

WEEK'S BUSINESS HAS BEEN QUIET

Money is Easy, Although Hesitancy in Making Investments is Apparent.

SECURITIES IN LIGHT DEMAND.

Condition of New York Stock Market Reflected, Although Expected at This Time of Year.

The local business situation has been quiet this week. In banking, money has been easy, with the supply equal to the demand. The labor troubles have operated as a cloud on the horizon, so that a hesitancy is reported in making investments. There is a general tendency toward restriction in selling securities for which there is comparatively little demand, so that the stock market is quiet, if not positively dull. This reflects conditions in the east where the New York stock exchange was never quieter, and it is remarked that conditions there exercise wide influence over the whole country. This condition, however, is expected at this time of year, as during the warm months activities in the commercial world are always considerably toned down. The crop prospects are not yet definitely understood, but the general feeling is a little better than heretofore chronicled. It seems certain that cotton will command a high price, but taken all together, the prospect appears to be uneventful and uncertain.

NOT MUCH DOING IN REALTY.

The real estate market is an instance this week of "Nothing doing." That is, there have been no events of moment beyond the issuance of building permits for the erection of the two Newhouse structures on south Main street opposite the federal building. The excavations are practically completed, and the heavy concrete footings are being rapidly reared. These are the buildings which are the better appreciated by one's going up into the Federal building and looking over the high board fence at what is being done across the street. The J. R. Walker homestead at the southwest corner of Fourth and Main streets is being cleared of buildings preparatory to excavation for the new hotel, the like of which, it is reported, will not be found in the entire west. The sharp falls are approaching completion, and work on the Brunswick apartments is being actively carried on. Dealers are perfecting plans for their annual excursion to Saltair, on which occasion they are hoping to break all records in the matter of attendance. Dealers report that the past week and unsatisfactory weather has been the cause of the sleepiness that has come upon the local market; as investors will not pay much attention to real estate matters on a rainy day, the business has waned and fallen off. But now the fine weather has returned, dealers are brightening up and reporting that the situation is improving, and that they have nothing to complain of. Lot purchasing is confined to no particular part of the city, but is being indulged in all over.

BRICK BUSINESS BRISK.

The brick men report that their hard trials and tribulation are over, and they can now turn their backs on the short order style immediately, if not sooner. The Salt Lake Pressed Brick company has completed its great kiln located just east of Caldwell park, so that a few days more will be turning out 150,000 bricks daily, of all kinds. As the other companies are also in prime shape to do business, it is pertinent that there will be no shortage this season in the brick supply.

LUMBER ARRIVING FREELY.

The lumber dealers are drawing a breath of relief as there is an unobstructed arrival of lumber, and lumber is arriving freely on old orders. Dealers have been purchasing at any price to keep up their stocks, so as to be able to do business. Shingles are being received in larger quantities, so that after all, local yards are fairly well stocked with this line of goods. Lumber men are complaining of building falling off, on account of unsettled labor conditions. People intending to build are frightened at the prospect of a building boom, and material and labor prices and giving up the idea of building until figures are reduced to a more natural basis.

DEMAND FOR FISHING TACKLE.

The hardware trade for the week has been fairly good; but on account of the unpropitious weather, it has been up to the expected mark by a great deal. Dealers report a steady trade in six shooters, also a strong demand for hunting outfits, and fishing tackle, and the demand for harness keeps the trade on the jump continually.

NO CHANGE IN DRY GOODS.

The local wholesale dry goods trade reports no special changes. Long or rayed gingham are being received, particularly zephyr gingham; and there are prospects of a further advance in price. A steady call for light colored gingham for skirts and waists. The whole sale trade is preparing for a big fall trade. In the dress goods market it is claimed that broadcloths are in the lead, and that striped and fancy broadcloths are prime favorites. Plain worsted are in ready demand, as are also Panama, poplins and velvets are already finding their way into the hands of classes of goods the favorite color appears to be blue in a variety of shades. Browns in velvets and garnet shades will be popular. Colors are to suit considerable of a figure in slacks and costume trimmings. Two shades of a general color will be followed for ornamentation, and this has brought into call a large number of shades in greens and reds. In novelties the trade reports only a moderate movement for fall. In the retail dry goods trade, the recent wet weather is reported as responsible for a shortage in three months' business. But at the same time, trade has been very fair, better than it was last year at the same time. The advent of warm, bright weather has brought out the women and filled the dry goods stores with customers, so that a good trade is anticipated for the remainder of the season. There is a fair run on silks and dress goods. Women are buying waists, summer suits and light skirts, and the millinery departments are doing fairly well patronized.

CLOTHING TRADE GOOD.

In clothing, the wholesale trade has been good as this is not dependent upon the weather, and orders are being received in generous quantities for fall goods. The retail trade is improving with the improved weather condition, and dealers are looking for continued improvement. Serges are in good demand, and in the matter of casementers, ribbets, medium grade woolen suitings, heavy cotton worsteds, cotton warp flannels, crumpled, etc., buyers are fairly well divided. On low grade flannels, and some crumpled goods for the manufacturers of medium grade clothing,

orders are a little short of last season. Repeat orders on some fall lines of overcoatings, and some plain staple suitings are reported. Straw hats are being rapidly sold, generally of the sailor pattern. A feature this season is hat bands in all of the college colors, so that local graduates will have no trouble in securing bands to suit their collegiate demands.

SHOE MEN ARE BUSY.

The shoe men are in a more or less festive frame of mind owing to the continuance of the income tax strike. They report the tan shoe as pulling away from the white canvas article. In fact there has been such a demand for them, that the market has run short, and there will be a shortage until the middle of next month. Low cut shoes are having an unprecedented run. The leather market continues very stiff, and findings are still on the advance; for instance, leathers that used to sell at 65 cents per gross, now command \$1. and the end is not yet.

BUSINESS NOTES

The week witnessed an upward bound in sugar stocks that was quite reminiscent of the old days. Brokers Cutler and Burton report decided activity in the two Idaho and Utah common, with lively bidding and with but few sales. Last week Western Idaho stood at \$10.75 and is now at \$11.00 bid with no sellers. The biggest jump took place in Idaho which stood \$9.15 last week and is today \$9.80. Utah common, which has ranged for several months jumped from \$3.15 to \$3.50 bid. The official publication of the call for the several stockholders meetings to consider the consolidation, and the payment of the regular dividends are the contributory causes. The official dividend notices of The Home Fire Insurance Co., Consolidated Wagon & Machine Co., and the Sugar City Townsite company also appear in this issue of the "News." Other stocks are somewhat dull. The following are the latest quotations:

Amalgamated Sugar Co., prd...	\$8.00
Amalgamated Sugar Co., com...	167.00
Beneficial Life Insurance Co...	102.00
Barnes Banking Co., Kaysville...	140.00
Con. Wagon & Machine Co., prd...	118.50
Con. W. & M. Co., com...	107.00
Commercial National Bank...	170.00
Deseret National Bank...	135.00
Deseret Savings Bank...	525.00
Davis Co. bank, Farmington...	130.00
First National Bank, Ogden...	325.00
First National Bank, Murray...	135.00
First National Bank, Logan...	135.00
Home Fire Insurance Co...	178.00
Idaho Sugar Co., prd...	9.80
Idaho Sugar Co., com...	112.50
Nephi National Bank...	100.00
National Bank of the Republic...	153.00
Ogden Savings Bank...	245.00
Provo Com. & Savings bank...	155.00
Utah National Bank...	145.00
Utah Savings & Trust Co...	110.00
Western Idaho Sugar Co...	11.50
Western Loan & Savings...	100.00
Zion's Savings Bank & Trust Co...	220.00
Z. C. M. L. ...	204.00

BONDS.

Salt Lake City Railroad...	102 1/2
Salt Lake City Railroad 2nd Mtg...	102 1/2
Sumpter Light Railroad...	102 1/2
Utah County Light & Power Co...	100 1/2
Utah Sugar Co...	102 1/2

TWO CARLOADS OF AUTOS ARRIVE IN SALT LAKE.

The fair weather of the past week has had a quickening influence on the automobile trade, a fact that it is duly appreciated by the premises of the Consolidated Wagon & Machine company on State street. During the week two cars of automobiles were received, one of Buicks and the other of Columbia Electrics. Judging by the interest in these well known machines, it will not be long before another consignment will have to be ordered.

WORKING FOR SALT LAKE.

The local passenger department of the San Pedro is sending a circular letter to teachers and others interested in the excursion to the annual convention of the National Educational association at Los Angeles on June 29, and detailing the various attractions connected with the excursion.

The San Pedro report a steady trade in six shooters, also a strong demand for hunting outfits, and fishing tackle, and the demand for harness keeps the trade on the jump continually.

ATRICLES FILED.

The Lindsay Elite Market of Ogden has filed a copy of its articles of incorporation with the secretary of state, its capital stock, \$100,000, divided into shares of the par value of \$100 each. W. J. Lindsay is president; Louis Burton, vice president; Preston A. Blair, secretary and treasurer.

BANK CLEARINGS.

New York, June 21—Braswell's bank clearings report for the week ending June 20 shows an aggregate of \$2,550,000, as against \$2,500,000 last week and \$2,575,000 the corresponding week last year. Canadian clearings for the week total \$55,000, as against \$44,000 last week and \$45,000 in the same week last year. The following is a list of the cities:	Inc. Dep.
New York	\$1,677,825.00
Chicago	242,174.00
Philadelphia	145,000.00
St. Louis	62,194.00
Pittsburgh	52,500.00
San Francisco	49,000.00
Baltimore	28,720.00
Kansas City	20,274.00
Cincinnati	20,000.00
New Orleans	16,355.00
Minneapolis	22,114.00
Cleveland	19,000.00
Detroit	15,400.00
Los Angeles	11,900.00
Omaha	10,000.00
Albuquerque	10,000.00
Seattle	10,000.00
Denver	8,000.00
SALT LAKE CITY	6,800.00
Portland, Or.	7,100.00

HIGH QUALITY OF HOMEMADE GOODS

Some Reasons Why People Are Turning Their Attention to Local Products.

MANUFACTURERS CAREFUL.

They Are Anxious to Deserve the Support of the Community in Which They Are Established.

Two hundred years ago the sentiment in favor of home manufactures for home consumption was so strong in New Amsterdam that the town became a great place to turn out goods, and when its name was changed to New York the foundation had been laid for a center to a great nation.

A hundred and thirty years ago the ladies of the Revolution were celebrating the spirit of the Boston tea party by wearing home spun woolsens rather than imported silks, and 40 years ago in Utah a man was more in fashion with a home cut suit of calico or flannel than with imported broadcloth.

It is now about two years since a revival of home pride in home manufactures began. The doctrine is one of making a community grow and prosper by the idea that the more goods are produced the more money is paid to the people. It makes big home pay rolls, many cottages, and turns money to the local market. It makes a general awakening through the money order department of the post office to be heard of no more.

Since the propaganda began to gain headway in the newer Utah it has caused a general awakening of local people to the necessity to increase the qualities of their products, and to keep them high so that they may merit the increased support they are beginning to receive.

Utah manufacturers are branching out, and in many factories are encouraged new machinery, new names on the pay roll, and new additions to increase the output.

AN EASTERN TRIBUTE.

The canning companies, for instance, are selling products that are as good as Utah gardens can produce, and the Utah product is sold in all the surrounding states, and even makes its way to the far east, where it finds a growing market.

In looking over the situation here some time ago, an educator from the east remarked that he wondered how long it would take the people of Utah to arouse themselves to their brilliant opportunities. Why, said he, your climate, your resources, your location, and everything here point out a wonderful future for your state, but you have got to awaken to the resources surrounding you, and make the most of them. Of course, I am an easterner and am glad to see you build up by buying our products, but if I were a Utahian, I would build up my state by helping to develop her resources and by sustaining her industries.

Why some people still cling to the notion that a tomato grown and canned in Nebraska is better than a tomato grown and canned in Utah. Why a cucumber or an onion grown and pickled in Illinois is better than one grown and pickled in Salt Lake. One of these mysteries lies that even wise men can't solve.

CHEAPER AT HOME.

A man recently planned to send \$47.50 down to Chicago for groceries to save money. A friend took occasion to look over the list before the money order was bought, and by questioning developed the fact that the man who was sending to Chicago for groceries didn't know the price of a single article on his list except sugar, and when the other of Columbia Electrics. Judging by the interest in these well known machines, it will not be long before another consignment will have to be ordered.

The most glowing reports continue to be received from the agricultural districts and branch establishments of the Consolidated Wagon & Machine company. It is looking and farmers are in excellent temper in consequence. The Consolidated Wagon & Machine Co., both in Salt Lake and at all its agencies, is stocked with everything in the agricultural implement line in readiness for a season's trade that will break all records.

Doctors Mayo and Wherry wish to announce the removal of their offices from the Deseret News building to suite 123-4-5 Mercantile Annex, over Walker's Dry Goods Store.

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ad the canvas-covered wagons going toward the north into other states or toward the south into Mexico, without wondering why they were going? How many ever asked the young men and young women in those wagons why they were leaving the state? Those who have will know that they will generally say that they have got to get out where they can make a living. They cannot find employment in Utah, and so they are going to try the hard life of the pioneer in the wilds of some other state, or in some neighboring country.

WHO CAN SOLVE PROBLEM?

The physical conditions which prevail forbid the problem from being solved by the agriculturalist; the fact that the mineral wealth of the state must sooner or later be exhausted will not permit the miner to solve it permanently. The manufacturer alone can solve that problem. He is the man who can always take of the raw materials and products of the state and convert them into the things people need. The manufacturing industries may ever increase. There is no end to the possibilities of them employment. As the population grows, they will grow. As generation after generation arises, they will receive new impulses. The more they grow, the more they will mean a happy and contented people. It will mean the developing of the talents of the young men and women. It will mean a community where people have good homes, excellent schools, fine churches. It will mean a community of industrious men and women as busy as bees.

PAY ROLLS THE THING.

The manufacturer sends his agents into the surrounding states, and supplies their people with goods which he produces and in return brings back part of their wealth and lay it at his feet. This wealth is distributed through large, steady pay rolls, and through the men who supply the raw materials. These people in turn pay it to the grocer, the clothier, the professional man, and so on, and it goes the rounds and benefits the whole community.

PLEAS TO THE WOMEN.

The business men at the head of the present systematic campaign are appealing to the people to be loyal to homesteaded goods. They are asking the women to especially do this, for women are the ones who really do a big share of the buying and must finally determine this matter, to insist on the use of goods produced in Utah, and the way that the women are taking hold of the proposition, and the loyalty they are showing, is a good omen for the future grand success of the movement.

BOARD LISTENS TO PROTESTS.

Smelter and Hospital Claim They Are Unjustly Assessed.

The county board of equalization yesterday afternoon heard the protest of the representatives of the United States Smelting, Refining & Mining company against the assessment of the net profits of the company at \$500,000. It was claimed that the company has no net profits in this county at all as their smelting business here is run at a loss for the reason that it is used for securing iron and steel purposes in their other smelters and not for the value in the ores handled. They claim that it is cheaper to secure iron in this manner than in any other way, and the matter was taken under advisement by the board and the county attorney will be asked to look into the question.

Representatives of the Holy Cross hospital were also present at the meeting and protested against an assessment upon its property. They contended that the other hospitals of the city have been exempted from taxation and hence they should not be compelled to pay taxes. The supreme court in a case against the Holy Cross hospital held that the hospital was an organization but that according to its articles of incorporation is organized for pecuniary profit. Such being the case it is under the law, being exempt from taxation. The board, however, referred the matter to the county attorney for investigation.

The last meeting of the board of equalization will be held on Monday at which time it will decide the various questions of exemption raised by the banks of the city, the hospital and the smelter.

"GET ACQUAINTED WEEK."

M. & M. Association Will Bring State People In.

Excursions from all Utah points to Salt Lake, July 8 to 12, have been arranged for by the M. & M. association. That organization has joined hands with the real estate association to bring visitors here at the time mentioned, and the event will be known as "Get Acquainted Week." Special rates were obtained from the railroads, selling dates to be from July 8 to 12. For returning to Salt Lake on the 12th. The program for each day, as arranged so far, is as follows:

Monday, July 8.—Reception of visitors at Utah Chamber of Commerce.

Tuesday, July 9.—Meeting of visitors and business men of Salt Lake at the Utah Chamber of Commerce; 1 p. m., conducting of visitors to the various factories and places of business within the city; 8 p. m., reception of visitors at Utah Chamber of Commerce.

Wednesday, July 10.—Meeting of visitors at the chamber of commerce; 1 p. m., inspection of factories and places of business; 8 p. m., reception at Utah Chamber of Commerce.

Thursday, July 11.—"Real Estate Day" at Salt Lake. The entire day will be spent at that resort.

Friday, July 12.—Business meeting at Utah Chamber of Commerce; 1 p. m., inspection of factories and places of business; 8 p. m., reception at Utah Chamber of Commerce.

SUIT ON INDEMNITY BOND.

Utah Savings & Trust Co. Seeks to Recover \$2,605.40 on a Judgment.

The Utah Savings & Trust company has filed suit in the district court against Adeline Stout and M. H. Walker to recover the sum of \$2,605.40 on an indemnity bond furnished by defendants to the bank to protect it from loss by insuring the title to lot 6, block 33, plat A, Salt Lake City survey. The property was sold by defendants to Adeline Stout for \$10,000, and he in turn entered into a contract of sale with M. B. Lichtenstein to sell the property to the latter at a good profit. Mr. Lichtenstein paid \$2,500 down on the purchase price, but refused to take the property on account of the title being clouded by a suit pending in the district court against Mrs. Stout. He demanded the return of his money, but Lichtenstein refused to comply with the demand. Suit was then filed by Lichtenstein and he recovered judgment against the defendants for the amount of his money, but they refused to do so, hence this suit was filed.

GLENWOOD PARK OGDEN

Sunday June 23rd.

Genuine Cakes Walk. Fifty people. Dancing, Singing, Musical. \$200.00 in Prizes. Excursion via Oregon Short Line. Round trip \$1.00. Any train of the 23rd. Special returning, leaves Ogden 10:45 p. m.

Sunday is "Rose Day" at Lagoon.

FER-DON COMES TO SALT LAKE.

Proved a Sensation in Other Cities.

S ECCENTRIC MILLIONAIRE AND GIVES FREELY TO CHARITY.

Was Subject of Much Newspaper Notoriety—Big Dailies Say He Made Deaf—Hear Again in Three Minutes.

Salt Lake, Utah, June 22.

Fer-Don, the man who has created a sensation throughout the East and South, and who is rapidly acquiring a national reputation, will arrive soon in our city. Fer-Don is president of the Fer-Don Medical Co. of Chicago, Boston and Los Angeles, Cal., and has made a fortune within the past few years estimated at several millions by the sale of his preparations, which are claimed to be very unusual, and which are said to accomplish remarkable results. Fer-Don spends his time traveling from city to city introducing these remedies, and in this manner he has acquired the fortune he now possesses. Fer-Don is said to be a very remarkable character, and a man with eccentric ideas. One of his beliefs is that a certain part of his income should be devoted to charitable work, and he is said to give thousands of dollars to the poor in each city that he visits. His charitable work is original, as he is continually devising new methods of making money give the most pleasure and relief possible. The most remarkable feature of Fer-Don's work is what is known as his three-minute removal of deafness. In cities visited by him within the past year, he has appeared nightly before large audiences and offered to make any one hear within less than three minutes, if they come upon the stage. Reports from Pittsburgh, Boston, Schenectady, N. Y., Houston, Chicago and many other cities, seem to indicate that Fer-Don actually did as he claimed. Each night he is said to have removed before thousands of people cases of deafness in about three minutes' time with one of his preparations. The accounts of his work appearing in all of the leading papers of the east and south, and people have flocked to him from all parts of the country. The sale of his preparations is said to reach enormous proportions within a week after his arrival in a city. Whether he will be as successful in Salt Lake as elsewhere remains to be seen. Fer-Don's medical experts expect to open up offices here in the city somewhere, but as yet have not fully decided as to where.

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GO TO THE HERMITAGE

In Ogden Canyon Sunday, June 23rd. Excursion via O. S. L. Round trip to Ogden \$1.00. Any morning train.

SHOES for Deformed FEET a SPECIALTY.

JOHN CAMENCIN, Artistic Shoemaker

162 W. Second South, Salt Lake City.

Just Pure, First Crop Tea, Nothing More

Hewlett's Three Crown Teas

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Glenwood Park Ogden

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If You Use Lumber