

STORIES OF ARMOUR.

Some Things Which Show the Character of a Successful Man, as Selected from Other Newspapers.

THE broad Christian charity and cheerful good will of Philip D. Armour were shown in many ways that are remembered, but that have never, in any way, been recorded.

Plain in his living, his speech and his methods of business, Mr. Armour was easily interested and quick to respond to everything of human import. The cant of professional charity was foreign to him. He gave with evident pleasure and with a liberality all his own.

There is one example of his generosity that I remember, and I believe it to have been one characteristic of the man. When the beginning of the recovery of his health and brilliant powers of mind, a few ladies in Chicago sought to raise a fund to defray the heavy expenses entailed by her physical and mental collapse. It was initiated by a mental collapse. It was one of the most exalted privacy and who had no special sympathy with Miss Dickinson's public work. She knew and was warmly attached to the gifted creature, and so went bravely to work to help her friend in the time of greatest need.

Knowing Mr. Armour well, being a friend of his boyhood, this lady called upon him at his office and told him the "desperate story."

"Anna Dickinson? Who's she?" "This" replied the fair petitioner, "she's the greatest lecturer. You must know about her!"

"Sort of woman's right talker, isn't she?" the millionaire said, musingly. "Well, she's a woman, and she is in need. That's enough for me!"

And he gave her check for \$100. Simplicity was written all over the man and his methods. He applied it with vigor and direction from the day when he began to have on his father's farm in the stockbridge hills of New York to the day when he not only consumed the defeat of the great grain speculators who combined, and swamped him, but added to his millions by the operation.

At the truth, the simple truth, it was part of his instructions to his lieutenants in every new venture he made, from testing a new foreign market. His boyhood ambition was to be a great man, but he found out that he had not the gift of eloquence. He admitted that the discovery pained him, but as it was the simple truth he turned his energies in the direction of his talents.

"I have no talent for anything but business," he said a hundred times, "but I did want to be an orator."

The same ability to get at the facts and apply them to a boy enabled the millionaire to get at buttons as well as at the heart of a steamer, to anticipate the panic of 1893, and by forestalling the scarcity of cash assets to turn disaster into security and even gain for himself and his friends.

When he was 17 years old, having saved a little money from his earnings as a clerk in the general store at Stockbridge, he became interested in the sale of sudden wealth to be had in the gold mines of California, and set out for the El Dorado, with an ill-equipped party of argonauts. He was obliged to walk most of the way, but he got there and worked with pick and spade long enough to learn that placer mining was neither a certain nor sudden way of riches. He found that more money could be made by piping water to the miners than by digging for the dust.

He went to his father, and set out to go there to run a waterworks, but he found out the truth about the situation, and applied it directly. He refused to believe in luck, and had no patience with the dreamers that lured many miners to "strike it rich" and more to enduring poverty. Having got at the facts, he quickly turned them into profit and came back to the East with \$100,000—the nucleus of his later almost invulnerable commercial enterprises.

That he prized the friendship of men as men was illustrated by his loyalty to Edward Crocker, a sterling Irish boy whose bunk he shared in the mining camp of California nearly fifty years ago. Crocker came to Chicago to live nearly ten years ago, old, comparative poor and disinclined to force himself on the rich man who had been his partner in the placer diggings. But Armour found him in his modest flat on the south side, took dinner with him and visited him frequently. It was "Phil" and "Armour" with them after that, and until the death of Mr. Crocker in October of last year a gift holiday passed their door did not descend upon his old friend with presents delivered in person and old stories recalled and recited.

ELEGANT EVENING WAIST.



Elaborate evening waist of spangled black lace over white tulle with Russian lace. Undersleeves of tulle silk. Smart large bow of crushed rose-colored panne on front.

happily should pick out a good mother and marry one of her daughters—any one will do."

"Good men are not cheap." "There is no such thing as luck." "Capital can do nothing without brains to direct it."

"This is the country of the young." "An American boy counts one long before his time to vote."

THE ABUSE OF KHAKI.

The demoralizing effect of war upon our troops is lamentably evident in the streets of the metropolis at the present time, and it is little short of astonishing that the military authorities should take no steps to remedy the evil. Men of all grades of the service go about in uniform of the most mixed

type and very slovenly put on. I saw a cavalry man in khaki a few days since wearing an ordinary brown tweed civilian overcoat and a multi-colored cap over his uniform; while the number of Tommies "walking out" in either khaki breeches and blue tunics, or worse still in blue breeches and khaki puttees and tunics, is considerably in excess of the properly uniformed and

equipped men to be met with during one's perambulations about the West-end—Fashion.

LETTING THE CAT OUT.

Conditions during the past few years appear to have been favorable to the Yankee shoe. The whole world appears to have been suddenly seized with

an affection for our shoes. Even a bad shoe has passed muster many times simply because it was "American." We do not believe that all of this inclination abroad towards the American shoe has been derived from merit alone. Lingering back of all this there are symptoms of the disease of affection—"Superintendent and Foreman," New York.

WALKER'S STORE.



Some Third Off and Half Prices on READY-TO-WEAR. Monday, Tuesday, Wednesday Only.

Every garment in the sale is new and in perfect style. Yet with all the newness of style and beauty, the Store must now begin to plan for the newer things you'll want by and by when fall comes on. Three days are given for the clearance, and that will be sufficient with such radical price changing.

Separate Skirts at Half Price.

In the assembly are twelve black Taffeta and Peau de Soie silk skirts elaborately trimmed, and about twenty-four cloth skirts in Broadcloth, Venetians, Cheviots, in black, gray, tan, red, navy blue, some trimmed with bands of Taffeta silk, others with flounces and ruffles; sell regularly for \$11.50, \$14.50, \$16.00, \$20.00 and \$24.50, choose three days at..... Half These Prices

Suits One-Third Off.

Women's tailor made suits of Broadcloth, Camelhair, Cheviots, Homespuns, Serges, etc., in all the pretty styles of the season, some entirely silk lined. The \$16.50 for \$11.00; the \$20.00 for \$13.33; the \$22.50 for \$15.00; the \$27.50 for \$18.33; the \$35.00 for \$23.33; the \$38.50 for \$25.50.

Capes One-Third Off.

Some very handsome Taffeta and Peau de Soie silk Capes, prettily trimmed with lace and ribbon are included with beautifuls made of clay worked, cheviots and broadcloth, for this sale. The \$7.50 kinds are marked down to \$5.00; the \$10.00 for \$6.67; the \$15.00 for \$10.00; the \$20.00 for \$13.33; the \$25.00 for \$16.67.

Cloth Jackets Half Price.

Black and colored cloth Jackets for women, in every new kind of the season, many beautifully silk lined. Many a fall selection will be made from these while cost is half. Regular prices \$2.95, \$7.50, \$10.00, \$12.50, \$15.00, \$25.00 to \$40.00; three days..... Half Price

Up to \$6.95 Boys' Suits—\$3.95.

Just forty-three suits in the lot. Two piece knee trouser suits made of cassimere, serges and cheviots in light and dark colors; stylish, nicely put together and finished in first class tailor fashion. Sizes 3 to 15 years. \$4.50, \$5.00 and \$6.50 suits reduced for three days to..... \$3.95

A STIRRING FIFTY CENT SALE OF SILKS AND DRESS GOODS.

A remarkable clean-up after the tremendous sales of very recent date. The variety is great and includes hundreds of yards of most desirable Silks and Dress Goods in the newest patterns and colorings belonging to this season. So an opportune time to get a dress or waist at a trifle of cost. There are French Challis up to 85c a yard, striped Albatross waists up to 85c a yard, Wool Grenadines, Batistes, Serges and many, many other kinds of Dress Goods up to 90c a yard and Plain Taffeta Silks up to 80c a yard, Foulard Silks up to \$1.25 and Waist Silks up to \$1.40 a yard; all put into a one price collection for ready clearance, Monday and the week at

50 Cents a Yard.

Remnants of Embroidery Less than Half Regular Prices.

A bargain heap well worth seeking, if infants' wear, dresses, shirt waists or underwear is to be made. Some are pieces left from the recent sale. Others have been accumulating the season through. The variety is very broad and includes very nearly all the kinds in stock, dainty Nainsooks and Swisses in lengths that vary from one to four yards, and sold formerly for 5c up to \$1.00 a yard. Monday and until all are gone.

Less Than Half Prices

Fancy Drapery Silks, 20 Per Cent Off

These are found in the Art Needlework Store and are the very wide kinds used in making cushions, scarfs and other draperies. Soft, beautiful silk in Oriental pattern designs on tan, blue, red and green back grounds; fifteen pieces to select from, so very good variety, but some are in short lengths. Three days—The 75c a yard..... 60c The 85c..... 68c The \$1.00..... 80c The \$1.25..... \$1.00 The \$1.50..... \$1.32 The \$1.65..... \$1.32 A lot of pretty cotton cords, in different colors, reduced from 15c a yard to..... 12c

Belts, Half Price And Less. Monday, Tuesday, Wednesday.

L'Aiglon belts in plain velvet, satin fold, velvet with steel, gold and silver trimmings. Handsome belts that have sold for \$6.00, \$10.00, \$12.50, \$15.00, \$17.50 and \$24.50 each, three days choice any at..... HALF PRICE Leather and cloth belts, metal trimmed, that at regular price were 35c up to \$1.50 each, a broken lot, now, so to close out quickly, while they last..... 17c

Some Splendid Reductions on Wash Fabrics.

Colored embroidered Swisses, pinks, blues, grays, greens and yellow; embroideries are in floral designs; pretty dainty stuffs that have been selling the season through at \$1.00 and \$1.25 a yard, Monday and the week..... 20 Per Cent Off

Mercerized Crape de Chines, soft beautiful goods, great favorites all the season in white, pink and blue, reduced for this week from 90c a yard..... 65c

All our dark color Foulardines, red, rose, royal blue, dark helio and green, that sell for 30c a yard..... 22c

The very prettiest Foulards—part silk goods—of this season have been shown right here. Many of the very desirable kinds yet remain in the polka dot, Persian and all over lace effect patterns on all colors of back grounds, regularly priced 40c a yard..... 33c

A very generous assortment of pretty styles and colors of imported shirt waist Madras, selling at 45c and 50c a yard, this week to be..... 35c

NEW THINGS JUST ARRIVED. Eros silk linen, extra dotted Swiss and linen batiste in neutral color. Next to impossible was it to get these fabrics because makers are not able to meet the great demand; so we think ourselves particularly favored to have them here. Prices range 35c up to 60c a yard.

Hosiery and Knit Underwear, Price Lessened.

Women's pretty fancy stockings, red or blue with white polka dots and red with black and white striped tops; sell for 65c a pair, Monday and the week..... 48c

Women's black gauze cotton stockings in outsize, fine gauge..... 25c

Women's dainty silk-lisle vests, low neck, sleeveless and prettily lace trimmed, 50c garments..... 38c

Women's cotton vests in outsize, very elastic and fine weave, low neck, sleeveless, 75c regular..... 49c

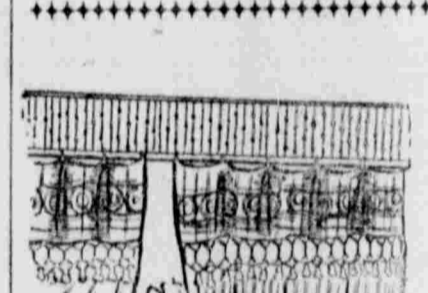
Cards and Scissors Price Cut. Monday, Tuesday, Wednesday.

Good steel scissors, 6, 7, and 8 inch sizes, three days instead..... 18c

Best quality steel button hole scissors, 7 1/2 and 8 1/2 regular..... 50c

Playing cards, good quality of boards with fancy backs instead of 15c a pack..... 8c

Do You Want a Pair of Portieres, a Carpet or Rug Cheap?



Then come here on Monday or Tuesday. We've just an excellent Portiere collection; no pairs were spared in gathering the least priced kinds to the highest, and no exorbitant profits put on any; now, for two days, every pair will have a new and even lower price. Read—

PORTIERES.

All portieres of silk, velvet, mercerized fabrics and tapestry, handsome kinds in the stock, selling at \$12.00 to \$50.00 a pair, two days..... 25 Per Cent Off

Tapestry portieres, a very good assortment of patterns and colorings, that sell regularly for \$5.00 to \$10.00 a pair, two days..... 15 Per Cent Off

Tapestry Portieres, 50 inches wide, fringe top and bottom, values \$1.50 to \$4.50 a pair..... \$3.50

Tapestry Portieres with fringe top and bottom, full width, very low priced at \$3.00 a pair, two days..... \$2.65

CARPETS.

Five handsome, new patterns of Axminsters and five Wiltons, in floral and Oriental designs—elegant carpets, desirable for parlor, library or dining room, in addition to the lower price will be sewed, laid and lined without extra charge. Two days reduced from..... \$1.40

RUGS.

A group of rugs, all 5x12 feet, containing two rich Axminsters and one Korasan regularly priced \$50.00 each; three Wiltons very cheap at \$40.00 each; three Smyrnas in the new solid color kinds and two all over pattern Smyrnas that sell for \$45.00 each; two days a choice of..... \$37.50

Toilet Articles Half Price. Monday, Tuesday, Wednesday.

The Stationery store has moved to more spacious quarters beside the Main street door, and for three days to bring activity to its new home makes these attractive offerings:—All of the Elysian Toilet Articles—and most excellent kinds they are—the knowing ones testify—consisting of Violet and Florida waters, Dental Powders, Face Creams of all kinds, Milk of Almonds, Oriental Lotions, Face Powders and Perfumes; priced 25c to 50c a bottle, three days..... HALF PRICES

Woodbury's Facial Cream, 25c tubes..... 15c

Wright's Tooth Soap, instead..... 15c

Colgate's purified Tale. Powder, perfumed, 50c box..... 15c

25c to 50c Silk Mitts—12 1/2c.

Silk mitts for women and children in the choice shades for summer—white, cream, light pink, sky blue and several shades of tan. For the graduating gown mitts are preferred by many to gloves. At the regular prices these are 25c to 75c a pair mitts, Monday and the week..... 12 1/2c

Desirable Shoes Under-Price.

Men's vic kid and calf shoes, made by best makers in the land, in good new styles of today; shoes that command \$4.00 always, because its a gathering up of several kinds to give full run of sizes, reduced to..... \$3.35

Women's Wright & Peter patent leather shoes with cloth tops and French heels, only about twenty-five pairs altogether, so instead of \$4.35..... \$2.45

Women's tan oxfords with French heels, reduced from \$4.50 to..... \$2.45

All our canvas oxfords for women, light, cool, easy shoes for summer, reduced from \$1.75 and \$2.00 to..... \$1.25

Women's bronze slippers, strap and opera heels, instead of \$3.00, this week..... \$1.48

Sorosis Shoes for Women

Women here and everywhere extol the Sorosis shoes. They are perfect foot form fitting, are made in different leathers and styles yet have the one uniform low price of \$3.50. We are exclusive agents for Salt Lake.

Walker Brothers Dry Goods Co.