DESERET EVENING NEWS SATURDAY SEPTEMBER 25 1909

Robert Scott Lovett, Harriman's Right Hand Man

the tacifurnity relieved by a

humorous turinkia in his eves and la

about bimoself. Chief among those reasons is the fact that Mr. Lavet for the best five years has been the chief counsel for all the Harriman lines and, incidentially the personal counsel and confidential ad-viser for Mr. Harriman bimosif As a matter of furt since Mr. Harri-man "discovered" Mr. Lovett in Texas on pion was quite as close to the king

As a matter of fait since Mr. tears man "discovered" Mr. Lovett in Texas no main was quite as close to the king of railroad financiers. I was Mr. Lovett who counseled Mr. Harrimoo furing all the trying days of the Roosevelt administration, when the force light of publicity beat down upou the placky title head of the Union and Southern Pacifics. Whenever, a Heraid reporter was sent to see the railroad president or his chief advisor Mr. Harriman was either closeted with Mr. Lovett in the latter's office on the fifth floor of the Equitable huiding. It was Mr. Lovett, as the railroad mun's chief counsel, who stood between him and the herce inquisitions of the Intersistic commerce commission durnterstate commerce commission dur Ing the days of storm and stress, when the federal inquiry was being made for the purpose of forcing an admis-sion from the head of the Union Pa-cific that he had profited from the sale of stocks to that railroad system. In-cidentally it may be pointed out that Mr. Harriman, as a result of the in-quiry, was never called upon to make answer to that question, thanks to the satureness of his legal adviser. ing the days of storm and stress, when

OF THE LINCOLN TYPE.

OF THE LINCOLN TYPE. To appreciate Mr. Lovett one must meet the man. To the general public in the cast he is a man only faintly known. He has come only lately from the southwest, the land where, In a country of development, they are still producing the men of strong individ-uality. The first impression that Mr. Lovett makes upon one is that he be-longs to the school of the Abraham Lincoln type. He has a pair of quiz-zioni eyes and a mouth grint and de-termined, that breaks into an argused and amusing unite white he is talking to you. He is tall, as Texans are, and his head is clear cut and powerful I his a difficult matter to extract much from Robert Scott Levett when one is

If is a difficult matter to extract much from Robert Scott Lovett when one is plying him with questions. The impression that the man makes upon one is that of physical and mental strength. Undoubtedly it was this im-pression that attracted the attention of Mr Harryman. Furthermore, no man on earth knows half as much about the Southern Pacific railroad as does Mr. Lovett. Lovett.

Mr. Lovett, For these remains Wall street and all that that term implies is now asking itself whether Mr. Lovet: will be made the head of the Union and Southern Pacific systems and the Southern Pa-dific of Mexico. Fersens who might be in position to answer that question say it is too soon to express an opinion on the matter. The reply to the query is phaneible, but circumstances point. is plausible, but circumstances point

t HOBERT SCOTT LOVETT, just this side of SUP years, gran faced, tachurn, but with heir training in the state of Texas. THUMBNAIL SKETCH.

thumbnall sketch of Robert B.

Supporture training in this even and it wagging smith smith it has been on station of the base of the main who prominence in the world of Mr. K.
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<li Bottomers' and roy account and the southern of the first three of the row information and the southern and the southern particle three in Texas and the southern particle three in Texas and the southern particle three in Texas are the man an whom the mantle of Edward H Harrisan will fall. There are many reasons for this heater, and it is southern of New York, the Lawyers' chin and the Thallan this of Houston. It is southern and the three three to say that none of them emanate from Mr. Lawett housed, and it is southern and the three to the southern and the three to say that none of them emanate from Mr. Lawett housed, and the three to the southern and the three to the three to the southern and the three to the three to the three to the three to the southern and the three to three to three three to

INTERESTS HE REPRESENTS.

As for the scope of his endeavers, it may be pointed out that he is identified with the following properties: Director of the Central Raflwny of

leargia. Director of the Guaranty Trust com-

pany of New York. President and director of the Houston and Shreveport Railroad company. President and director of the Houston East & West Texas Railway com

psing President and director of the Houston & Texas Control Railroad company Director of the Leavenworth, Kansas & Wettern Railroad company

& Wettern Railroad company Director of the Louisiana Western

Railroad company. Director of the Oregon Railroad &

Navigation company Director of the Oregon Short Line, Director of the Pacific Mail Steamship

Director of the Portland & Asiatic Steamship company. Director of the Railroad Securities

Vice president and director of the Southern Pacific company. Vice president of the Union Pacific

Railroad company. Director of the Erie Railroad com-

pany Director of the Susquehanna & West-

ern Rallway company. As acting president, Mr. Loveit is now managing the great Union Pacific system and all its ramifications until a special meeting is called to provide a opecial meeting is called to provide a permanent head for the railroad prop-erties. The next regular meeting of the board will not be heid until Octo-ber. However, as Mr. Harriman's associates are accustomed to say, 'No-body can succeed Mr. Harriman. No known person can measure up to his genius as a developer of railroad properties.

HARRIMAN'S ADVISER.

It is naturally a bold statement, but it must hold good until a new light rises on the horizon of the railroad world, for the simple reason that Mr. Harriman was the supreme authority in providing for the finances of his properties, in operating them, in planning and executing new construction and in his mesteriy tactics in acquiring the stock control of other railroads.

While Mr. Lovett is not essentially an operating man, he has been so long fa-millar with all the details of the Harriman properties that no man is better posted than he as to their status. He posted than he as to their status. He has been for so many years the close personal confidant of Mr. Harriman and the latter's associates, and has shown himself to be so gifted as an ad-viser in great crises and emergencies, that he has the hearty support of the National City bank and the Stan-dard Gil groups of financiers. Since the death of Messers, Edward

and the market in the OFTRIS WY 1980. PAUL TH ROBERT S, LOVETT AND HIS NIECE, MISS FINCH diants are required. Men who are big Counts are required then who are big counts and brainy enough to see a problem, grasp its solution and carry it to a successful conclusion. If will be remembered that when Mr. Harithnan returned from his long trip abroad Mr. Lovett was the only mem-ber of his great railroad staff that met the financies went with him on the financier, went with him on a special train from the steamship land-ing to Harriman's summer home, and

that he has been practically the only man in actual touch with Harriman since the latter's return to this coun-try and aubsequent isolation at Arden. HIS LOWLY ORIGIN.

It is acknowledged that a man who enjoys such confidence from anothen whose fame as a builder is world wide, must certainly be beyond the ordinary, or he could not hold such a position. Not only that, he must have been a remarkable man in more ways than one to have ever reached such a posi-tion in the first place.

There are few railroad men in the inited States today whose life and life work form as interesting a chapter as does the life and work of Mr. Lovell. Other Texans, like Messre. Yoakum and Stillman, have risen to positions of and Stillman, have then to positions of great trust, honor and usefulness; but they have not gone the same route as that iraveled by Mr. Lovett, and, un-like Mr. Lovett, they were born with greater advantages. Mr. Lovett had no advantages whatever. His people no advantages whatever. His people were poor, very poor, and are still poor, living in common plank houses in the backwoods of east Texas farming, working at public works and follow-ing such other vocations as will afford them a living. The only brother that he has comes to the little grist mill at Shepherd every Saturday with his "turn" of corn, makes his week's purchases, gets his



THE OLD SCHOOLHOUSE.

THE OLD SCHOOLHOUSE. There is something pathetic about this old and now long since descried schoolhouse in the wilderness. Its schoolhouse in the wilderness. Its served its time well, and will long be remembered perhaps in the history of this country as being the cradie of ducation of a man who in deed and in truth is an inspiration to every another the served in the served and humble house he learned the first ty that has since carried him to the binacle of fame and usefulness. One mile from the old schoolhouse house where "Bob" Lovett spent 14 years of his youth. It is a large four-normed house with a long gallery in front, two large and old-fashioned dirt chimneys, and a half between. A long L extends from the main building invaries the rear. This L has a gal-iery also and on the far end of the palaery and near the kitchen is a well-year to draw water to water the stock, and deep. From this wolf Bob' used to draw water to water the stock, and also to help his mother do the premises are holly, walnut, china and also to help his mother do the family washing. In the yard and on the premises are holly, walnut, china berry, wild peach, magnolia and myr-tle frees. Years age this pince was almost surrounded by a large farm and had the name of being the most beautifut place in the country.

FAMILY GRAVEYARD. hort distance from the old he day after day till the cut was finished, and the results of his labor can still be seen in the big cut which is now one mile north of the little town of Shep-herd, on the Houston East & West rail-ony. Mr. Grasse, the contractor, then opened a small store at the new town of Shepherd, and young Lovett was placed in charge as clerk. After stay-ing in the store several months and studying hard at night, he gave up his position and went to Houston in order to have better school advantages. He boarded with the family of Mr. Head, the man who gave him his first work, and attended school for a time. Leaving school he came back to Shepherd and went to work in the store of Eugene Smith as clerk at a salary of 35 per month. He worked there for a year and, in addition to selling goods.

Through the influence of his brother-in-lastic per month. He worked there for a year and, in addition to selling goods, had charge of the books. In the mean-time a new station had been built at Shepherd and the company was look-ing around for an agent to look after the relifroad business at that place. Through the influence of his brother-in-law, Charles Udel, young Lovett was asked to accept the place. He would not do so till he had discussed the mat-ter thoroughly with his employer. Mr. Smith. This as well as numerous other instances in Lovett's career, show in strong colors the absolute honesty and integrity of the man. When once he engaged to work for a man he remained with him till bis time was out: it made with him till his time was out: it made no difference what other offers he might have or how much better they were than the position he then occupied.

WORKED FOR HIS EDUCATION Young Lovett worked with the rail-oad people during the day and at night spent several hours on the books of Mr. Smith. He worked in this way till be had accumulated \$400. He then left Shepherd and went back to Housworking for the Houston, East and West Texas in the Houston, East and West Texas in the freight department before and after school hours in order to make money enough to pay ex-

At the close of school he entered the office of Charles Stewart, who was iaw office of Charles Stewart, who was at that time representative in Congress from the Houston district. He studied law during the day and went to night school after the day's work was over. Leaving the office of Charles Stew-art, young Lovett returned to Cold Springs, the capital of his home county, and was evening of the locust to see

and was examined for license to prac-tise law before Edwin Hobby, who was at that time district judge of the San Jacinto district. The report of the committee that conducted the examination shows that the applicant stood an ex-cellent examination, and was accord-ingly granted license to practise law in the courts of the state.

in the courts of the state. He al once formed a partnership with J. V. Lea, who was afterward district attorney of the district, and who now lives in Houston. It was while practising in Cold Springs that Lavett was given his first case in court. The man who gave him this case was Charles Cravey, who still lives at Shepherd. Somebody had sued Cravey, and in addition the polaintie? lives at Shepherd. Somebody had sued 'ravey, and in addition the plaintiff and Cravey had a fight, and so Cravey gave both cases to young Lovett and won out in both when they came to trial in the justice court at Shepherd. In talking to the writer about the mat-ier Cravey fielded, somewhat they have ter, Cravey jokingly remarked that he gave Lovett \$10 in the first case, but would not pay him anything in the cond case.

HIS FIRST RAILROAD CASE. When the Houston, East and West Texas railway went into the hands of a receiver, Lovett was employed to look after the interests of the road at Nacogdoches, and accordingly moved to that place. At that time young Lovett was not a

At that time young Lovett was not a very promising looking limb of the law, but he was honeat and hardly ever lost a case before a jury of intelligent and honest men. Here, as elsewhere, he was a close student, and could al-ways be found in his office when not looking after the relirond business out-side of the office. Lovett stayed in Nacogdoches about one year and then returned to Houston, where he was made some of house of the soft.

where he was made general counsel for the Houston, East and West Texas

of clothing in the United States is about \$600,000,000. Even were the aver-age advance in the tariff rates on those inaterials of which the clothing is made fixed at 20 per cent, the increase in the cost to the consumer would be about \$120,000,000.

Frank R. Chambers of New York, one Association of Clothers, and an author-ity on tariff pates, says:

"Actual experience shows that dollar-a-yard cloth produced four guides of suits, classified and retailed generally as follows: "Cheap' at \$10, 'medium' at \$12.50, 'good' at \$16, and 'fine' at \$15 to

step up in the cost of arade higher trimming grade higher trimming at keeping cost at a figure to rotatier to sell at the size at which men's cloth costs yard, which is firs price d the cloth manufactures for of 1919, would produce the retail at \$1256, medium at \$15, they at \$22

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Ogden, Utah-	Artican,	1. 3	Consignor if Knew.
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Lynn Utah-	and the second se	1.1.1.1	
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and the second sec		22.80	A. Pavers, Butte, Mont
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when Edward Henry Harriman ob tained control of the Southern Pacific he may in a moment with his astute giance the talent that had been necessary to keep the dozen or more Texas properties of the Texas and Pacific in properties of the reaks and Pacific in good shape for so many years, and his first move was to ask Mr. Lovett to come to New York to devote his legal knowledge to the future of the Harri-

At that time Mr. Lovett was still one of the Gould beatenants. In fact he had been brought up in the Gould call. had been braught up in the Gould call, road school of the southwest. He was one of the great group of railroad men-developed in the state of Texas which included Mr. Benjamin F. Yonkum, of the Rock Island: Mr. Whitam H. New-man, formerly of the New York Can-tral, Mr. W. W. Finley of the Southern railway: Mr. Owcar G. Marray, of the Haltimore and Ohio; Mr. Frank Trum-bull, of the Colorado and Southern bull, of the Colorado and Southern;



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the death Edw Harriman and H. H. Rogers the ending and predominant interests the Union Pacific are admittedly Mr. Henry Clay Frick, Mr. Frank A. Van-derlip, head of the National City benk: Mr. James Rillman, Mr. Lovett and Mr. William Rockefelley. Equal in importance are the members of the banking house of Kuhn, Loeb & Co., Jacob H. Seniff and Otto H. Kahn, who with signal success financed the require-ments of the Harriman Pacific roads foring the railroad wars waged by Mr.

Harriman in matters apportaining to the rea of finance and to the stock market Mr. Otto H. Kahn was underdably as close to Mr. Harriman as was Mr. Lovett on cuestions of policy and law These financial groups which have been enviced through the genlus of

Mr. Harriman naturally maintain a strong regard for the men who were the chief lieulenants of the railroad ancier during his lifetime.

SUPPORT FOR MR. LOVETT

Mr. Schiff and Mr. Kahn were always loud in their presides of the abili-ty of Mr. Harriman. They believed in his genius and in his ability to select the right men to manage his proper-ties. This backing is one of the accreas of strength in the position of Mr. Levent as account of the select Mr Lovert as a successor of the rall-cord king. And in their respective lines the futures of Mesore. Julius Reatissimilit, as director of mainte-nation and energian and J. (5 Stubbs, as the traffic expert of the Harriman lines, are equally assured. For it is admitted that the successor of Mr. Har-

admitted that he succession of Mr. Dat-riman were due as minch to his gift of selecting the right men to accomplish his plants as they were due to the audu-ity of the plans thermedves. Although he had displayed remarks-able genius as a developer of his prop-ertice. Mr. Harrinoan was primerily a cultural framework as distributions. ilmond Briandlor, as distinguished on Mr. James J. Hill, admittedly is conjustry's greatest railroad builder Per this roution, when he took his re-cent trip to Mexico and Catifornia, and sught a relief from a portion of his advoid management, he first surren-lared the matter of operation to his lieutenants, retaining the task of finan-sing the requirements of his roads. At that time the office work that he surimmodiately upon the shoulders at Mr. Lavell.

MASTER MIND.

Now that the tarmelle of his battles are over, the hitterest enemies of Mr. Harrimon are forced to admit that be way a master hand when 0 cause to for the state of the second se intuive of transportation and mileoad

a lie would arer have and out in a contest for the transportation and radical ascendency in the west and middle west. It is not necessary at this time to recall the fight between Harrison and Hill that lasted to yours. inculted some of the biggest prob of the kines and that madly in terms of the links and that mustly but to Harriman winning out in the fight and seeing lines of his system cover-ing the country to such a way as to practically dely any kind of composi-

From. A must of this character must ever-tainly surround bimasif with other master minds if he would encoved in carrying out the decairs of the mighty plans that his mind has everyed. No wanted do in such contests.

wakes his wook's purchases, gets his mail and rides back home. The country in which he was been is still isolated and will perhaps remain so for several years to come because there is nothing in it or about it to attract the attention of the farmer and come being the part back of the farmer and permate the attention of the parmer and permatent home builder. Rawmills have east all the limber and meyed out of the neighborhood. For miles in the locality where 'Thob' Lovert was bern everything wears an aspect of Ioneli-

HOW DID HE DO IT?

The question occurs senint How did this man reach his present position? What gave him a start and how did he get out of the brush?

he get out of the brush? Porty-nine years ago Robert Scott Lovett, the man whe will in all prob-ability succeed Mc Harriman, was born on his father's farm among the fulls and in the wildness of San Jacinto county, Texas. The exact spot on which he was born is 45 miles north of Honston, now a populous city. San Jacinto county, as well as all the sur-rounding county, at that time was a wilderness. The nearest railroad point for years-in fact, till Mr. Lovett was 14 years old was Honston. Mr. Lovett, Sr. was one of the pinners of the Fr. was one of the ploneers of the county and came from Alabarus Look-ng for a home in the Texas wildering for a house in the Toxas wilder-ness, he settled on Big Creek. In San Jacinto county, and at the head of a spring branch that is still running bus as hold and free as on the day that the piconer from Alabama first beheld and tasted its sparificity waters.

The parents of Mr Lovett, or "Bob," is he is familiarly called and known by his friends and old time neighbors were very peor when it routes to measuring where by the goods of this world. But they were when in love and churity and nebody in their neighborhood ever suffered if their wants were made known to the par-ents of "Bob" Lovett.

WAS A TYPICAL COUNTRY ROY.

The youthful years of "Bob" Level ers uneventful. He worked to eld, as did other boys in that tere inevential, He worked in the reld, as did other house in that back-acoust section, and went to school furing the winter and summer nonths A grint mill owned by the older floorit stood half a mile from family homostend, and here formiday till noon grinding the corn of the noighbors who fived in that section of the country. Saturday after-mon they went fining or hunting, and sometimes windsred so far from

me that they did not got much this Sinday evening. The country was an deal place for heating and fishing, and game of all kinds was in casy cach and in attandance. "Hole attended school in the Parent.

happed a hardbanas, which was situat-d in the filg track battom, there a barned his jetters and also how the tend and write. He altended this school off and on for about six months. This old time schoolhouse will stands, it is furly feet long, haven's feet wide, made of heart pine humber and covered with heart pine bourds. The heards are still us sound as a differ through coverences with as a dollar, through overgrown with a thick couting of mons. The house is not called, has a gallery in front, a

ulpit in the rear, because it was seed as a church, and is well filled vith old time benches, The name of Lowell whit in hald betters, is these benches. Water for school pur-poses was brought from the creek a hundred yards sway, and a deeply sorn (rail still leads from the schoolbouns to the creek. On the banks of | Big Creek bottom.

place is the family cemetery, or gra

as it is called. It was laid out 7 by the elder Lovett, and nobody except Lovett dead are buried there To show his affection for those who are dead, as well as the old home place and its associations, "Bob," a year.or ago, purchased an iron fence stones for every member of the family, and sent a man with the same all the way from New York to place the fence and tombstones in proper position. When the prospective head of the Har-riman system dies he will be brought back to the family graveyard in the time Words and consistent to be ine

ane woods and consigned to his last esting place. It is understood among ie various members of the family that his is his wish, and that it will be arried out there is no doubt.

Half a mile from the old family home and just above the old Rocky For-crossing on Big Creek is the old swim ning hole where as a boy "Bob" Loy it speat many a happy hour. This wimming hole has changed little in all he years that have passed since "Bob" one a boy, and it is today one of the cet swimining holes in all that set on of country. It is 20 feet wide, 50 est long and from four to seven feet oup and well filled with splandid trout. he old beech log that projected from bank, and from the end of which the eys used to dive into the cool depths the water, is still there, and large th trees line either bank. On these trees many names of people long since forgotten were carved and are still

'Hoh" was quite young his WINT other died. In fact, he was just ight years old of the time of his other's douth, but he still remembers with ardant love and affection that mother whom he used to know back in the years that are gone in the wilds

of San Jacinto county. At the age of 14 something happened that changed "Bab's" entire cureer, and no doubt placed him in the high peri-

HIS FIRST RAILROAD JOB.

In the early part of 1874 the construc-tion crew of the Houston East & West Railway reached the neighborhood in which young Lovett lived. The only town in all that section of country was Cold Springs, the county seat then, as it is today. The new railroad missed this town by passing 12 miles to the east, and midway between the county seat and the new callroad the Lovett Lamity Hand

day after ground had been laid "That" obtained the permission of his faller to go off somewhere and his rol in order to make a little mon There as a only one place where could hope to get employment. money could have to get employment, and that was with the construction crew o the rational. So "Bob" took his to where the crow was at work. was at work. approaching the foreman, or contractor neked for a job. As a joke "Hoh" weat given a job, and it was digging up stumps out of the right of way. The Job was given to the boy more as a Head, afterward ad the boy would the contractor. Me which he full antisfied the boy would drop the work in a short time and re-

turn home in diagust. But imagine his surprise when hour after hour and day after day, the boy from the Jungle kepl at his work, not did he quit till his task was done, and there were no more stamps at that place to dig up. Young Levelt then moved up a mile or so, and bired to another constructor. Capitain Mitchell by name, to drive a scraper and help in making a deep cut for the railroad in Here he worked

A short time afterward Lovett was A short time afterward Lovett was elected to the combined presidency of the Houston and Texas Central and the Houston. East and West Texas adjustes and placed in full control. Here the magnanimous spirit of the man again came to the surface. It was Udel who gave him his first rail-road job as agent and so he appointed del treasurer of the new organiza-don. It will be well in this connection to call to mind the fact that Udel was tion nce a very obscure man himself and lived in obscurity among the hills five miles west of Shepherd, in San Jacinto

It might be thought by some that having reached a pinnacle Bob Lovett would forget and cease to even think about his relatives in San Jacinto ounty out among the hills and dells, where he was born and where he spent most of his youthful years. But such is not the case. There is in the make-up of the man a ven of sentiment that deep and strong.

As long as his stepmother was de-pendent upon her own resources and lyed on the old home place Bob aslived on the old none place bob as sisted her in a financial way and she still lives to bless his name. He is now educating a son and daughter of a brother in the best schools of the state He is now One of them is attending a celebrated school at Belton and the other is taking a course at Peacock's military academy at San Antonio.-New York

CHEAP CLOTHES COST MORE. Higher Duties Add About \$120,000.000

To Burden of Watkers.

To Burden of Warkers. Minufacturers of clothing through-oul the country who know from ex-perience what effect the increase in the fariff on cheap wool and worsted mill by-products imposed by the new Aldrich-Payne schedules will have, say that during the year beginning next spring, weavers of ready-made clothing in the United States w]t have to pay about \$120,000,000 more in total for this grade of clothing than they have pad about \$120,000,000 more in total for this grade of clothing than they have puld this year for goods of the finer grades. The prives of the cheaper grades of ready-made clothing will be advanced from \$2.50 to \$5 a suit. This increases in cost of clothing will fail upon the con-sumer and upon no one else, they may, for the manufacturer the wholesale. for the manufacturer, the wholesaler and the retailer will all fix their make about the same margin profit as before. The annual output

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