

COLORADO WOULD OUST MAIL ORDER

Businessmen of Pueblo Want to
Know How Utah Handled Problem.

HADDOCK TELLS OF WAR.

In Reply from M. and M. Association
Its Secretary Sheds Light on Cause
And Effect and Remedy.

The "mail order" trouble has apparently come to a point in Colorado where Colorado merchants are preparing to wage a bitter war upon it. In a letter received by Fisher Harris, secretary of the Commercial club, and by him referred to Secy. Lou Haddock of the Manufacturers' & Merchants' association, C. W. Crews, a firm member of one of Pueblo's big houses, writes to know what sort of campaign was waged against the eastern houses in Utah. Mr. Haddock has written a long letter in reply in which the history of the fight, from cause to effect, is set out. Mr. Crews' letter is as follows:

Our community is suffering from the aggressive and successful efforts of the big mail order houses. We are seeking means of protection.

Will you kindly inform the writer what your organization or city is doing to protect your merchants from the unfair competition of Sears, Roebuck & Co., and others, and greatly obliged.

C. W. CREWS.
Of the Crews-Beggs D. G. Co.

The reply of Mr. Haddock outlining the cause and effect of the fight and the method by which it was accomplished is as follows:

Replying to your inquiry as to what methods we have found most advantageous in fighting the unfair competition of the big "mail order" houses of the east, will say, we had the same trouble as you are now having apparently, new industries were snuffed out in their infancy, small or merchants were put out of business, some larger interests were retired, and millions of dollars that should have been put in circulation here in our state, were sent east never to return.

The result: After several years spent in individual "licking" over such conditions, the business men of the state decided to handle this matter as they would any other business proposition. Obviously, the matter could not be handled by individuals; a mass meeting of some of the prominent manufacturers and merchants was therefore called, the result being the organization of the Manufacturers' and Merchants' association of Utah. The first work taken up by the association was the inauguration of an active campaign against the "mail order" houses of the east. Letters were written to the various storekeepers throughout the state soliciting their moral and financial support to the movement, which in most cases was readily forthcoming. The newspapers lent their powerful influence to the movement, the clerks of the various stores were labored with to "boost" the local product in preference to the imported article; propaganda outlining the untold injury of the "mail order" system to the state was freely circulated; people throughout the state were educated to the standard of that their interests were mutual, and that if the local business houses and factories were not patronized, there

THE TRUTH ABOUT KIDNEY TROUBLE

(SEDIMENT.)

Sediment that can be seen with the unaided eye is not usually an evidence of a serious stage of kidney disease. Neither is a smoky appearance of the urination. Both of these symptoms are often found in people who are otherwise well, and they commonly disappear with the exciting cause if its discovery will diet, avoid colds and live carefully.

There are times in the lives of nearly all of us in which these symptoms have appeared and disappeared.

If, however, they persist it should be given thoughtful consideration in view of the declarations of medical writers that about the sixth month inflammation of the kidneys becomes chronic and is then incurable. The Text Books having no treatment that will allow inflammation of the kidneys, physicians prescribe a diet, and possibly an eliminant, and if early enough it is quite likely to be effective. But the new discovery, Fulton's Renal Compound, the success of which is due to the fact that it is the first thing that always kidney inflammation, is effective to aid nature to throw off the inflammation in about 87 per cent of the cases in all stages.

As the inflammation more readily yields the first few weeks of the formative period it is good judgment not to delay. If it has been unconsciously developing for some time and is in the chronic stage, there is nothing that will help at all except Fulton's Renal Compound, and even then the recovery will be slow.

Literature mailed free.
JOHN L. FULTON CO.,
Oakland, Cal.

F. J. Hill Drug Co., 80 W. 2nd St., South, are sole agents. Ask for Bi-Monthly Bulletin of late recoveries.

would be no market for their farm and other products, and in brief, the following points in favor of patronizing home institutions in preference to "mail order" houses were placed before them so plainly and persistently that a mighty impulse has been given to the sentiment favoring home institutions, which has resulted in stimulating every branch of business, not in the state alone, but throughout the adjacent states, and the effort has paid the members of the association over and over again for the investment.

As in all other movements of a public character, the bulk of the work has devolved upon a few, there are also a great many who are willing to lay back and reap the benefits that come to them as business men through the labors of the members of the association, without contributing in any way to its maintenance, but the work has not flagged, it can never die, for it has been an educational work that can never be forgotten, and its effects will be manifest when the original promoters of the proposition have long passed to the great beyond.

The arguments referred to follow:

"Mail order" houses contribute not one cent to the support of the state in the way of taxes or otherwise.

The "mail order" house demands payment in advance before the goods are sent, the local merchant is often times forced to extend credit, he too, can give them the benefit of reduced prices for cash.

The local merchant furnishes a market for the local products. Who donates toward the building of churches and other good works? The "mail order" house, or the local merchant?

How many homes does the "mail order" house create within the state, by furnishing employment to its citizens?

How many dollars does the "mail order" house put into circulation within the state, in exchange for the money sent out of it to them?

Who contributes to the maintenance of good roads over which the traffic of the state may be conducted, the "mail order" house, or the local business man?

Is it better or more business-like to buy goods from a catalogue, sending the money a long time in advance, to a firm of strangers, than to make se-

lections from the stock of a well known house?

How much credit will the "mail order" institution extend in time of need?

These are but a few of the many arguments in favor of "keeping the money at home" which the association has advanced. In addition to this I may add that the people of Utah have ever manifested a spirit of loyalty to their home enterprises, which has required but a gentle reminder, administered occasionally, to fan it into activity.

Frequent "get acquainted" excursions to other cities of the state, at which time brief, pointed addresses have been given along the line of home patronage, have been a potent feature of the work, and have advertised our purposes more widely perhaps, than any other method could have done. I trust the enclosed information will be of service to you as Utah is as much interested in the welfare of her sister states as our mutual interests require and you will note on the enclosed pamphlet our slogan is not for Utah alone, but: "Western goods, for Western people," meaning also Western business houses for western patronage.

SOCIAL AND PERSONAL.

Mr. and Mrs. C. W. Penrose announce the engagement of their daughter, Lulu, to Walter A. Wallace, the wedding to take place early in June.

Mr. and Mrs. George R. Emery announce the engagement of their daughter Florence to Mr. George F. Webb. The marriage will take place in the Salt Lake temple the latter part of this month.

The most notable affair in social circles yesterday was the evening party given by Mr. and Mrs. W. P. Kiser in honor of Miss Stingley, Miss Sadler and Miss Van Cott. The rooms were beautifully decorated in pink and white, carnations, snowballs, bridal wreath and lilacs being used with candelabra in the two colors. Assisting were Mr. and Mrs. Leslie Savage, Mr. and Mrs. Percy Molson, Mr. and Mrs. Russell Schuler and Mr. and Mrs. Louis Cates. The program was dancing, dancing, dancing, and the amusements of the evening and about 50 guests were present.

At the Ladies' Literary club yesterday the session was devoted to election officers, with the following results: President, Mrs. A. T. Sanford, first vice president, Mrs. D. Miller, second vice president, Mrs. W. R. Hutchinson; recording secretary, Mrs. F. A. Starkweather; corresponding secretary, Mrs. J. T. Treasure; treasurer, Mrs. P. L. Oswald; librarian, Mrs. W. O. Cleland; critic, Mrs. W. H. Blintz; historian, Mrs. Howard Stone; and directors, Mrs. Byron Crook, Mrs. W. W. Watson and Mrs. H. Peabody.

Mrs. Ellsworth Daggett and Mrs. James Hogle leave tomorrow for New York, whence they will sail for a season's stay in Europe.

Mrs. Lafayette Hanchett entertained yesterday for her guests, the Mesdames Plummer, who are here from Bingham and Idaho Falls respectively for a short stay.

Miss Marie Luce will spend the next month in Oakland, Cal.

Mrs. C. O. Whittemore and daughters will be here shortly to visit friends.

Mrs. Thomas Hanchett, accompanied by her niece, Miss Dora Butler, will leave in the near future for a trip to Great Britain, where she will join her husband, who is laboring as a missionary in England. After a sojourn of several months they will return together to their home.

Miss Grace Raleigh entertained the members of the Nineteenth ward Dramatic club after the performance in honor of Mr. Frank Parsons, Thursday night. A delicious supper was served by Misses Reesa and Julia Raleigh. Present were Misses Ida Sconberg, Stella Poulton, Anna Parsons, Alice Webley, Maude Erickson and Messrs. Frank Parsons, David Cum-

FAMOUS EXPERT TELLS

How Fat May Be Removed Rapidly By a Simple Home Remedy Without Causing Wrinkles, Disturbing the Diet or Necessity For Exercise.

"Fat is nothing but unused energy," says a prominent physician, and the man or woman who is burdened with it can easily get rid of it if they wish. All they need is 1/4 ounce of Marmola, 1/4 ounce of Fluid Extract Cascara, 1/4 ounce of Fluid Extract Senna, 1/4 ounce of Fluid Extract Syrup Statice, all of which they can get at any good drug store for a few cents. Then let them take one teaspoonful after meals and at bedtime until they are down to the weight they want to be.

This simple home receipt is far and away better than any or all the patent or secret medicines, for it reduces the fat safely and harmlessly. The ingredients are in fact beneficial to the system, having both tonic and purifying qualities, and so help rather than distress the stomach. The remedy does not cause wrinkles, for it reduces one gradually and naturally, preserving a good outline, and, best of all, needs neither physical exercise to help it do the work, nor does it require any change in diet—one can get results and still take things easy—eating meanwhile just what, when and how he or she pleases. Be sure and get the Marmola in a sealed package, so that you get Marmola and not a substitute.

minings, Richard Collett and Rufus Johnson.

The Daughters of the Mormon Battalion will meet Tuesday, May 12, at 3 p. m., at the home of Mrs. Melissa C. Swan, 210 Canyon road.

Friday afternoon Mrs. W. L. White entertained the "Jolly Twelve" at "500." A very enjoyable time was spent. Mrs. W. C. A. Vissing won the prize.

Mrs. R. H. Officer and three children return today from a three months' sojourn in California.

Wedding cards are out announcing the marriage in this city of Mrs. Maud Carver-Shurtliff and John M. McCamant, both of the city. The ceremony was performed by Rev. G. W. McCree of the Methodist church, who was a Salt Lake visitor last Wednesday. Immediately after the wedding, Mr. and Mrs. McCamant left for San Francisco, and will be returning to the former home of the groom in Texas.

Butchers and Grocers' Grand ball at Saltair next Wed. eve. Train leaves at 8 o'clock.

RISE COSTS HIM \$10.

Cramer Who Presented an Old Transfer Is Fined for Assault.

Sherman Cramer, the man who yesterday afternoon attacked Street Car Conductor Sutton with an umbrella because the latter refused to take an old transfer, was arraigned this morning before Judge Diehl on the charge of battery. He pleaded guilty but by way of extenuation declared that Sutton insulted him and others in the car. Judge Diehl fined Cramer \$10.

GUN MAN ARRAIGNED.

E. S. Rochester, arrested on the charge of assault with a deadly weapon upon W. J. Chambers, was arraigned this morning and took until Monday to plead. He was placed under \$250 bail. It is alleged that Rochester engaged in an altercation with Chambers, drew a revolver, aimed it at Chambers and threatened to shoot.

EXTENUATING CIRCUMSTANCES

James A. Smith, charged with the larceny of some lead from a Third South street building, was found guilty this morning, but was discharged because he had been in jail several days and was intoxicated when he took the lead.

Treatment Absolutely Free Until Cured in All Catarrhal Diseases, including Deafness, Hay Fever, Asthma and Lung Trouble (that are curable) to all who apply in person at Dr. Shores' office THIS WEEK ONLY!

All Fees Suspended

Dr. Shores will give their Professional services free and their treatment free UNTIL CURED, to Prove to the afflicted that there is a PERMANENT CURE for Catarrhal Chronic Diseases.

Many treatments give TEMPORARY RELIEF, but Dr. Shores' NEW Treatment CURES PERMANENTLY, and it is to prove this fact to the afflicted and to overcome skepticism that this Special offer is given. The only expense in and case will be for the cost of the medicines actually used.

MANY WILL BE CURED FOR 50 CENTS.

Under this Special offer many will be cured for 50c and Dr. Shores guarantee that in the most complicated cases of Catarrhal Chronic Diseases the cost will not exceed \$5 FOR ONE WHOLE MONTH. The only restrictions placed on this special offer is that you must apply THIS WEEK. While the cost will be great to our patients, as hundreds will avail themselves of this opportunity to be cured practically free—yet Dr. Shores feel they will be amply repaid by the many permanent cures that will be effected who will spread the good news that THE DR. SHORES TREATMENT ACTUALLY CURES Catarrhal Chronic Diseases Permanently.

First come, first served. This offer holds good ALL THIS WEEK. This is your opportunity. Don't let given. The only expense in any case for any disease.

CURED PEOPLE SPEAK FOR DR. SHORES & SHORES.

Important testimony from the lips of cured people. Read every word. They tell you that the Dr. Shores treatment is the treatment THAT CURES. It cures here—it cures elsewhere—it cures wherever it is used. Los Angeles people praise Salt Lake's popular specialist.



E. D. GARRATT.

Read the testimony of E. D. Garratt, a prominent business man, who lives at 1222 Armo St., Los Angeles, Cal.

"Mr. Garratt says: 'I have been a great sufferer from catarrh and rheumatism. My nose would stop up until I could hardly breathe, and there was a continuous dropping in my throat, with roaring in my ears until I was so dizzy that I could hardly stand on my feet. I also had to hawk and spit to clear my throat, and suffered from a general debility that brought on a severe attack of rheumatism, which almost laid me up at times. I tried many doctors and all sorts of patent medicines, but got no permanent relief until I consulted Dr. Shores & Shores. Their treatment was wonderful, and I am now happy to state that I am entirely cured, not only of my catarrh, but my dizziness and rheumatism is all gone, and I cheerfully recommend Dr. Shores and Shores' treatment.' (Signed.) E. D. GARRATT."



MRS. T. BRYAN.

Mrs. T. Bryan, who lives at 312 E. 11th St., Los Angeles, says: "I have had catarrh for fifteen (15) years. At times I was greatly distressed with my nose stopping up, and I had to hawk and spit and there was a continual dropping into the throat. I had roaring in my ears, and at times I was almost deaf. Seven (7) years ago my stomach became affected, and I was greatly distressed in that way. My food would not digest, and I became a nervous wreck, so much so that I could not sleep at nights. I read Dr. Shores & Shores' advertisements about curing catarrh and chronic ailments, so I concluded to consult them. They seemed to understand my trouble, and I commenced taking their treatment, and now I am happy to state that my catarrh and stomach trouble is cured, my hearing is restored and I sleep as sound as a baby. If any one seeking a cure will write me I will gladly verify this statement and tell them how Dr. Shores & Shores' treatment cures."

MRS. T. BRYAN.

MEN—A Special Department for—MEN

Dr. Shores maintains a special Department exclusively for the treatment and cure of all diseases of Men, no matter how caused. You can consult Dr. Shores about the most delicate or embarrassing trouble, with the assurance that you will be given honest advice and skillful treatment, and everything will be STRICTLY PRIVATE and CONFIDENTIAL. Men who are suffering from Catarrh, Prostate Gland, and all others, who need the counsel and aid of experienced and kindly physicians are cordially invited to consult this department and

be advised FREE OF CHARGE. We cure more men than all the "Fake Medical Institutes" in the city combined.

So sure is the Cure under Dr. Shores' MODERN METHODS in all such diseases that you may arrange to pay the fee for a Cure in small weekly or monthly installments, or you may PAY WHEN CURED. No matter what your trouble is, or who has failed to cure you, consult these Master Specialists, free of charge, and learn how you can yet be cured. CALL OR WRITE.

WE TREAT Gonorrhea, Catarrh, Prostate Gland, Deafness, Asthma, Hay Fever, Lung Trouble, Rheumatism, Epilepsy, Hysteria, and all Chronic, Nervous, Heart, and other Diseases.

One month's treatment now is worth three months in curative effects at any other season of the year. Your opportunity for a quick cure.

HOME CURES BY MAIL. If you live out of town and cannot call, write Dr. Shores & Shores for their new symptom list and get their advice free.

DR. SHORES & SHORES, Houston Block, 249 Main St. Opposite Keith-Orbin's Store. SALT LAKE CITY. Office Hours—Week days, 9 a. m. to 5 p. m. Evenings, 7 to 8 p. m. Sundays and Holidays 10 a. m. to 12 noon.

MERCHANDISE AT A
SAVING -- 20 to 50%

"The Paris."

Sale Commences Monday
MORNING 8:30 SHARP.

A SALE WITHOUT A PARALLEL
IN THE HISTORY OF MERCHANDISING

COMMENCES MONDAY MORNING AT 8:30 SHARP.



THOUSANDS OF DOLLARS WORTH of the Season's Choicest Ready-to-Wear Merchandise that will make a New Record of Values, even for this Store, and we shall be disappointed if they do not give us a New Record in Sales. This sale will stand as one of the greatest achievements of modern merchandising. The markets have been closely watched by our buyers. On several occasions we have taken advantage of rare opportunities, and Monday we are able to offer you Millinery Coats, Suits, Waist-Skirts, Muslin Underwear, Hosiery, Petticoats, Kimonos, Wrappers, at prices that border on the sensational; these goods will be offered at prices that hardly cover the cost of production of the bare material, let alone the making-up. In fact the mightiest, most sensational low price sale of Ready-to-Wear Garments that has ever been announced by this store, made possible only by general trade conditions, and will be an opportunity that you cannot afford to miss, for the prices we quote Monday would be remarkable for an August clearance, and without hesitation we will say that it will be one of the Greatest Sale Events that Salt Lake has ever known.