R. K. THOMAS DRY GOODS CO.

A Leading Dry Goods Establishment of Salt Lake City.

Our object in this review of Salt Lake is to give a general idea of the resources handled, and commercial advantages of this metropolis. Foremost in the retail business, is the well known house, the "R. K. Thomas Dry Goods company," which is located at 67-71 Main street. These handsome quarters cover an area of 100 by 60 feet, and were specially built last spring for the home of this representative establishment. This company has been in existence here for a number of years, in fact, it can almost be said to be numbered among the pioneer firms of the city. This firm was established years ago by R. K. Thomas, the present owner. Their business quarters occupy a fine two story business building, containing an aggregate area of floor space, covering about 12,000 square feet, in which are kept the very large and exhaustive assortment of dry goods, dress goods, capes, mantles, silks, velvets, tailor-made gowns, cotton goods, embroideries, cashmeres, braids, and imported novelties. The assortment of fall and winter goods which has just been received, being especially fine and up to date in regard to texture and pattern. This company employs over twenty clerks, who have the interests of their employer and patrons at heart. The trade of this establishment is as extensive and wide-spread as the largest, and goods are shipped in great quantities all over the State and neighboring territory. R. K. Thomas resides in this city, and has long been prominently identified with our commercial and social interests. He is held in the highest esteem in this community, and on more than one occasion has received the honor at the hands of the people of serving them in a public capacity. As a member of the recent legislature, Mr. Thomas made a mark for himself as a man endowed with keen perceptive faculties and cool judgment. In fact, Mr. Thomas is a gentleman who invariably makes friends by his kind attention and affable manner. He is an able business man and a public-spirited citizen of the highest type. During his absence in the East, he has an able representative in his eldest son, F. S. Thomas, who acts in the capacity of general manager. Mr. Thomas is a young man of well known business ability, which he has inherited in a marked degree. He is very popular in social circles and is endowed with a warm genial nature that has made him prominent in all circles.

AMERICAN LINEN SUPPLY CO.

A Firm That Supplies Clean Linen and Towels to Its Subscribers.

In all respects is this city a thoroughly, completely and well equipped community, its commerce, trades, manufactures, professional interests, comforts and conveniences, and last but not least, its cleanliness and sanitary conditions are remarkably well cared for. A firm which contributes much to the latter conditions is the American Linen Supply company, at 130 west First South, which furnishes clean towels and comb and brush cabinets to our business offices, changing and washing the former daily or semi-weekly, as desired, at a normal rate, thus elevating and improving the condition of that important and much abused factor of office life, the "office towel," which next to the "printer's towel" and the "boarding house towel" has been the butt of the humorists' facile pen. This firm has been established here several years by the Steiner Brothers, who first occupied premises at 45 south West Temple. So rapidly did their business increase, however, that they recently moved to their present commodious quarters on First South, which is strongly equipped with all the latest and most improved machinery. George A. Steiner has charge of this novel enterprise, and early in his reign inaugurated an apron supply department to the establishment. Mr. Steiner, with his enterprise, ability and progressive methods has built up, from an unpretentious and modest beginning, a position among our leading and progressive enterprises. He is prominent in social as well as commercial life and a man who is an earnest supporter of our city's welfare and progress.

SIERRA NEVADA LUMBER CO.

A Firm That Makes a Specialty of Mill Work in All Its Branches.

Among the houses engaged in the various departments of the lumber trade in this city and State may be found some of the most solid and financially prosperous institutions, and those which have placed Salt Lake in the front of the cities of this inter-mountain region. Identified with this important branch of commerce in our midst for the past [illegible] years, is the Sierra Nevada Lumber company, whose extensive yards and mills are to be found on the corner of Third West and South Temple streets. Here are to be seen one of the best planing mills and workshops in the State when it comes to general equipment and facilities. Their lumber yards are very extensive wherein is carried everything needed in the construction of a residence, with the exception of the bricks. The stock carried by this big firm embraces lumber of all kinds, lath, shingles, doors, windows, blinds, mouldings, walnut, oak, ash, cherry, Spanish cedar, locks, butts, screws, nails, with specialties in the way of mantles, counters, store fronts and all descriptions of work. What this company especially prides itself in, however, is the building of staircases, which is a trade in itself. None but the finest workmen are employed, and a high scale of wages is paid for this branch of work. T. R. Jones, the well-known banker, who also has large smelter interests, is the president of this company, while upon S. J. Lynn, secretary and treasurer, devolves the important task of keeping this big institution in successful running order. Mr. Lynn is equal to the task as a glance at the handsome balance sheets of the company will show. In Mr. Lynn the company is possessed of a gentleman of marked business ability. He is closely identified with our business movements, and as an individual he represents the highest type of commercial fraternity and citizenship.

INTERMOUNTAIN ELECTRIC CO.

A Firm That Does a Big Business in Electric Supplies and First-Class Construction.

The prominent part which electricity plays in the construction of a modern city has been fully demonstrated in Salt Lake City, which has one of the most complete electrical systems in the country in every particular in which this subtle "fluid" can be utilized. The possibility of long distance power transmission has been demonstrated here practically to a degree hardly thought possible by any but theoretical electrical engineers until within the last few years. Today we have our sources of supply at Ogden and Big Cottonwood canyon, spots that are fifty miles apart, and millions of dollars have been expended in building dams and generating water power in order that the inhabitants of this region might reap the benefits to be derived from the latest and most wonderful of all sciences and inventions. With the growth of the practical use of electricity numerous establishments dealing in electrical supplies have sprung into existence in our midst. One of the pioneers and one of the foremost and most successful electrical engineers in this city is Samuel F. Fenton proprietor of the establishment known as the Inter-Mountain Electric company, located at No. 45 East First South Street. Under his able management this concern has become to be recognized as being in the foremost rank of that branch of trade. This firm carries everything in the way of annunciators, lamps, chandeliers, telephones, fans, burglar alarms and in fact everything in that line that it is possible to handle. This company also makes a specialty of the complete installation of lighting and power plants, wiring buildings and residences, and it is Mr. Fenton's proud boast that there has never been a fire caused by defective wiring in any of the residences that have been wired by his company. None but the best and most skilled electricians are employed by this company, and anyone placing a contract with them may rest assured that they will get the best going for their money. It does not cost so much money either for the charges are very reasonable, and those doing business with them will not be required to give a mortgage upon the premises being operated upon in order to satisfy the claims of the operators. Mr. Fenton is too well known in this city for an extended introduction to the numerous readers of the Deseret News. It can briefly be stated that the secret of his long and successful career in this city lies in the fact that all work done by his firm is personally inspected by him. He is well known also from the fact that he can get up some of the best electrical effects going when the occasion calls. His exhibits during the Jubilee, Elks parade and other gala occasions are items of history. Personally Mr. Fenton is a business man of keen perception. In his own particular line of business Mr. Fenton is a living example of what western confidence and pluck can acomplish, and is universally regarded as being numbered among our most progressive and energetic citizens, one who has the advancement of this city's best interests at heart.

KEOGH-HOSMER HOSPITAL.

Private Institution That Comes as a Boon to Suffering Humanity.

In visiting and writing up the various business institutions of this city a "News" man had occasion to visit the Keogh-Hosmer Private Hospital, which is situated at the corner of Second North and First West streets. Upon entering this splendid institution he was more than struck with its many improvements [illegible] which have the effect of placing it [illegible] leading institutions of this character in the State. This splendid hospital is owned by the founders, Drs. Keogh and Hosmer, who take charge of all the medical and surgical work. They are ably assisted by Dr. A. L. Snow, who attends to all the eye and ear cases. The hospital is in the charge of Miss Jessie Blair, acting superintendent, who has also the charge of the training school for the nurses. This hospital stands in its own grounds and is surrounded by shade trees, spacious lawns and arbors giving the place an external appearance of rest and quietness that has the effect upon entering the institution of allaying the fears of the patient. When the inside of the hospital is reached this feeling is intensified and all fear is allayed by the [illegible] homelike appearance that greets the eye on all sides. That awful sensation that is commonly called "hospital fear" is allayed by the home-like appearance of the spacious reception parlors. On passing through the rooms one is impressed by the cheerful air and well-appointed drug, wards, private rooms, pathological chairs and the bacteriological laboratory, also the sterilizing rooms, all equipped with modern up-to-date style. In passing into the operating room one is more and more convinced as he surveys the array of instruments sufficient to perform the most skillful technique of any operation. This room is in every way adapted to the purpose for which it was designed and the most perfect light from the north which is furnished by a large window that [illegible] the entire end of the room. Anyone looking over this modern institution cannot help but be impressed with the completeness of the establishment down to the minutest detail. The people of this intermountain country are favored to a great degree in having such an institution at their doors where a disease is studied by skillful surgeons at the bedside and laboratory and suitable treatment is assured. The wants of every patient are attended to by a force of competent nurses, so that in every respect the institution is an ideal hospital.

BANK OF COMMERCE.

Synopsis of One of the Pillars of Finance in the City of Salt Lake.

Financially speaking as well as in other lines of commerce, Salt Lake is one of the greatest of western cities. Among the most notable and stable financial institutions of the city, is that conducted under the caption of the Bank of Commerce, situated in the Atlas block and Second South in commodious and up-to-date quarters. A general banking business is transacted by this institution, and the accounts of business firms, individuals and corporations, receive careful attention. Everything is done for customers that is consistent with sound banking principles. The aim of the management is to treat all patrons liberally and courteously and to afford them every accommodation in accordance with safe and legitimate banking. Special attention is given to collections, the interest of all patrons being zealously looked after. The capital stock of the bank is placed at $100,000, fully paid up, to which has been added a surplus and undivided profit of $[illegible], while the deposits amount to $[illegible]. The home of this establishment is situated upon one of the busiest streets in the very heart of the city, and is furnished throughout in a style commensurate with the status in the community in which it does business. The furniture is of the most modern design, while the strong room and vaults are of the quality guaranteed to resist the efforts of the most persistent burglar and the most virulent fire. The officers of the institution are numbered among some of the most prominent men of this city as the following imposing list of names will demonstrate: W. W. Chisholm, president; J. A. Cunningham, vice president; Samuel C. Park, cashier, and Max E. Smith, assistant cashier. Associated with these gentlemen in the capacity of directors are the first two named in conjunction with Boyd Park, the well-known jeweler, E. E. Rich, J. D. Kendall and Seward H. Fields, who is also vice president of the Pioneer Nurseries company. With the above array of names, which are synonymous with splendid business ability and sterling integrity, the history of the successful operation of the Bank of Commerce has only begun the second chapter in a story of success in the State of Utah. In President Chisholm the bank has an official whose keen business sagacity and enterprising methods are well known and generally recognized in financial and business circles. In Cashier Samuel C. Park the bank has an official whose long practical experience and clear judgment in financial affairs is freely admitted and appreciated. He is a young man, enterprising and conservative, courteous in disposition and popular with all. The assistant cashier, Mr. Max E. Smith, is also a bright and efficient young business man, and stands eminently high in the community.

CUNNINGTON COMPANY.

Groceries, Provisions, Heavy Hardware and Miners' Supplies.

As a general rule the merchants of this city and favored localities are enterprising, sagacious and perfectly reliable, so that it requires a special degree of excellence to attain distinction when the average is so high, and, therefore, those firms which have gained prominence are all the more worthy of mention. A company which was organized in Salt [illegible] city in 18[illegible] in a small way but has won its way up to the foremost position among the similar concerns of this State, is the Cunnington company, wholesale and retail grocers, dealers in builder's and heavy mining hardware and mining supplies generally, 48-50 Main street. The growth of this representative firm has been remarkable, until by means of splendid management this establishment stands at the head of all institutions of its class in this city today, and their trade mark, the sign of the elephant, is known throughout the State and adjacent territory. A year ago it became imperative that this company should seek larger quarters than those then occupied by them upon east First South. Accordingly, after casting around, the premises known as 48-50 south Main street were purchased. This building is numbered among the most modern stores that have been erected in this city with an area of 100 feet deep by 40 wide. Just as soon as the deeds were signed the company set about enlarging their newly acquired store to the extent that it has been extended clear back to Richards street, a three-story structure 164 feet in depth. A walk through this mammoth establishment is quite instructive to the average man. On all sides he sees method, everything is arranged systematically, upon racks, shelves and in order until a man familiar with the store could lay his hands upon any article wanted in the dark. Everything possible for a miner to need is kept in stock. Here one can see neatly stacked away tons of groceries, rails, picks, drills, farmers' and mining tools, horseshoes, grindstones, ore cars, buckets and hundreds of other things. There is system in the shipping department, too, for the firm has caused to be built an arch which bisects the entire building. Here the teams drive, and as the consequence loading and unloading all kinds of goods, with easy access to all parts of the building. A striking feature in regard to the business of this company is that although they transact a large and ever increasing amount of business with this and surrounding States that the company does not send a single traveling man to solicit business. Despite this fact the business of this company is increasing by leaps and bounds. From the fact that the expenses of Cunnington company are somewhat light, when the above is taken into consideration, the company is thereby enabled to sell goods on a closer margin—a fact that the general public is not slow in appreciating. The officers of this company are: W. S. Staines, president; L. E. Riter, vice president, J. H. Woodman, secretary, and L. S. Hills treasurer. The first three gentlemen are well-known throughout the State as being mining men and capitalists of influence. L. S. Hills, as president of the Deseret National Bank, needs no introduction to our readers. The management of this big enterprise devolves upon the shoulders of Sam H. Hill, and right well does he fill the post. Mr. Hill is possessed of tact and affability to a marked degree, and he has achieved a noteworthy success in life. He has been a resident of this city for many years, and has been a prime factor in its growth and development. Mr. Hill is an able politician of mark, a man of sterling integrity, and he has earned for himself the warm personal regard of many sincere friends throughout this State. He has had long experience in the hardware and grocery business, and is one of those courteous, affable gentlemen of the utmost reliability, whose friends are legion.

DALLIN WINS TWO MEDALS AT PARIS.

A leter just received from C. E. Dallin, the Utah sculptor, says that he has been awarded a medal at the Paris exposition for his work "The Medicine Man." The above half tone is made from a photograph taken for the art magazine "Brush and Pencil," and gives an accurate idea of the beautiful work as it stands in the Exposition. Many Utah people have beheld it there during the summer, and Mr. John J. Daly especially said he felt confident the statue would be recognized by the judges. The honor conferred on Mr. Dallin is all the higher, that only five American sculptors have been similarly recognized, and that this is the second medal he has been awarded at the Exposition.

The critic of "Brush and Pencil" has the following to say of "The Medicine Man:"

"The equestrian statue of the "Medicine Man" was so well esteemed by the French artists that it was given a fine place in the salon of 1899, having no other statuary near it, and for background the green shrubbery—in fact, everything to show it to the best advantage. The critics of the "Petite Republique," the "Autorite" and the "Frankfurter Zeitung" heartily praised it, and it was a favorite with the visitors to the sculpture garden. The modeling of the horse is particularly strong; and the manner in which the man sits on the horse reveals a life-long habit and a perfect identity of purpose and feeling."

ELIAS MORRIS & SONS CO.

Dealers in Mantels, Grates, Art Tiles, Tombstones, Artistic Stone Work.

Work of art in former days, and days not so very far removed either, were rare and could be enjoyed by the wealthy. Now-a-days, however, the use of modern machinery has so reduced the cost of the production of beautiful things that they cease to attract the attention of some people, and many things are passed by with but a passing glance, which formerly would have aroused ecstacies of admiration. In no one particular is this more noticeable than in the field of wood and stone work. If one will reflect upon this while examining some of the modern buildings, he cannot fail to be struck with the great advances that have been made in this line, and what wonderful beautiful effects are wrought in wood and stone in these modern times. A visit to the establishment of Elias Morris & Sons Co., on Richards street will prove this still more clearly. This is one of Salt Lake's oldest firms in this particular branch of industry. Established over twenty years ago by Elias Morris, this firm has enjoyed an honored and successful career. At the lamentable death of this sterling citizen the firm was continued in the same name under the able management of Nephi Morris, eldest son of the founder. Originally this firm did a general business in stone cutting, but as business increased other departments were included until today one of the completest stocks of high class mantels and grates is to be encountered in their show rooms at 21-23 west South Temple. Here may be seen finished articles in golden oak, birch, cherry, sycamore, bird's eye maple, mahogany, curly birch and dozens of choice woods, one and all veritable works of art. One of the leading features of the business of this company rests in the marble department, where handsome monuments and grave stones are turned in large quantities for distribution throughout this State and adjacent territory. In addition the firm imports monuments of any pattern and cost. The most prominent grave stones and monuments that adorn the last resting places of our most honored dead are among the products of this enterprising company. The marble department is at 21 west South Temple street, and the yards extend over considerable area flanking Richards street. This company also operates a brick yard on the corner of Third West and Eighth South. Nephi L. Morris, who is president and manager of the company, is numbered among the most sterling and representative of our younger citizens.

MANUFACTURED BY ELIAS MORRIS & SONS COMPANY.

ROSENBAUM BROTHERS.

Wholesalers of Clothing—Manufacturers of the Triumph Shirt.

Among the number of wholesale houses that have successfully sprung into existence in this city during recent years is one which is an active testimony to the efficacy of "young blood." There are numerous wholesale houses in this State but possibly none have in the short space of time that they have been in business made such rapid strides as the firm of Rosenbaum Bros., wholesalers of clothing, furnishing goods and hats. While this firm has not been in existence for any great length of time the success which has met the efforts of the three young brothers who promoted the enterprise, has exceeded their most sanguine expectations, and today their time is to a great extent taken up with the filling of orders that pour in from retail houses from all points of the compass. This prominent wholesale house makes its headquarters at No. 21 west First South where two floors each of an area of 100 by 50 feet are stacked to the ceiling with goods. In addition to carrying an extensive and assorted line of all kinds of clothing, furnishing goods and hats this firm makes a specialty of the famous Triumph Shirt, which it has manufactured in the East in large quantities to meet the growing demand for this special brand. The clothing handled by this establishment consists of a very handsome stock of custom made goods, in the make up of which the best trimmings are used, they are perfect in fit and finish, and have a neat, stylish appearance that affords the wearer much peace of mind. The growth of this enterprising young firm has been the occasion of much comment in business circles in this city and State. The establishment is owned and operated exclusively by the three brothers, Ed. Nath. and Sol. Rosenbaum, who have made a name for themselves throughout this territory for straightforward business methods. The first two brothers named have resided continuously in Utah for the past nineteen years, while Sol. Rosenbaum has been in this State for the past twelve years. They are all young men, the senior member of the firm being only thirty-five years of age. The executive work attached to this firm reposes on the shoulders of the oldest brother, Edward, who is always to be found in his office attending to business. The other two brothers spend all their time out on the road getting in orders and giving their competitors a merry race for patronage. Their territory embraces the States of Utah, Idaho, Nevada, Wyoming and some portions of Montana. The three brothers work together in perfect harmony with the result that a liberal and permanent patronage with dealers and merchants in the surrounding mountain towns has been built up. Customers can place their orders with this firm knowing that they will be filled as represented, at the same time experience has proved in the past that the same will be promptly attended to and that they will receive the very best goods at the lowest market prices. The three young men who comprise this firm are business men of progressive ideas whose methods are beyond criticism. Ed. Rosenbaum is a business man of keen business acumen and endowed with rare executive ability to an extent that marks him as being among the brightest young business men in the city. He is a gentleman of untiring energy and zeal, and withal composed of that stuff which goes to make up the constitution of a successful merchant. His two brothers who are associated with him are endowed in a like degree with this rare characteristic. They are active and enterprising gentlemen, popular with all classes, and they are justly entitled to the success that they have achieved by their ability and enterprise.

HENRY DINWOODEY FURNITURE COMPANY.

The Leading Furniture House in Utah—Established 45 Years.

Next to one's own family and friends comes one's home belongings. Fine furniture carefully selected is very near to the owner's heart. Half the joy of living comes from home surroundings. Furniture cuts a large figure in household happiness. Find a house that is neatly furnished and there you are pretty sure to find real home comfort. The H. Dinwoodey Furniture company of this city carries the richest stock of furniture, carpets, window shades, stoves, ranges, baby carriages and in fact every thing that is requisite and necessary to a home. This company caters to the millionaire and the honest breadwinner alike. No man is so rich but Dinwoodey can supply his desires; none so humble but he cannot be suited at this huge furniture store. To be concise this store carries the largest stock of furniture west of the Missouri, and that is saying a great deal. The big structure that towers above all the other buildings on West First South, is packed from the basement to the sixth story with modern furniture of every pattern that the ingenuity of skilled mechanics can conceive and design. Here one can get a house furnished from $100 to $15,000 according to his pocket book. Henry Dinwoodey did not always have this mammoth establishment. Forty-five years ago it was a very modest concern that he was operating in this city. But Mr. Dinwoodey was a progressive man and kept abreast of the times, if not a little in advance. From such a small beginning the firm finally blossomed out into a big incorporated company in 1891 with Henry Dinwoodey, president; F. W. Jennings, vice president; W. R. Wallace, secretary and treasurer, Mr. Dinwoodey, W. T. Dinwoodey and W. P. Jennings directors. Today this company carries a stock valued at several hundred thousand dollars in the building and various warehouses owned by the company. Seventy-five people are employed in the various departments of this concern, which include a mattress factory, upholstering works, wall paper shops and general repair departments. Immediately at the rear of the store proper is a three-story factory wherein a number of hands are given constant employment in manufacturing hair mattresses, repairing furniture and making up carpets. The carpet stock carried by this firm alone is a feature, but as the visitor wanders through the big establishment he is amazed at the lavish display on all sides. Dressers, chiffoniers, sideboards and tables, buffets, china cabinets, desks and fancy upholstered goods, all in great variety, are shown in the most beautiful woods and metals. The latest and most beautiful designs, as well as the quaintest and oddest are to be seen here. The carving is splendid, and that as well as the polish are as good as mortal hands can make. Chairs, their name is legion, from the camp stool to a $250 rocker. Rugs, carpets, curtains, linoleum, china, glassware, pictures, clocks, and numerous of articles are to be seen each in its own department. The house does not by any manner of means confine its sales to the retail trade, but does an immense wholesale business, and keeps half a dozen drummers constantly on the road in the adjacent States and Territories rustling up orders. Mr. Henry Dinwoodey, the founder of this establishment, still stands at the helm and directs affairs. Rain or sunshine he is to be seen at his office daily looking after the details of the business. He is a public spirited man, a great believer in, and a practical worker in the much talked of home industry movement. Kind and affable, there is not a man in this city but has a good word to say of Mr. Dinwoodey and the good he does by stealth among those who are in need of practical help. H. M. Dinwoodey, upon whose shoulders has devolved considerable of the work that his sire used to take under his personal supervision, possesses many of these characteristics which predominate in his father, attributes which are wanted by many, but possessed by few. He is prominent in social as well as business circles and is a very popular young man. W. R. Wallace, the secretary of the firm, is another young man who by his clean business methods, affability and progressiveness, has carved out a name for integrity in this city.

WALKER BROS.' DRY GOODS CO.

Their Establishment Heads the List and Is a Credit to the City.

Any city has a right to feel proud of business houses or industries which from small beginnings have assumed large proportions and achieved success as well as the confidence of the people, because of the correct and honorable business policy pursued. In this connection the Deseret News desires to state that no house in this vicinity has a more extended reputation nor a more favorable one than that of the Walker Bros. Dry Goods company, whose handsome place of business occupies the corner of Third South and Main streets, with a total frontage of [illegible] feet. This business was established by the Walker brothers in the '50's, and has become to be identified with the history of the growth of this city. As the population of this State grew so did the business of this establishment expand, until today it is considered by all to be at the head of the big dry goods firms that are a feature of Salt Lake City. The building owned and occupied by the firm is one of the largest and finest in the State. It is 82 by 165 feet square and embraces four stories including the basement. The upper floors have been fitted up for general offices, and are occupied by some of the leading professional men of this city. The balance of the building is required to accommodate the large and varied stock carried by the firm. In addition a large and commodious annex has been recently added to this store upon Third South which is entirely devoted to the fur, wrap and mantle departments. This is 82 by 165 feet in dimension. This addition is furnished with a handsome glass frontage that is the center of attraction throughout the entire day. The store of Walker Bros., as it is familiarly known, is one of the largest, best lighted, best arranged and most admirably conducted dry goods houses in the entire West. It is equipped with an efficient cash carrier system, and every element of convenience is possessed for the comfort and convenience of patrons. In order to facilitate business this store is divided into departments, and last but not least, a cafe. It would require colums to enumerate the various articles that are carried in stock, so the reader will be necessarily be satisfied with a brief resume. The various departments are: Silk and dress goods, domestic linens, white goods, ladies' and children's furnishings, Gents' clothing, notions, stationery, high grade shoes, gloves, laces, carpets, draperies and dressmaking and many others. At all seasons of the year patrons will find just what they are looking for in the large, elegant and well selected stock carried by this firm. Their mammoth show window display is a model of artistic arrangement, and at all times an exhibition of the very highest art. The store of Walker Bros. Dry Goods Company on fine afternoons presents and ever-shifting and charming scene. It is a popular resort for the finest trade in this city tourists and visitors, and they are always loud in their praise of the elegant stock carried. The store is generally crowded with gaily attired ladies, whose varied and beautiful costumes and bright, pleasant faces lend a fascinating charm to the place, giving it the semblance of a beautiful bazar. One hundred and twenty people are given steady employment here, all of whom are zealously loyal to the best interests of the firm and its patrons. There are numerous elements entering into the popularity of this noted house, chief among which are the following facts: Those who have charge of the institution are ever on the alert in the buying centers of the country, and are always abreast of the times. They are firm believers in printer's ink, and as advertisers they are envied and copied. They are keenly alive to the requirements of their trade, which they thoroughly understand. They know the value of courtesy, and this commendable feature is characteristic of every one of the employes. To do business with the firm once is sufficient to ensure permanent business relations. The individual members of the firm now consist of H. M. Walker, president; J. R. Walker, vice president; J. R. Walker, Jr., secretary. These gentlemen are too well known throughout this inter-mountain region to warrant any extended notice at our hands. It is sufficient to state that they are numbered among the wealthiest and most prominent bankers and mining men of this State. As their time is chiefly taken up with other numerous business enterprises in which they are interested, the operation of this mammoth dry goods establishment falls upon the shoulders of S. V. Sheip, manager, assisted by J. A. Graham. Mr. Sheip is fully equal to the burden placed upon him, as the record of the store will show. He is a gentleman of liberal and progressive ideas and is universally conceded to be one of the best dry goods men in the West today. Of artistic tastes and pleasing address and deportment it is no matter for wonder that the ladies of this city have become to regard his verdict upon intricate points in regard to correct styles as being as fait. Mr. Graham principally devotes his time and energies to the financial branch of the operation of the business, to this he devotes the major portion of his time and attention, and the prosperity of the house bespeaks his able management. Both gentlemen are general favorites in society, and have numerous friends who wish them ever continued prosperity. Men like these, who widen the avenues of commerce and are well versed in principle as well as political economy benefit the whole community of which they are members.

THE CULLEN.

A Few Words In Regard to One of Our Most Noted Hostelries.

One can always judge the progressiveness of a city by the size and quality of her hotels, is an indisputable axiom that never fails when put into practice. If for an instance there should be any doubt lingering in the mind of the stranger within our gates as to the up-to-dateness of this city nestling, as it does, among the snow clad peaks of the Wasatch range, the scene is dispelled ere he reaches the portals of his hotel. If perchance he should select the Cullen as his headquarters while sojourning in Zion, he will of a truth state where he has been in the city many hours that for hotel accomodations, Salt Lake has but few rivals in the Great West. The Cullen hotel takes a foremost position in this city, both for reason of its large patronage and the grand scale upon which it is conducted. The hotel was built and opened in 1887, and from its inception has held a foremost position. The building was

named after the well-known mining man of this State; it stands six stories from the sidewalk, is centrally located as regards business houses and the centers of amusement, and is essentially modern throughout, both as regards equipment and furnishings. The Cullen contains 150 rooms, single and en suite, which are furnished throughout in a style in keeping with the other first class appointments of the hotel. The entire house is heated throughout with steam, while modern appliances for ventilation are a feature of the hotel. Every room is also furnished with electric light and call bells. A special feature is the dining room, the most attractive and one of the best appointed in this city, where the best of service prevails and an excellent cuisine is an established rule. The bar should also come in for its share of praise for in no other place in the city is there a finer stock of liquors and cigars carried. Sam C. Ewing, the proprietor of this model hotel, has been in charge of this establishment ever since the doors were first thrown open to the traveling public. In addition to operating this big hotel, he also manages a big ranch across the Jordan river, which supplies the hotel with the finest of butter and general dairy produce, thus placing before his guests in the dining hall the very best of cream, butter, milk and eggs that money can buy. Mr. Ewing is an old-time resident of this State, he being the happy possessor of hundreds of friends among the leading mining and cattle and stockmen of Utah, who make the Cullen their headquarters, where big deals are consummated every few days. Mr. Ewing has represented the city of Salt Lake in the city council on occasions in the past, and today there is no man in this city who has the respect of the community to a more marked degree. Courteous and affable and with the best interests of his guests at heart, it is no cause for surprise that the Cullen hotel is ranked among the most popular hostelries in the West.

JUNGK & FABIAN.

Extensive and Well-known Commission and Merchandise Brokers Who Do a Big Business.

The merchandise broker trade of Salt Lake City has developed into one of its most valuable and potent factors in the promotion of the city's merchantile interests. We have several responsible houses in this line, most prominent among which is Jungk & Fabian, whose busy establishment is located at 341-343 West Second South. Among the representative houses of the East whose goods Jungk & Fabian handle, might be mentioned Armour Packing Co., Kansas City; Diamond Match Co., St. Louis; the J. K. Armsby Co., S. F.; Helvetia Milk Condensing Co., Highland, Ill.; Woolson Spice Co., Toledo, O.; Blyss Syrup Co., Kansas City, the Proctor & Gamble Co., Cincinnati; Seville Packing Co., New York; W. H. Baker Chocolate Co. and numerous other well-known firms. Jungk & Fabian have been in business in this city for the past 18 years and are numbered among the pioneers in their special line of business.

GEO. M. SCOTT-STREVELL HARDWARE CO.

The Pioneer and Leading Hardware Establishment in the West.

As a branch of business eminently successful in Salt Lake, and forming an important factor in the biography of the State as regards commerce, the hardware trade and those engaged in it, are entitled to much consideration in a review of this character, which embraces the mercantile and industrial resources of this city. No house in Salt Lake is entitled to higher consideration than the George M. Scott-Strevell Hardware Co. It is the oldest established hardware and mining supply house between Denver and Sacramento. The business was established in 1871, by Scott, Dunham & Co., the firm of Geo. M. Scott & Co. succeeding in 1875. This firm and the Strevell Hardware Co. of Ogden, Utah, were consolidated in 1898 and incorporated under the present name with a paid in capital stock of $[illegible],000, to which has been added a surplus and undivided profit of $[illegible]. Its officers are George M. Scott, president; C. N. Strevell, vice president and treasurer, and Jos. E. Galligher, secretary. The business premises occupied at 168 South Main street are 25x160 feet in dimensions, embracing six floors. In addition to this the company have two large warehouses, one at 121, 123, 125 West Second South street, four stories in height, wherein stand heavy hardware and merchandise. The other warehouse, located on the Oregon Shore Line, is 50x125 feet in dimensions, two stories in height and is used for the storage of stoves, oils, etc. This great representative concern handles at wholesale and retail general and heavy hardware, iron, steel, metals, mining supplies and machinery, stoves, tinware, crockery, glassware, lamps, warm-air heating and ventilating apparatus, paints and oils. That the perfect familiarity acquired by long experience with the special requirements of this territory, and the ample resources possessed by this company insure decided advantages to all their customers, is a fact that hardly needs asserting here. This representative establishment is headquarters for everything they carry, and are exclusive western agents for many celebrated lines of goods in the way of mining machinery, engines, pumps, and supplies. The trade territory of the house covers Utah, Idaho, Nevada, Wyoming and western Colorado, requiring the constant attention of nine traveling salesmen. This company buys all their goods from first houses direct in very large quantities, for cash, and are therefore in a position to meet the closest competition. The president of the company, Mr. Scott, is one of our foremost and best known citizens. He was the first mayor of Salt Lake to be elected under the liberal administration, and in his public life, as in his private, has ever been honored for his undeviating integrity and sterling worth. The vice president and general manager, Mr. Strevell, is a hardware man of recognized ability, and stands in the front rank of our most active and enterprising business men. The secretary, Mr. Galligher, is also well versed in the general hardware business, and is highly regarded in commercial circles.

HOT SPRINGS SANITARIUM.

A Natatorium That is One of the Famous Attractions of Salt Lake.

Nature seems to have entered into a conspiracy in Salt Lake and vicinity to the extent of making this city the Mecca of the health seeker. The mountains of the Wasatch range, rising immediately from the city, protect it from the rigors of the winter. Two hundred and eighty-seven sunshiny days occur every year. The Great Salt Lake tempers the climate, and every day the anomaly of a sea breeze [illegible] feet above the tide is presented. And to these unique features the presence of the great Sanitarium Hot Springs and Salt Lake can verily be termed the Utopia for the invalid and the [illegible] business man, a place to [illegible] throw dull care to the winds [illegible] the delights of a rejuvenating [illegible] Possessing as she does these [illegible] springs, Salt Lake can justly be [illegible] the Carlsbad of America;" for [illegible] cannot be duplicated with[illegible] expanse of the American [illegible] The great institution, which occupies a large area facing immediately upon Third South, between Main and West Temple streets, was thrown open to the public August [illegible], and in a very short time it has become famous throughout the world. It is owned by an incorporated company and was built and equipped at a cost of not less than $[illegible]. Possessed as it is of every modern comfort and convenience, its like has not been duplicated in America. The building is a magnificent stone and brick structure that covers over one and one-fourth acres of floor space. It contains every essential element necessary for a first-class bath establishment and sanitarium, containing a swimming pool [illegible] by [illegible] feet for men only; another pool [illegible] by [illegible] feet for both sexes, with bathing suits; twelve private pools, [illegible] feet each; twenty-six private bath rooms with modern porcelain tubs; also a well appointed Turkish bath, steam rooms, massage rooms, two hundred commodious dressing rooms, ladies' parlors, men's smoking room, reading rooms and in fact everything that is commensurate with an establishment of the proportions of this institution. Into this building there daily flows [illegible] gallons of water of the most wonderful hot springs; the equal of any for medicinal purposes in the entire world. The efficacy of these waters has been demonstrated in cases of rheumatism, neuralgia, diabetes, Bright's disease, gravel, lead poisoning, catarrh, dysentery, gout, indigestion, nervous troubles and many other ills to which man is heir. The Sanitarium is centrally located and in the heart of the city. Such have been the number of cures effected by the drinking and bathing in these wonderful waters that physicians are now beginning to prescribe a trip to Salt Lake in the place of a tour to the so-called health resorts of Europe. "Go to Salt Lake and take a course of the waters," is now the popular advice to the afflicted. The company which operates this bonanza is represented by Jeremiah Schenck, president, and James R. Schenck, secretary and treasurer. These gentlemen need no introduction to the public as their business abilities speak for themselves, courteous to a marked degree they have won friends on all sides since they undertook to operate the huge institution, some four years ago.

UTAH PLUMBING SUPPLY CO.

Wholesale Dealers in Plumbing Supplies—They Command the Lead.

The modern mode of living demands appliances and fixtures in heating, [illegible] ing and lighting, of which our forefathers never dreamed. They were content to sit before a blazing back log in a [illegible] or brick fireplace, imagining [illegible] were living in the [illegible] comfort, but today no house [illegible] unless it possesses all the modern appliances, and in the furnishing of these the Utah Plumbing Supply company makes a specialty. They [illegible] ject of plumbing [illegible] ing a study from [illegible] view and have mastered every branch of it. During the [illegible] that this company has [illegible] an equal period of [illegible] has marked their career [illegible] during which [illegible] have furnished the supplies for [illegible] important buildings [illegible] residences, business [illegible] public buildings and [illegible] work [illegible] with supplies [illegible]. Their [illegible] at [illegible] east First South street [illegible] and most [illegible] ing [illegible] The firm are very [illegible] enterprising [illegible] will keep [illegible] times. The Utah [illegible] company was incorporated [illegible] of four [illegible] feet [illegible] secretary [illegible] in this State [illegible] Nevada. [illegible] spirit [illegible] in this State are [illegible] for the advancement of home industries.

T[illegible]ENGINEERING AND MACHINERY CO.

D[illegible] Engines, Quartz [illegible] Mining Machinery.

[illegible] the representative [illegible] is the Trent Engineering [illegible], 29 south West [illegible] company was established [illegible] by Simon V. Trent and [illegible] engines, steam pumps, [illegible] rock drills, steam boilers, [illegible] quartz mills, stamp mills [illegible] and concentration, ore cars, [illegible] and Armor Plate [illegible] in fact all kinds of machinery [illegible] in the mining of gold, silver, [illegible] copper. The offices occupied [illegible] company are situated in the Dooly [illegible] are fitted up in an elegant [illegible] to the nature of the business [illegible] he is engaged. Mr. Trent [illegible] considerable portion of his time [illegible] among the mining camps of [illegible] Nevada, Arizona and adjacent [illegible]. Buying as this firm does, [illegible] for cash, they are in the position [illegible] meet the most formidable competition. The liberal policy and high standing of the house have combined to make it a most popular firm with all classes of mining men. Mr. Trent is an able and progressive man, whose enterprising methods have gained for him an enviably high reputation. He has had an extended experience in this particular line of business and knows every phase of it.