

FAIR ASSOCIATION IS PROSPEROUS

Balance of \$4,000 Remains to
Credit from Last Year's
State Exhibit.

THE SECRETARY'S REPORT.

Proffered Medals and Prizes Are Ac-
cepted, and Plans for Making
Show a Great Success.

The annual meeting of the State Fair
association was held last evening, in
the Chamber of Commerce, with a full
attendance of the directors and offi-
cials. Secy. Ensign reported nearly
\$1,000 profit from the state fair of last
year; also, to accept the special pre-
mium gold medals, ribbons and \$10 cup
offered by the Percheron society of
America, and the \$300 in cash prizes
offered by the American Short-horn
breeders' association; and to further
improve the state fair grounds.

Secy. Ensign's report was as fol-
lows:

RECEIPTS.	
General admission	\$15,851.55
Grandstand (races)	3,983.80
Night	675.25
Entrance fees (all departments except speeding contests)	680.25
Pools	20.00
Protest fees	93.65
Concessions	1,997.90
Entrance fees, horse races, and cash refunded on advance	
freight	1,551.10
Advertising	355.09
Cash refunded on freight, re- turned exhibits	51.00
Totals	\$26,047.10

DISBURSEMENTS.	
Miscellaneous	\$2,922.57
Advertising	1,939.57
Postage	125.00
Departments	
Live stock	1,065.30
Poultry	53.50
Agriculture	22.50
Horticultural	153.12
Fine arts	33.30
Women's work	137.80
Dog show	371.00
Office help	84.50
Common laborers and super- visors	1,064.45
Carpenters	328.00
Watchmen	309.50
Ticket sellers and takers, po- lice, cashier	1,084.00
Judges	414.20
Free attractions	1,810.15
Music	750.00
Horse races	2,070.91
Wiring and light	625.68
Total	\$22,090.74
Net profit	\$3,956.36

The directors voted to appropriate
\$500 for horse race purses at the next
fair, the largest amount given in prizes
at any race meeting in Utah; so it is
believed a fine lot of horses will be on
hand.

For a mild, easy action of the bow-
els, a single dose of Doan's Regulate is
enough. Treatment cures habitual
constipation. 25 cents a box. Ask
your druggist for them.

MISLEADING REPORTS.

Commissioner Ballinger Corrects
Wrong Impression.

To correct the impression he fears
may have been created that the gov-
ernment would honor filings on railroad
lands, Commissioner Ballinger of
Washington, D. C., has written the fol-
lowing self-explanatory letter to all
land offices:

"There has been industriously cir-
culated by way of newspaper adver-
tisement and other ways, over the
name of E. P. Rolfe, a statement
to the effect that Congressman Tawney,
after a conference with the commis-
sioner of the general land office, ad-
vised his son that persons filing on the
Oregon and California railroad lands
would, without doubt, be able to secure
the lands."

"These advertisements are untrue
and misleading. The tendency of such
advertisements is to impose upon inno-
cent and unsuspecting persons.

"You will please give as much pub-
licity as possible to the statements
above set forth."

WALL PAPER.

Midgley-Bodel Co., 33 E. 1st So.

NEGRO WOMAN RELEASED.

Mabel Todd, a negro woman arrested
several days ago on the charge of rob-
bing a young man named Richard
Wagner, was discharged from custody
yesterday afternoon by order of Justice
of the Peace Dana T. Smith. The pros-
ecution did not have sufficient evidence
to hold the woman for release.

The same action will probably be taken
in the case of Jennie Oakley, charged
with the same offense.



Our bouquet is come-
back customers. The
wearers of "Money
Back" Shoes are the
best advertisers in our
business. Satisfaction,
comfort and prices in
keeping with "Money
Back" dealings—You
can save 10 to 50 % on
entire stock in all styles,
sizes and widths to Sat-
urday night.

DAVIS SHOE CO.

ENGLAND SAYS NO ALUM IN FOOD

and strictly prohibits
the sale of alum
baking powder—

So does France
So does Germany

The sale of alum foods
has been made illegal in Washington and the District of Colum-
bia, and alum baking powders are everywhere recognized as
injurious.

To protect yourself against alum,
when ordering baking powder,

Say plainly—

ROYAL BAKING POWDER

and be very sure you get Royal.

Royal is the only Baking Powder made from Royal Grape
Cream of Tartar. It adds to the digestibility and whole-
someness of the food.

CREDIT. "BEWARE YOU COMMERCE" NOT WITH BANKRUPTS.

The custom of trading, exchanging
wares, or fabrics, produce, or other
forms of merchandising is as old as
time itself. Abram, we are told was
rich in cattle, in silver, and in gold.
He purchased a piece of land in Mac-
cabe, the first recorded incident of the
transfer of land that we have. Jacob
sent his ten sons down to Egypt with
money to buy corn. The very founda-
tion of this early trade or exchange
was the acceptability of the deal.
There was an exchange. Money for
land, money for corn. Men were thus
early buying and selling for money,
and exchanging goods and wares. And
so have they ever since been trading
and exchanging the fruits and prod-
ucts of one country for those of an-
other. And for this purpose men
have been going down into the sea in
ships and have been engaged in trade
and traffic of this nature, until today
the ships of all nations are upon the
great highways carrying commerce
under every flag, and the world is
port. And thus men have formed
and established business enterprises
and are said to have formed "princely
commercial houses of which the ham-
lets and villages of the world are peopled
are held in honor throughout the
world." There are degrees of course
of these, and how many who are en-
gaged in but very modest concerns
are called merchants, but some per-
haps more deserving the appellation
given the English people by Napoleon
when he described them as a nation
of shopkeepers.

The products of the soil are the
surest, safest and perhaps the best
foundation of commerce for a newly
peopled and undeveloped country. In
our own Utah, for instance, there are
still the fruits, the grains, the sugar,
the molasses, the wool, the sheep, the
cattle, etc., to be sold and marketed.
As development proceeds, the earth
yields its wealth of minerals in such
abundance and in such varieties that
the exchange or proceeds of such ex-
change enhance the richness of
the people and make them great
in the eyes of the world. Many well remember yet how
the hides and furs, the furs and pelts,
the molasses were hauled into Salt Lake
City and sold or exchanged for gro-
ceries, dry goods, boots and shoes,
nails, hardware, etc. Even now, the
hides are hauled from the mountains by
oxen and that load had a commercial
value as much as the sawed timber.
Thus men and people are brought
together, a medium of ex-
change is sought, a market is found,
trade and commerce follow; the
where-withal or equivalent for procur-
ing the desired goods are there, and
the trade is made and is mutually ac-
ceptable and satisfactory. With the
advance of railways, the development
and growth of manufactures, the
rapid means of communication by wa-
ter with nations, the comparative
annihilation of time in reaching for-
eign markets, crops are marketed,
minerals disposed of and against the
proceeds the merchant through the
banker draws against the funds thus
created. The foundation of all trade,
traffic, commerce and business is in
the consideration to be derived, the profit
made, the return for merchandise dis-
posed of, must justify their sale. It
follows therefore that there are

CONDITIONS OF SALE.

Every merchant knows this and
there is perhaps no essential part of
business in daily use that is more
abused or entirely overlooked. People
engage in business without previous
experience or knowledge concerning
the same. They are perfectly honest
in their intentions to pay for every-
thing they buy and that too, perhaps
within the time stipulated at time of
purchase, but their

1—Lack of capital, which is a very
fruitful source of trouble or.

2—Lack of knowledge necessary to
commence and engage in merchandis-
ing.

3—The payment of unearned or ex-
cessive dividends.

4—The withdrawal from the store or
business of funds for purposes other
than legitimately belonging thereto.

So handicaps them that they are
forever struggling up to their necks
in water, so to speak with conditions
that they were unable to foresee. It is
of the utmost importance, therefore, that
the conditions of sale should be as well
understood by the buyer as they are by
the seller. The very fact of purchase
implies compliance with terms of sale.
And if these are not stated specifically
by the seller, ignorance of the fact
cannot be accepted as any justification
in the part of the buyer. Compliance
with terms of sale within the time
specified is one of the surest and best
ways of maintaining a commercial
standing and reputation. If you buy
sugar, you know that the article
has to be paid for within 10 days, or
you do not buy right. If you buy other
goods on 30 days time, the limit of
credit on those goods is 30 days. And
if they are not paid for within the
specified time, your failure to do so
impairs your standing more or less
with the merchant who sells to you.
Whatever the time may be, 10 days,
30 days, or four months, it simply means
60 days or four months' time, and not
30 days or five months' time. The re-
tailer has no more right to expect leni-
ency to be exercised towards him in
his making payments that are overdue,
than the wholesaler has to expect his
banker to grant him accommodations
without security and interest.

Every merchant and every individual,
then, should understand that the main-
taining of relations of a satisfactory
and pleasant and profitable nature are
dependent upon the debtor satisfying
the creditor by complying with condi-

tions of sale. Anything to the con-
trary, unless caused by unforeseen cat-
astrophes or calamities in the shape of
fire is inexorable. If further argu-
ment were needed in this respect, the
purchaser will find the terms upon
which his purchase is made upon the
invoice. Some houses say something
like this: "This is your invoice. The
terms are 30 days or 1 per cent dis-
count for cash." That is surely plain
enough, and yet the buyer is still fur-
ther reminded of the conditions of pur-
chase by receiving a monthly state-
ment which shows goods not, goods 30
days, goods 60 days, etc. Notwithstand-
ing all these precautions and safe-
guards, some merchants are prone to
think that because they are dealing
with a large house that is reputed to
be on "Easy street," they can delay
making their payments indefinitely.
This condition necessitates the use of
Mercantile Agencies, whose business it
is to inquire into the condition of mer-
chants who thus become slow of pay-
ment and whose credit is thus impaired
and questioned. This is only the be-
ginning of trouble which will lead to
financial disaster unless carefully
watched. The consequences are to those
unfortunate enough to become thus situ-
ated that their rating is not the best.
They will be classed as "slow" or "very
slow," or "too slow for credit," or
something of this kind; the result is
that they are not considered as a safe
or good risk, consequently they will not
obtain the best prices, if sales should even
be made to them. They will further suf-
fer by not being entitled to any dis-
counts or other favors and considera-
tions that first class customers receive.
Right here we introduce an extract
from an address delivered by James G.
Cannon, vice president Fourth National
Bank, New York, delivered before the
National Association of Credit Men at
Kansas City, Missouri, June 10, 1897,
as bearing specially upon this very
point:

"One should insist upon the payment
of all bills in strict accordance with
the terms of sale, and no necessary ex-
pense should be spared in forcing the
wealthy delinquent to a settlement. He
may take advantage and with his
astronomy, but in my judgment, ac-
counts that require extra effort to col-
lect are not desirable. I would lay spe-
cial emphasis upon the importance of
retailers in understanding the condition
of their customers. Every merchant
as such a practice will undoubtedly in-
sure better collections and will also
have the effect of educating their cus-
tomers as to proper business methods.
If we cannot always follow the old
financial maxim 'Pay as you go, let us
do the next best thing and go and pay.'"
We have thus far been confining our
thoughts to the relations existing be-
tween the wholesaler and the retailer.
The difficulties that are encountered by
the retailer exclusively, might with ad-
vantage be treated in our next paper.
For the credit of our fair state let it be
said that Utah stands well with her
sister states in the ranks of meeting
her just obligations. Her credit abroad
is good and we should all be vigilant
and alert to maintain that reputation.
X. Y.

HUNTERS VINDICATED

Murdoch and Ure Escape the Decision
Of Davis County Justice.

When a few weeks ago City Council-
man J. D. Murdoch was arrested on
the duck ponds of the New State Gun
club, by a new deputy warden named
Brunson Murdoch had a Scotchman's
faith in the integrity of the law, and
the courts. A little later, however,
when a Davis county justice of the
peace found him guilty of shooting
after sunset, his opinion was quickly
reversed. Yesterday in the second dis-
trict court the decision also was re-
versed and the fine was declared to
have been improperly taxed against
Murdoch, also against Steve Ure, his
companion when taken in.

"I knew the proofs in my case were
so apparent," said Mr. Murdoch after

No man can be at his
best with a poor digestion.

If you have lost appetite
and can't digest what you
do eat, drop the usual heavy
meats and gravies, puddings
and pies, and live for a time
principally on Grape-Nuts
and cream.

If you've never tried it,
there's a real treat in store
for you.

Grape-Nuts can be easily
digested by the weakest
stomach and soon strength-
ens the digestive organs so
that a "variety" of food can
be eaten with comfort. Be
sensible. Don't put off the
test. "There's a reason."
Read "The Road to Well-
ville" in pkgs.

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For Work They Did Not Get.

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COLBORN ON EASY STREET.

Credited With Having Cleaned Up
\$50,000 on Popperon Deal.

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lowed the course of history of the Pop-
peron tract, express a belief that Judge
Colborn has cleared not much short of
\$50,000 by the transfer to Mr. Newhouse
of the property owned by the Denver
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TALKS TO STUDENTS.

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Harvard college spoke to the students
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BACKACHE or any other ache or pain is instantly relieved by

Cloans Liniment

You do not need to rub. Just
put it on—it penetrates and
kills the pain. Good for
Rheumatism, Neuralgia, Sci-
atica, Lumbago, Pleurisy,
Stiff Neck, Toothache, and
Frostbites.
Price, 25c, 50c, and \$1.00.
Dr. Earl S. Sloan, Boston, Mass.

the first trial, "that I never thought
of demanding a change of venue or a
jury trial, or any other proceeding to
escape an unfair court." The way of
appeal was still left open, however,
and this the hunter availed himself of.
He was coming in at 5:30 p. m. from
the hunting grounds, when arrested,
his boat being partly swamped through
his having shot a hole through it.

As the "News" worked out the facts
behind the arrest, it appeared that
was an old feud among the hunters
on one side of which Perry Burnham,
a market hunter, bitterly hated Steve
Ure, the club's watchman. Brunson,
who had once been arrested by Ure
for illegal shooting also held a grudge
against him, and under a special ap-
pointment from State Game Commis-
sioner Cronan, Brunson visited the
grounds in company with Burnham,
and they "went for" their old enemy,
capturing him in the act of towing
Councilman Murdoch's partly sunken
boat in from the ponds. The part
of Burnham was to inform Brunson
where, in the district, the two boat-
men would be found, and Brunson
made his now famous charge over the
hounds to locate them. He testified
that he saw them both shoot at 5:30
o'clock. Councilman Murdoch's ver-
sion was that his gun was under
water in his sinking boat, and that
Steve Ure had no gun whatever, hav-
ing come to the rescue with a new
boat. Half a dozen witnesses were
able to back up the Murdoch-Ure
testimony, and when it came to a trial
in the second district court, it was a
fine battle between the two sides of the
feud. A whole day was spent in securing a jury, as
neither side wished to get friends of
the other side. Then the evidence
was in and acquittal was the result.
The outcome, expected by the hunters,
adds one more chapter to the hunting
feud. A rumor from the gunners is
that another chapter will soon be ad-
ded to the feud, when a new gun is
determined to eliminate Burnham from
the hunting privileges. If any way to
do can be found.

Do the right thing if you have Na-
sal Catarrh. Get Ely's Cream Balm at
once. Don't touch the catarrh pow-
ders and snuffs, for they contain co-
caine. Ely's Cream Balm releases the
secretions that inflame the nasal pas-
sages, and the throat, when used con-
stantly, makes a healthy condition of
the mucous membrane. It is made
with mercury merely dry up the
secretions and leave you no better than
you were. In a word, Ely's Cream
Balm is the only remedy for a nasal
disorder. It is sold in a small bottle,
Ely Brothers, 55 Warren Street, New
York.

COLLIDE WITH CAR.

Two Young Men Badly Injured in Be-
ing Thrown from Wagon.

While making deliveries for Keith-
O'Brien's store, George Smith, a driver,
and Willis Hardy, assistant, were run
into by a Second South street car, yester-
day afternoon, and both were badly
injured. The accident happened at
Sixth East and Second South, and was
caused by the men crossing the track
lines and being struck by a motor car
and in front of one coming from the
other direction.

The horses made clear of the tracks,
but the vehicle was struck and hurled
against a telephone post, with such
force as to almost entirely demolish
both vehicle and pole. Smith and
Hardy were hurled to the ground, and
each received numerous cuts and
bruises. They were attended at the
emergency hospital, and later sent
home. Smith resides at 23 south Fifth
west, and Hardy at 618 Sixth East.
In what is known as "Rock Row," the
car that did the damage was No. 325,
manned by O. R. Brake, conductor, and
Thomas Connory.

WHAT CAUSES HEADACHE.

From October to May, colds are the
most frequent cause of headache. LAX-
ATIVE BROMO QUININE removes
cause. E. W. Grove on box 26.

SHEELEY PLEADS GUILTY.

E. E. Sheeley, arrested several days
ago on a warrant charging him with
battery upon Charles E. Taylor, a real
estate dealer, was represented in Judge
Diel's court yesterday afternoon by
Atty. Sam King. The former plea of
not guilty was withdrawn and a plea
of guilty entered. Judge Diel fixed
Friday afternoon as the time for pass-
ing sentence.

FOR TAMPERING WITH MAILS.

A man giving the name of Bert Fisher
was arrested by Police Officer Stains
last night and is being held for the post-
office authorities. It is alleged that
Fisher went to the postoffice and repre-
sented himself to be W. H. Hawes of
Stockton, Utah, and got mail containing
money belonging to Hawes.

WEBSTER IS DISCHARGED.

P. S. Webster, the hack driver yester-
day taken into custody by the United
States marshal's office and charged
with buying government goods, was
discharged after a hearing before Com-
missioner Baldwin yesterday. The
evidence developed from the testimony that
Webster bought a coat from a soldier
but as the latter was in civilian's
clothes Webster did not know who or
what he was. On this showing the de-
fendant was discharged after being
warned to steer clear of soldiers and
U. S. goods.

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fusing to the persons who would solve
them.

FUNERAL OF LEWIS HILLS.

Juvenile Band Renders Music at Obse-
quies of Dead Comrade.

Louis Hills, aged 17 years, a mem-
ber of the Salt Lake juvenile band,
was buried yesterday afternoon from
the Sixteenth ward meetinghouse.
The services were conducted by Coun-
sellor Arthur Winn. Elders E. H.
Reynolds and William Leatham were
the speakers of the occasion. Miss
May and William King, "Face to Face,"
and the boys of the band rendered
several selections. Ross Alexander,
Alma Brier, Archie Cohn, Glenn Sin-
clair, Ralph Desky and Bud Young
were the pallbearers. It was only a
short time ago that a younger brother
of the deceased, also a member of
the band, passed away, from pneu-
monia.

APPLICATIONS FOR PARDON.

The following petitions for pardon have
been filed with the attorney general:
By James Larson, jury, three years
in the state prison, from Sanpete coun-
ty; sentenced Sept. 18, 1907; by John Ed-
mund Burke, robbery, 10 years in the
state prison, from Carbon county, sen-
tenced Nov. 12, 1906; by Edward Keller, bur-
glary, third degree, six months in the
state prison, from Castle Dale, sentenced
Oct. 23, 1907.

DR. PRICE'S WHEAT FLAKE CEREAL FOOD

No matter what the death cer-
tificate says, the fundamental
cause of one-half the deaths re-
corded is constipation. Cure
yourself of the habit by eating
daily

DR. PRICE'S
WHEAT FLAKE CEREAL
FOOD

which is made from the whole
grain of the wheat berry.

10 cents a package.
For sale by all Grocers.

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