In use at Singer Stores. See it TO-DAY, at

## PUBLIC TOLD OF HARRIMAN WAY

Director of Maintenance and Operation Kruttschnitt Explains Secret of "System" Success.

PROBLEMS OF ORGANIZATION.

Solution Achieved by Dividing Responsibility Between Two Departments.

At a meeting of the New York Railroad club, held in New York City, May 21, Julius Kruttschnitt, director of maintenance and operation of the Harriman lines, told of the "Harriman way" of doing things. Mr. Kruttschread a paper describing in detail the operating organization of the Union Pacific and Southern Pacific systems. He said in part:

In reconstructing the Union Pacific to make it not simply a good line but the best that could be built from the Missouri river to the Salt Lake valley, and later in making the Southern Pacific the best line that could be built from the Salt Lake valley to the Pacific coast, Mr. Harriman was a pioneer. In designing an organization to meet the extraordinary conditions then confronting these great systems he was likewise a pioneer. Mr. Harriman solved his problem of organization by the creation of two unique positions, of traffic director and director of maintenance and operation, located in adjoining offices in Chicago and both reporting to himself as president in New York. To these two suff. officers, each within his defined sphere of duty, he delegated the administrative control and supervision of the Atlantic steamship lines and of all completely owned rail lines, save those in Texas, where the law requires a local vice president to report directly to the president.

BELIEVES IN TEAM WORK. In reconstructing the Union Pacific

BELIEVES IN TEAM WORK Mr. Harriman is a firm believer in

Mr. Harriman is a firm believer in team work, and in turning over the management of the properties to his two co-ordinate representatives in Chicago with the injunction that on them rested the responsibility for net results he struck the keynote of the entire organization. From the Chicago office down to the division offices, the traffic officers co-operate as loyally to secure low operating results as the operating officers do to promote business and secure new traffic.

The management of the properties

The management of the properties is vested in seven operating vice presidents, each of whom, with his corps of assistants, is working out solutions of problems on his lines which are common to all. A study of seven solutions of the same problem must necessarily demonstrate that one of the solutions is the best.

EMPLOYES ALL INTERESTED.

Mr. Kruttschnitt said that the gen-

Mr. Kruttschnitt said that the general superintendents, the superintendents of motive power, the chief engineers and signal engineers met in semi-annual conferences to work out details for standard practises and uniform devices. He continued:

It must not be understood that the standards are so inflexibly maintained as to check improvement and initiative. Every officer and employe concerned knows that suggestions and criticisms are welcome, and as soon as proof can be offered that a new device or pracise is better than the old vice or pracise is better than the old its adoption quickly follows. Our plan requiring all officers concerned to vote on the adoption of a new device cer-talnly curbs costly and ill considered experiments.

A weekly report of crop conditions in contiguous territory is made by the Chicago office for the information of the president and the board of directorr. The primary data, showing con-ditions and prospects, originate with the station agent after consulation with the farmers and other local per-After final consolidating and soils. After that consolidating and editing in the Chicago office, the weekly report of perhaps 2,000 to 3,000 words is ready for New York. A much briefer telegraphic report is made showing traffic possibilities as reflected by the condition of staple crops.

ATTITUDE OF PRESS.

Each general manager receives current issues of practically all newspa-pers and periodicals published in this territory. A competent person in his office, after careful scrutiny of editorial and other matters, tabulates and compiles a record showing the general at-

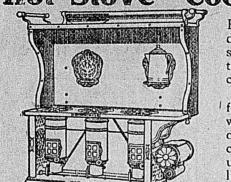


Begin by getting your engagement ring of us, then it is fair for us to presume that you will buy all your other jewelry and silverware of us, too.

We can save you just as much on the cost of silver as we do on



Hot Stove—Cool Kitchen



How do you expect to endure the broiling days of summer if you prepare all the food over a glowing coal fire?

You need a "New Per-fection" Oil Stove that will do the cooking without cooking the cook. It concentrates plenty of heat under the pot and diffuses little or none through the

Wick Blue Flame Oil Cook-Stove

besides being the perfect stove for summer use is just as efficient for year 'round use. Does anything any other stove will do. It is built just like the modern steel coal range, with a CABINET TOP that makes it possible to keep food warm after it is cooked. Made in three sizes. Sold either with or without Cabinet Top. If not at your dealer's

write our nearest agency. The Rayo Lamp a substantial, strongly made and handsome lamp.

terest, and commenting upon the gen-eral trend of opinion as voiced from political and commercial centers. The

Chicago office briefs and consolidates these reports for telegraphic transmis-

sion to New York. These reports are of great benefit in detecting causes of friction and enabling the application of

prompt corrective measures.

Mr. Kruttschnitt said that the regu-

lar reports were supplemented by speci-al telegrams covering items or incidents of more than usual importance or sig-

nificance, and that in addition numer-ous newspaper clippings were current-ly forwarded by mail through the Chi-

cago office. He added:
The equipment of the associated lines is pooled. The Harriman freight car pool is not unlike those of the Pennsylvania and of the New York Central.

When the principle is extended to the pooling of car pools, the car efficiency and traffic capacity of American rail-

ways will be appreciably increased. The same methods that brought about a reduction of 54,000,000 miles' movement

of empty cars on the Harriman lines in the two years after their inaugura-

tion would make a proportionate reduc-tion of 447,000,000 annually on the rail-roads of the United States.

FRANK WITH THE PUBLIC.

The policy of the Harriman lines is

The policy of the Harriman lines is to be frank with the public in company matters. When a serious accident occurs an open board of inquiry is promptly convened by the division superintendent, consisting of himself, the master mechanic, the division engineer

and two or more prominent representa-tive citizens. This board, a high class jury, hears ovidence and publishes its findings in the local press. Not infre-quently a newspaper man is a member

of the board. If this board does not get to the bottom of facts, a second is convened, composed of general officials

known banker, a leading editor, a re-tired general officer of the army, etc. This policy has greatly improved dis-

cipline and educated public sentiment.

The men are eager to avoid the pub-lished censure of their fellow citizens.

The public is pleased with the frank-ness of the companies and sympathize with their difficulties. Personal in-

ury settlements are no heavier-if any-

thing, are lighter-under this policy.

DO IT NOW.

Now is the time to get rid of your rheumatism. You can do so by applying Chamberlain's Liniment. Nine cases out of ten are simply muscular rheumatism due to cold or damp, or chronic rheumatism, and yield to the vigorous application of this liniment. Try it. You are certain to be delighted with the quick relief which it affords. Sold by all druggists.

GO TO SALTAIR SATURDAY.

Grand Opening. Pain's Fireworks at night; finest display ever shown in the west. Round trip 25c.

Meet us at Wandamere tonight. Grand ball.

Mrs. W. G. Williams entertained at a luncheon vesterday preceded by an Orpheum party, the decorations being in pink sweet peas and covers laid

Mrs. George W. Reed entertained the

Utopia club yesterday, the rooms being decorated in green and white with lilacs for the flowers and the prizes won by Mrs. H. C. Hoffman, Mrs. W. F. Beer and Mrs. E. D. Woodruff.

The Misses Alexander will give a bridge tea on Saturday at their home.

Mrs. W. W. Armstrong entertains at luncheon followed by bridge this

Mrs. W. P. Kiser has returned from a five weeks' stay in Iowa where she has been visiting relatives.

Mrs. W. D. Donoher entertains at a bridge tea at the Country club next Tuesday in honor of Mss Eudora Daly.

Mrs. W. J. Browning has issued invitations for a bridge tea for next

. . . Miss Licy Jeremy will give an Or-pheum party on Saturday in honor of two June brides, Miss Carrie Atkins and Miss Agnes Patterson.

Mrs. Frank L. Parker entertains the Plate club this afternoon.

Mr. and Mrs. J. J. Campbell enter-tained informally last night for Miss Daly and Mr. Lillard.

PERSONAL.

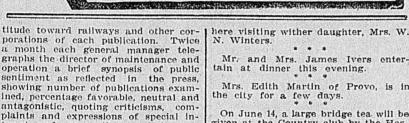
SOCIAL AND

for a half dozen guests.

afternoon.

Burns for hours with a strong, mellow light. what you need for evening reading or to light the dining-room. If not with your dealer, write our nearest agency.

CONTINENTAL OIL COMPANY



On June 14, a large bridge tea will be given at the Country club by the Hospital Aid association and the followpital Aid association and the following have been put in charge of the various details: Reception—Mrs. F. S. Basco'n, Mrs. William Igleheart and Mrs. R. C. Gemmell; refreshments—Mrs. William H. Child, Mrs. W. Montague Ferry and Mrs. Windsor V. Rice. Mrs. F. L. Oswald will have charge of the taillies and score cards, Mrs. C. R. Pearsall will reserve the tables and Mrs. Starkweather will attend to the prizes.

Mrs. O. K. Lewis gives two bridge teas next week in honor of her sister, Mrs. Walter Lewis of Butte, Mont.

Mrs. J. T. Kingsbury has issued invitations for a Kensington on Saturday in honor of Mrs. Waldo King-

Mrs. Joseph A. funborn entertains at a children's party this afternoon for her little daughter, Lucy Young San-born, in celebration of her fifth birthday anniversary. Games are among the features, with prizes for the winners and about 30 are entertained.

CHAMBERLAIN'S LINIMENT.
This is a new preparation and a good one. It is especially valuable as a cure for chronic and muscular rheumatism, and for the relief from pain which it affords in acute inflammatory rheumatism, those who have used it have invariably spoken of it in the highest terms of praise. Lame back, lame shoulder and stiff neck are due to rheumatism of the muscles, usually brought on by exposure to cold or damp, and are quickly cured by applying this liniment freely and massaging the affected parts. Soreness of the muscles, whether induced by violent exercise or injury, is CHAMBERLAIN'S LINIMENT. ed by violent exercise or injury, is

#### WANT TO KNOW ABOUT CITY.

Secy. Perkes of the Real Estate association is in receipt of requests for information from the general secre-tary of the Associated Charities of Harrisburg, Pa., as to the plans observed by the officers of the Salt Lake Real Estate association "when they laid out restate association when they laid out the beautiful city of Salt Lake," Mr. Perkes will correct the erroneous im-pressions of Harrisburg people with his usual off hand and happy diplomacy. One J. A. Heck of Bavarla would be posted as to bee culture and horticulture in Utah. Editor T. W. Lincoln of the Wilington, Cal., Journal is anxious for knowledge that will enable him to advertise Salt Lake as the place for the next meeting of the G. A. R.

GOVERNOR TO TAKE A HAND.

Will Ask County Commissioners to Provide Court Clerk.

Gov. William Spry will meet with the county commissioners as soon as possible to settle the dispute over the furnishing of a clerk for the juverile court. Under the law the county commissioners claim that they cannot legally pay for the clerk. The juvenile court commission claims that the state cannot pay for the clerk because the commission has no money and besides the law intended that the commissioners should provide a clerk.

Gov. Spry was appointed as a commissioner of the commissioners. mittee of one yesterday by the com-mission to take this matter up at once so that the court could resume hear-ing cases. It is understood that if the Miss Eudora Daly was guest of honor yesterday at a bridge tea given by the Misses Rae and Olive Bartch, four tables being played and a number of friends coming in to tea. The rooms were decorated in pink and white carnations and prizes were won by Miss Daly and Miss Mamie Sappington. commissioners refuse to furnish the clerk, proceedings will be instituted to declare that part of the law relating to the clerk unconstitutional and in the absence of other provisions, the old law will prevail.

#### FOUND OUT

A Trained Nurse Discovered It's Effect No one is in better position to know he value of food and drink than a trained nurse.

Frained nurse,
Speaking of coffee, a nurse of Wilkesburre, Pa., writes: "I used to drink strong coffee myself, and suffered greatly from headaches and indiges-tion.
"While on a visit to my brothers I

had a good chance to try Postum; for they drank it altogether in place of ordinary coffee. After using Postum two weeks I found I was much benefit-ed and finally my headaches disap-peared and also the indigestion.

"Naturally I have since used Postum among my patients, and have noticed a marked benefit where coffee has been left off and Postum used, "I observe a curious fact about Postum used among mothers. It greatly helps the flow of milk in cases where

offee is inclined to dry it up, and where tea causes nervousness, "I find trouble in getting servants to make Postum properly. They most always serve it before it has been bolled long enough. It should be boiled 15 or 20 minutes after boiling begins and served with cream, then it is certainly a delicious beverage.

"There's a Reason." Ever read the above letter. A new one appears from time to time. They are genuine, true, and full of human Mrs. John R. Twelves of Provo is interest.

Read "The Road to Wellville," in

### MORMON WOMEN **GOOD HOUSE WIVES**

So Says Sculptor Louis Potter in Interview in New York World.

WORDS OF PRAISE FOR UTAH.

Declares the Mormon Love of Family Is Almost Beyond Understanding -Tribute to Women.

Just back from Utah, where he has been making the portrait busts of the eaders of the Mormon Church for the great Mormon Temple in Sait Lake City, Louis Potter makes the statement that of all women he has ever seen those of the Mormon community are the ideal housewives.

Mr. Potter has been all over the world and has lived in families of all nation-alities, from Alaskan Indians to the Arabs, so he ought to know whereof he

speaks.

It was in Mr. Potter's exhibition of his work at the Modern Athenian club that he spoke. As soon as he has finished certain New York work he intends to return to Salt Lake City, there to make studies of the women.

"It seems to me," said Mr. Potter, "that the Mormons in their home life have been misvapresented. I went to have been misrepresented. I went to Salt Lake City not expecting rosente conditions: for, like every one else, I had heard the hue and cry against the Mormons. I was astounded to find such model homes, fine men and beautiful

"It must be remembered that the young men and women of Salt Lake City are now many generations remov-ed from the first Mormons who went to Utah, and that the crudity which is in-separable from the pioneer has been obliterated and the rough edges of the marble smoothed down. The Mormons of today are the result of several generations of men and women who have lived and thought rightly. The women are exceedingly abstemious. So are the men. You find women whose religious thought is very strong and whose spiritual qualities are highly developed.

GREATEST INFLUENCE. "The Church is first of all in the hearts and minds of the people. Their church is their happy meeting place. There is nothing austere about the ceremonies; the family goes to church, from the baby in arms up. It is perfect-ly beautiful to see fathers carrying

"This atmosphere of religious thought, breathed from the very cradle, has beyond a doubt, been one of the greatest influences on the minds of the community. The Mormon church is a pleasant place to go; the Puritanical strictness and severity that used to be imparted to the children is entirely absent, and the church is considered a place of happiness and consolation rather than a place to which one must go as a duty.
"This training and mode of thought,

even among the Mormons, who are but homely, everyday folk, have produced sensitiveness and tact among the wo-

sensitiveness and tact among the women, and they possess deep penetration any sympathetic understanding.

"This has given them something to work on in the building of homes, something that is rarely found in great cities like New York, where much that is religious is lost to sight.

"The Mormon love of family is almost beyond our understanding. One stands aside and wonders that he has not discovered before that there are so much love and gentleness in mankind; for once you have seen Mormon families together in everyday life you begin to think that the family is the most sacred thing in the world. thing in the world.
"Ex-President Eliot, of Harvard, tells

us it is on the family that the success of a state or a republic hinges, and a community in which the great virtues are to be seen as they are in this Mormon city convinces one that this is

"There are few servants in Mormor households. I was in President Joseph Smith's home and his five wives were there. The children did the work, each assuming a duty and responsibility that belonged to him or het, and all was delightful and happy. There was no discontent; every one was fully occu-pied and happy.

A THING OF THE PAST.

"The domestic talents of the Mor "The domestic talents of the Mormon women have been the outgrowth of two things; first, the love of family, and then, polygamy. Polygamy is not now what it was in Utah. It is becoming a thing of the past; one might almost say that it has served its purpose, for you will always find that there is a purpose in every social condition, no matter what it may be.

"With the new generations polygamy is not a present necessity—the country has been populated by their own people.
"But this polygamy developed among the women that executive ability and a business capacity which make the successful housewife. What I mean is this: Take a young woman who is perhaps the third or fourth wife; she has a home of her own, in which the constant presence of the husband is impossible, to her is given the possible; to her is given the care of her children, with at least a preponderating influence in their education; she has to conduct her home on economical and sensible principles, to do things herself and overcome domestic difficulties with her own common sense.

"Generations of this have developed

in the women a fine sense of domestic in the women a fine sense of domestic economy. This is a quality that you do not find, as a rule, in the woman who has always had the stronger head to rely upon and whose duties have been principally of amusing herself.

"You will find only limited opportunities for the study of domestic sciences in Utah. In their universities of course there is such a chair and department.

there is such a chair and department but the cooking and housekeeping schools which are found in other cities are not necessary in Salt Lake, where the young women grow up with an ex-cellent training in these things, and the young girl who does not know how to make her own clothes, how to conduct a household on right lines and all about the care of children is truly not a Mor-

KNOWLEDGE OF THE HOME. "This knowledge seems almost in-herent, for the youngest of the girls know a great deal more about the iome than some of our married wom-

This arises from the fact that the family is almost sacred in the Mormor mind, and must be considered seriously "The Mormon women are physically rine another women are physically very beautiful. They have had as their forbears men and women who have lived pure, religious lives, and whose business has been chiefly that of agriculture; they are of good, sound, healthy stock, and there is nothing fragille or subselling about their agrees. gile or unhealthy about their appear-

ance.
"The women of Utah yote, and they understand thoroughly the topics of the day on which their ballot is to be cast. They know of business affairs as do the men, and there is little in which they are not interested. This supplies



Who Will Appear at Grand Theater, May 31, June 1 and 2, in "Salvation

what is so necessary in many, many homes in the east—a woman's real in-terest in the affairs of the day, and her ability to speak understandingly with her husband or brother or father on topics that are of interest to them. "This is one more point that tends to make the Mormon home a success, and there is no woman who is too busy to understand these things, for she understands her home work, she has ability to do it in a time-saving way, and she has plenty of time to devote to study. "I believe that these Mormon women." has plenty of time to devote to study.

"I believe that these Mormon women will make an enviable place for themselves in the history of this country, for they are certainly women of great ability and the very bost housewives and mothers one could possibly find."

From an illustrated interview in the New York Sunday World. New York Sunday World.

If you want to feel well, look well and be well, take Foley's Kidney Remedy. It tones up the kidneys and bladder, purifies the blood and restores health and strength, Pleasant to take and contains no harmful drugs. Why not commence today?—The F. J. Hill Drug Co., (The never substitutors.) Salt Lake City.

GLOBE-WERNICKE BOOKCASES In all woods and sizes.

Breeden Office Supply Co.

GO TO SALTAIR SATURDAY. Grand opening. Pain's Fireworks at night; finest display ever shown in the west. Round trip 25c.

Expert Kodak Finishing. Harry Shipler, Commercial Photographer, 151 South Main, second floor.

ELK FUEL CO., 14 W. THIRD SO.

## Three Nights Beginning Monday

May 31. Matinee Wednesday. HARRISON GREY FISKE

-MRS. FISKE-SALVATION NELL

Seats now on sale.



Some "Funny" Things

43 SOUTH MAIN STREET

Tonic or a Stimulant? Ayer's Sarsaparilla is a tonic. It does not stimulate. It does not

make you feel better one day, then as bad as ever the next. There

is not a drop of alcohol in it. You have the steady, even gain that comes from a strong tonic. Ask your doctor all about this.

Trust him fully, and always do as he says.

Why Darn

**Stockings** 

By Hand?

You Can Get

We know that if you knew just the class of work we turn out of our workshop from its various branches that no other shop in town could live.

That seems "funny" doesn't it but so does a great deal that's

A "funnier" thing is to see competitors advertise "the largest stock of diamonds in Utah, etc." when anybody can go to the tax records and see that the Leyson Company does now and has for years paid the largest tax of any Jewelry house in Utah on its stock of merchandise-

Think it over and phone 65 for the correct time.



# 

Demonstration of the celebrated Nemo Corset starts Tuesday. Conducted by a representative from the factory.





Every Mother in the City Ought to Know About These Dresses.

This was the comment of a mother of three little girls, made to our salespeople after purchasing nearly a dozen of our girls' waist dresses. She said, further: "You've certainly saved me a lot of trouble-no scamstress for a week, no bother, no worry, and prettier dresses. Why don't you advertise them? I would not have known about them if it had not been for a friend telling me."

The fact is that every mother who has seen them has advertised them so thoroughly to her friends that that at no time in the past thirty days have we been able to secure enough to supply the demand. However, we have just received

Three Hundred New Dresses

by express, and for a few days we will have a splendid assortment. Price, \$1.25 and up.

Girls' white lawn dresses, price \$1.50 and up.

Newest French models in lawn dresses; price, \$8.50 and up.

