14

DESERET EVENING NEWS: SATURDAY, JUNE 11, 1904.

TOUTING DONE BY SOCIETY WOMEN.

(Continued from page 13.)

men and more than half will have some special shop or private worker to re-commend-quite insurancesiedly, of course? The whisper of a complaint against a laundress will bring a shoat of urgent recommendations, the agent for the accented from hands welling

egainst a laundress will bring a shoal of urgent recommendations, the agent for the accepted firm beside yetting her own laundering done for nothing, receiving some 20 to 40 per cent upon all the work she has influenced. It must be owned that all sorts of tradespeople offer inducements to the society woman for ale of their goods that they would not dream of sug-gesting to the ordinary commercial traveler. One society woman who had not then entered the basiness of mak-ing money by pushing trade among her friends was written to-after buying a Turkish bath in Bond street-and beg-ged by the firm to recommend the bath to her friends with the promise that should she send a list of names and ad-dresses of those to whom she had opoken they would follow up the quest and when four of these had been per-suaded to make similar purchases of a bath, the whole cest of her own pur-chase would be refunded. A number of society woman change their line of business each season. In

their line of business each season. In one season a woman sells horses for some firm or friend she may the next season spend all her enthusiasm over the values of a certain complexion cream.

ion cream. But there are others, who having made one line profitable to them will cling te this, building up season by season such a splendid business that one might almost think it might be possible to sell the goodwill.

SOCIETY MUSICAL AGENT.

It is to the society woman known for her musical parties that the young singers go, and feel themselves safely established if they have the oppor-tunity to take part in one of her par-ties, for she is one of the biggest society musical agents, and will find them engagements

It would not be just to picture Lon-don society as a crowd of frantic wo-men comercial travelers undercutting each other and otherwise not playing the game fairly, but it is true that there are a great many murmurings among these agents on account of the de-linquencies of others.

REAL DRUMMERS.

Just as when drummers are seated around the board at a commercial hotel word will pass of the dealings of a ter word marked between the terminal of a cortain traveler, so in drawing rooms at 5 o'clock tea will society women tell one another of Lady So-and-So who sold a motor car and tacked on to the list price another £100 for herself, beside taking the ordinary 5 per cent from the marked so the marked so the marked so the solutions of the marked so the solutions of the marked so the solutions of the solution of the marked so the solution of the so beside taking the ordinary 5 per cent from the makers. Sometimes a fair one will complain that she can only make sixpence on a bottle of rouge that lasts a long time while someona eise gets big checks from a tollet spe-cialist, besides which this other may be in just the circle where she can sell pedigreed black sheep from the estate of a friend or make lump sums as a sort of "middle-man" between lovers of pet dogs: And if the more successful of these commission agents do not boldly state

And if the more successful of these commission agents do not boldly state the monetary result of their work, it is probably communicated by confidential whisperings, for friends will tell how the whole cost of a ball has been paid for by the money made on little "sales" which so soon mount up, or how simi-lar trading ventures have provided the rental price of a country house. LADY MART, LADY MARY.

Feel Impending Doom.

THE WILD SOUTH SEAS. Territories Not Marked on Any Map-Where the First European Residents Died of Starvation -A Panguin

UNNAMED ISLANDS IN

City.

Special Correspondence. he the entrance to that gloomy caver In the South Atlantic, May 16 -- Our within which Capi. most obliging friend, the English gav-prior of the Falklands, gave us the use and his friend tried to make a home, a la Robinson Crusce in his castle. Just beyond reach of the sort a mound of stores marks a grave, and on the flat surface of the upper rock Capt. Gardihis steam-yacht another week, tha-s might make a pious pligrinings to e place where the first Protestant ionaries who came to this part of new world died a cruci and lingerner's name is painted and the year of his death, the exact date not being known. Near this rude cairn grows a death of starvation. In the neighborhood of Car on one of the hundreds of un glang beech tree, to which a board has been firmly lashed, which hears upon J giant beech tree, to which a board has been firmly lashed, which bears upon it the names of all the party and asserts that they "departed this life after much fatigue and privation from want of food," and that their remains are bur-led beneath. It would may been more exact to have painted the full truth, "Died of starvation because forgotten by the home mission." A little farther up the beach, one can plainly see where the Pioneer, the martyr's boat, rotted away in the sand. It seems that while the seven Englishmen were perishing by inches, they kept a daily record of their thoughts and doings: and months after they were dead, a tardy rescuing party found the journals, which had been preserved in an almost mirroulous manner from winds, rains and thisving natives. Half sheets of more, written with lead pen-cil, contained intelligable sentences, though saturated with water, torn and otherwise defaced. I have been por-mitted to read a printed copy of these words traced by dying men, and wish I could transcribe tham for you down to the last moment. Horn, on one of the hundreds of un-named Islands that fairly crowd these efformy waters at a point appropriately called "Biarvation Beach." Probably you have heard of Captain Allen Gat-diner, a gallant officer of the British navy, who gave his boxt years, bis fortune, and fundly his fife, in fruitese endeavors to improve the social and moral condition of the aborigines of these parts. Being a zeatously religious man, he conceived the idea that he was called upon to go about the work these parts. Being a scalaristy religious man, he conceived the idea that he was called upon to go about the world "preaching the gospel to every crea-ture" and rescuing heathen brands from the burning. In pursuance of this notion, he circumnavigated the globe four times. He visited the Zulus in routhern Africa, the cambials of far islands and the flercest tribes of other remote places. At one time, with a single companion, he spent a year in the deserts of Patagonia; at another, bent on the same errand, he took his family, to reside in the Patkiand is-lands, which were then uncelonized except as a convict station; and later devoted himself to the Tierra del Fue-goans, valoly attempting to establish friendly relations with them. His first station in the inhospitable archipelago was on Picton island; but the unappre-ciative savages whose welfare he had so much at heart, plundered him of to the last moment. VOYAGE OF THE BEAGLE. From time to time other missionaries have labored among the Fuegoans, in different parts of the archipelago, but in every case results have been very meager. Ferhaps the most notable ef-fort was that which is described in Darwin's "Voyage of the Beagle." Four Fuegoans were taken to England, where one of them died and the others remained for three years and were educated. One of these was called "Jimmy Button" because his mother sold him to the Europeans for a brass button cut from an officer's coat. He was fairly intelligent and gave promise of future usefuiness, so it was decided From time to time other missionaries

was on Picton island: but the unappre-ciative savages whose welfare he had so much at heart, plundered him of everything and he was compelled to flee to save his life. Returning to England, with plons ardor unabated, though he had spent all his own for-tune without apparently accomplishing a particle of good, he went about the country lecturing to obtain money enough to make another trial-which resulted in his death. The minth and last time he left England on mission-ary work, he brought six companions to Tierra del Fuego, all of whom were as heathen crazed as himself. They were Dr. Richard Williams, a Landon surgeon, who gave up a good practise to follow his religious convictions; Mr. John Maldment, a preacher of Liver-pool; Joseph Erwin, a mechanic, and three Cornish boatmen. Establishing themselves at the place now called "STARVATION BEACH," "STARVATION BEACH,"

and, The ship's carpenter built a com-fertable house for the missionary and Jimmy: a garden of seeds was sown); the natives who flocked around the ship were well treated, and all wort swim-mingly as long as superior force re-mained on the side of the whites. But they experienced a series of misfortunes which soon reduced them to cat-ing mice, decayed ish and sea-weed to sustain life. Meanwhile the London sustain the, meanwhile the London mission, under whose auspices they came, paid no attention to their neces-sities and failed to send the promised supplies. After a year of horrible suf-fering, during which the little party ardly was the ship out of sight be-ore the natives robbed Jimmy of all fore the natives robbed Jimmy of all his treasures and forchly reduced him to his original condition of a savage like themselves. They burned up his fine clothes and compelled him to dress —or rather to undress—like his own people; and the missionary would doubtless have been murdered had not the ship called again after a few days' nbsence; to see how things were going, and took him away. The next visitors is 'Tierra del Fuego found that Jimmy Button's taste of civilization had only made him a cuter raseal than before. fering, during which the little party displayed a degree of heroism worthy the martyrs of old, they died, one by one, from slow starvation. Curlously enough, after all these years, the scone-of the rangedy is frequently visited by representatives of the same society that allowed its first missionaries to starve--now comfortably established in the Falklands, and their schenner in which the trips are made is named the Allea Gardiner. Every hour of our journey thereto was delightful, in spite of snow squails, sudden gales and frosty weather. Slowly threading the narrow channels that wind in every direction between innumerable islands-most of them unknown bits of volcanic soil, not marked on any map or chart-the scene was awe-inspiring and yet so

button's taste of civilization had only made him a cuter raseal than before. His fribe was the worst on the island, who stole everything they could lay hands on: the same who, a few years later massacred the crew of a sbip sent out by the London Missionary society. A PENGUIN CITY. During our cruise we went ashore on scone was awe-inspiring and yet so

missed. The hig bear came for me like lightning. I took aim again, but as I was about to fire my foot slipped, I fell, and my gun dropped from my hand und rolled over the precipice. There I lay, unarmed and helpless, and the maddened grizzly not six feet away." Here Dr. Webb paused and lighted a charétie. cigarette The imaginative young man frowned montiently.

"Well?" he said, "Well? Go on, What happened?" Dr. Webb, looking him calmly in the

The grizzly devoured me."

WHAT ALL MEN SHOULD KNOW.

They sat together on the sofa watchng the dying embers. They had been flent for some time. He moved unasily. It was apparent that something vas on his mind. He looked at her furively. She was a beautiful girl. He ietermined at last to make the plunge, and turned his face resolutely toward

"Dear," he said, "I am going to ask "Dear," he said, "I am going to ask you a question that I have never asked before. I hope it will not shock you. You will notice by a glance at the clock that it is nearly midnight. There is not a sound in the house, and it is evident that your father and mother have both gone to bed. There is no one else to disturb us. All is serene. The gas over-head is turned down to the right point, and these embers shed just the correct glow. A soft, sentimental feeling that I have not been able to overcome has be-gun to steal over me. I hope it has over you. Now, what I want to ask you is this: Considering all the ch-cumstances I have mentioned, do you think it would be quite proper for me to klas you?" o kiss you?

The beautiful creature at his side turned impulsively and laid a delicate and on his arm. "Do you want to know what I really think?" she said, carnestly,

"Yes." "Then, considering everything, I don't think it would be proper for you to kiss me."-Town Topics.

A Frightened Horse.

Running like mad down the street dumping the occupants, or a hundred other accidents, are every day occur-rences. It behooves everybody to have a reliable Salve handy and there's none as good as Bucklen's Arnica Salve, Burns, Cuts, Sores, Eczema and Piles,

24

The aches and pains of the back are timely troubles. You may think them bad enough, but neglect a bad back and the serious side of this timely warning is soon apparent.

Early warnings of kidney ills come through the back and are the kidney's cry for help. You must relieve the congested kidney conditions or the im-purities intended to be carried off circulate through the blood and dangerous diseases follow. Neglected kidneys cause urinary disorders, dropsy, rheumatism, diebetes, Bright's disease. Doan's Kidney Pills cure any of the many kidney disorders.

A TRIAL FREE To Salt Lake City "News" Readers.

BTATE.

SALT LAKE CITY PROOF.

slight pain in my back, coupled with a disturbed action of the kid-Doan's Es Mills, ney secretions, led me to reason that if my kidneys were at fault a stitch in time would save nine, and the present was the time to act for kidney complaint is so gradual and so insidious in its dealings with ordinary mortals that complications are apt to arise which lead to serious trouble. I tried a remedy very flatteringly advertised to cure kidney complaint and gave it a fair trial but it failed to stop my backache. Then I went for Doan's Kidney Pills to the F. J. Hill Drug Co.'s Store, and commenced the treatment. It only required a dose or two to tell me that they were acting just as

promised. After their use for some time the backache and irregu-'arity of the kidney secretions absolutely stopped."

Thomas Smith, paper hanger, of 128 South Main Street, says: "A

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Feel Impending Doom. The feeling of impending doom in the minds of many violims of Briebt's dis-ease and diabetes has been changed to thankfulness by the benefit derived from taking Foley's Kidney Cure. It will cure incipient Bright's disease and diabetes and even in the worst cases gives com-fort and relief. Slight disorders are cur-ed in a few days. "I had diabetes in its worst form." writes Marion Lee of Dun-reath, Ind. "I tried eight physicians without relief. Only three bolies of Foley's Kidney Cure made me a well man." F. J. Hill Drug Co.

ATTORNEYS, NOTARIES and real ate men will find a full supply of al blanks at the Deseret News Book

# O VISIT THIS COUNTRY

necial Correspondence. ONDON, June 2 .- For the first time in its long history, the British So-

clety of Chemical Industry, which is the parent of similar societies the world over, will hold its annual meeting outside Europe this year. Arrangements are now in progress by which at least 200 members of the Society will, under the presidency of Sir William Ramsey, K. C. B., of radium fame, proceed to America early in September next. They will reach New York on Sept. 6 and on will reach New York on Sept. 6 and on the 7th they will be received by the Chemists' club of that city. The soci-ety's annual meeting will be held on the 5th at Columbia university, and in the evening the annual dinner will take place at the Waldorf Astoria. The mem-bers will remain in New York and vi-cinity for four days, visiting all the works of importance in connection with their particular branch of industry. They will afterward visit Chicago, De-troft, Niagara Falls and Buffalo, re-turning by way of Boston-where they will spend two days-to New York. A number of ladies interested in Chemical science will accompany the members, science will accompany the members, and they will be especially provided for by Mrs. Charles E. Pellew, under whose direction a committee will be formed in

New York. Some of the most eminent men in chemical science in the country, includ-ing Dr. Ludwig Mond, Charles G, Creeswell, the general secretary of the so-clety, Dr. Joseph W. Swan, F. R. S., clety, Dr. Joseph W. Swan, F. R. S., and Max Muspratt are going out to the meeting.



peaceful that it was difficult to realize that we were only a few miles re-moved from that dreadful waste of wamoved from that dreadful waste of wa-ter where two mighty oceans rush to-gether in ceaseless conflict. This por-tion of Tlerra del Fuego is wholly un-known to the world at large, and un-visited except by a few venturesome sealers, who confine their operations to the edges of the outer islands. Here are bits of scenery com-pared to which the Thousand Islands of the St. Lawrence dwindle to insignificance. Huge precipices Islands of the St. Lawrence - dwindle to insignificance. Huge precipicos meet the eve, and mountains covered with snows that have never borne the impress of a human foot. Some of the islands have a strange-motified appear-ance, owing to Indian fires that have burned the foliage off in places; some are of diayey formation, others, cover-ed with black laya; but most of them are green, velvety and undulating. Narrow passages barely wide enough for carpose, though occan deep, lead off for cargoes, though ocean deep, lead off in tabycinthian fashion nobody knows where, between dark rocks and ragged aks. Anon we come upon sheltered ves that are dreams of beauty, withnenks. coves that are dreams of beauty, with-in sight of silvery lakes and dancing streams and park-like stretches of greenish verdure-all backed by mag-nificent snow-capped ranges. What charming places here for plonic par-tilez-barring the necessity of furs and overcoats and daily likelihood of snow-squalts. But how unutterably fone-some! Not a sign of human habitation appairs, not a sound to break the eter-nal stillness, por a curling spire of smoke; never the long of a hird, or the smallest trace or ahimal life, or anything to indicate that man or beast has ever penetrated these golitudes

has ever penetrated these solitudes since the world began. has ever penetrated these solitudes since the world began. But it is a land of paradoxes and sharp contradictions, for notwithstand-ing the wild flowers and perpetual ver-dure, temposts of hall and anow may come at any moment, or gales of huv-ricane fury. There are dangers, too, on every hand-hidden reaks outlying the shore, tides, currents, eddless and treacherous shoals: and despite the up-pearance of total undecupaney, is canoe now and then shoots forth from some sequestered inter, filled with naked sav-ages, who invariably follow the ship as fast as they can paddle, jabbering and gesticulating like so many lunatics. Should we happen to strike one of these hidden rocks, or be wreeked by an un-expected gale, or find ourselves fast on some trencherous shoal, there is no doubt that scores of canoes, now un-seen, but forking like snakes under shelter of the bushes, would flock to our undoing. The Fuegoans would probably not eat us, for most authori-thes agree that these queer recepts never were cannibals, though that famous American. Capt. Smiley, declares that he once visited a chief of one of these islands, with whom he was on friendly terms, and found him superintending the cooking of his oldest wife), but they would certainly rub us of every-thing, even clothes upon our backs, and leave us to perish like the II, fated thing, even clothes upon our backs, and leave us to perish liks the fill fated Gardiner party, if they did not merci-fully murder us in some quicker man-SPANIARD'S HARBOR.

It was a fine, mild morning for this latitude when we found ourselves in the western end of what is known to sea-men as Spanlard's harbor, and cast anthen as Spanlard's harbor, and cast an-obor near a shady heach upon which sturf was breaking with sullen roar. Before us were grassy plains and a winding river: beyond were low hills covered with trees and to the left a dense forest. This is Starvation beach, the Meeca of all English-speaking peo-ple who find themselves in these waters. We noticed a dark mass of rock close by homing up from the water's edge 50 feet or more,dotted on top with scan-ity shrubs, and instantly recognized it ty shrubs, and instantly recognized it

During our cruise we went ashore on a sequestered island to view what the captain called a "penguin city." Sure enough, the whole island, comprising perhaps 50 acres, was laid off in regular squares, by streets running at right angles, the lines straight and true as a surveyor could have drawn them. As is well known, penguins speed their lives on the water except during the breeding geason, when they are obliged to sack the shore. You will hardly be-lieve me, but it is nevertheless true, that the birds not only lay out their city in blocks, but pick up all the loose stones, until the whole place is smooth as a board faor. Then they take pos-session, in couples, each pair selecting a homesits, not to build a nest, but merely to pre-empt a particular spec-on the bare ground. The face hay out food from the sea, or sets on the egg awhile himself if she wants to go out to enjoy a swim. But in this case, as in many others, virtue is not "its own exceeding great reward," because the lady pengulus grow so fat and sleek index penguins grow so fat and sleek index penguins grow so fat and sleek penguins grow so fat and sleek er the good care of their faithful and, that they are the more cageshusband, that they are the more cager-ly bunted at that particular season. The old birds are too tough and fishy to be relished by man or beast, but the tender young matrons are in great demand, both for their fiesh and off. When caten the cags have an ofly and fishy havor, and taste as hen's eggs might if cooled in kerosene. Egg-hunting during its season (communican ting during its season (communicage October), is the greatest fun of the Kkand lehamiers, and is sure to be ended with brilliant success. Miline of Tungtin eggs and those of her wild birds are sold in the Falk-nd markets at an average rate of 19 birs the docen FANNIE B. WARD,

of future usefulness, so it was decided to send him back to his native land as a sort of assistant missionary. Before starting for his former home, Jinnuy received a great many substantial gifts from charitable English people, which be compared his velocities the nore con-

ered his welcome the more cor when he arrived at his native isl

A Costly Mistake.

Blunders are sometimes very expen-sive. Occasionally life itself is the Price of a mistake, but you'll never be wroing if you take Dr. King's New Life Phila for Dyspenda, Dissiness, Head-ache, Liver or Rawsi troubles, They are gentle yet therough. 25c, at Z. C. M. L Drug Store, A REBUKE. Dr. Seward Webb was optertaining a large shooting party at his estate Vermont. Sport was excellent, a every morning after dinner would

ful hunting stories were told in the smokingroom. Nearly all the stories were true, but there was cho guest, a young man, who pulled the long bow a fittle. He pulled it more than a fittle on one secusion, and after he had concluded a singularly impossible story. Dr. With took him hand.

"In "Mard, "In "M I was shooting in the Rockies, said Dr. Webb, "I was after grizziles I trailed a grizzly to a bigh peak on-day. I advanced roward it along the edge of a precipice 500 feet high, filt edge of a precipier 300 feet high, dett ing a good shot at last, I let drive, bu



# 3,000 Yards of 15c a Yard Grades Just Received and to go at

Here's the Most Stirring News Yet of

Summer Wash Fabrics

HE NEW ROSAMEL SATINEE-a beautiful summer fabric. We chanced upon a goodly lot at a sacrifice and propose to make this splendid sale of it. Choice, pretty patterns, every . one, in light, medium and dark colorings and all thirty inches wide. Just the daintiest sort of summer dresses, waists, dressing sacques and childrens frocks will they make. The regular market price of these goods is 15c a yard-

# MONDAY AND WEEK IF THE 3,000 YARDS LAST-64c.

### in a second of the HALF PRICES FOR WOMEN'S COVERT JACKETS.

Attractive by reason of their stylishness and seasonableness. Covert jackets are first favorites because of their chic, manish air and so have been chosen for traveling and street wear more extensively thun other coats, then too, the cool evenings have made them an absolute necessity. Splendld variety is offered in this lot. Lined with satin and taffeta silk, with the round necks, minus collars, others have collars; all are handsomely tailor-stitched. English and American are the coverts and in the best of qualities. These prices Monday and week should they last:

The \$6 Jackets for-\$3. The \$10 Jackets for-\$5. The \$12.75 for-\$6.38. The \$13.75 for-\$6.88. The \$14 for-\$7. The \$14.50 for-\$7.25. The \$16.50 for \$8.25. The \$16.75 for \$8.38. The \$20 lor-\$10. The \$25 for-\$12.50.

Splendid Price-Cuts on Rumpled and Creased Undermuslins-Occasioned by the June Sale.

The inevitable which follows every white sale. No matter how great the care, handling is sure to wilt freshness. A condition though, which doesn't hurt the garments far any one save the store. One washing will restore to former beauty. The choicest down to the inexpensive are in this sale collection. Begins Monday, may last the week-

\$1 Drawers reduced to-70c. \$1.25 Drawers reduced to-85c \$2.50 Drawers reduced to \$1.65.

SI Corset Covers reduced to 69c. \$1.50 Corset Covers to-\$1.10 \$2.50 Corset Covers to --- \$1.65 \$2 Corset Covers to \$1.40 \$1.75 Chemise reduced to \$1.25. \$2.25 Chemises to-\$1.45 \$3.75 Chemises to-\$2 60.

\$1 Night Gowns reduced to 70c. \$1.75 Night Gowns to-\$1.20 \$3.75 Night Gowns to-\$2.60 \$5.50 Night Gowns to-\$3.85 \$1.75 Petticoats to-\$1.25 \$3.50 Petticoats to-\$2.45 \$5 Petticoats to-\$3.60



# A Week's Sale of Point de Lux, Brussels Net and Swiss Curtainings.

### FRESH AND PRETTY-RARE PRICE-CUTS.

If you've a front door that needs a panel, or a window which must have a curtain, here's just about the best news that can come to you. Quite seventy-five pieces are offered and the varieties in all three lots choice and broad. These price differences:

\$1.25 a yd Point de Lux for-\$1. 75c a yd. Point de Lux-60c. \$1.15 a yd. Brussels Net-90c. \$1 a yd. Brussels Net-85c. 65c a yd. Brussels Net-50c. 50c a yd. Brussels Net-40c.

60c a yard Swiss, striped and figured-45c. 45c a yard Swiss-35c. 20c a yard Swiss-13c.

## Three Days' Sale of Men's Shirts-\$1.50 and \$2 Kinds, \$1.20.

A splendid lot of well made shirts selected for a lively selling time in the men's section. There are negligees in different colors, with plaits and plain, beside a goodly number of all white shirts. A full line of sizes in each of the three lines. SELL REGULARLY AT \$1.50 AND \$2 EACH. MONDAY, TUESDAY, WEDNESDAY, CHOICE-\$1.20.

### \$1.25 A YARD SILK FRILLED ELASTIC-65c.

Black, pink, red and blue silk frilled elastic that is extra heavy and choice in quality, sold always at \$1.25 a yard, Monday, Tuesday, Wednes-day-65c.

### 45c WORTH OF WRITING PAPER-25c.

The splendid Hurlbut paper in Highland linen bend quality. Dresden blue and white, sold in bulk at two quires of paper and one package of envelopes to match for 45c, Monday and week reduced to -25c.

### 35c TO 50c STAND MIRRORS-22c.

Made with metal frames and beveled plate glass; excellent quality stand mirrors that sell for 35c to 59c each, Monday, Tuesday, Wednesday reduced to-22c.

### 25c to 40c HAIR ORNAMENTS-18c EACH.

Imitation shell pieces—hair retainers, side combs, neck combs, large loop hair pins, jet hair barettes, Vassar back combs, etc.; very nearly everything in the bair ornament kind is in the lot. Regular prices were 25c to 40c each, Monday and the week if they last so long, choice—18c.