

HOW STEEPLEJACKS CLIMB

IN THE climbing and repair of chimneys and steeples it is, as in so many of the upward steps of life, undoubtedly the first which counts, says the New York Times. Once set your man, with a ball of twine tucked in the pocket of his coat, safely astride the coping of the big chimney which rears its bulk of brickwork perhaps 300 feet above surrounding roofs, or on the apex of the steeple of a church, his arm around the weather-

vane's vibrating pole, and you have the means by which ropes, ladders, scaffolding and all the necessary structure for examination and repair may be brought into place. To get the first man to the giddy summit—that is the question.

There was a day when this was not infrequently accomplished by winch at first sight might appear the somewhat ridiculous method of kite-flying. A kite having a goodly length of string attached to its tail was raised in the

usual manner and gradually coaxed over the steeple or chimney under treatment; then drawn down until the tail string lay across the top. It was then merely a matter of time and patience to pass a rope over and haul up a man. But the method had obvious disadvantages. To draw the tail line successfully across a chimneytop, still more across the pointed spire of a church, often took more than one or two attempts. Moreover, there must be a fair wind blowing at the time and a large open space available close by in which to raise the kite—this last condition not often found about the chimney stalks or steeples of a town. Another system was that of ladders

built upward from the steeple's base, exceedingly cumbersome and, in the opinion of many modern steeplejacks, highly dangerous.

The man who, on this damp autumnal morning, stands beside us at the foot of a great shaft of brickwork towering skyward from the very center of a famous northern town, will fly no kite, nor does a wagonload of sectional ladders wait his orders in the yard. A small man, sinewy and lean-faced, is he; and all the tackle that he needs to take him safely to the coping 90 yards above our heads has traveled to the scene of action in his pockets or his hands. On the ground before him are two "bo'sun's chairs" or short planks,

through holes at either end of which a rope is passed, forming a loop by which the chair may hang. Beside them lie three L-shaped iron pegs or staples. The longer arm of each peg has a sharply-pointed end and is nearly a foot in length; the shorter arm is but two or three inches long. The handle of a heavy hammer swings from the pocket of our companion's coat; and that is all.

Taking a staple in his hand, he drives it into the chimney at a point breast high above the ground. On this he hangs a chair, and mounting, drives a second peg two or three feet above the first; on this the second chair is hung. The upright arm at a right angle to the

peg precludes all danger of the rope slipping off; nor do the chairs hang close against the shaft, for strips of wood projecting from each end insure a space in which the climber's legs are free to move. Now, stepping up into the second chair, the steeplejack drives the last of his three pegs. Above him is a peg; below another, on which hangs a chair. Leaning aside and down, he lifts this chair and hangs it above him on the topmost peg; leans down and with a twist of his forehead hammer wrenches out the peg. This is less dangerous or difficult than might at first be supposed, for the pegs are never driven deeply in, having but the steeplejack's light weight to bear, and that only for a few minutes at a time while, should the hammer or a peg slip from his hand it is easily recovered by means of the ball of twine which he carries in his pocket and the watcher below.

Such is the system of the steeplejack, a mechanical repetition of the movement just described—which has carried him safely to the top of many a giant steeple and the summit of the chimney. He will find halfpasts built into the masonry—sometimes a massive bar chain is stretched across the shaft—which a rope and pulley blocks can be made fast. This done, he can descend and reascend at will, scaffolding can be slung and inspection and repairs be carried out.



SALT LAKE'S GREATEST SALE

THE AUERBACH SALE OF
MUSLIN UNDERWEAR AND INFANTS' WEAR.

The Only Sale Worth While, Starts Monday Morning, February 3rd.



MUSLIN UNDERWEAR AND INFANTS' WEAR STARTS MONDAY MORNING, FEBRUARY 3rd

This Great Sale stands in a class by itself. It is distinguished from all others for its ENORMOUS ASSORTMENTS, its COMPLETENESS OF STOCKS, its PERFECTION OF STYLE and the FIT OF THE GARMENTS and, above all else, ITS GREATEST PRICE INDUCEMENTS.

The unprecedented success of our Great Muslin Underwear Sales of the past has proven this conclusively. This year we are better prepared than ever before, greater values and larger variety are here, and every piece, from the 10c Garment upward is fresh and new, direct from the mill, all are carefully finished and correctly proportioned, no skimping of sizes here. Dozens of extra salespeople to wait on you, plenty of extra room to shop comfortably in—So be here Monday and share in the Bargains

Ladies' Night Gowns

From the Lowest Priced to the Highest Garment All
Receive the Same Care and the Same Generous Proportion of Sizes

- 39c each For high or low necked gowns of extra good muslin—with hem-stitched ruffle on neck and sleeves. They are the very best 60c grade. In this sale—all sizes for 39c.
 - 50c each For ladies' gowns—high or low neck—trimmed in lace, embroidery and hemstitching—best 90c values in the city—all sizes in this sale, 50c.
 - 60c each For the best \$1.00 gowns—embroidery or lace trimmed—all sizes—five styles to choose from.
 - 75c each For ladies' gowns—seven different styles—made of best muslin or fine cambric—lace or embroidery trimmed—high or low neck—not a gown in this lot than you can duplicate for less than \$1.25—all sizes.
 - \$1.00 each For ladies' gowns—15 different high or low neck, lace or embroidery trimmed styles to choose from—worth \$1.75 each—the sale price \$1.00.
 - \$1.25 each For ladies' gowns—eight different styles—at the newest models—one particularly pretty number with entire lace sleeves and yoke—gowns you'll recognize as excellent \$2.25 values—sell next week at \$1.25.
 - \$1.50 each For ladies' gowns in four beautiful styles—in high or low neck—elegantly trimmed in Gorman Valenciennes lace or embroidery—gowns you'd consider reasonable at, each, \$2.75.
 - \$1.85 each For choice of a variety of styles of beautiful gowns made of finest muslin—come lace or embroidery trimmed and are well worth \$3.00 each.
 - \$2.50 each For ladies' gowns of finest long cloth, artistically trimmed in lace or embroidery—styles and qualities you'd find it hard to duplicate at \$4 each.
- Other exceptional night gown values in this sale at, each—
85c, 89c, \$1.35, \$2.00, \$2.25, \$2.90, \$3.00, \$3.25, \$4.25, \$4.50, \$5.95.

Children's Drawers

These Offerings Make Home Sewing an Extravagance

- 10c For children's Muslin Drawers with hem and tucks on bottom; sizes for children 7 to 6 years, good 20c values.
- 15c For children's Drawers with deep hemstitched ruffle; sizes 1 to 6 years; best 25c values.
- 25c For children's Muslin Drawers, trimmed in hemstitching and embroidery ruffle; sizes for children 1 to 6 years.
- 18c For children's Muslin Drawers, sizes for girls, 6 to 15 years, with deep hemstitched Cambric ruffle.
- 29c For children's Embroidered and lace trimmed Drawers, sizes 6 to 10 years, or misses' Drawers with deep ruffle hemstitching and tucks all sizes.
- 50c For misses' fine Muslin Drawers, trimmed in deep embroidery, or lace insertion and edging and fine tucks; best 75c values.

Infants' Long Dresses

Dainty Styles That Will Appeal to Every Mother. Low Prices That Will Appeal to Every Purse.

- 18c For infants' long Cambric Slips with Cambric edged neck and sleeves; best 25c values.
 - 25c Buys choice of three styles infants' long Slips, plain or with embroidery yoke; greatest 40c values, on sale at 25c.
 - 50c For infants' long Slips of fine long cloth, neatly trimmed in embroidery and hemstitching.
 - 90c Buys the best \$1.25 values in infants' long Slips, well finished and trimmed in embroidery, lace and hemstitching.
 - \$1.15 Buys choice of several nobby styles of infants' long Dresses, all our best \$1.65 values.
 - \$1.50 You'll marvel at the beautiful long Dresses you can buy here during this sale at this popular price. Not a dress in the lot worth less than \$2.00 each.
- Other exceptional values in this sale at, each—
65c, 80c, \$1.00, \$1.85, \$2.15, \$3.00 and \$4.50

ESTABLISHED 1864

F. Auerbach & Bro.

ONE PRICE TO ALL NEVER UNDERSOLD

Ladies' Drawers

At Sale Prices Less Than the Cost of Material—Say Nothing of the Excellent Finish and Making

- 49c Buys Ladies' Muslin Drawers with 3/4 inch deep ruffle, open or closed in all sizes.
 - 25c For Ladies' Muslin Drawers, with deep, lace trimmed, tucked ruffle, open or closed, all sizes in this and several other excellent 40c values.
 - 39c Buys Ladies' Muslin Drawers with 6 inch deep ruffle of hemstitched tucks and deep torchon lace, extra good 55c values, in all sizes, open or closed.
 - 50c Buys in this sale choice of a variety of styles of Embroidery or Lace trimmed drawers in the best 55c grades, open or closed in all sizes.
- The drawers offered in this sale at—
75c, \$1.00, \$1.25 and \$1.65
- Are the greatest sale bargains ever shown.

Matched Sets

- \$3.95 For matched set consisting of ladies' gowns, drawers and skirt chemise trimmed in the German val lace and embroidery heading and ribbon, a set well worth \$6.75.
- \$5.95 For a set of drawers, nightgowns and skirt chemise of finest long cloth richly trimmed in open worked embroidery and wash ribbons, best \$10.00 value.
- \$9.95 Buys an elegant set of ladies' skirt, corset cover, gown and drawers, beautifully trimmed in German val lace, embroidery, heading and wash ribbon, a set you can't duplicate for less than \$16.00.

Combination Garments at Astonishing Low Prices

- Corset covers and skirt combination made of extra fine longcloth, beautifully trimmed in lace insertion, heading and edging all sizes. Greatest \$2.00 value in this sale at..... \$1.25
 - Corset Covers and Drawer combination, lace or embroidery trimmed style to choose from. Extra good \$1.50 grade in this sale..... \$1.00
- OTHER STYLES EQUALLY LOW PRICED FOR THIS GREAT SALE.

CORSET COVERS

Greater Bargains and Prettier Styles Than Ever Before

- 10c For Cambric Corset Covers, Lace trimmed, all sizes, regular 20c values.
- 15c For Cambric Corset Covers, with hemstitched lawn ruffle, all sizes in the regular 25c grade.
- 25c Buys choice of nine excellent style Corset Covers, Lace or Embroidery trimmed, all sizes in the best 50c values, for 25c.
- 39c For pretty Embroidery trimmed Corset Covers that are well worth 60c each.
- 50c Buys choice of 12 of the prettiest style Corset Covers in the best 85c grades, all sizes.
- 75c For choice of 6 of the best \$1.25 grade Corset Covers ever shown in this city.

CHILDREN'S NIGHT-GOWNS

- Child's gown of good muslin with double back and tucked front yoke, cambric ruffle on neck and sleeves, sizes for children 2 to 6 years at..... 29c
- Same style, in sizes for girls 8 to 12 years, best 50c value, go in this sale..... 35c
- Child's Gowns, embroidery or lace trimmed styles to choose from, made of best muslin, gowns you can't duplicate for less than 75c each, sizes 1 to 6 years, at..... 50c
- Same qualities and styles, in sizes for girls 8 to 14 years, at..... 59c

Ladies' Chemises

- Ladies' chemise of extra good muslin with cambric ruffle on neck and arm holes, sizes 34 to 44, best 40c values at..... 25c
- Ladies' chemise, choice of several styles, lace or embroidery trimmed, made of fine long cloth, the best 85c values, on sale..... 50c
- Skirt Chemise, trimmed in wide torchon lace, with wide ruffle on bottom, all sizes..... 69c
- Skirt Chemise of finest muslin, beautifully trimmed, the greatest \$2.00 value, in this sale..... \$1.25

LADIES' SKIRTS

Here's Where We Can and Do Save You Big Money During This Sale.

- 50c For ladies' muslin Skirts with 10 inch deep umbrella ruffle, trimmed in lace insertion and edging, all lengths, and other styles worth 90c each.
- 75c For muslin Skirts in 4 different styles, lace or embroidery trimmed, values you'd never expect to buy for less than \$1.25 in all lengths.
- \$1.00 Buys choice of 9 nobby styles of ladies' Muslin Skirts, one of them trimmed in 4 rows of torchon lace insertion, clusters of tucks and 3 inch edging and other embroidery and lace trimmed styles equally pretty and none worth less than \$1.50 all lengths at \$1.00.
- \$1.50 For ladies' Skirt of fine cambric, with 17 inches deep embroidery ruffle, trimmed in 2 inch embroidery insertion, 7 inch edging and 2 clusters of plain and 1 wide hemstitched tuck, this and 9 other nobby \$2.25 values in this sale at \$1.50.
- \$2.00 Buys in this sale choice of 6 beautiful styles of fine Skirts, any one well worth \$3.50 each, one of these is made of fine long cloth, with 22 inch deep ruffle trimmed in 4 inch Paris Point lace edging and 2 rows each lace and embroidery insertion, this and the other great \$3.50 values in this sale at \$2.00.
- \$2.50 For choice of 6 elegant Skirts of fine cambric, beautifully trimmed in embroidery edging and insertion, in all lengths, qualities, worth \$4.00 each.
- \$3.95 For elegant \$6.00 Skirts, lace or embroidery trimmed styles.
- \$6.75 For the most elegant embroidery trimmed \$10.00 Skirts in all lengths.

AND MANY EQUALLY AS GREAT BARGAINS AT ANY AND EVERY DESIRABLE PRICE.

Infants'

Short Dresses

Styles and Finish are of the Best, Be the Price Much or Little

- 50c For Infants' Short Dresses with tucked yoke, trimmed in embroidery and tucked ruffle and several other styles in the best 75c values.
 - 90c Buys choice of Infants' Short Dresses either lace or embroidery trimmed, the prettiest and best \$1.25 styles you ever bought.
 - \$1.25 For choice of five nobby lace or embroidery trimmed styles, dresses that are the cream of all \$1.75 values.
 - \$1.85 For a very elegant little dress with back and front yoke of lace and embroidery insertion, and lace trimmed neck and sleeves.
 - \$2.90 For Infants' nobby Dress, with round yoke of lace and embroidery insertion, has skirt of four rows of lace and two of embroidery insertion and edging, a beautiful \$4.00 dress.
 - \$3.00 For Infants' Silk Dress, richly trimmed in lace.
- Other surprising values at every desirable price.

CHILDREN'S

SKIRTS

Better Values for the Price Than at Any Previous Sale

- 10c For Child's Muslin Skirts, with 2 1/2 inch ruffle on bottom, sizes for girls, 5 to 10 years, best 20c value.
- 12c For Children's Muslin Skirts, with waist and hem on bottom, good 25c value, in sizes 1 to 6 years.
- 15c For Child's Muslin Skirt, with 5 inch deep hemstitched ruffle, sizes for girls 6 to 10 years.
- 25c For Child's Skirts, with hemstitched tucked ruffle, sizes for girls 5 to 10 years, the best 40c value.
- 50c Buys Children's Skirts with waist of fine long cloth trimmed in lace insertion and edging or embroidery, sizes for girls 1 to 5 years, best 75c grades.
- 50c For Misses' Skirt, out extra full, of fine Cambric, lace or embroidery trimmed styles, 75c values, in sizes for girls 6 to 15 years.

MORE WHITE SALE WAISTS

IT'S AN ADVANCE SALE OF GREAT MERIT

ELSE WHY THE GREATEST VOLUME OF BUSINESS WE EVER RECORDED FOR AN ADVANCE SALE OF SUMMER WAISTS IN FEBRUARY

IT WILL PAY YOU TO SEE THE DISPLAY, AND PAY EVEN GREATER TO PURCHASE EVEN FOR FUTURE NEEDS.

- \$1.45 Waists in This Advance Sale at 99c.
 - \$2.00 Waists in This Advance Sale at \$1.45.
 - \$2.75 Waists in This Advance Sale at \$1.95.
- A new line of White Lawn Waists in handsome designs of Embroidery and lace. Waists worth \$1.45 in this Sale at..... 99c
- White Waists of extra fine quality, some trimmed with embroidery only others with lace and embroidery. Waists worth \$2.00, in this Sale at..... \$1.45
- Exceedingly pretty Waists in this line, exquisitely trimmed with tucks, embroidery and lace. Worth \$2.75, in this Sale at..... \$1.95

ADVANCE SALE OF 1908 WASH FABRICS

THE FIRST SHOWING OF THE NEW WEAVES

FOR NEXT WEEK

THE \$1.00 SPIDER WASH SILKS AT 48c A YARD.

These are the most beautiful printed SILK AND LINEN DRESS FABRICS you can imagine. We got them from one of the most prominent Mills in the country and the makers' lowest price was 80c, but ready money was not ready with them, so we found that commodity—prompt cash—a mighty powerful factor in bringing the price down to a point that lets us sell 48c the Goods at a yard.

The designs are all entirely new and very neat. The colorings the daintiest and prettiest you ever saw.