

HENRY CLEWS' VIEW. plans for two large buildings to go up at Twin Fills were now being pre-pared. That territory is developing rapidly, and Mr. Lester T. Wright will be local manager. Recently the company also purchased the conthol of the capital stock of the Beeman & Cashin Mercantile company of Evanston, the directors having de-cided to establish themselves ... that field. The business will be continued in the old name, but with new of-Henry Clews says in his last circular atter: The local money market shows a slightly firmer tendency, which may grow as preparations for January dis-bursements—over \$180,000,000—progress. After the middle of January, however, easy rates should again prevail. The undertone of business steadily im-proves, though the volume is not just now increasing. December is usually a period of quiet, especially in mercan-tile circles, where stock-taking and plans for the coming year often ab-sorb attention. The year is now ranfield. The business will be continued in the old name, but with new of-ficers, and under the control of Mr. B. P. Critchlow, managing director. During the year houses have been erected at Price, Utah, and Ashton Idaho, and while it is early as yet to announce next year's plans, Mr. Odell states emphatically that the company will keep abreast of the times in all the fields where it oper-ates. sorb attention. The year is now rap-idly drawing to a close and is in most pleasing contrast to the situation twelve months ago. Then we were in the depths of despair and suffering from the consequences of disaster. Now the withely is bright and a genue were the outlook is bright and a saner, more hopeful spirit prevails everywhere. Big strides have already been made on the road to recovery, and our chief danger is that of going too fast. Prudence and moderation are still supremely neces-sary in financial as well as industrial and, commercial operations. The lessons of the panic are still vivid in rec-ollection.

REAL ESTATE.

Realty dealers report a quiet week, as might be expected, the week be-fore Christmas. At the same time, there are numerous moderately sized transactions, made mostly for pur-poses of investment. The semi-monthy luncheon of the Real Estate associa-tion that was to have been held lact Wednesday, was postponed until the 31st inst.

LUMBER AND HARDWARE.

ments. "In view of the present agitation on the subject of freight rates," said Mr. Odell, "it is a question in my mind whether or not the railroads ANOTHER BIG YEAR FOR LOCAL INSURANCE COMPANY will decide that it is wise to increase their tariffs. We have had no re-ports as yet from the manufacturers, As the year 1908 draws to a close and

Paul

St. Paul Buffalo Denver Indianapolis Spokane, Wash. SALT LAKE

the results of the year's business are made known the officials of the Beneficial Life Insurance company have abundant cause for gratification. Since the organization of this com pany each succeeding year has seen a very satisfactory increase in business. Not

ness the officials themselves have been

THIS IS WORTH READING. Leo F. Zelinski. of 68 Gibson street, Buffalo, N. Y., says: "I cured the most annoying cold sore I ever had, with Bucklen's Arnica Salve. I applied this salve once a day for two days, when every trace of the sore was gone." Heals all sores. Sold under guarantee at Z. C. M. I, drug store, 112-114 Main street 25c. street, 25c.

withstanding this fact and even con-sidering that the present year was ex-pected to show a big increase in busi-

Garfield

ber of that former party is to talk Salt Lake from now to convention time and get every old soldier in southern California into the notion he can't pos-sibly afford to stay away. IS ONE OF MANY. The letter is one of a great number The lefter is one of a great humber received by Col. Sterrett tais morning from Grand Army posts in all parts of the country, outlining their intentions as to coming to Salt Lake next summer, "We are not great as to numbers, but we love to march with the old boys of US"." was the way the commanded THIS IS WORTH READING. '65," was the way the corresponder of the Montana lodge put the case. ' know your appointment as executive di rector insures a perfect encampment and arrangements we can depend

Grand

674.988 1,061,671 Rich ... S. Lake 304.041 504.052 104.555 147.061 565,607 427,897 15,366.108 40,412 24,310,660 17,252,648 1,294,643 6,491,174 65,280,840 546,551 4,863,°01 $2,846 \\ 826.622$ S. Juan 48,073 951,555 1.915.695 Sanpete Sevier 452.2951 717.134 358,886 361,924 686,772 457,694 568,754 1,069,978 1,408,433 437,685 1,014,921 612.843 2.935.085 5,359,1054,230,230 1,142,163 \$62,910 Summit 415,840 282,630 $\begin{array}{c} 623, 649 \\ 603, 052 \end{array}$ 556.734 36.893 1.910,342 Tooele 399,931 547,598 1,836,810 Uintah 1.833.244 14,169,732 2,186,959 894,409 3,343,617 945.615 Utah 4,488,000 2,814,820 740,870 437,836 364,519 232,500 60,659 $278.078 \\ 116.800$ Wasatch 931,417 175,109 Wash'n Wayne 204,290 8,519 302,390 103,793 45,608 2.684.198 16,564,974 Weber 6.006.575 4.358.950 370,004 3,145,241 upon," is the message that comes from Totals |\$55,480,637|\$34,885,944|\$10,156,168|\$29,149,457|\$ 5,270,596|\$30,939,181| \$165,881,983 SHOWING ASSESSMENT OF PERSONAL PROPERTY IN UTAH FOR YEAR 1908. of Per: Proj vent (udgmo rade chinery, mplemen upplies.. procee mines. nal Pr otherv merate vàlue sonal perty.. Counties. Credits, nents, Fixt eds : SH ed and 0.0 ane No. Value. Beaver 20 1 \$ 110 15 73.115 \$ 313.375 \$ 711,275 86.075 \$ 230.895 6.385 \$ 1.320 Boxelder 133 391,115 392,108 400,150 68,800 65.036 920.542 Cache 1,310,694 23,368 194,380 645 245,251 1.570 445,975 Carbon Davis Emery 1,209 295 604 $192,724 \\ 176,280$ 248,277 3.190 128,471 348,581 922,452

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94,130 142,413

1,468,579

226,245

69,363

22,715

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20

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We can suggest nothing better than

2,232,504 764,454

1.485.542

2,089,529 5,210,744

480,444 2,597,179 1,345 888

474,715249,554

113.350

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762,908

962,380

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1,209,639

1,107,030

390.198

51,969

2,219

port a satisfactory week, the retail hardware dealers doing a rushing business in Christmas goods, and the wholeade trade marking wholesale trade reporting a steady increase in the sale of mining machinery.

WHOLESALE DRY GOODS.

The wholesale dry goods trade re-ports good sales of holiday goods, while the retail trade reports the Christmas rush as having begun several days ago rush as having begun several days ago. Two years ago, the demand for silk and satin fabrics was very heavy: last season this had largely fallen off, as might have been expected, on account of the hard times; while this season, the rush is returning with quite a size-able wave. There is also a strong call for linens of all kinds, for dress reads for art and embroidery goods goods, for art and embroidery goods, and the demands are extending into so many departments that all promise to be involved by this evening. The retail stores have handsomely decorat-ed their windows, the more attractive being instrumental in drawing a larger being instrumental in drawing a larger being instrumental in drawing a larger trade than where the exterior displays are less pretentious. Both storekeep-ers and clerks wish purchasers would make all the purchasing possible in th-morning, so as to relieve the rush and crush of afternoons, when, in consequence, it is so hard to get waited on.

BUSINESS NOTES

The regular quarterly dividend notices are now being printed, the "News" of this issue containing several of the number, and the usual tendency to an advance is seen. Brokers report a good inquiry for Consolidated Wagon preferred, and Utan-Idaho Sugar preferred. There has been a slight advance in both the preferred and common over last week, and deals have been made at the fig-

The two-percent special dividend of the State Bank, making a disburse-ment of 14 per cent for the year, was one of the features of the week, and that stock has recorded a new high mark in consequence. The following are the latest quotations:

Amalgamated Sugar Co., pfd.....\$ 95.00 Amalgamated Sugar Co., com... 178.00 Beneficial Life Insurance Co..... 150,00 Con, Wagon & Mach. Co., pfd..., 113.00 Con, Wagon & Mach. Co., com... 100.00 Home Fire Insurance Co.130.01Heber J. Grant & Co.15.00Lewiston Sugar Co.15.00National Bank of the Republic.140.00Ogden Savings bank.260.00Provo Com. & Savings bank.143.00Rocky Mountain Bell Tel. Co.57.50State Bank of Utah202.00State Bank of Utah202.00Sugar City Townsilo Co.110.00Thatcher Bros Buybing Co.147.00Utah-Idaho Sugar Co., pfd.2.25Utah Savings Bank & Trust Co.110.00Zion's Savings Bank & Trust Co.110.00Zion's Savings Bank & Trust Co.100.00Zion's Savings Bank & Trust Co.202.00Salt Lake City Railroad.102.50Utah Sugar Co.102.50Utah Sugar Co.103.00

Franklin, air cooled, and the "Car Supreme." My personal experience with the Franklin has been most satis-

The reporter asked Mr. Odell what

effect the proposed increase in freight

rates from the east would have on the price of agricultural imple-

although some rumors are out that there will be a slight advance in prices. This, however, will depend al-

most entirely on the railroad situa-

tion." "What about the automobile branch

"What about the attended of your business? "The automobile trade has been very satisfactory during the past season and we anticipate a large volume of sales

for 1909, Our prominent lines will con-

ments.

with the Franklin has been most satis-factory, as I have accomplished over 6,000 miles since purchasing a six-cyl-inder car in June last. The territory covered has been north to Idaho Falls, south into Sevier county, east to Wyoming, and west to the desert, and while not deprecating a water cooled car, my experience is all in favor of the Franklin; it is light, durable, strong, in every respect a good goer, and is an economical consumer of gas-oline, lubricants and tires. As for the ollne, Jubricants and tires. As for the Columbus Electric. I am now on the twenty-second month and have cov-cred nearly 9,000 miles with but one change of batteries and only a par-tial change of tires. "Will your company take on any new

tial change of tires. "Will your company take on any new lines next year?" "No, there will be few if any, for the reason that we represent practical-ly all of the prominent eastern manu-facturers of farm implements, farm machinery, vehicles and all other class-es of goods that the ranch man, stock raiser farmer and artisan require. In raiser, farmer and artisan require. In raiser, farmer and artisan require. In addition, we cater to a trade that de-mands high grade vehicles and our stock is always if shape to challenge inspection. For a quarter of a century past, since the days when the business was started as Grant-Odell & Co., we have bed such aggenties as the Bain

was started as Grant-Odell & Co., we have had such agencies as the Bain wagon, the McCormick mower and binder, the Plymouth and Internation-al brands of binding twine, the Deere & Oliver plows, and the Stewart lines of ranges and heating stoves. These with other lines, make us feel that we are firmly entrenched and that we are just-ified in styling ourselves "The Leading Iumlement Deelers in Utab and Implement Dealers, in Utah and Idaho.'

In answer to the question as to how wide a territory his commany operated over, Mr. Odell said: "We have forty odd stores distributed throughout the intermountain region, the most re-mote being at Buhl, on the northwest. Ashton, Idaho, and Afton. Wyoming, on the northeast, Vernal, Utah, on the southeast, and Tooele, on the west. Our contracts with eastern manufactur-ers cover all of Utah, southeastern Id-aho, western Wyoming, and eastern Nevada. Branch houses are located in Orden, Logan and Price. Utah, Idaho Falls, Monthelier, and Twin Falls, Idaho, and the trade is distributed on a geographical basis among these six houses and the parent institution at Salt Lake." In answer to the question as to how

Salt Lake. Mr. Odell was much gratified to state that the volume of sales this year would not be far below that of 1907. and that the collections would be in-creased, a phenomonal record, when it is remembered that business men generally looked forward to 1908, as be-

Catarrh Cannot be Cured

surprised at the excellent showing made. The success of this enterprise must be of interest to all local people as the Beneficial Life Insurance com-pany was organized by local business men and through the policy of invest-ing all money at home has performed splendid service by encouraging an 1 fostering local industries. Usually when money is paid in to life insur-ance companies it is sent to the eastern offices and there used by capitalists and but very little is invested in the lomust be of interest to all local people but very little is invested in the lo-cality in which the policyholder lives. The idea behind the Beneficial Life Insurance company is to furnish safe life insurance to the people and by invest-ing the money at home help to build up home enterprises.

With this idea to guide them the of-ficials of the company have proceeded along conservative lines and through

along conservative lines and through the support of the people have suc-ceeded in building up a business which is now a very important factor in the local business world. As stated above each succeeding year has been marked by a substantial increase in business and last year the "Beneficial" did a greater volume of business on regular contracts than any other company do-ing business, with one exception. This exception was one of the oldest insur-ance companies and had the advantage of being well established.

ance companies and had the advantage of being well established. Reports received so far indicate that the business done this year will even exceed the remarkable showing of 1907. This is evidence that the policies of the "Beneficial" are approved by local peo-ple, and that the fact that the policy-holder is at all times in close touch with the officials of the company is ap-preciated. When this company first started business, operations were con-fined to Utah and southern Idaho but gradually the field is being enlarged and policies are now being written in all parts of Idaho, Wyoming, Colorado, Arizona, Nevada and adjoining states. The money received from these policy-The money received from these polley-holders is invested here in the west where the direct benefits will be greatest for the people who put up the

est for the people who put up the money. The men who are officials of this company are all well known and policy-holders naturally have the greatest of confidence in them. President Joseph F. Smith has been at the head of this company as its president since its or F. Smith has been at the head of this company as its president since its or-ganization. The other officers of the company are as follows: Gov. John C. Cutler is first vice president; Lo-renzo N. Stohl is second vice president; John Stringham is secretary and gen-eral manager, N. G. Stringham is as-sistant secretary, Joseph Nelson is treasurer and Richard W. Young, coun-sel. Besides these officers a hoard of directors, auditing committee and a medical staff form the body which di-rects the policies of the business. The members of the different committees are all representative business men every one of whom is highly respected among his associates. among his associates.

A DANGEROUS OPERATION.

is the removal of the appendix by a surgeon. No one who takes Dr. King's New Life Pills is ever subjected to this frightful ordeal. They work so quietly you don't feel them. They cura constipation, headache, biliousness and malaria, 25c at Z. C. M. I. drug store, 112-114 Main street.

AN AWFUL MOMENT.

On Christmas Eve at the Crescent Theater. All this week. The greatest picture ever turned out by the Blograph .- A. Judge MAYBE

Granu	83	100	23,250	0.017			14,400		10,400
Iron	382	1,134	43,170	28,038	46,677	35,550	61,021		215,590
Juab	307	610	154,075	324,850		5,000	96,965	1,468,579	2,050,079
Kane	117	268	24.125	5.955	1.350	400	21,502		53,600
Millard	102	205	50,125	66,427	3,870	12,900	20,600		154,127
Morgan	40	40	37,310	11,440	17,000		28,340		94,130
Piute	8	32	33,105	75,542	3,700		30,034		142,413
Rich			17.770	45,548	59,819	12,000	11,924		147,061
Salt Lake			5,695,070	3,608,285	2,789,548	219,445	3,053,760	1,294,643	16,660,751
San Juan		10	17,868	14,033	800		7,701		40,412
Sanpete	1.413	2,915	166,735	125,080	220,757	13,060	188,587		717,134
Sevier	1.239	# 3.771	121,830	125,073	20,250	101.954	69,816		457,694
Summit			182.385	304.886	59,888		21,595	862,910	1,431,664
Tooele	255	1.181	89,000	328,955	2,950	700	142,948	36,893	593,627
Uintah	1.718	5.130	120,560	74,217		18,700	329,024		547,631
Utah	2,150	4.580	710,120	584,320	870	304,660	232,260	945,615	2,782,425
Wasateh	212	338	100.650	33,782	36,795	10,500	96,013		278,078
Washington	657	1.315	36,390	45.715		12,200	21.180		116,800
Wayne	76	228	11,090	14,298			19,992		45,608
Weber	537	1,114	1,435,809	275,859	1,044	2,516	1,428,899		3,145,241
Totals	13,192	\$33,712	\$10,473,481	\$7,550 626	\$3,592,974	\$822,805	\$6,675,892	\$5,270,596	\$34,420,086

90,400

29,475

SHOWING THE LIVE STOCK ASSESSMENT IN UTAH FOR THE YEAR 1908,

County.	Horses and Mules.		Cattle.		Sheep,		Swine.		Total Live Stock.	
	No.	Value	No.	Value	No.	Value	No.	Value	No.	Value
Beaver	1.141	\$ 47,105	5,189	\$ 71,470	29,705 \$	74,265	426	\$ 1,530	36,461 \$	194,370
Boxelder	4,547	183,906	13,025	207,477	79,954	204,412	430	2,162	97,956	597,957
Cache	6,631	352,080	14,259	251,688	3,021	7,580	1,207	5,475	25,118	616,823
Carbon	1,283	45,601	4,232	64,053	7,126	17,828	152	661	12,743	128,143
Davis	3,449	179,960	5,518	114,975	4,313	17,290	1,584	6,300	14,864	318,465
Emery	3,146	102,634	9,201	125,129	69,501	174,475	542	2,393	\$2,390	404,631
Garfield	1,616	52,825	9,704	126,105	52,420	131,050	159	770	63,899	310,750
Grand	817	23,825	5,901	77,767	51,950	129,875	106	410	58,774	231,877
Iron	1,419	54,332	4,180	60,630	152,384	387,336	620	1,884	158,602	504,182
Juab	1,264	62,925	5,912	90,552	88,380	220,920	498	2,895	96,054	377,292
Kane	763	26,475	4,395	57,374	41,885	107,712	106	340	47,149	191,901
Millard	2,895	107,970	9,490	128,053	145,838	358,116	935	3,523	159,158	597,662
Morgan	1,037	38,779	4,249	49,320	615	1,540	254	1,470	6,155	91,100
Piute	885	39,385	3,524	47,915	1.225	358,116	935	3,523	159,158	597,662
Rich	2,209	71,515	9,909	139,206	36,768	91,919	305	1,401	49,191	304.041
Salt Lake	8,594	392.525	6,854	135,583	12,634	33,356	877	4,133	28,959	565,607
San Juan	888	27,961	17,874	250,390	59,705	149,262	78	284	78,545	427,897
Sanpete	4,490	172,295	12,691	203,475	32,554	72,465	821	4,060	50,556	-452,295
Sevier	3,874	132,345	12,896	186,826	14,718	32,159	1,772	5,556	33,260	356,886
Summit	2,139	105,995	9,118	171,418	32,208	\$1,246	47	265	43,512	361,924
Tooele	2,011	66,220	3,838	61,163	223,080	557,970	303	1,419	229.232	686,771
Uintah	2,891	105,400	6,081	91,155	80,164	201,012	550	2,364	89,686	399,931
Utah	6.859	355,280	16,826	286,070	38,547	96,490	298	3.030	62,530	740.870
Wasatch	3.278	140,755	6.800	102,001	74.071	191,850	845	3,230	84,994]-	437,836
Washington	1,208	50,425	8,758	127,240	10,400	26,000	183	625	20.5491	204,290
Wayne	1,073	37,695	4,435	61,225	36,535	91,341	1 277	582	42,320	191,143
Weber	4,990	215,103	8,298	138,798	23,285	9,638	1,805	6,465	18,378	370,004
Totals	75,347]	\$3,194,247	223,157	\$3,427,058	1,382,986 \$	3,470,157	15,517	864,706	1,697,007 \$	10,156,165





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ANY LUMP IS CANCER

FREE BOOK-CURE YOURSELF AT HOME



WILL GIVE \$1000 IFI FAIL TO CURE ANY CANCER I TREAT BEFORE IT POISONS DEEP GLANDS

Without Knife or Pain, at Haif Price for 30 days. Not a dollar need be paid until cared. Absolute duarantec. 34 years' experience. MOTHER AND DAUGHTER CURED OF 3

HOTHER AND DAUGHTER CURED OF 3 BREAST CANCERS Dr. Chamley cured a large cancer in my breast at my home in 1859. Two years before that he cured my mother of large cancer in each breast. We have both been entirely well ever since. Mother and I to-gether know of at least fity of his almost miraculous cures. Dr. Chamley saved our lives and we will write to anyone wanting information about his wonderful painless treatment. Mrs. Arthur Balache, Vallejo, Cal.

'LUCKY" BALDWIN CURED OF 3 CANCERS

"LUCKY" BALDWIN CURED OF 3 CANCERS It gives me great pleasure to say to the world that Dr. S. E. Chamley cured a large cancer in my lip and two in my throat. I had tried other doctors and X. Bay and daily grew worse. I began with Dr. Chamley's wonderful treatment, and in ten days the cancers were out and I have been well over 5 years. E. J. Baldwin, Arcadia, Cal. Bost 120-page Book on Cancers ever printed SENT FREE to those who describe their cancer. Write for the book now. Jaacer poisons DEEPER every day.



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