

THE SILK BUSINESS IN UTAH.

Concerning the silk business in Utah, which has assumed proportions rather surprising in other States in the Union, Mrs. Margaret A. Chase, secretary of the Utah Silk Growers' Association, writes to the Christmas News as follows:

Silk is a valuable article, either in its culture or manufacture; that it does not stand out as one of the leading industries of our State today is a silent reproach to the intelligence, the industry, the patience of its people, as for many hundred years the silk worm has been industriously reared among the industrial types of highly civilized people attaining the upper strata of culture and civilization; the adornment, the luxury and the fountain of wealth to nations who have lifted themselves above the pursuit of those careers in the distasteful avocations of mankind. It is the jewel of the great agricultural domain with which society has crowned itself, as a splendid testimony of its highest achievements in its conduct with the coarse habits and tastes which have retarded communities in their aim at refinement.

In the early days of our country silk culture was the amusement of our grandmothers. Before the Revolution the smooth women and splendidly colored gowns made by those venerable women were the pride of the household, and the envy of their homespun-clad rivals; and consignments of raw silk sent to our mother country at one time inspired the hope that the means had been found to thwart her hereditary enemy, France. Yet all these efforts sank into oblivion, and our country

yielded the main-spring which has proved to be a powerful agent in the spread of commerce.

We can almost say that nature has planted the mulberry in the valleys among our high mountains, and has accompanied it with a climate so thoroughly adapted to the silk worm, that the intelligence and skill of our women should apply it to their improvement, and no time will ever be better than the present to avail ourselves of the opportunity to establish our own silk industry, and the hope that perhaps in the future throw off a dependence which annually costs our country more than eighty millions of dollars challenges us to a trial of the silk industry.

As a result of the work which has been done since the appointment of our commission, we are able to give the following table, which we hope will prove an impetus to many in the State to set our trees and utilize the leaves of those already grown, so they may gain an understanding of the work, and that the production of the coming year may greatly exceed that of the past. Two hundred mulberry trees will grow very well on two acres of land. A good medium-sized tree will yield 150 pounds of leaves, which will give 35,000 pounds on two acres. As it takes seventeen pounds of leaves to make one pound of fresh cocoons, 35,000 pounds will give 1,765 pounds of fresh cocoons. The 1,765 pounds of fresh cocoons will make 600 pounds of dried cocoons, which, if of good quality, are worth \$600 at once; if they can be reeled by the same people the silk will be worth \$1,200.

The expenses of cultivating two acres in trees, feeding the worms, etc., may be stated as follows:

1 grown person, first ten days, at \$1.50 per day	\$15.00
2 boys or girls, first ten days, at 25 cents per day	5.00
2 grown persons, second ten days, at \$1.50 per day	30.00
2 boys or girls, second ten days, at 25 cents per day	12.50
2 grown persons, third ten days, at \$1.50 per day	45.00
16 boys or girls, third ten days, at 25 cents per day	40.00
Total	\$147.50

We also give the following extract from a letter written by a lady who has had considerable experience in raising silk in Springfield, while the values are very low, it will give some idea of the loss we are annually sustaining:

"Presuming upon the number of forty thousand families in Utah, and that each family raises only twenty pounds of cocoons, the bounty alone on this would be \$5 to each family, which means \$200,000 to the people in bounty alone; but let us carry these figures further. Twenty pounds of cocoons would produce four pounds of reeled silk, which at \$4 a pound, means \$2 to each family, \$540,000 to the State. But if each family should produce forty pounds, which can be done in every house that has a boy ten years old to gather the leaves, this would give the sum of \$1,080,000 yearly. I trust this statement will appeal so strongly to all that they will not allow this golden opportunity to pass unheeded, which might otherwise give ample and pleasant employment to hundreds of our sons and daughters. We have quality, what we want is quantity to encourage capital to establish mills."

Since the commission began their work, many thousand trees have been added to those planted years ago, and while we feel greatly encouraged with

the work which has been accomplished we are very anxious to extend the work as fast as possible, and every woman who raises a few pounds of cocoons in her house will some day see that she has done much towards this great enterprise which will eventually prove one of the foundation stones upon which the prosperity of our State shall stand.

The Pioneer Shoe Industry of the West.

Solomon Bros, the Pioneer Shoe Manufacturers of Utah, may be likened unto Solomon of old, he having displayed his wisdom in Temple building while they display their wisdom in shoe building. This fact has become well established throughout the whole of Utah, Idaho and Western Wyoming. The many merchants and consumers of foot wear, having learned from actual experience that Fifty Years of Shoe Manufacturing has brought forth the fact that shoes can be manufactured in the West by Western workmen, such as is by far more durable than those manufactured elsewhere. This institution is owned and operated by Alfred and James Solomon, who came to Utah about 30 years ago, having crossed the plains by ox-teams. They have kept pace with the times, having increased their capacity from the cobler's bench to that of a two-story brick factory, 40x60 feet, well equipped with the latest improved machinery, furnishing employment for about fifty hands. They have a daily output of about 150 pairs, all of which are manufactured of the very best of materials, this fact being the secret of their success. In connection with their factory, they have a retail store at 70 Main street, where a full stock of our Home Manufactured goods are kept on hand, also an up to date line of the most fashionable eastern goods.

Zion's Savings Bank & Trust Co.



The oldest and largest Savings Bank in Utah. Established 1873. Has opened more than 26,000 savings accounts since organization.

Capital, \$200,000
Deposits, \$2,605,215.32

LORENZO SNOW, President.

GEORGE Q. CANNON, Vice President.

GEORGE M. CANNON, Cashier.

Novelties.
Toys.
Ornaments.

Your CHRISTMAS tree and table are not complete without some of my delicious CONFECTIONS. My BOXES and BASKETS for the holiday trade are simply superb. I have CANDIED FRUIT and imitation fruit to be filled with candy. I carry a line of TOYS that is a delight for the children. Everything I sell, from the richest silk embroidered, latest fad, baskets; the most luscious chocolates and bon-bons to the gaudy, many-colored tinsel and Christmas tree ornaments, is of THE VERY BEST, and you can always rely on my maintaining the highest standard of quality.

SALT LAKE
and
OGDEN.

Bargains Growing Greater!

Silks! Silks! Silks!

BLACK AND COLORED; large variety of standard makes and weaves, suitable for Xmas Presents at prices far below wholesale cost.

DRESS GOODS, both black and colored, at prices that will move them quickly.

Christmas Presents for Your Gentlemen Friends.

OUR stock of Gents' Gloves, Ties, Suspenders, Mufflers and Handkerchiefs is most complete and up-to-date. They go next week at further reduced Liquidation Sale Prices.

Our Flannel Dept.

SUFFERS SWEEPING REDUCTIONS for next week. We make a supreme effort to empty our shelves of all the White Wool Flannels, Non-Shrinkable Flannels, Colored and all Outing Flannels.

Bed Sets and Table Linens

ALL RUFFLED BED SETS and Table Linens, all the finest Hemstitched Table Sets, all Pattern Cloths, the Finest Napkins and Towels must go next week, and will be marked to create the greatest excitement Salt Lake has ever known.

Xmas Presents

COMPRISING abundant variety for the modest purchaser, as well as those of the most fastidious and expensive tastes, are here at Liquidation Prices far below the quotations of the makers.

Opportunities Improving!

THE IMPORTANCE OF THE

F. H. AUERBACH ESTATE LIQUIDATION SALE!

AND ITS FAR-REACHING INFLUENCE, cannot be overestimated. It opens up money-saving chances beyond the expectations of the most economical. It comes as a veritable blessing to thousands who have pressing needs and only a limited amount to supply them. On looking over our reserved stocks, which in the rush of last week's business had been neglected, we find BULKS of GOODS which must be disposed of. CONSEQUENTLY daily additions of Bargains upon Bargains will be offered on every counter, in every Department, on all Center Tables.

EMPTY SHELVES ARE WANTED, and They Must Be Emptied Fast, therefore you will witness this week a WHOLESALE SLAUGHTER and SACRIFICE of New and Stylish Goods, reinforced from our Reserve Stocks. COME EARLY. There will be a Big Rush to Secure the Best Bargains.

A MOST Colossal Aggregation

Of Ladies' and Children's Jackets, Coats, Fur Collarettes and Fur Scarfs, high grade and medium grade goods, at reductions Sweeping and annihilating in order to close out Entire Stock.

ALL GOODS SOLD FOR CASH.

Greatest Upheaval In Values

Of Ladies' Suits, Dress Skirts, Golf Skirts, Capes, Etc., all Priced One-Half and Less Than Former Prices.

NO GOODS EXCHANGED OR ON APPROVAL.

F. H. AUERBACH & BRO.

Prices Growing Lower!

Dolls! Dolls!

ONLY a few dozen of them, the remainder of our stock to be closed out next week at a fraction of their value.

Photo Albums, Toilet Sets,

LOVE, NECKTIE and HANDKERCHIEF CASES, and many other fancy articles, suitable for Christmas Gifts, must be closed out next week. Prices cut to much less than Half Value.

Ladies' Handkerchiefs.

MORE and more pretty styles added from our reserve stock for the Holiday Trade. The assortment of designs and qualities is not less surprising than the low prices named for them.

KID GLOVES.

THE BEST MAKES.

ALL SIZES. ALL COLORS, combined with the extraordinary low prices named, is the unusual advantage offered in the Liquidation Sale.

Our Boys' Clothing Department

WILL SHOW NEXT WEEK an immense line of Overcoats, Reefers, Mittens, Gloves, Boys' Suits, etc. The savings possible here are simply astounding.

Goods Cheaper Than Ever!