Always One of Hardship To Many.

SALESPEOPLE SUFFERERS.

a Becoming General to Have Holiday Purchases Made Early In the Month.

there is a growing realization mas happiness in one selos week, often until the last day, What this means christmas toys and candles and factory and shop and iship is little realized by those she gather round the gittering Christ-

and on fullboards, and the spaper publicity have acdes for the Christman better opportunity and a in early shopping, while of this involved in the

milities, headed by Robert W. de th well known social workers as Miss as Addams. Mrs. Raymond Robins t Graham Taylor of Chicago; Robdmham Taylor of Chicago; Rob-legewater, William Guggenheim, am E. Hurmon, Jacob A. Rüs, a Packer, Edward T. Devine and M. Glem of New York; Arthur ambrook, John F. Moors, Robert t Paine, Joseph Lee, of Boston, and J. Woodward, of Washington, are plan on a national basis.

MOVEMENT GENERAL.

etter urging early Christmas shopis going out over the signatures ading department store men and as to the heads of 5,500 women's ors to the heads of 5,500 women's as across the whole country, to the department stores listed in Shel-s Retail Trade, and to the 750 newsers in the 251 cities where these artment stores are, orging early ping—early in the month and early he day. The women's club affects asked to bring the matter strongly the attention of all their members, he supapers are asked to give the magnithe wifest possible multicity. ign the widest possible publicity, as department stores are asked to a the following card in all there ients from now until ec-

TO CHRISTMAS SHOPPERS. Buy your presents early -early in early and early in December. sill be your biggest gift of the days to the workers behind the days and on the delivery wag-

THE LETTER

modify the hardships iday shopping?
might show many of us
is a time of hardship
have to do with supplyof Christmas shoppers. is from the lives of boys and drivers of at, while we are keepmas festival, while we come and halt, the liess, we are lightly researd exhaustion the os and faithful who

celebration of Christclaborate. More presons are more splendid the merchants are corre complex; the sup-screased; the pressure tensifies. On the one attenties. On the one pinton disapproves long work, particularly for girls and children. On id, merely through many shoppers defer until the last possible cost of unnecessary

Torts of editors and merfor sof editors and mer-les can be brought home chatomers that they can elves and every one con-will do their Christows at the season and early This will lengthen the country period and reduc-tages which, in other sea-liteded the Christman

signed by Jacob A. Riis, Richard Watson Gilden, Jury: Edward Bok edi-Home Journal; Leigh Schard Watson Gilden, tary Edward Bok edi-tions yournal: Leigh The Chicago Evening bloat, editor The Out-Coha, publisher Now S. W. Woodward, of Lathren. Washington, Straus, of R. H. Macy of Sense communy, Bosselley, sourctary Nution-length, and Edward T.

MRS. KULLEY TALKS.

Kelley, sacretary of the flors' league, which has if women in every city pledged to work for the bennen and children in of early Christmas shep-

by any month of a large a number of a large a number of a their customers that tooks are at hand ready and purchase. Never consumers' leagues members appears to be account, and it is seen and a printed in others, cards in the store windows hear the

bowever, the most of-upon the thoughtless on the merchants and distinguishing and

will grow less every day as Christmax approaches. The clerks are still unwearled by the jostling crowds, and can extend courtesy, which will grow day by day more difficult if not more scant. These, however, are merely the visible part of the army of workers concerned. Unseen and ainst unremannered are the shipping and packing and wrapping forces, the deliverymen, and boys and, remotest of all from the gay buildny throngs of mid-pecember are the candy inskers toy makers, the innumerable workshop and factory couployes whose "overtime work follows the belated orders and careless delays of the shopping multi-tude.

"Singe the last holiday searon the

since the last holiday season the need for voluntary effort to discourage elevanth hour shopping has greatly increased. For the highest court in the state of Now York has pronounced unconstitutional the status which for 20 years had forbidden the employment in that state of boys under Ix years and of women after 10 o'clock at night in any factory. And a case, appealed from Oregon, is pending before the supreme court at Washington to determine the constitutionality of all such restrictions in all the states. It is, therefore, the more cheering to have items like the following in numbers far too large to

quote. From Missouri a leading merchant writes. We gave publicity to this idea in our regular advertisements, and we feel that this year (1906) especiality we have been successful in getting the people of Kansos City to begin buying earlier in the season, as our holiday trade opened up earlier in December. From California: We trust that, before many more years are past, all in one accord may do just what we in San Francisco are now doing, namely trying to help to make work as fight as possible during the buying times."

WORD FROM LTAH.

careless delays of the shopping multitude.

Since the last holiday season the
meed for voluntary effort to discourage
elevanth hour shapping has greatly increased. For the highest court in the
state of Now York has pronounced unconstitutional the statute which for 20
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THE STRENUOUS LIFE.

The strenuous life in America is not

We Get Used to Hurrying in Business And Carry it Into Vacations.

confined to a business or money-maklog carner; it appears to our pleasures, says Success Magazine. Americans do not seem to be able to enjoy themselves, even, without hurrying up. At our pleasure resorts we see two fuerrying and huating, as though they were late for a train or right in the rush of business. We become so fitted, an accustomed to the American poes that we cannot glow down, even when we quit work. We do not seem to know how to do anything in a lotsurely way. The same high pressure that we put into our business and professions is evident in our play. We get as used to "stepping lively," nurrying for an appointment or for trains, rushing our business, that we cannot go slow and take things cars when we have letsure. ing earner; it appears to our pleasures,

we are. He simply amiled and said: "What of it?" We Englishmen do not enry you. We believe in living in enjoying as we go along. The lunch-counter is not popular in London. We counter is not popular in London. We helieve in taking our time to eat and talk with our friends, and have a good time. What it Americans do make more money? They drop down with some disasse, are stricken with apoplexy, or the of pareds right in the prince of life. We do not call first success. That he footshness. They leek that contentment, that poise, which marks Kurojeans.

The American youth hurries to the man, hurries his education, harries his meals, harries his cook, hurries everyther, relating to his career, hurries his life, and he cannot understand why

LANDLUBBER SHANGHAIED BY IMPROVED METHOD

Fairy Tales. Not Force, Used to Captuee Former St. Louisson.

ther Former St. Louisen.

The following according to the population is an operation involving violence, usually performed the steamer. All his ships are fitted and overcoats for \$10. Spanfiating, according to the popuor notion, is an operation involving

with the aid of an anesthetic, knock-cut drops preferred. S. C. Allen of St. Louis, who has just completed a cruise to and from the Arctic on the whalor Thrasher, knows that the pop-niar idea is a mistake as far as San Francisco is concerned. His story

Prancisco is concerned. His story cutid be duplicated on any six of the whaling fleet.

Allen arrived here last spring from St. Louis in search of one of the good lobe that he understood were going begging in this city. He was on the water front enjoying his first glimpse of sait water when a pleasant manufacted stranger accosted him and inquired if he was looking for work.

"Twe got a place that would just suit you," said the stranger in response to Allen's enthusiastic affirmative, "Did you ever go to sea?"

Allen explained that he was looking

Allen explained that he was looking at sail water for the first time in he life. The stranger, after meditating for a few seconds, expressed the optimien that naultal experience would be biliocessary, as the work would be largely elected. He offered Alien a

like private yachts. Tou'll live like a fighting cock and in a few voyages, if Mr. Harriman likes your work, he may make you captain."

The Thrasher was in the stream rendy for sea when Allen was placed on board. He found out where he was going as the whaler was passing lams point. With great difficulty his shipmates restrained him from jumpling overhoord. He told his story next day and by way of sympathy was restaumed "Portland" He returned last week after eight months' hard work, for which he received \$1. He is going book to St. Louis.—Sen Fran-

BE CHARITABLE

# Special Sale of 20c Fleeced Flannelettes!

2000 yards of best quality Fleeced Flannelettes in desirable patterns for sacques, kimonas, wrappers and children's wear, stripes, persians and ligured designs. 122C 



## Genuine GLOVE SALE!

\$4.00 quality imported French Kid 16 button Mousquetaire gloves, all colors, now

\$3.39

\$3.50 quality 12 button imported Mousquetare gloves in black and white.

\$2.69



### 85c Radium Peau De Gygnes

A full collection of colors in this desirable silk for waists and full cos-tumes now slaughtered in this marvel ous silk sale at per yard.

Plain Taffetas

This staple high quality plain and changeable all silk Taffeta the grade miversally retailed at 75c and 85c all over the country, an article known to consumers generally and always solid very close, now offered at cost, per yeard

A STUPENDOUS SACRIFICE CLEARANCE

Begins Here Monday! And Includes Every YARD OF SILK in the House at

SALE OF SILKS

10% TO 50% ==REDUCTIONS

This extraordinary offering will unfold the most remarkable silk values ever placed before the women of Salt Lake and vicinity. Our superb and enormous collection covers the entire field of silk fabrics in point of staple and novelty weaves designs and coloring. Nothing that is desirable and stylish in silks is missing from our admriable stock which has given this department a most enviable reputation.

Such extraordinary reductions as will be found here this week are not looked for this early in the season but we are striving after an enormous silk business to wind up the year and our immense stocks must be reduced before inventory. Prices will be most unmercifully shattered and original cost will not be considered.

Enumerated in this magnificent stock are plain Taffetas, Failes, Pailletes, Chiffon Satins, Messalines, Peau de Cygnes, Foulards, Peau de Soies, Habutais, Pekin strpes, Rough and plain Pongees Louisines Duchess Satins Brocades, plaids. Block checks in taffetas ad Louisines. Persians. Crepes de Chine. Marquisette Scarfings, as well as the staple black taffetas in

> NOT A YARD OF SILK IN THE HOUSE ESCAPES THIS PRICE-CUTTING

**UP TO \$1.50** FANCY SILKS

Handreds of beautiful weaves and color combinations for your choosing in this sale, every desirable style and printing is to be found here and you can now make your selections at per All Plaid Silks Sacrificed

Every yard of our beautiful silks now priced at aronce sale fig eres, no assortment to excell this will be found anywater in the land. The colorings and be found ancesaure in the land. The colorings and combination include all the best productions of the high

Up to \$2.00 Ep to \$2.50 grades now



## Plain and Fancy Silks

Broken lines of fancy waisting silks that originally sold as high as \$1.00 per yard and one line of plain lining silk that sold for 58c, now offered in this sale in one great lot and at one price, choice per yard ......

85c Crepes De Chine

Two big lines of Crepes now sacrificed, one line is the plain all silk crinkled crepe de chine, the other is a beautiful figured scaring crepe, both lines are complete in color assortments, now going at per yard



Buy Now!

A Great Sale of Stylish and Reliable FURS

The universal popularity of furs of every description for warmth and adornment has this season attained a greater demand than ever before in

the history of the fur trade. Our stock of scarfs, throws, muffs, jackets, etc. in various shapes and effects is complete in every detail and all the best grades of turs as well as the cheaper qualities are presented in our magnificent assortments.

Among the better grades of furs will be found the beautiful and stylish Mink, the best for wear, lasting many years, soft glossy and silky with its harmonizing richness of color, then comes the striking Black Lynx with its long silky fur on a pelt that is as soft as kid and almost as light in weight, then comes the fine Japanese Mink and the exquisite Kolinsky sable both of them furs of the highest order and as scarce as all other high class furs. All of these have a richness and intrinsic value which are readily apparent at sight.

In the more popular price furs we show an almost endless collection of Black and brown and white Coneys. Siberian Squirrels, Brook Minks. Muffloons. Thibets, Persian Paws, Isabella and Sable Foxes, Natural and Blended River Minks Opposums. Manchuria Sables and many other popular priced furs every piece of which is now quoted for one week at a discount of 25 per cent.

This Sweeping Reduction applies to Every Piece of Fur in the House



\$1.19

First Showing of Holiday **Novelties** Now Ready

Our displays of Holiday novcities are more complete this season than ever before. No adequate description can do justice to the varieties we have on show but a visit of inspection will surely surprise you and assist you in making up your list of gifts. The varieties include an elegant showing of genuine Sterling Silver Novelties, stag born, Ebonoid, Porce-Inin and Antique Ivory Toiler Sets, Manicure sets, Leather collar and cuff boxes, work baskets, fancy goods, made up pitlows, jewelry of every description, Japanese, German and French ornamental and decorative chinaware, silver plated ware, latest novelties in wrist bags, vanity bags, jewel boxes, shaving sets, but pin holders, and in fact thousands of trinkets and useful articles for gifts which we cannot begin to enumerate and you will find every article marked at our WELL KNOWN LOW PRICES.