

Christmas Present Habit Results In Big Business Along Several Lines.

REAL ESTATE MARKET STRONG

Big Demand for Apartment Houses Which Fill Quickly After They Are in Readiness,

The local business has been strong mrough the week in those lines affected by the holiday season. In banking, however, it has been rather quiet, with the local demand for money improved, owing to heavy payments by corporations to help, and rates have had a tendency to stiffen. The usual confidential Wall street letter received here weekly says: "Among the many important developments, the investigation of the government into the Harriman reads, the advance of call money rates, and the announcement by the secretary and the announcement by the secretary of the treasury that the coupons matur-ing in January and May on all gov-ernment bonds would be anticipated, this relief amounting to nearly \$12,000,-000. It was regretted that the president did not take a more decided stand as to currency reform, and that he did not mention with a single word, the plan recommended by the commission of bankers in Washington. A sensation was caused by the failure of the Gug-coupon interests to exercise their opgenheim interests to exercise their op-tion to purchase a large interest in the tion to purchase a large interest in the Nipissing Mines Co. stock, an action not quite explained as yet, but it will undoubtedly have a salutary effect, which was needed to put a damper on the craze for speculation in mining stocks, which was assuming undesira-ble proportions. In spite of the expec-tation that high money will rule throughout this month and the begin-ning of next month, leading financial interests are not bearish on the mar-ket. The latest federal tax on corpora-tions has hurt sentiment, particularly the proposed investigation of the Har-riman roads." The local bank clearings continue to soar away ahead of the figcontinue to soar away ahead of the fig-tres for the same period in the previous year, and the volume of local business is steadily increasing.

REAL ESTATE MARKET.

The real estate market has resumed The real estate market has resumed its normal condition, and there is a steady increase of inquiry and some important purchases have been made. But a number of realty dealers say the tendency of the morning press has been to publish what are only option deals and some of which may fall through, as bona fide transfers, the values of the properties being given as prices actually paid. A glance of the prices actually paid. A glance of the ransfer records tends to corroborate The strong move toward the south this. The strong move toward the south part of the city, was in a measure coun-teracted this week by purchases just completed north of McCornick's bank, and there is no evidence to show that Main street north of Second South street is any real sufferer by the heavy investments to the south.

APARTMENT HOUSE TALK.

The air is full of apartment house talk and propositions, some of which are stable and some are not. But it is evi-dent that when spring opens such a number of this class o festablishment will be started as to entirely relieve the pressure on tenanted houses, and effectually shut off all attempts to raise rents. These apartment houses accommodate large numbers of families, and are found such a convenience that not a few families owning their residences, but troubled with the "servant girl sys-tem," have moved into them-and more propose doing so when the opportunity offered. What effect this will have building residence properties for sale and to rent will be watched with inter-



the teeth will stand by you.

fornia After Successful Conference ning to be marked down, and after the holidays, dealers will be anxious to clear the decks for new stocks. GENTS' CLOTHING. Special Correspondence.

The clothing trade continues good in

all of its lines, especially in children's clothing, with a trade mostly in cash, The shoe trade reports business 40 and 50 per cent better than last year at this time. People seem to have plenty of money to spend in shoes and they do not hesitate to do so. Many purchases are being made of slippers which ap-pear to be a favorite this year. have been very lax in many directions in securing their share of the already extensive and rapidly increasing business, manufacturing and mercantile, which the development of the HARDWARE TRADE. seemingly endless mineral resources of

The hardware trade reports the week quiet in lines that have heretofore been Nevada is creating. No one appreciparticularly active, while there is a great purchasing of roller skates, fishates conditions as they actually exist in this city, perhaps, from a business ing tackle, guns of all kinds, calesthen-ic appliances, punch bags, boxing gloves, chafing dishes, etc. So that standpoint, more than Secretary Frank While it is true that our business men have not been entirely asleep, nevertheless, we are not getting our legitimate share of the large business from Nevada. Sait Lake City has been capturing a large percentage of the while the lines of sales have material-ly changed for the time, the aggregate amount of business remains unchanged.

Cosmetics will ruin the complexion. There's no beauty practice equal to the effects of Hollister's Rocky Mountain Tea. It keeps the entire body in per-fect health. Tea or Tablets, 35 cents. Z. C. M. Drug Dept. 112-114 South Main Street. It occurs to me that probably our business men have all been very busy; most of them have all the trade they can possibly care for at the present

F-U-R-S Spells Mehesy the Furrier, Knutsford,

ASSOCIATION OF LIFE

INSURANCE PRESIDENTS. New Yor, Dec. 21 .- The first steps

were taken today toward the formation of an association of life insurance presidents. Broadly stated, the purpose of the organization will be to further the interests of policy-holders and to bring about more uniform methods in the management of life insurance busi-

Today's meeting was held at the sug-gestion of President Paul Morton, of the Equitable Life Assurance society, and brought together representatives of 24 companies, while three other compan-ies, including the Pacific Mutual Life of San Francisco seut communications there is no doubt but from this city, and there is no doubt but from this time on Los Angeles will be a strong compet-itor for Nevada business with Salt Lake City. Back of the present situ-ation however, there is a reason for laxity on the part of local business interests with regard to Nevada trade. of San Francisco, sent communications approving of the proposed association. Mr. Morton presided and Thomas A. With the completion of the San Pedro, Los Angeles & Salt Lake rairoad, when portions of the Sagebrush state were opened up to transcontinental trade. Buckner, second vice-president of the New York Life Insurance company, acted as temporary secretary. A committee appointed to draft a constitution and by-laws subsequently reported ${\bf a}$

were opened up to transcontinental trade, local merchants, jobbers and manufacturers extended liberal credit. By the time the state recovered from and by-laws subsequently reported a tentative plan of organization. The plan met with general approval, but final action was deferred until De-cember 28, when it is proposed to effect a permanent organization. Presidents and vice presidents representing their companies will be eligible to memberboom conditions and before its won-derful mineral resources were known as they now are failures cost Los Angeles business interests from \$100,000 to \$200,000.

ship. Mr. Morton of the committee on organization said tonight:

business men of Los Angeles will once more solicit business and extend lib-eral credit in the Sagebrush state. "The plan is only tentative, but un-der it the welfore of the policyholders will be the first considered and next will LOS ANGELES HOLIDAY TRADE. will be the first considered and next will come a better and more uniform prac-tise generally in life insurance. Ex-penses are to be reduced where possi-ble and waste eliminated. The associa-tion will publicly present its views to law-making bodies and all others wish-ing light and information on life insur-ance matters." ance matters."



DESERET EVENING NEWS SATURDAY DECEMBER 22

Henry E. Huntington, who is the president of the exposition company, will return to Los Angeles about Jan. 1, and the definite plans may be held in abeyance until he returns.

President Joseph E. Robinson re-turned this week from Arizona, where he held a number of highly successful conferences. Upon his return President Robinson reported that all missionaries in the Arizona field were do-ing excellent work. President Robinson was absent from Los Angeles on con-ference work and private business

about two weeks. Two Christmas eve celebrations are being arranged for, one in this city and the other at San Bernardino. At the local chapel in West Tenth street, Presiding Elder William Thompson an-nounces a Christmas tree gathering for the little folks and a social for the older people. A huge Christmas tree will be loaded down with favors for the children and the grown people will be entertained with vocal and instrumen-

selections and recitations.

A large attendance is certain as the chapel has a membership of 300. It is expected that at least 75 or 80 chil-dren will receive presents. The celebra-tion will continue from 7:30 until 10:30 p. m.

p. m. At San Bernwrdino chapel, Elder James Peacock announces music and recitations for the entertainment of young and old.

Very successful outdoor meddings have been held in this city by the elders. With six elders attending the meetings, three each week have been held, the evenings selected being Mondays, Wednesdays and Saturdays. ELDERS IN LOS ANGELES FIELD.

Los Angeles conference is made up of the following Elders: Presiding el-der, William Thempson; James E. El son, secretary of mission; M. J. Green-wood, J. Russell Shepard, Matthew E. Holt, William C. Esplin, Los Angeles; James Peacock, John Hoiman, Lorenzo Smith, S. L. Wright, San Bernardino; Leonard G. Parkinsen, Richard W.

Leonard G. Parkinsen, Richard W. Swallow, San Diego. The Young Folks' Mutual Improve-ment association held an important meeting last Tuesday evening in the Tenth street chapel. The association has a membership of 35. Edward Pike is first counselor. His many friends in Salt Lake City will be pleased to know this, as Mr. Pike has only been a resident of this city for two months. He occupies the import-ant position here of manager of the local branch of the McDonald Candy company, of Salt Lake City. The president of the association is Harry Thomas, and William Keaton is second counselor. The association is following the senior manual for course of study. of study

SALT LAKERS ARRIVING.

Among Salt Lakers lately arriving in Los Angeles to spend the winter months are Mrs. William Burbridge and daughter. Mrs. Burbridge is the wife of Mr. William Burbridge of the Z. C. M. I. in Salt Lake.

Mrs. Henry L. Irwin, sister of Mr. Samuel Newhouse, the Salt Lake min-ing magnate, who was a guest here for several days, left last Monday for home, where she will spend the Christ-mas holidays. While in Los Angeles Mrs. Irwin had apartments at the Angelus. Angelus.

Judge L. W. Shurtliff of Ogden is dividing his time between J & Angeles and Catalina island. At the latter place fishing is the attraction. When in Los Angeles, Mr. Shurtliff is a guest at the Angelus.

Mr. Sam S. Porter, of the Kenyon hotel, Salt Lake City, visited relatives here this week. Incidentally Mr. Por-ter attended to some business interests here and "boosted" hard for Salt Lake

is to right the cause. Tonics, brain foods, bitters, etc., are mere tempo-rary stimulants. Your stomach and Salt Lake and Utah residents registered at Los Angeles hotels this week small intestines have become deranged



FREIGHT BLOCKADES ARE BAD They and Car Shortage Retard Business and Threaten Serious

Results.

New York, Dec. 21.-R. G. Dunn & company's weekly review of trade to

morrow will say: Weather conditions accelerated dis-tribution of seasonable merchandise at retail, but increased traffic difficulties, freight blockades and shortage of mo-tive power not only retard business, but threaten serious results at some western points. Holiday trade has equalled the most sanguine expecta-tions, yet this large volume has not interfered with the brisk demand for staple articles, which depleted stocks to such an extent that wholesale trade experiences unusual activity for the norrow will say: experiences unusual activity for the season. The only noteworthy decrease in comparison with activities a year ago

appears in building permits. Staple farm products have fluctuated within narrow limits, no developments of importants being reported. Wheat had the support of unfavorable crop news from Russia, but light grinding by demartic mills encounted any material lomestic mills prevented any material mprovements and there was no specu ative activity.

Liabilities of commercial failures thus far reported for December amounted to \$5,703,827, of which \$3,434,830 were in manufacturing, \$2,118,244 in trading and \$150,753 in other commercial lines.

BANK STATEMENT.

New York, Dec. 21.—The following table, compiled by Bradstreet, shows the bank clearings at the principal cities for the week ended Dec. 20, with the per-centages of increase and decrease as com-pared with the corresponding week of last year: week of Inc. Dec. ast year: New York Chicago 239, 385, 721 179, 485, 462 158, 052, 8572.6 11.2 Philadelphia 64,215,229



HOLIDAY TRADE UP A man who doesn't know Mc-TO EXPECTATIONS Donald and is not interested in him, walked into a store a day

or two ago.

"I don't know what to get her," and then directly he said, "How much is a 5-pound box of chocolates-1 want the best."

"Yes that's what I want-Mc-Donald's," he answered.

They all want 'em. Must be that there's an epidemic of fastidi-

tastes--must ous breathe it in the air ---- cause they all want---McDONALD'S



which is everywhere recog-

nized as the best that money

Give her a Singer

It lasts a lifetime.

can buy.

Present

ofa

Sagebrush State.

President Robinson Returns to Cali-

Work in Arizona.

OS ANGELES, Dec. 20 .- Business

men here and generally through-

out southern California are

awakening to the fact that they

Wiggins of the chamber of commerce.

capturing a large percentage of the business from Nevada, I will admit,

but it does not get all of the business.

"However, Los Angeles must build for the future, and if we fail at this time, the greater Los Angeles will suf-

fer in the not distant future to come The ground floor and the inside are the only places good enough for "the city of the Angels," and if there is any subcellar we want to be in it.

"The existing conditions should be looked after at once. I sincerely hope our manufacturers, jobbers and merchants will get decidedly busy."

VIEW SHARED BY OTHERS.

The opinion expressed by Mr. Wiggins

ems to be shared by many of the ading business men of this city, and

tim

The Real Estate association, at its last meeting, was asked to endorse the action of the M. & M. association in moving for the appointment of a state railroad commission; but declined to do so, and will likely define its position in this matter later. The general out-look is one of encouragement for the

WITH THE BRICK MEN.

The brick men are feeling easier, as the time of year has greatly reduced the number of orders, thus giving them opportunity to fill all back orders and make the beginning of storage for stock. A prominent brick man states the Kaysville yards will be turning out 120,000 brick daily in the spring, the Hatch yards at Woods Cross 120,-600; the Improved Brick company, 175,-600, and the Salt Lake Brick company, 175,-, and the Salt Lake Brick company ,000; making a neat output of 640,-600 brick a day. There ought to be boo brick famine next year, no matter what the smelters may do. Very little is doing in house construction, except-ing in the way of cellar excavation and setting of cellar walls.

WHOLESALE GROCERS.

The wholesale grocers have found themselves greatly hampered by the railway freight congestion; but fortunately this has been so cleared up that most of the delayed goods have been received and are being distributed among the jobbers and retailers. The fobbers report the canning factories rather up against it for boxes, so that some canners have contented themselves with shipping their goods in light crating which will do for comparatively short distances. One local factory discovered recently that a car load of box lumber it had been trying to trace all over the west, was at Den-ver consigned to the wrong party. But there are indications that the box lumber famine will shortly come to an end. The retail grocery trade is doing a land office business, and em-ployers and employees are working hard and long. They are having a stren-uous time of it.

IN DRY GOODS LINE.

The wholesale dry goods trade is ensaged in getting out samples for its traveling men, and is doing little else except attending to re-orders along general spring lines. Jobbers are won-dering how consumers are going to take old of the new price levels, and pay 11/2 cents for what they have been payhig 10 cents; and 15 cents for what was formerly charged 12½ cents. This is instanced in Hope Bleach and Fruit of the Loom cottons, respectively. East-ern mills are reported as little affected by the discussion of the second the fluctuations in cotton, as they all oversold far into next year, and are not worrying over prices. The tey trade seems to be a part of the dry goods trade now, and jobbers report an immense business this fall and winter, the heavlest, in fact, the trade ever

experienced. "The retail trade is "rushed to death." with people crowding in from all di-rections, and spending money without stint. Dealers say trade is 25 per cent better this Christmas season than last better this Christimas season than last year, and people are buying in so many directions and in such prodigality that it is difficult to distinguish as to ar-ticles for which there is any special demand, beyond stating that any ar-ticles likely to make a good Christmas present are being rapidly picked up. There is compleint from dealers of a scarcity of the finer grade of gauntlet gloves. There are plenty of sheepskin, but not of the other kind, and the dear ladies will have nothing but the very best. Winter goods are begin-

She worried and she fretted, And grew as homely as could be, But now she is a famous beauty, Which came by taking Rocky Mount-ain Téa. Z. C. M. Drug Dept, 112-114 South Main Street.

ROBBED BANK WITH STEN-OGRAPHER-SIGNED NOTES.

Chicago, Dec. 21.—An iniquiry held in the United States court today into the affairs of the Lincoln Bank of Morton Park, which failed this week, disclosed the fact that \$30,000 of the funds of the bank had been used by W. J. Atkinson, the bank's proprietor, on notes signed by a stenographer. The attorney for the receiver stated that it appeared that half the assets of the bank had been turned over to Mr. Armstrong and he desired to learn some-thing of his identify. Atkinson was asked: "Who is this Arm-strong?" "A stenographer." replied Atkinson. "Where is Armstrong?" "In Pittsburg," Atkinson hesitated; then sudd "Armstrong is not a man, but a woman."

woman." outher explained that the woman had signed the notes, the money for which was obtained by himself. Atkin-son declared that some of the signatures taken to be "Armstrong" were in reality "Addickson," a girl formerly employed be blue

The proceedings disclosed the fact that the books of the bank had not been kept since Nov. 25. In response to a suggestion that Atkin-son's bond be reduced, Judge Landis re-

plied: "It appears from this man's own state-ments that there thould be about \$20,000 in the bank, and there is mothing. I feel that a man who would use other people's money might be inclined to leave town. I will allow a deputy to go with Atkin-son until some further arrangement is made."

nile court.

NO SILVER BOUGHT.

Washington, Dec. 21.-The treasury de-partment today declined to purchase any silver at the quoted price of 70,065 cents per fine ounce. Two thousand ounces were offered at that figure.

HEARST VS. M'CLELLAN.

Former Files Petition Asking Leave

To Bring Quo Warranto Proceedings.

<text><text><text><text><text><text>

If I were Santa Claus I would know exactly what to give every boy and girl. I would give then Hollister's Rocky Mountain Tea. It's the greatest medi-cine in the world: a never-ceasing wonder. 35 cents. Z. C. M. I Drug Dept. 112-114 South Main Street.

Found

The most appropriate Xmas present at Mehesy's, Knutsford,

Large amounts or money are being drawn out of the banks, daily, by the army of Christmas shoppers. The money is not lost to the banks, how-ever, as it is brought back in larger sums by the merchants the same day, or the following day. Retail merchants all assert that this week has been a record breaker for volume of business.

Now that Nevada is on a solid base

Large amounts of money are being

FOOD PRICE ADVANCE.

An announcement of an advance of 30 cents a ton on practically all food supplies, and 20 cents a ton on build-ing materials, between this city and San Francisco, is the Christmas package handed the public by the Pacific Coast Steamship company.

The order became effective on Thurs-day of this week. No reason for such advances are given by the company's local officials.

INCREASE OF CRIME. Chief of Police Kern says crime in Los Angeles is on the increase; that his present force is insufficient prop-erly to patrol the city, and that the crocks threaten to give the citizens a bad winter of it unless the department

s allowed to "get a grown on" pretty quick.

The city conucil has agreed to pay the salaries of 159 new patrolmen; but up to the present time the civil service commission has found only 23 aspirants that could pass the examination. As a consequence, 127 jobs on the police

force are going begging. Anton Besold, alleged wife-murderer, has been deserted by his principal legal adviser, Atty. F. H. Thompson, on the eve of trial.

Mr. Thompson has withdrawn from the case, he says, out of deference to the wishes of his wife, who objected to his defending a man accused of wife murder,

Confession of participation in a series of hold-ups has been made to the detention home efficials by William Pro-chaska, 14 years old. The lad was sen-tenced to Whittier until he reaches his majority by Judge Wilbur of the juve-Prochaska implicates Walter Morris,

14 years old, who was released last week on probation, as his companion in the highway robberies.

FUEL FAMINE IS ON. The southern California coal market is practically bare, and the fuel fam-ine is growing worse. Where coal was formerly \$11 a ton, dealers now charge \$12 a ton for it. Coal is selling from 75 cents to 95 cents a sack. Wood has

also been advanced. The former price was \$11 a cord, while now it is selling for \$14. Wood by the sack sells any-where between 35 cents and 50 cents. OIL MAGNATES MEET. More than a dozen Standard Oil offi-cials of southern California and other parts of the country were in confer-ence here this week, and plans for a

more aggressive campaign in the oil more aggressive campaign in the oil trade were putlined. H. T. Harper, local manager of the Standard Oil company, and his assist-ant, were in the meeting. Among the conferees were K. B. Kingsbury, New York, and E. H. Merrill, San Francis-co. Nevada and Arizona agents were also here.

aiso here.

Independents are making inroads on the Standard Oli company in the Cali-fornia field, and Mr. Rockefeller's orforma heid, and Mr. Rocketeller's or-ganization is said to look with jealous eye on the advance of the opposition. The price of oil is now so high that it is expected the Standard will ex-pend several hundred thousand dollars developing new territory.

WORLD'S FAIR FOR 1915.

Those who are promoting the world's fair for Los Angeles in 1915 to cele-brate the completion and opening of the Panama canal, and who plane to the Panama canal, and who plane to signalize it by holding a world's peace conference at the same time, are not daunted because 14 of the 25 members of the special commission selected to pass on the feasibility of the exposition decided in the negative. On the con-trary the promoters have been fired to

Everybody can enjoy good pies on Christmas if the supply of MOUNT'S Mincement holds out, vigor, and knowing that almost

follow: The Angelus-W. S. Hedges and wife: Miss Lyde Wells, Salt Lake City. Hollenbeck-A. H. Warren, Salt Lake City; C. Schunfelberger, Salt Lake

Rosslyn-Mrs. Hugh Joy; Miss Val-lye Nelson, Salt Lake City, Lankershim-C. F. Warren, Salt

Lake City. Nadeau-M. E. Knowles, Ogden.

There is an absence of Salt Lakers and Utah people in general here just now, owing to the near approach of the Christmas holidays. HENRY K. SILVERSMITH.

GRAND JURY PROBING INTO N. Y. LIFE INS. CO. AFFAIRS.

A. I. LIFE INS. CO. ATTAINS.
New York, Dec. 21.—The grand jury today continued its inquiry into the affirs of the New York Life Insurance company, and during two prolonged sessions examined the following witnesses: of the New York Life: Woodbury C. Lambers of the finance dependence of the finance department dependence of the New York Security and Trust company, and J. Carroll Root, sec. The Perkins, it is said, was questioned which the so-called "Prusian bond sond and industrials to the New York Security and Trust company and Trust company and prust company. The source of the so-called "Prusian bond work Life made an irregular transfer of the so-called "Prusian bond work Life made an irregular transfer of the so-called "Prusian bond work Life made an irregular transfer of the ranual report to the state insurance department. That are understood to be pushing the insurance inquiry with the expectation of isposing of it during the present grand provided to the present grand provided to the present grand provided to be pushing the insurance inquiry with the spectation of the present grand provided to the present grand provided to the present grand provided to be pushing the insurance inquiry with the special grand provided to the present grand provided to the pushing the present grand provided to the present grand provided to the present grand provided to the pushing the present grand provided to the pushing the present grand provided to the provided to the provided to the present grand provided to the pushing the present grand

INDIAN COAL LANDS.

Gov. Johnston Recommends Sale of Them at Earliest Possible Date.

Ardmore, I. T., Dec. 22 .- Gov. Johnand the state of the choctaw legislature, which is in special session to wind up tribal affairs, recommended the sale of the Choctaw-Chickasaw coal lands at the earliest possible time, pre ferably to the new state of Oklahoma at a price agreed upon by the govern-ment and the Choclaw-Chickasaw Indians. He objected to the sale of the surface land for agricultural purposes

asaws.

the Ticket Agent.

Are most correct at all seasons. Silk, opera, derbles and soft hats in all di-

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Our Stock Always Complete.

Dunlap Hats

be sent you immediately upon receipt of name and address. F. A. Stuart Co., 73 Stuart Bldg., Marshall, Mich. for the furtherance of which McAles-ter and other towns of the coal belt have a lobby in Washington. Gov. Johnston's objection to this plan When is that it would jeopardize the sale of the mines. He commended the abol-ishment of the Chicasaw national schools, that the restrictions upon the surplus lands of adult Indians be re-Afflicted moved and that appropriation be made for sending a delegate to Washingtton

Get the benefit of to safeguard the interests of the Chickrecent discoveries HALF RATES FOR CHRISTMAS HOLIDAYS in medicine. # # #

Ghe Best Salt Lake Route all points in Utah, Nevada. Tickets sold Dec. 24, 25, 31 Jan. 1. Limit for return Jan. 7th. Ask

Is none too good.

Dr. Orrin Powell's Nerve Tablets. The very latest treatment for Nervous Debility, Insomnia, Melancholla, Fail-Memory Impaired Energy, ing Physical and Mental Weakness. A postive cure guaranteed by the manufacturers through their agents. who are under instructions to refund Owing to the large force in our manu-facturing department. Mehesy the Furrier, Knutsford. your money if not satisfied with results. Price \$1.00 per box; six boxes for \$5.00. At all drug stores or by mall, securely sealed. Address Doull Bros., Salt Lake City, Utah, sole agents for the United States.





by improper selection of foods, im-perfect mastication and irregularity both as to time and amount of eating.

Christmas