

AWAY DOWN IN CHILI.

Street Curiosities—An Equestrian Gentleman—Some Funny National Characteristics.

Special Correspondence.

Concepcion, Chili, Feb. 7.—In this country, when one desires to take a ride, he does not send around to the livery stable for a vehicle, but sallies forth on foot, carrying whatever paraphernalia the excursion may require, and walks until a birlocho comes along. The public carriages are much like the "hacks" in common use at home, except that they are built in more substantial fashion, for these roughly paved roads would soon shake an ordinary coach into kindling wood. Half a passing birlocho, and its driver will whirl his raw-boned horses two or three times around in the narrow street, grazing the houses on either side, to the imminent peril of pedestrians, for he considers that a deal of noise, flourish and whip-cracking are needed to do proper honor to the occasion. Having satisfied his conscience in that regard and brought his foaming steeds to a standstill, you climb in and are whisked away, pell-mell, over the stones, at a pace that may truly be termed a "spanking" one, for you are bounded against the top like a rubber ball and hurled into your neighbor's arms with force enough to fracture thin cushioned ribs—bonnets battered, hats knocked off; but you may be consoled with the reflection that you are riding for pleasure, and that this heroic exercise is good for garlic-induced digestion.

Heretofore the favorite after-dinner drive is to a suburban pleasure garden, called the Palancho, which is much frequented by all classes of society. The place in itself has no attractions, but there are a few yards of varying the monotony of life in Chili, and the human species are like sheep the world over, you know, in following the lead of a bell-wether.

When first arrived in this part of the country, we used to carefully explain to our coachmen that we were strangers in the land and desired to be shown the most beautiful and entertaining sights. We found the coachmen obliging, always delighted with the mission and proud to exhibit home institutions; but unfortunately their ideas of the beautiful and entertaining differed greatly from our own. The first John drove us straight to the slaughter-house, and throwing wide the door, triumphantly invited us to enter and view the whole process of killing and dressing. Having declined that amusement, to his infinite surprise and disgust, he drove us next to the big hospital, where legs and arms are sawed galore, and where a vast array of amputated noses and tumors and monstrously deformed limbs are on display. Finding us still not agreeably diverted, even by this gruesome display, which possesses extraordinary fascination for the low class Chilean, he sent the remainder of the afternoon sulkingly driving up and down the same street, doubtfully ruminating upon the stupidity of his Gringos.

Another coacher, delighted with the same mission, made a bee-line to the alms house; another carried us at once to the penitentiary, and another to the poor little cemetery. At last we learned that Concepcion has no "slights," even her churches being too new to be interesting; and now on our afternoon drives, we give the unvarying order of ladies to the mayor's house, "Yaya al Palancho"—go to the pleasure garden. One is sure to encounter many novelties en route, and the streets are a lively panorama, slow-moving but kaleidoscopic, of unfailing interest to the foreigner.

For example: There is a gray-bearded, grizzled Guaso, mounted on a fine horse, with his fat wife behind him. He is topped by a broad-brimmed hat, the rest of his person enveloped in a bright-lined poncho, or native blanket, with a slit in the center through which he thrusts his head; while she wears a purple cotton gown, a scarlet shawl, and a man's hat of Panama straw. The horse's bridle is plated with silver and on his saddle are piled five or six shaggy pillboxes, or woolen cloths, which almost cover his thighs. The howls of the guaso's furs are without exaggeration, large as ordinary teapots, five or six inches across, and heavily plated with silver. His stirrups are made of a block of oak, elaborately carved and hollowed inside—say 10 inches high by nine in diameter for a

complicated than the bridle. First, half a dozen sheepskins are piled, one above another, on the horse's back; a leather strap is passed around them and firmly secured. Then comes a sort of skeleton saddle, or rather a piece of wood cut into the shape of a saddle-tree, with a cantle at each end; on top of this are piled any number of sheepskins, or, if the owner is rich enough,

rare and costly furs furnish the seat, which is called a montura. The four corners are fastened down by broad leather straps, ornamented with silver and brass buckles, to enable the rider to wedge himself in; and the whole is bound around the horse with a broad band of canvas or leather. Some wealthy equestrians have a high pommal, like those of the Mexicans, which is

covered with silver and stamped on top with the owner's coat-of-arms. In Chili it is distinctly understood that the amount of silver on a man's riding outfit indicates his station in life, and naturally there is a good deal of competition in that direction among the swell caballeros. While the poor man's stirrup is a rude affair, fashioned by hand out of a block of wood, as above de-

scribed, his aristocratic neighbor uses one quite as heavy but much more ornamental, made of brass or silver, usually in the shape of a slipper. Those designed for ladies are often made of solid silver beautifully chased, and are a favorite gift. Thus you see that a fully equipped saddlehorse for a Chilean gentleman, with silver spurs, gold and silver mounted saddle and bridle, furs, sheepskins, and all the rest of the motley represent an outlay of \$1,000 or more. It is considered the height of vulgarity among the aristocrats to use modern English saddlery, and new ponchos; especially the ponchos, which in their families have been handed down from generation to generation, growing more valuable with age and use.

FANNIE B. WARD.

Tremendous Attractions

IN

New Spring Merchandise

WE DON'T pause a moment. This week we did a tremendous business. Next week we expect to double it by offering you **Hosts of Unprecedented Values in New Spring Goods.** Bargains so good that you will readily appreciate them. Every dollar spent here is money saved. The whole announcement is full of Money-Saving News.

Silks and Dress Goods!

Prices That Will Interest You.

WE ARE daily receiving shipments of the New Silks and Dress Goods. A superb collection awaits you here Monday, marked at the low prices you always expect at F. Auerbach and Bro's.

PONGEE SILKS AND BLACK TAFFETA.

PONGEE SILK, 24 inches wide, natural linen color, American shantung Pongee, excellent quality for shirt waists and shirt waist suits, usually sold at \$20 per yard—this week

60c

PONGEE SILKS, 24 inches wide, Domestic Shantung Pongee, in two qualities, most elegant material, and superfine grades, usually sold at \$2.35 and \$1.75, this week at \$1.50 and

1.25

BLACK TAFFETA SILK, 36 inch, Black Gros Grain Taffeta, silk, heavy, crisp and soft, one of the good old kind and suitable for any purpose. This silk could not be duplicated for \$2.00 per yard, this week at (per yard)

1.25

WOOL DRESS GOODS, 38 inch, all wool, NOVELTY SUITINGS such as Scotch Tweeds, Silk and Wool mixtures and fancy

1.25

Brilliantines. The newest and most up-to-date materials for separate skirts and suits. In all shades of brown, blue, gray, green and tan. On sale this week at (per yard)

60c

46 inch all wool Scotch Tweeds in mixtures of gray, brown, green, tan and blue. The most desirable material for suits and skirts. On sale this week at (per yard)

95c

ESTABLISHED 1864

F. Auerbach & Bro.

ONE PRICE TO ALL NEVER UNDERSOLD

A Great Sale of New Spring Hosiery For Ladies' And Children.

AN EVENT which should appeal with irresistible force to you. Reliability, that's the key note of the values offered in this sale. We guarantee our Hosiery to give perfect satisfaction in wear and color. We mean to make this the greatest of all hosiery sales, past and present. Prices are one-third below the regular and in some instances the savings are even greater. It would pay you handsomely to anticipate your Hosiery needs and share to the greatest extent in these offerings. The entire department is one vast bargain field. Every line is greatly reduced. Following are a few of the many choice offerings:

Children's fast black ribbed cotton hose, all sizes, the best 12½c stockings you ever bought, on sale

8½c

Children's extra heavy bicycle hose, fast black for school wear, all sizes, the regular 25c

17½c

THE NO MEND Stocking for children is a medium heavy fast black grade, reinforced with pure Irish linen on knees, heels and toes, will give fully double the wear of ordinary stocking, the best value ever offered at

25c

Children's extra fine ribbed fast black cotton hose in all sizes, strong and durable, the best you've ever seen at 25c. Sale price

17½c

LADIES' LACE HOSE, fast black, all our best 35c grades, and they are wonderful values for that price. On sale

25c

LADIES' LACE HOSE, an extra fine imported quality, better than the best 50c hose you ever bought, goes on sale

39c

LADIES' SILK EMBROIDERED fast black cotton hose, several styles to choose from; they are very elegant and a splendid 40c grade for this sale

25c

Ladies' fast black SILK HOSE, all sizes, best \$1.25 quality, goes in this sale

95c

Ladies' fast black seamless cotton hose, a splendid 12½c grade, on sale

8½c

Ladies' fast black plain cotton hose in the regular 20c grade, made with double soles, heels and toes, goes on sale this

12½c

Ladies' extra fine light weight fast black Gauze Maco Cotton Hose in the very best 50c quality, made with double soles and reinforced heels and toe. Our sale price, goes on

35c

Ladies' finest quality fast black plain thread hose in medium heavy or light weight gauze. All the best 75c grades in plain or embroidered effects, on sale at

50c

The one place to get the best of all shoes for comfort is

Our Shoe Dept

We are sole agents for the genuine Julia Marlowe Shoes and Oxfords—the best fitting and most comfortable shoes made.



SPECIAL CUT PRICES FOR ONE WEEK.

Ladies' Julia Marlowe Oxfords, \$2.50 grades at \$2.15
Ladies' Julia Marlowe southern ties, \$2.50 grades at \$2.15
Ladies' Julia Marlowe lace shoes, \$3.00 grades, at \$2.65
Ladies' Julia Marlowe lace shoes, \$3.50 grades, at \$2.65

Elegant line of stylish footwear of all kinds now in.

IT PAYS TO BUY SHOES OF US.

Exhibit and Sale of New Spring Tailor-Made Suits!

WE Figure that this week should be banner week of our spring business in our Suit Department. We should, no serious storms preventing, sell more Suits this week, and have more shoppers on our suit floor than at any time in the department's history. The new Suits for spring are in such charming variety and of such superb style and modelling as to prove irresistible aside from any price consideration. But beginning Monday "BANNER WEEK," bargains rule the place and hour.

At \$7.95

At \$10.95

At \$12.50

At \$14.50

At \$16.95

LADIES' NEW SPRING ETON SUITS, the greatest value we have ever placed on sale at our popular price, made exactly as any \$25.00 suit.

LADIES' TAILOR-MADE SUITS of all wool Scotch Mixtures or plain materials. Eton Jackets, Skirts latest cut, only 25 in this lot, none worth less than \$15.00.

LADIES' NEW 1904 SUITS—made of MADE SUITS, collarless Eton jacket et, military epaulettes over shoulder, stole front, usual price \$17.50.

LADIES' HANDSOME TAILOR-MADE SUITS, collarless eton jacket style, satin lined, in men's suitings, broadcloth, and fancy imported spring mixtures, suits that would be cheap at \$30.00.

LADIES' NEW STYLE SPRING Etamine and Voile Suits, greater color, suitable for street and traveling, Eton Blouse style with military cape; this suit was bought to sell at \$22.50.



VALUES that are actually Early Season Bargains await your choosing Monday. Values to marvel at, for they stand out distinctly as being of most extraordinary nature. A Master stroke of Buying that gives you a treat you'll never forget.

At \$18.50

At \$20.00

At \$25.00

At \$30.00

At \$40.00

LADIES' TAILOR-MADE ETON blouse suits, made of fashionable men's suitings, jacket trimmed with strap, plaid and fancy fabric, lined with soft silk, fancy flaring skirt to match, regular value, \$25.00.

SWELL NOVELTY ETON BLOUSE SUITS, collarless in black, blue and brown cheviot, new shoulder effect and sleeve, new plaid skirt to match. A very handsome garment, fully worth \$27.50.

MANY NEW SPRING SUITS. A large collection of styles, in crests and colors, the new Eton Blouse front and cape effect, take part in this price; a great variety of colors, values up to \$35.00.

LADIES' ETON JACKET SUITS, many new collections of styles, the material is of that popular new spring fancy wool mixtures, daintily trimmed with fine braid, all strictly man-tailored, would be selling elsewhere at \$40.00.

EXQUISITE NOVELTY STREET SUITS, a new arrival of beautiful imported suits of splendid broadcloth, Voiles, Etamine and many other fabrics, skirt plain tailored over fine silk taffeta, drop skirt, all leading colors.

WILL WATCH WAR FOR THE UNITED STATES.



Brigadier-General Henry T. Allen, chief of the Philippine constabulary, was on leave of absence in Korea at the outbreak of hostilities. The government at Washington has decided to appoint him to accompany the Russian army in the field. In the interests of our war intelligence department, General Allen is 46 years old, and has risen rapidly so far in his profession since his graduation from West Point.

More New Wash Goods.

Dainty Spring Fabrics.

Our great wash goods stock is as near the ideal as money, time and good judgment can make it. As an exposition of fabric fashion it has no superior. The richest and choicest are looked for in this department, and are always found. Many newcomers this week, beautiful goods too, that will create their own demand, also several lots of very desirable fabrics bought way below their cost to manufacture, will go on sale Monday at prices that will make eager purchasers of every woman who sees them.

Melange Voile—A pretty, lightweight, loose woven, cotton fabric, in plain effects, suitable for street and traveling suits, on sale at a yard

18 cts

Silk Mousseline de Soie, for evening and street wear, every shade imaginable, value 45c, on sale at a yard

25 cts

Robelia Suitings, just what you want for waists and new spring shirt waist suits, looks like silk, value 65c, on sale at a yard

30 cts

Mercerized Taffetas, in black and white checks, for a swell shirt waist suit, value 60c, on sale, per yard

30 cts

Mercerized Poulaines, in wash silk colorings, a fabric made to retail at 75c a yard, we are selling them at, a yard

40 cts

THOSE New White Goods.

Continue to attract the attention of most every visitor to our store. Our advance arrival compel admiration on account of the novelty and originality of the designs. The great beauty and low prices are an invincible combination.

Below are a few "Specials" for Monday.

25 pieces White Linen Lawn in embroidered stripe effects for children's dresses and apron wear.

16c

20 pieces White English Nainsook, 36 inches wide, regular selling price 35c. On sale this week in 12 yard

2.00

10 pieces White Bookfold Persian Lawn, regular price 35c, on sale this week, per yard

25c

5 pieces White Real Silk Persian Lawn, the latest wash textile for confirmation suits. Value 60c. On sale this week, at a

34c

The Linen Sale.

Never have we had such activity in this department as during the past week. The sales of previous seasons have been eminently successful, but were outdone by the present sale.

This we attribute to the wonderful increase of this store's patronage—a growth developed by a more universal understanding of our values, regular and special. If you were not supplied last week, Monday offers you the opportunity to buy 3 lots of table linen arrived too late for last week's sale—at import cost.

HEMSTITCHED SILVER BLEACHED TABLE DAMASK—pure linen—the choicest patterns—46 inches wide—value 90c, this week, per yard

57c

Five pieces fine Bleached All Linen German Table Damask—satin finish—60 inches wide, worth at least 85c, 62c this week, per yard

62c

Two yards wide German Silver Bleached Table Linen—soft and solid wearing, regular price, \$1.10. Special for this week, per

72c

Boys' Clothing

Gents' Furnishing Dept.

Special Bargains for One week commencing

Monday, March 7.

Boys' Spring Golf Caps, in navy blue and mixed colors, all sizes, regular 50c

50 cts

Boys' Navy Blue Serge Pants, ages 8 to 16 years, regular \$1.00 values. SALE PRICE

75 cts

Gents' Natural Sanitary Gauze Wool Underwear, spring weight, regular \$1.00 grade, sizes 34 to 44, sale price, per garment

85 cts

Gents' Silk Mixed Negligee Shirts, collar attached, value \$2.00 and \$2.50. SALE PRICE

\$1.75

Boys' Sailor Suits in mixed tweeds, ages 8, 10 and 12 years only, these are regular \$5.00 grades. SALE PRICE

\$2.95