook as flattering, and are making preparations for a heavy fall

making preparations for a heavy fall business. A little buying has begun, the demand, such as it is, being for suits, and light fall wear. The styles

for the fall are quite taking, and there is some buying of silk goods which ap-

pear to be staple the year round. Deal-ers do not look for any great sale of the Directoire gowns. In the first place they cost too much, and in the next place they do not accord with the

good condition.

American taste.

The friends of Mr. John D. Spencer of the New York Life Insurance com-pany will no doubt be pleased and in-terested to tearn that he was number three of 25 in volume of paid business for July, 1908. In the number of paid applications for the same month, I. H. Cook is third, W. Hansen, fifth; E. E. Shepherd, sixth; D. P. Livingston, seventh; William Weber, ninth; J. V. Smith, tenth; S. B. Crane, cighteenth. All the boys, it seems, have been "lenders" before. The local wholesale dry goods trade reports busy times in shipping out to fill orders from the retail houses in the smaller cities and in the country, so that the shelves and bins that two weeks ago were piled high up with stocks, are now looking much leaner. Prices are reported as stable, though with a tendency to lower owing to the auction sales so widely carried on in the east. Sideband goods continue in heavy demand, as the band is utilized for trimmings, and saves that amount of purchasing for trimming purposes. These goods will be called for until spring, and the larger mills are running one-third of their looms on sideband

FOR SORE FEET.

"I have found Bucklen's Arnica Salve to be the proper thing to use for sore feet, as well as for healing burns, sores, cuts, and all manner of abra-sions," writes Mr. W. Stone, of East Foland, Maine. It is the proper thing too for piles. Try it! Sold under guar-antee at Z. C. M. I. drug store. 25c.

Free Peaches, Wandamere, Sept. 3 Cut prices. McWhirter Co.

TWO GRAY WOLVES

CAUGHT IN BRONX, N. Y. PARK New York, Aug. 29 .- Two gray wolves, liberated for experimental purposes in Bronx park last night, were captured by Raymond L. Ditmars, curator of the zoo, and 16 keepers, who assisted him in the management of an electric searchlight used at the zoo last night for the first time. The ex-periment was so successful that the searchlight will be kept in readiness hereafter to aid in trapping escaped

The wolves, which had been released The workes, which hid been pressed in the park surrounding the zoo, sur-rendered as soon as the rays of the 50 candle-nower searchlight were cast up-on them. Mr. Ditmars and the keepers said it was likely that had the search-light not been used the wolves would have escaped. **BUSINESS NOTES** The upward tendency in the sugar

The upward tendency in the sugar list continues, due to the unusually promising reports which come from all the beet fields. With hardly an exception throughout Utah and Idaho, including the factories of the Amal-gamated Sugar Co., the Utah-Idaho Sugar Co., and the Lewiston Sugar Co., the advance remote indicate that the have escaped. After they were caught through its use, Mr. Ditmars and the searchlight visited the houses in which lions, ti-gers, deer and other animals are kept and there tested the usefulness of the and there tested the usefulness of the light. It was found that all of the animals shrank away from its glow and became motionless. Before the searchlight was put into operation last night, a chimpanzee, 42 inches tall, which recently arrived from Africa, escaped from a traveling cage in the zoo hospital. After capture, Dr. W. Reed Blair had the animal placed in a stronger cage. Sugar Co., and the Lewiston Sugar Co., the advance reports indicate that the tonnage will be increased over last year, and last year was one of un-usual achievement. There is a strong inquiry for Utah Sugar bonds, the semi-annual interest on which is due September 1. The following are the latest quotations: in a stronger cage.

ROWING BARGE FOUND.

No Hope Now That Party of Five Lads in it Are Alive.

San Francisco, Aug. 29.—The finding of the rowing barge in which the five missing members of the South San Francisco Rowing club set out for a jount on the bay Wednesday, the party part being clube been bard from bas jaunt on the bay Wednesday, the party not having since been heard from, has dispelled the last hope that the lads might still be allve. The barge was picked up in a battered condition on the Berkeley shore of the bay lest night. A strong ebb tide was running at the time the boys set out and it is supposed that they could not make headway against this on the return trip. No theory to account for the condition of the boat has been ad-vanced. vanced. The five boys, Bert Frye, Frank Mc

The five boys, Bert Frye, Frank and Guire, Owen Healy, Parker Ashford and Robert Haslett, all between the ages of 16 and 18 years, were last seen Wednesday morning heading across the bay from the naval training station on Yerba Buena island.

RAIN MADE FIASCO OF AM. LAKE MANEUVERS at Saltair.

Tacoma, Wash., Aug. 29.—Rain yes-terday put to rout all of the armed forces in camp and made a flasco of the closing day of the American Lake Advices received at the Consolidated Wagon & Machine Co., today state that Manager Odell and party, who have been visiting the north in a the closing day of the American Lake maneuvers. Three times the troops sal-lied forth to the field of action and three times they were driven back to cover while the North Dakota national guard capitulated completely and has-tened on their way back to the wheat fields 12 hours before the time sched-uled.

NO MORE FOUL BROOD.

BIG LIABILITIES, SMALL ASSETS.

from use in paying his creditors.

COFFEE

Who is responsible for

Who returns the money

Your grocer returns your money if you don's

en out here.

vour coffee?

if you don't like it?

like Schilling's Best, we pay hits





HARDWARE MOVING.

The Hardware Trade reports the past The Hardware Trade reports the past month as entirely satisfactory, the voi-ime of business being about the same is during the corresponding month of ast year. In fact, the trade is ready to believe in the near advent of a boom. As it is between seasons, thre is not as beavy a trade in many lines, as has beavy a the hyperdictor past, but latters seen in the immediate past; but letters rom retail houses throughout this sec-tion of the country intimate the early reception of heavy orders. The trade,



sunburn, heat rashes, summer eczemas, itchings, irri-tations and inflammations and bites and stings of insects. For preserving, purifying and beautifying the skin, scalp, hair and hands, for sanative, antiseptic cleansing and all purposes of toilet, bath and nursery, Cuticura Soap and Cuticura

Ointment are unrivaled.

have been visiting the north in a Franklin six cylinder car, were at Morgan this morning, and that they would be in Salt Lake early this af-ternoon. The party, which consists of Mr. Odell, Heber J. Romney, Dr. Odell, Dr. Potter, W. A. Overbeck and Ben Critchlow of Ogden, left Salt Lake Wednesday for the purpose of visit-ing the branches of the company in Cache county and Bear Lake. They also visited the Spring Valley oil wells in Wyoming, and at the time they reached Morgan their car registered a distance of 405 miles. When they reach Salt Lake the total will amount to 465 miles. uled. The last batch of staff and field offi-cers will complete the Roosevelt 90-mile endurance test ride and brigade headquarters will be deserted at sun-down. Brig.-Gen. Brush will depart Sunday morning for Vancouver, bar-racks.

Z. C. M. I. 204.00

Salt Lake City Railroad 100.50 Sumpter Valley Railroad 101.00 Utah Co. Light & Power Co..... 101.50

ING IN FRANKLIN CAR

BONDS.

CON. WAGON PARTY TOUR-

Utah Sugar Co .

reach Salt Lake the total will amount to 465 miles. Manager Odell speaks in glowing terms of crop conditions in all the districts visited. TO INCREASE CONGO TRADE.



(All questions relating to life insurance will be promptly answered by the Press Bureau of the Utah Association of Life Underwriters. Address P. O. Box 424, Salt Lake City, Utah).

tives.

A very striking feature of the recent visit of the national delegates was the evidence of admiration for the work being done by the local association and the appreciation of the attitude and sentiments of Gov. Cutler. His ex-cellency announced that he was in hearty accord with the work being dome here and his belief and hope that a sat-isfactory code of insurance laws might isfactory code of insurance laws might be on the statute books this next year met with the most hearty favor.

NO MORE FOUL BROOD. Washington, Aug. 23.—There are but few traces left of the infectious bee dis-ease known as foul brood, which three years ago attacked the aplaties of Cornwall and worked great destruction, says a report from Consul Stephens at Plymouth, who urges American mer-chants to introduce in the Cornwall dis-triet, the honey producing country in England, modern bee hives and bee keeping appliances. An official inves-tigation is being made in that country looking to the promotion of the indus-try and there is room for many im-provements in methods and equipments. No more important event to the local life insurance field men has happened than the visit of the national delegates than the visit of the national delegates to the city Thursday. To all who be-lleve in association work, in the ad-vantage of meeting together for the ad-vancement of the business of life in-surance and the uplifting of the stand-ard of field work, which is made pos-sible only through getting acquainted and working for the common good of all, the value of the visit is appreciat-ed. The visitors will take away with them not only some pleasant memories all, the value of the visit is appreciated. The visitors will take away with them not only some pleasant memories as to the hospitality of the citizens of Salt Lake, but with a conviction that the Utah organization is one of the most effective ones for good that there is in the national association. From every visitor came words of surprise and congratulations on the progress made in the three years of its existence. One delegate, a member of one of the associations now 10 yars old, said that he thought the Utah association was "the most active and splendidly aggressive organization in the ranks." The presence of the governor at the luncheon and his sentiments expressing sympathy in all that had been done was an effective feature to all and demonstrated the efficacy of combined and harmonious efforts. Mr. Walle, the praise and wordered at the attitude of some of the field men here who have not lined up with the organization. "They are standing in their own light," waid he. This work you are doing is for the benefit of every legitimate life insurance main in the state and the men who don't get in and lend a hand just now when there is so much to do and so many interests involved, is not much credit to the profession.

Of the speeches made at the table, President Farrell's address and his in-

lin Schott, 15 years old, son of Joseph F. Schott, a northwest side millionaire, has been missing since June 11.

Filled with romantic notions gar-

Filled with romantic notions gar-nered from perusal of wild west stories, he left home on that day. He had told his playmates he was going west to shoot buffalo and kill Indians. No trace of him has been discovered since. His parents have secured the aid of the police of this and other cities, and have searched Chicago for the lad. His father has had handhills bearing a portrait of the boy posted in depots and about playgrounds, and has had small hoys stationed on street cor-ners giving them to passers-by. So far the search has not turned up a single search has not turned up a single

TO INCREASE CONGO TRADE. Washington, Aug. 29.—With a view to increasing commercial intercourse with the Congo State, Great Britain is con-sidering the advisability of increasing the number of consuls in that country, according to a report from Consul Al-fred K. Moe, at Dublin, Ireland. In re-sponse to a communication from the Congo Reform association, Sir Eddward Grey states that the British consul at Boma is being consulted. It is suggest-ed that consuls might report upon the openings and prospects which would admit the Introduction of legitimate commercial intercourse with the na-tives. Joseph F. Schott, the father of the missing boy, is the owner of much real estate on the west side and has capital invested in several industries. He is also the owner of a large property in Missouri devoted to vine cul-ture. He describes the boy as rather large

for his age, with brown hair and eyes, and dressed in a suit of blue serge when he disappeared from his home, two months ago. He was accustomed

two months ago. He was accustomed to wearing long trousers, and could pass for more than 15. The scene of the last novels which the boy had been reading was laid in the Republican river country in north-western Colorado and as the boy had particularly expressed his ambition to see that part of the country, a par-ticular search will be made in that part of the west. of the west

New Industry Financed Public Subscribes Liberally.

The Koala Fuel Manufacturing Company,

Chicago, Aug. 29.—Jaines P. Bray, an adjuster and agent for the Standard Mercantile agency, filed a petition. In bankruptcy yesterday in the United States district court. He schedules Habilides amounting to \$131.952.40. The assets scheduled amount to but \$34.95, which he claims as exempt from use in mying his creditors.

TO INCREASE STEAMER TRAFFIC

TO INCREASE STEAMER TRAFFIC Washington, Aus. 29.—An effort of prominent Norwegian husinesimen to awaken interest in a steamship between northern Norway with the city of Ber-gen as headquarters and New York, with particular attention to emigrant traffic, and a movement at Barcelona, Snain, to make Barcelona a port of call for steamers on the line from Messina to New York, if sufficient cargo offer, are announced in consular reports giv-en out here.

field for briqueites in Utub le and far more profitable that here, yet the stock of 14 plants her states today varies in price 33,75 to \$28.00 per share par

oriptions will be accepted by company after sopt. 50 s will begin at once. Store sound to all subscribers for issued to all subscribers for acumi paid on their contracts deductions made for unpaid if surrendered to the company, w. Clayton, president: I. A. trensurer: Geo. W. Holmberg, eddent, J. W. Wilson, secre H. Tracy, general primater; Metorplick and Henry Saller, Connect offices 4 west total balar Clayto fornick and Henry . General offices, H th St