DESERET EVENING NEWS SATURDAY JANUARY 9 1909

Familiar Figures Now Before the Public: Persons Whose Faces Are of Present Interest



of national reputation.



HON. CHAMP CLARK, repre-the next session. He is a Republican memority leader of the Democratic memority leader of the lower house of the lower house of the next session. He is a Republican and was elected in November, 1908. Mary Scott Dimmick when she marinstity leader of the Device of and was elected in November, 1908. Mary Scott Dimmick when she maresentatives in the was chosen by the mi- He is a congressman at large. Ac- ried President Benjamin Harrison, steadily ascended the ladder. He is \$3,000,000. The fact that her claim has ress. He was chosen by the present cording to the congressienal apport. The young miss is pretty and vive thoroughly versed in his profession, been thrown out of the sundry civit by caucies on the eve of the present to the tionment Delaware is not entitled to a close. Recently she uncelled the mit caucus on the eve of the present tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tionment Delaware is not entitled to a clous. Recently she unveiled the He is a master manager, a consoler-second as leader the tion determined pressive sight. He led his organiza-second the pressive sight. He led his organiza-stage here and abroad. Stage here and abroad. New York, with an illuminated cross goings. Easily accessible, courteous appropriation heretefore has nat dis-New York, with an illuminated cross goings. Easily accessible, courteous in his manner, he has made himself Hawaiian delegate, is an ardent advo-gives it representation. to four years old when he died. Stage here and abroad.







REV. WILLIAM J. DAWSON. evangelist, whose revival sys-tem stirred London and to whom many Protestant churches in this representative at the national capital. country have opened their doors, is an attractive factor in the religious world, to him here and abroad Mr. Bryce is His recent march on the east side of quite democratic in his comings and

RIGHT HON. JAMES BRYCE, Brit ish ambassador to the United States, is the mest noted foreign In spite of the honors that have come

CHEAP LABOR DOES NOT

CHEAP LABOR DOES NOT PRODUCE INFERIOR OUTPUT A visit to Japon tends to disprove the theory that chean lator insures the theory that chean lator insures the theory that chean lator insures the something late and planes and planes toward himself, and his handraw looks like as metricular that plane and planes toward himself, and his handraw looks like as metricular that the super mill is having similar the workman different with saw-as metricular the super mill is having similar the something in the discrete matchines, here produces the takes four or five men to tend one matchine, and they don't keep it run-ning as it should at that." A large paper mill is having similar the somethines the super mill is having similar the somethines the super mill is having similar the somethines the super special deficient it is more expensive than much higher paid efficient labor. The fert performed by a Dutch diver the other day in going down 175 feet to the wreck of the treasure ship Doro-the other day in going down 175 feet to the wreck of the treasure ship Doro-the other day in going down 175 feet to the wreck of the treasure ship Doro-the other day in going down 175 feet to the wreck of the treasure ship Doro-than much higher paid efficient labor. The fert performed by a Dutch diver than much higher paid efficient labor. The fert performed by a Dutch diver than much higher paid efficient labor. The fert performed by a Dutch diver than much higher paid efficient labor. The fert performed by a Dutch diver the other day in going down 175 feet to the wreck of the treasure ship Doro-thes, on the Tenedos reef, and remain-the the fert performance.

ture of talent, money and time, that is make nails at a price that at all interferes with improved the services rendered proving and selling at a satisfactory profit. When asked why be can not make nails as cheaply as he did in Cleveland the superintendent replies. This simply a question of labor. In Cleveland one man tended and kept mining four of five machines; here is the other day in going down 175 feet being inefficient it is more expension. Labor is cheaply paid, but the transme while the means tended at that."

A large paper mill is navneg similar d, and hie handsaw looks ilko di mits edge, he produces me belig inefficient it is more expensive than much higher paid efficient labor i met three folgians who had been some menths in Japan endeaxoring to cessful mony making basis so as to ba able to companies formed in able to companies formed in methers was that it could on the successfully utilized in a branch or rise and were returning home thor-ning that mechanies companies to that Japanese labor intig machinery was brought out the United States, and cerery-that money and skin leader a strengthened, and a dan-socessfully utilized in a branch or manufacturing to which it was not ac-customed. Coolle labor in Japan commanda reas secured to make the mill a chevelon into 22 cents per day, although in the the yills of all this expendi-a. In apite of all this expendiasel, and his handsaw looks like margrown butcher knite with snaw-in cut in its edge, he produces fine the But give him a machine nearly a But give him a machine nearly in But give him a machine nearly will be and he is not sub-some months in Japan endeuvoring to get a window glass factory on a suc-cessful money making basis so as to be able to compete with imported window glass. They had abandoned the enter-prise and were returning home thor-oughly convinced that it could not be successfully utilized in a branch of manifacturing to which it was not ac-customed. Coole labor in Japan commands about 25 cents per day, although in

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Cost and Near-Cost Clearance in all Departments! The phrase, terse, truthful and strong tells the story of what Keith-O'Brien Company will do, beginning Monday

"WHEN WILL YOU HAVE YOUR BIG SALE?"

Every day hundreds of customers ask this. We answer them and all people in Salt Lake and four States who are interested in this momentous event:

IT IS SCHEDULED FOR MONDAY AND WILL RUN ALL WEEK. THE BIG SALE WILL BEGIN MONDAY WITH A RUSH! FOR IT IS A COST AND NEAR-COST CLEARANCE IN ALL DEPARTMENTS.

BARGAINS! We use the word unhesitatingly--in its fullest sense. Used as Keith-O'Brien employs it, backed by the store's reputation, it becomes a forceful word--a messenger of cheer to the homes where economy is practiced.

It means a clear saving of 25, 40 and 50 cents on the dollar-savings during the six days' sale which will reach into the thousands-fifteen, twenty, and so on, according to volume of business.

REDUCTIONS FROM LOWEST POSSIBLE PRICES-NO DECEPTION, NO MIS-STATEMENTS!

"And to this store full credit is due for elevating "SALES" to a standard of dignity and character; of throwing about them a mantle of conservatism and reliability; of attaching to them an economic value that commands respect.

A store in likened to the individual. One man makes a statement and it carries weight; another makes a similar one and it becomes a meaningless travesty. Keith-O'Brien Company six years ago when the doors of the store first opened, inaugurated a policy of telling the simple truth. This truth created reputation; reputation reflects character; the character of the house inspired confidence; confidence influenceed the growth of business-and the accumulative effect accounts for the store's stupendous growth.

SO A MERE ANNOUNCEMENT OF KEITH-O'BRIEN'S BIG JANUARY SALE SUFFICES.