

BIRTHDAY OF THE CHURCH TODAY.

(Continued from page one.)

Christ of Latter-day Saints, when a man led the Church, not for one moment.

NEVER WILL BE SO.

It was not so in the days of Joseph; it was not so in the days of Brigham Young; it has not been so since. It never will be so. The direction of this work among the people of the world will never be left to men. It is God's work, let me tell you, and I hope you will put it down in your memorandum. It is the work of the Almighty that is going to do this work and consummate it, and not man. No man shall have the honor for doing it, nor has any man ever had the power to do it through his own strength. It is the work of the Lord. It has been the work of man. It would be like the things of the world; it would not have stood; and it would not have been true that God had chosen us out of the world, but we would be a part of it and "Hail fellow, well met" with it, but it is true that God has chosen us out of the world; therefore we are not of it; and therefore they hate us and therefore they will fight us and say all manner of evil against us falsely. They have always done so, from the beginning, and they will continue to seek the destruction of the Latter-day Saints, and they will continue to feel in the future as they have felt in the past, and don't you forget it my brethren and sisters. When you go home, if you have not been in the habit of doing it, if you have neglected your duty, when you go home today or to your homes in distant settlements, carry this injunction with you: Go into your secret chambers—go into your prayer rooms and there, by yourselves or with your families gathered around you, bow your knees before God Almighty in praise and in thanksgiving to Him and for His merciful providence that has been over you and over all His people from the inception of this work down to the present time. Remember that it is the gift of God to man, that it is His power and His guiding influence that has accomplished what we see has been done, and what has been done, it has not been done by the wisdom of men. It is proper we should give honor to those who have at heart the work of God and have been instrumental in bringing to pass much righteousness. They are instruments in God's hand, and we should not ignore that they are such instruments, that we should honor them, but when we undertake to give them the honor for accomplishing this work and take the honor from God, who qualified the men to do the work, we are doing Him wrong, and we are robbing Him of the honor that rightfully belongs to Him and giving it to men who are only instrumental in the hands of God in accomplishing His purposes.

BOW IN SECRET PRAYER.

Now may the Lord bless you, my brothers and sisters, and keep you in His holy keeping. But I have one thing to say to the last remarks, when you go home to it that you observe this duty that devolves upon all members of the Church, to go before the Lord in prayer, that when you go out into the world to engage in your daily avocations, bow your knee before Almighty God with a heart full of gratitude and with thankful spirit before Him and unto Him, for His mercy, which endureth forever, and for His loving kindness not only to us as individuals but to the whole people and to the whole people of our great nation. The Lord has blessed the people of our nation. The Lord has given to them the choicest of all lands upon the face of the earth, and He has made them a great and a free people, and He has blessed them with wealth and with power, not only in our own land but power among the nations of the world. The Lord Almighty has made these people great and they will continue to grow and to increase, and He will magnify them so long as the people of the nation will observe honest laws, virtue, purity of life and equality and justice to be meted out unto all men.

PROUD OF OUR NATION.

I feel proud of the nation of which we are a part because I am convinced in my own mind that the face of the globe where the Lord Almighty could have established His Church with so little difficulty and opposition as He has done here in these United States was a free country and religious toleration was the sentiment of the people of the land. It was an asylum for the oppressed. All the people of the world have been invited here to make homes for themselves, and under these circumstances the Lord was able to establish His Church, and has been able to maintain it and preserve it up to this time, until it has grown and spread until it has become respectable—not only by its numbers, not only by the few years of age that it possesses, but respectable because of its intelligence, respectable because of its honesty, its purity, union and industry, and for all its virtues. It has become respectable before those who are intelligent enough to come and see and understand the truth for themselves. It is true there are those in the world who are so prejudiced and darkened in their minds that they will not see. They close their ears and will not hear, though the truth is spoken unto them, and they shut their eyes so they cannot see and close their hearts that they may not understand. Though you declare unto them the truth they will deny it and reject it. We cannot help this. God will deal with them in His own time and in His own way, and we only need to do our duty, keep the faith ourselves, to work righteousness in the world ourselves and leave the results to the hands of Him who overruleth all things for the good of those who obey Him and keep His commandments.

CONCLUDING REMARKS.

Now may peace be and abide in your hearts. May the union that has hitherto characterized our associations continue among us. May our people continue in their love for the truth and in their love for one another. May they continue in their honesty of purpose, in their uprightness, in their industry, in the spirit of non-complaint and in the spirit of rejoicing and thanksgiving to God for the blessings that we receive, the blessings of the earth, the blessings of the Spirit of the Lord that is given to us. And now that we will continue during the sessions of this conference to have a good attendance, and that we may have a peaceable spirit of love unforgotten in our hearts, one for another, joy inexpressible for the opportunity we have of meeting together in this house that has been built for this purpose and to attend to the duties that devolve upon us as members of the Church, and that we may go hence strengthened in the faith, with courage in our good endeavors and with a renewed determination that as for us and for ours we will serve God and let the world do its worst. May God bless you in my prayer in the name of Jesus, Amen.

A quartet selection was beautifully sung by Sisters Hadley, Owen, Jones and Saunders.

PRESIDENT JOHN R. WINDER

was the next speaker. He began by invoking every word which President Smith had spoken. Particularly did he endorse what was said concerning the financial interests of the Church. The funds of the Church, he said, were perfectly safe in the hands of President Smith. President Winder reviewed briefly the progress of the Church from the first organization, 75 years ago today, till the present time, paying attention chiefly to the difficulties which it had encountered during this period. It was wonderful how great a work the Prophet Joseph had accomplished in the short space of 14 years that he lived after the organization of the Church in 1830. From the beginning he had submitted to opposition from the world, and he and his people were compelled to leave one place after another, until he was martyred and the Saints driven westward to this part of the West. And even here, the Saints were much free from threats of violence for only 10 years after the settlement of Salt Lake City an army was sent here by the president of the United States, who had been wrongly informed as to the attitude of the Saints were taking, respecting the general government. President Winder enlarged upon this part of his subject, as being something within his own personal experience, and all these things he said, the Lord had sustained the work which He had established in the earth; and he referred to these matters in support of what President Smith had said concerning the way in which the Lord had guided the leaders of the Church.

He referred also to the recent fast day exercises held in all the wards of the Church. In these gatherings, he said, all the Saints had an opportunity of speaking. He had himself attended two of these, and he declared that all of those who had spoken (and there were upwards of 40) had testified, without exception, that they sustained fully the president of the Church. President Winder doubted not that every person at this conference would do the same if permitted.

ELDER HUGH J. CANNON.

late of the German mission and now president of the Liberty stake of Zion, next addressed the conference. He reported the German mission in a good condition, notwithstanding there had been much opposition. The people bear strong testimonies to the truth of the Gospel. The mission is extremely large. In Switzerland they have most freedom, and in Serbia and Roumania there was little or nothing done in the way of missionary work.

ELDER CANNON testified that he knew that President Smith had been called by revelation to the place which he was now occupying. He had been taught by his father to revere President Smith as a man of God. And he felt assured that the work of the Lord would roll on till it filled the whole earth, and that also, those who raised their hands against it to impede its progress, would come to naught, as those in the past had who opposed it.

ELDER RULON S. WELLS.

of the First Seven Presidents of Seventy, was the concluding speaker of the morning session of the conference.

He had often marveled, he said, that a people so comparatively few in number had been so conspicuously in the public eye during the last three-quarters of a century. The world, might not always have heard the best of us, yet they had heard of us. And he had observed that the same principle that prevails in the world, would come favorably with any people elsewhere. Our conditions of life here are the very opposite of the pictures which the generosity of the world entertained concerning us. He related instances going to prove that these statements were true. One teacher had confessed to the speaker that he had always entertained the notion that there could not be such a thing as a "Mormon" gentleman, and that he had been taught, and had taught his pupils, that the "Mormons" were a wicked people, but that he would not be guilty of teaching such a thing again.

ELDER WELLS declared that he had no apprehension for himself or the people with whom he was identified. He felt sorry, rather, for those who held and taught the world to hate the Saints. Such would eventually fall in all their efforts to throw odium upon the servants of God and the work of God. He testified that he knew the present leadership of the Church were men of truth and integrity, and were appointed to the places they held by the Lord.

The choir then sang the anthem, "Lift up the Voice in Singing." The benediction was offered by Elder John D. Malben.

The conference was then adjourned, to meet at 2 p. m.

AFTERNOON SESSION.

The choir and congregation sang: "How firm a foundation ye Saints of the Lord, Is laid for your faith in His excellent word!"

What more can He say than to you He hath said, "Ye who unto Jesus for refuge have fled."

Prayer was offered by Elder Angus M. Cannon.

Singing by the choir: "Though deepening trials throng the way, Press on, press on, ye Saints of God; Ere long the resurrection day Will spread its life and truth abroad."

President Anthony H. Lund was the first speaker of this session of the conference. He began by reading some statements of the hymns last sung by the choir. He endorsed the statements made by President Smith concerning the tithing. The tithing, he said, was used only for the purposes of the Church, and the President did nothing with the finances of the Church without consulting his counselors. The records of the Church are open to the inspection of the Saints; they are carefully audited by a committee. This year, President Lund said, larger amounts had been expended for meetinghouses and Church schools than in the previous year.

AFTER BUILDING SOCIETIES

Attorney General Breeden Proposes to Protect the Public.

Attorney General Breeden is looking up the law, with the intention of proceeding against divers and sundry "snide" and irresponsible "building loan associations" which have been creating trouble and distrust in this state. Judge Breeden proposes to wind them up and force them out of business.

Catarritlets

Relieve Nasal Catarrh, allay inflammation, soothe and heal the mucous membrane, sweeten and purify the breath. Best gargle for Sore Throat. 50c. or \$1.00. Druggists or mail.

Dyspeptlets

Give instant relief in Sour Stomach, Heartburn, Nausea, all disorders of indigestion and dyspepsia. Pleasant and economical. Medium size, 25c.; Large, 50c.; Pocket, handsome aluminum bonbonniere, 10c. Druggists or mail. C. I. HOOD CO., Lowell, Mass.

STATE CHEMIST

ON

Three Crown

Extracts.

"I have purchased in the open market a bottle of Three Crown—Pure Food Line—Triple Extract of Lemon, and submitted same to a careful analysis. 'Have found this extract to be of HIGH STRENGTH and ABSOLUTELY PURE (Signed) 'HERMAN HARMS.'"

RARE TREAT IN STORE.

Australasian Reunion in Assembly Hall Saturday Night.

Since the organization of Zion's Maori association in 1895 a large number of missionary reunions have been held and the various missions and conferences have formed similar organizations. This pioneer association, formed of returned Elders and Saints from New Zealand, Australia and Tasmania, always enjoys a rich treat at conference time and already a large number of Elders have arrived, some from far distant points.

The reunion will be held on Saturday evening next in the Assembly hall, commencing at 7:30 sharp and a cordial invitation has been extended to all interested and everybody is invited. Elder Silver, who recently returned from New Zealand, brought a fine collection of new stereoscopic views and a vivid description will be given of the hot lakes district, pink and white terraces in fact, the "Yellowstone park of the Antipodes."

The beautiful Maori carvings will be shown in the native dwellings, besides the varied scenery of Maori land. During the evening a series of moving pictures will illustrate the world-famous "Passion Play" as presented at the ammergau, Germany, and the various scenes in the life of Christ will be realistically portrayed. Bible students will thus be favored with a very rich treat.

A musical program will precede the foregoing consisting of a Maori quartet, vocal solo by Miss Clara Williams; piano solo by Mr. Frank Foster; piano solo by Miss Jessie Gudge; duet by Misses Evans; recitation by Mr. Olga Church; solo by Miss Olive Clark. Accompanist, Miss Ethel Connolly.

Reserved seats are provided for the Elders and their friends, and all the rest of the seats will be free to all who desire to attend.

If you haven't an Independent you haven't a phone.

BIT OFF HIS EAR.

Wm. M. Newman Horribly Disfigured By Teeth of Holman Campbell.

William M. Newman, son of William J. Newman of the board of education, was the victim of a dastardly assault near his home in Park Valley, Utah, on Tuesday, with the result that he will be disfigured for life. From accounts which reached Salt Lake today Newman, formerly of Rosette, but now a resident of Naf, Ida, and Mr. Newman had a misunderstanding over a pump which Newman claimed. Campbell undertook to remove it from the premises when Newman remonstrated with him. Words followed and finally Campbell jumped at the young man from behind, placed his fingers in his eyes and buried his teeth in Newman's mouth. Newman's ear bore him to the ground. In addition to being badly bruised up Newman lost a portion of his ear, which it is presumed his assailant swallowed, as subsequent search over the grounds where the crime was committed failed to locate it.

It is stated that had blood was engendered because of land purchased by the Salt Lake boy from Campbell's mother. The old lady, who is over 80 years of age, witnessed the assault, and fainted while the trouble was in progress. Campbell was promptly arrested and will undoubtedly be held on the charge of mayhem.

Superior service tells. That is why the Independent Telephone Co. is flourishing like a green bay tree.

FOR SHOOTING AT AD. MAN

Fleets Not Guilty to Desire and Intent To Kill C. V. Worthington.

August Thiele, the man who assaulted C. V. Worthington in Keith O'Brien's store and fired three shots at him, was arraigned before Judge Diehl this morning. He entered plea of not guilty to the charge of assault with a deadly weapon with intent to commit murder. The case was set for the 12th, and the defendant's bonds fixed at \$100.

The neighbors can't listen when you talk over the Independent—individual lines. Ask any subscriber.

RECEIVER ASKED FOR.

Shareholders Want One Appointed for Golden Star Mine.

George Mullet, G. H. Herbert, Theophilus Parsons and M. M. Kaighn filed suit in the district court this afternoon against the Golden Star Mining & Milling company, asking that a receiver be appointed, to take charge of the property and assets of the defendant and that the directors be compelled to account for all moneys received by them and that such amount be distributed among the stockholders in accordance to the number of shares they hold.

It is alleged that the defendant owns several claims in the Blue Bird, Red Bird and Grasshopper claims, valued at \$1,000,000. It is further alleged that the board of directors held a secret meeting during the year 1904, without notice to plaintiff, or any other stockholders, and sold said claims for the sum of \$450,000; which amount, it is claimed, is much less than the true value of the property, and the sale was made for the purpose of defrauding

plaintiffs of their just share in the assets and property of the company. Judgment is accordingly asked that a receiver be appointed and an accounting be made.

The application of the directors for a dissolution of the above named company is being heard by Judge Morse this afternoon.

COMPLAINT WAS FAULTY.

Alleged Embezzler Discharged and Immediately Re-arrested.

Peter Fisher, who was charged with embezzling funds of the Wells-Fargo Express company, was given his liberty this afternoon for the space of about two minutes. The information against him was dismissed by Judge Armstrong upon motion of District Attorney Loofbourrow for the reason that the name of the company was stated wrong in the information. It should have been Wells, Fargo & Co. instead of the Wells-Fargo Express Co.

Fisher was released from custody and was ready to leave as he left the courtroom by Deputy Sheriff Steele, upon a complaint in which the error in name was corrected. He was immediately taken before Justice of the Peace Dana T. Smith and his bond was fixed at \$500. He is charged with the embezzlement of \$27,14 of the funds of Wells, Fargo & Co. on Dec. 15, 1904. His case was set for trial in the district court this afternoon, but it was dismissed, he will now have another preliminary hearing on the new complaint.

SNOW SHOE TRIP.

Engineer Callister of Recreation Service Goes to Strawberry Valley.

Civil Engineer Callister of the reclamation commission has gone to the Strawberry valley where he will remain and make a complete hydrographic survey of the region preparatory to the opening up of active construction of the reservoir in the later spring when the snow has sufficiently disappeared. Mr. Callister goes into the valley on snowshoes, and will sleep under the cool breezy covers of a field tent. Just what he will do for bath and amusements, "hot water on every floor," is not stated.

CIVIL SERVICE EXAMS.

Positions on Panama Canal Open to Competition Here.

There will be civil service examinations in this city May 4 next, for the positions of Topographic Draftsman (Panama canal examination), salary \$900 to \$1,000 per annum; age limit, 18 to 40; inspector of construction, at \$1,200 per annum, in the quartermaster's department at Panama, Panama; Tender, at \$780 per annum, in the quartermaster's department at the Presidio, San Francisco.

EXIT OLD; E. TER NEW.

State Board of Horticulture in Session This Afternoon.

Thomas Judd of St. George, Mons Peterson of Moab and Joseph H. Parry of Salt Lake City, members of the retiring board of horticulture, met in final session last night and this morning to elect up the new board of horticulture and transfer the same to the new board of horticulture, which meets this afternoon to elect officers. Following is the personnel of the new board: J. C. Hildreth, of Weber county, J. E. Cox of Salt Lake, J. D. Wadley of Utah, and Thomas Judd of Washington county.

LATE LOCALS.

The annual meeting of the Utah Wool Growers' association is being held this afternoon, in Jesse M. Smith's office.

Fish Commissioner John Sharp will ship 25,000 trout fry to Carbon county, Saturday morning, and 15,000 to Millard county, Friday night.

Henry C. Cox of Ogden and Miss Ada Bates of Ophir were united in marriage at the county clerk's office today by Deputy Clerk David A. Smith.

Mrs. Robbins and 7-year-old daughter, residing at 1213 10th avenue, are reported as being ill with smallpox. They are under quarantine at their home.

The local officers of the national guard met last night and took active steps toward the organization of the proposed officers' association. Valuable advice will be given by officers at Fort Douglas.

Judge Morse today rendered a decree in favor of plaintiff in the case of Carl J. E. Rittenberg vs. M. M. Bell and William Hatt quieting plaintiff's title to part of the southeast quarter of section 2, township 4 south, range 1 west, Salt Lake meridian.

Preliminary hearings of Frank Devlin and the other Austrians who were implicated in the recent riot at Bingham, in which one Austrian was killed and Deputy Sheriff Chidester and several other men were injured, have been set for next Wednesday before Justice of the Peace Lee at Bingham. The case will be prosecuted by Asst. County Atty. Hanson.

The next social function for the benefit of the fund of the proposed University of Utah gymnasium building will be given on April 15, and it will take place at the University. It is to be a dance, and it is believed and hoped that it will be a financial and social success. The musicale given at the home of Mr. and Mrs. V. W. Ritter on Monday netted considerably over \$100 to the fund.

Bishop Thomas E. Harper of Albion, Ida., is in town to attend conference. He reports a party of 71 coming from Albion, most of the trip having been taken by the Short Line railroad from Minidoka. The distance from Albion to Burley, the new Short Line town, is now only 14 miles by wagon, and the remainder of the trip can all be made by rail. The saving of time is a great one and is much appreciated by the people of that vicinity. Bishop Harper states that the railroad line is being actively pushed on towards Twin Falls, and that town lots will be sold in Burley immediately.

Postmaster Thomas has received a dozen letters, and letters have been received in the Salt Lake newspaper offices asking the name of the young Alabama grass widow who wrote to him in advertisement for "a real nice young man for a husband." The postmaster declines to make public her name as there are indications that a certain class of people who are always on the lookout to ensnare unsophisticated women would take advantage of the opportunity to entice the young woman out here for no good purpose. One of the parties making inquiry, is an army officer.

UBORNATION OF PERJURY.

Samuel Standish, Ex-Mayor of Woodstock, O., Convicted of It.

Urbana, O., April 5.—In the case of Samuel Standish, charged with subornation of perjury, the jury has returned a verdict of guilty. Standish is the former mayor of Woodstock, at present a justice of the peace and a prominent politician. He was charged with inducing William Woolley to make a false confession of the murder of Wilbur E. Latimer, the Woodstock merchant who was killed over a year ago. Woolley made a confession that he and William Nichols killed Latimer. Woolley pleaded guilty to the murder charge. When Nichols trial was called Woolley alleged that Standish and Columbus Brown offered him \$300 and his liberty if he confessed. Standish and Brown were arrested, released on bond, and when found guilty Standish was placed in jail.

Why don't you use Fels-Naptha and cut wash-day in half?

Fels-Naptha Philadelphia

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Drouth in Andalusia.

Madrid, April 5.—Owing to an extreme drouth all field work in Andalusia has been suspended for a considerable time, and crops are threatened with total destruction. The cost of necessities of life has risen to exorbitant figures. The municipal authorities have done their best to alleviate the distress, but the funds at their disposal have been exhausted. The national government has started public works in many places and has sent pecuniary assistance to the limited extent possible under the budget requirements, but unless there is rain soon to enable agriculturists to resume their labors, serious consequences are likely to ensue, especially as the drouth, which at first was confined to Andalusia, is beginning to spread to Valencia, Arragon and other provinces. Up to the present time nothing serious has happened. Laborers, in spite of the great distress, have contented themselves with insisting that the municipal authorities shall give them work or help. No disturbances are reported, save a few instances of peasants who are saying caris carrying bread or forcing their way into bakeries. Today, however, the governor of Seville telegraphs that the whole country is alarmed, as the situation is rapidly becoming unbearable.

Chicago Sues Standard Oil.

Chicago, April 5.—The city of Chicago today filed suit for \$40,000 against the Standard Oil company. The bill is based upon the alleged non-payment of inspection fees by the Standard Oil company. It is claimed that the company has for years refused to pay for inspections made by the city under an ordinance requiring such payments in naptha and gasoline. Representatives of the Standard Oil company held that gasoline and naptha are not products of petroleum and that the ordinance does not apply.

WEATHER REPORT

Record at the local office of the weather bureau for the 24 hours ending at 6 a. m. today:

Barometer reading at 6 a. m., 25.63 inches; temperature at 8 a. m., 44; minimum temperature, 35; maximum temperature, 57; mean temperature, 52, which is 3 degrees above normal.

Total deficiency of the daily mean temperature since the first of the month is 3 degrees below normal.

Accumulated deficiency in precipitation since Jan. 1, .65 inch.

FORECASTS TILL 6 P. M. FRIDAY.

Local forecast for Salt Lake City and vicinity: Fair tonight and Friday; moderate temperatures. For Utah: (Forecast taken at Denver, Colo.) Fair tonight and Friday. West Wyoming: Fair tonight and Friday. R. J. YATT, Local Forecaster.

TODAY'S TEMPERATURE.

6 a. m. 44
7 a. m. 42
8 a. m. 46
9 a. m. 54
10 a. m. 62
11 a. m. 64
12 noon 68
1 p. m. 70

YESTERDAY'S RECORD.

Highest 66
Lowest 37

TOO LATE FOR CLASSIFICATION.

FOR SALE.

CABINET, GRAND UPRIGHT PIANO good as new, cost \$50, will sell for \$25. SINGER, DROP HEAD, SEWING MACHINE, almost new, \$35. SMITH PREMIER TYPewriter, in good condition, \$40. Purchaser can pay for either of above in small payments. THE STINGER CO., 70 West Second South St.

A WELCOME

IS EXTENDED TO our friends, the visitors, to come in the store and look over our immense stock of Carpets, Furniture and Ranges. Whether you buy or not, we will be pleased to see you and show you around. If you purchase, we assure you that for the price asked, no better qualities are obtainable in the city. If honest dealing and prices are deserving of your consideration we merit your trade.

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UTAHNA THEATRE CAPTURED

SPECIAL CONFERENCE BILL!

ALL STAR ARTISTS Ruby Amy KENDALL & THOMPSON, Lady Comedians.

JENKINS AND O'NEILL, Comedy Musical Artists.

THE QUENIN TRIO, Song and Dance, and Boxing.

THE GRACEFUL GROOHS, Contortionists.

MATINEE DAILY, 3 P. M.—10c to all parts of the house.

Evening—Reserved Seats, 20c; admission, 10c.

Dancing at the Utahna Park Pavilion every evening. Admission: Gent., 15c; Ladies, 10c. Best floor in the State.

American, \$2.50 to \$4.00.

Hotel

European, \$1.00 to \$2.50.

J. G. McDonald Candy

Co. ships the first large order of candy to Goldfield, Nev.

The popularity of our Whipped Cream Chocolates becomes widespread.

Why Our Goods Are So Cheap.

IT IS NOT that we are cutting standards of excellence in materials used or styles adopted. Consult your Fashion Journals, then investigate our stocks; compare our prices and goods with others. We want to establish a large wholesale business in Salt Lake and divert trade to this city that now goes to St. Louis and Chicago.

Unless the ladies of Salt Lake reflect in their daily attire, the standards we adopt, as soon as they are adopted by the best establishments in New York, confidence in this city as a market is destroyed.

To encourage the adoption of our styles by the masses, the price of the goods are made within their reach.

An increased demand enables us to buy abroad and also direct of home manufacturers, thus cutting out one or two profits the smaller dealers have to pay.

Giving our patrons the savings in this progressive method is repaid by an increased volume of business from outside cities.

To introduce these advantages here, heavy buying has been necessary. Our stock is now the largest ever seen in any exclusive millinery store in Utah.

The proof of our claims is in the goods offered for sale.

When we bought of jobbers we paid them a profit and worked on the same margins we are selling goods for now.

We have assumed the more important role of jobbing goods ourselves, placing our Salt Lake store on the same footing a Chicago or St. Louis house would work on, and have not increased our own percentage of profits.

THAT'S WHY OUR HATS ARE SO CHEAP.

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