

The local commercial situation continues generally unchanged over last In banking, the market is reweek. ported by local financiers as absolutely bare of features. The sudden onset of warm weather seems to have put a damper on any ususual activity. However, there is a strong demand for money for investment in buildings. In fact, never in the history of Salt Lake City have there been as many buildings projected or in course of construction. as at present. The most gratifying feature in the local situation is the universal report of good crops. The shipment of gold to Europe, together with the demands of the treasury department preclude any undue accumulation of money in the great centers. So rates may be expected to be no lower, while in the fall they may be higher. A local banker made the following comment today: "The absence of any unusual activity

n the stock market following the nom-nation of Secretary Taft for the pres-idency indicates that event was expected, so the ordinary sentimental effect of presidential election year will be so minimized this year that it may be said scarcely to exist."

Financiers here say the country does not care so much who is elected presi-dent, as everything is presumed to be in good shape to meet any emergency. Local bankers say lumbermen in from. regon report an increased demand for umber, with business not as active as ast year, though it is believed that in he fall the ordinary movement will be resumed

LOWRY'S SUMMARY.

A little booklet entitled "How Na-A fittle booklet entitled "How Na-tional Banks are Safeguarded" has just been published by Russell Lowry, for-merly a well known newspaper man of this city. In this he says: "From Oct. 1, 1907, to June 1, 1908, a period in which occurred the great-est financial disturbance experienced in the United States in 50 means inter form

est linancial disturbance experienced in the United States in 50 years, just four mational banks west of the Rocky mountains were closed by the govern-ment, and three of these were reopened later without loss to the depositors. They were: The Globe National bank, Globe, Ariz., closed Nov. 8, 1907, but reopened May 23, 1908; the First Na-tional bank, Globe, Ariz, closed Nov.

chole, Aliz., closed Nov. 8, 190, but reopened May 23, 1908; the First Na-tional bank, Globe, Ariz., closed Nov. 22, 1907, but reopened Feb. 29, 1908; the People's National bank, Aspen, Colo., closed March 16, 1908, reopened later; the First National bank, Bisbee, Ariz., closed March 25, 1909.
"The Union National bank of Oak-land, Cal., and the Merchants' Na-tional bank of Portland, Or., were closed for a short period during reor-ganization, but were able to satisfy their depositors of their entire solv-ency, and soon reopened. The fact re-mains, however, that not one national bank in California, Oregon, Washing-ton, Idaho, Montana, Utah, nor Nevada, was forced out of business by the stringency."

HARDWARE.

The hardware trade reports the current month gratifying, in fact better than was expected, with prospects looking better all the time, so a return presperous times is considered as not far distant.— The fact that lead is advancing is also a sign of en-couragement, while the continued in-



trade is a little lighter as a whole. The trade shows signs of improve t. Shingles are advancing slight ly-15 cents during the past week. The trade does very little in hardwoods, as there are not two cars of it handled in this city in 50 days.

San Francisco

WHOLESALE DRY GOODS.

The wholesale dry goods trade is finding business fairly good in staples, such as spirits, bleached and brown sheet-ings, ginghams, etc. Prices are advancas spirits, bleached, and brown sheet-ings, ginghams, etc. Prices are advanc-ing on staples. There are no more can-cellations reported. Jobbers report prices as having reached hardpan, and starting upward again. Wools are go-ing up, but as yet the fabrics made from them have not been affected. The coming styles will be in striped pat-terns this fall in blues, browns, reds and greens. There are frequent re-quests for quick shipments from the jobbers, which means that stocks of staple domestics are heing worked down very close by retailers and jobbers, while the hurry shown in getting sum-mer merchandise by express indicates that in some sections of the middle west, the retail trade is good. Jobbers report that the next four to six weeks' trade will be slow as compared with a normal year, but in the absence of un-settling political agitation or crop fallnormal year, but in the absence of un-settling political agitation or crop fail-ures, there is reason to anticipate a good fall movement. The more con-servative houses are planning for an 80 per cent trade, and feel confident that the results will not fall below that level by November. Fine gray goods are in demand. In fine gray cottons, the prin-cipal demand recently has been for fancies. Buyers claim that the mills will be forced to make lower prices in lines of shirtings and specialties for the

will be forced to make lower prices in lines of shirtings and specialties for the shirt waist trade, holding that the fan-cy woven goods should be brought down to a proportionate basis with ginghams. Knit goods men are wait-ing, as there is some uncertainty in the lightweight division of the market. Fall silk lines are being pushed, with "sheath gowns" a factor in the trade. Jobbers are busy with rush orders in solid color dress linens, with blues, light shades of pink and tan colors selling best.

RETAIL TRADE. The retail trade doese not report very satisfactory conditions, mostly owing to the fickleness of the weather. De-partment stores are cleaning up the odds and ends of lines in the various departments. Dealers say the run for the remainder of the season will be mostly on cotton goods, in lingerie and linens. The trade in house furnishings and draperies is still good, so is the de-mand for summer wash goods. Buyers appear to be waiting to make sure that warm weather has really come, before launching out much into extensive sum-mer purchasing. The retail trade doese not report very



MIDSUMMER QUIET in local commercial stock circles, as several leading concerns will be sending out dividend checks to their stockholders. The Utah-Idaho Sugar company preferred, sends out nearly



In public buildings, the clevators, stalrways, window protections, etc., are taken into consideration, and rates dif-r also materially in the varying stocks of goods carried by merchants and business men.

AVERAGES OF REDUCTION.

Some Salt Lake firms now pay as much as 17 per cent less insurance than formerly, though the average reduction formerly, though the average reduction is from 10 to 15 per cent. The de-crease is greater on buildings than on stock, as conditions surrounding the latter are less subject to change and improvement. The buildings now pay-ing the old rate or even more are those that still exist under the former con-ditions or have refrormeded exterior ditions or have retrograded, exterior and interior. Saloons, general com-mission stores and places where mov-ing pictures are exhibited, are consid-ered the greatest risks, with the latter leading at the head of the hazardous column. the reports we have to determine the trtue surplus. However, it appears that the surplus is a sufficient ratio to the assets, provided the securities are of a high order, and we believe they are, although this is a matter that can-not be passed upon by the bureau without definite knowledge of the char-acter of the securities. No; legal re-serve, or level premium insurance does not cost too much. It is only the cheap so-called protection that costs too much. Cheapness is a delusion in all things. column.

A new rating book was issued by the A new rating book was issued by the Pacific board of fire underwriters June 30. It was prepared by the local office, with the assistance of an expert from the headquarters of the concern. It is not considered faultless, as it was prepared more or less hastly. But Manager Karl A. Scheid is authority for the statement that any one in the least dissatisfied with hir rating may

least dissatisfied with hir rating may confer with the proper persons with a view to arriving at a mutual under-standing of differences. The Pacific furisdiction includes the states of California, Oregon, Montana, Idaho, Nevada, and Utah, the latter coming under the designation of district "F," The new rating book was issued June 20, but affects insurance matter dating from April 20, 1908.

THINKS IT SAVED HIS LIFE.



crease in the demand for mining ma-chinery causes the trade to grow op-timistic. There is a great jump in the demand for automobile supplies, owing to the steadily growing number of machines in this city, for there are now over 500 of them in town, with the number growing greater every how over 500 of them in town, with the number growing greater every month. The demand for garden hose has sprung up with the advent of warm weather. There is a growing and healthy call for hammocks, re-frigerators, gas and gasoline stoves, anglers and hunters' supplies, while the call for builders' hardware beats the record. The sales of paints, win-dow glass, putty, etc., are large. LUMBER.

The lumber trade reports an uncer-The lumber trade reports an uncer-tainty in the information received rela-tive to the recent decision of the inter-state commerce commission as to when the rates under the decision go into ef-fect July 19 or Aug. 15. This can not be settled until the receipt of the full text of the decision of the commis-sion. There has been very little change from last week though the wholesale sion. There has been very little change from last week, though the wholesale Heber J. Grant & Co...... 133.00

Kitchen Coolness

No hot and blistering air to sap vitality and make cooking intolerable when work is done

on the safe, economical and comfortable New Perfection Wick Blue Flame Oil Cook-Stove. Using it, your kitchen is not a room to fly from, but a place where all the necessary household work is done in restful coolness-it doesn't heat the kitchen. The

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1,500 checks on Tuesday next to its stockholders, the disbursement amounting to \$142,500. The Home Fire follows suit on Wednesday with a double dividend amounting to \$10,000. Heber J. dend amounting to \$19,000. Heber J. Grant & Company, the Sugar Townsite, the Consolidated Wagon & Machine company, State Bank of Utah, the Amalgamated Sugar company, Salt Lake Security & Trust, all make their regular disbursements early in July, while July I is interest coupon day for the street car and other companies institute bonds. Zon's SayIng, Bank issuing bonds. Zion's Savings Bank and the Descret Savings bank have al-ready paid their dividends. Transfers in the local list have been somewhat quict, the latest quotations being as follows:

Amalgamated Sugar Co., pfd.....\$ 97.00 Amalgamated Sugar Co., com.... 175.00 Beneficial Life Insurance Co....125.00 Con. Wagon & Mach. Co., pfd.... 114.00 Com. Wag. & Machine Co., com. 101.00 Compactial National bank 140.00 Descret National bank 127.00

is increased in All Branches **Owing to General Contrac**tion Everywhere-

New York, June 26 .- Dun's Review of Trade tomorrow will say: Midsummer quiet is augmented this

Press Bureau, City, Dear Sirs-Am I

justified in having confidence in the ability of the _____ Life Insurance company to pay all its present and fu-

company to pay all its present and fu-ture obligations; and has it a satisfac-tory surplus? Doesn't most life insur-ance cost too much? I'll be grateful and appreclative of a full reply. Answer-The company referred to apparently carries its deferred divl-dends in its surplus account, when cor-rectly speaking deferred dividends should be carried as a legal liability, consequently it is not possible from the reports we have to determine the true surplus. However, it appears

so-called protection that costs too much. Cheapness is a delusion in all things. This applies more particularly to in-surance than any other one thing. (See the answer to our Provo correspondent published May 30, 1908.)

PERVADES TRADE

year by the general contraction that has occurred in all departments of trade and industry, but the splendid progress of the crops strengthens confidence in the future, and preparations for a large volume of fall business are gradually increasing the percentage of active

machinery Idle freight cars have been reduced to less than 350,000, and railroad shops are

resuming repair work. Numerous small orders make up a fair tonnage of new business in the iron and steel industry, but buying is conservative as is customary at this season in most departments.

Arrivals of foreign dry hides are small and are readily absorbed at the recent advance in prices.

BANK CLEARINGS. St. Louis Sar, Francisco Kansas City ... Baltimore Cincinnati Mineanolis Cincinnati Minneapolis . New Orleans . Cleveland . Detroit . Louisville ... Los Angeles . Omaha Milwaukee ... Seattle St. Paul Buffalo Denver . Indianapolis . Spokane SALT LAKE 8.9



CONDITION OF OREGON BANKS.

Salem, Or., June 27.—For the first time in the history of the state of Oregon, complete statistics are avail-able showing the condition of all the banks in Oregon, both state and na-tional. State Bank Examiner Steel has completed the compliation of re-ports of the condition of all banks on May 14. The statistics show total resources of \$106,392,091, of which amount

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