

	One Bush & Lane Special Opright Fiand	625.00
	One H. P. Nelson Special Upright Piano	550.00
	One Harrington Special Upright Piano	525.00
	One Harvard Special Upright Piano	550.00
	One Milton Special Upright Piano	475.00
	One H. P. Nelson Special Upright Piano	475.00
	One Milton Special Upright Piano	475.00
4	One Milton Special Upright Piano	450.00
	One Gerhard Special Upright Piano	450.00
	One Victor Special Upright Piano	425.00

675.00

One Fischer Special Upright Piano

Votes Per Dollar on New Business

On amounts of \$1.00 to \$10.00 200 votes per dollar On amounts of \$11.00 to \$25.00 400 votes per Dollar On amounts of \$26.00 to \$50.00 600 votes per Dollar On amounts of \$51.00 to \$100.00 800 votes per Dollar On amounts of \$101.00 to \$200.001,000 votes per Dollar On amounts of \$201.00 to \$300.001,200 votes per Dollar On amounts of \$301.00 to \$400.001,400 votes per Dollar On amonuts of \$401 to \$500 or over... 1,600 votes per Dollar

chase of any new piano, each	100.00
1 Commercial Course, St. Mary's Academy (sub- ject to rules of academy)	80.00
75 Manufacturers' Piano Bonds to apply on pur-	80.00
chase of any new piano, each	75.00
50 Violin outfits complete, each	75.00
5 Parlor Organs, each	75.00
5 Parlor Organs, each	60.00
Steinway Square Grand Piano	50.00

1 Regina Combination Music Box and Phonograph, 115.00

100 Manufacturers' Piano Bonds to apply on pur-

HOW TO SECURE VOTES

Our plan of awarding prizes is very simple. For every Dollar that is paid us on old or new business during the next ninety days, we will issue votes according to the tables herewith. For example, if you pay us \$10.00 on an old account during the con-test, you would be entitled to 1,000 votes, or if you purchased new goods and paid \$10.00 crah, you would be entitled to 2,000 votes; or an \$11.00 crash payment on new business would entitle you to 4,400 votes. Remember, you can vote for yourself or you can give these votes to any church, school, lodge, soclety, or charitable organization you may wish to, nominating them as a contestant or voting for them. Think how casy it will be to brighten the life of some friend or rela-tive, or to assist some lodge, soclety or charitable organization to win one of these Grand Prizes. All cash purchases or cash payments of \$1.00 or more either by

of these Grand Prizes. All cash purchases or cash payments of \$1.00 or more either by mail or at our store entitles you to votes. Do not fail to ask for them when you make your payment, and then do not fail to vote.

Remember, there are 509 Individual Prizes, and 509 Contestants are Going to Win Them.

Now, we know there are going to be a lot of "Doubting Thomases" and a lot of people who claim to be "from Missiuri," and who will say, "How can Carstensen & Anson Co., do this? They can't afford to give away \$40,000.00 in prizes."

WE WILL TELL YOU HOW AND WHY WE DO IT.

When we started in business in Salt Lake City, we determined on a policy of treating every man exactly alike, whether it be a poor man who bought from us on time, or a millionaire who paid us cash. We made the same price to both, the only difference being interest. This policy we shall always continue. Now, we know that the people are continually prospering

and we have concluded that at this particular time many persons if offered an incentive would pay cash, who otherwise would buy their pianos or organs on the time payment plan, and as we do not believe in half methods, we will make the people a proposition that we believe will make them "Sit Up and Take Notice." That's reason Number One.

We are, and always have been, firm believers in advertising, and we know that the tremendous magnitude of this proposition, with the advertising we propose to give it, will make the name of Carstensen & Anson Co., a household word, not only in Salt Lake City, but in the remotest corner of our great state, and a name that will not be forgotten for years to come. That's reason Number Two.

Finally, we know that this contest will increase our cash sales enormously, and will win many new patrons for us who will become permanent customers.

There is absolutely no catch or hidden meaning about this contest.

Every prize has been secured, and they will be on exhibition in our store. There will be no strings to the contest which will prevent any one from securing one of these prizes.

 100 Phonographs, each 25 Disc Talking Machine Cabinets, each 3 Doz. Indestructible Records for Cylinder Machine, 		
Votes Per Dollar on Old Busi	ness	
On amounts of \$1.00 to \$10.00100 votes p	er Dollar	
On amounts of \$11.00 to \$25.00200 votes p On amounts of \$26.00 to \$50.00300 votes p	er Dollar er Dollar	
On amounts of \$51.00 to \$100.00	er Dollar	

48.00

40.00

40.00

35.00

25.00

1 Musical course, St. Mary's Academy (subject

1 Blickensderfer Typewriter Purchased from Utah Type-writer Exchange, Salt Lake

to rules of academy.)

50 Guitar Outfits complete, each

50 Mandolin Outfits complete, each

10 3- months course instruction in the Utah Business College, each

On amounts of \$101.00 to \$200.00500 votes per Dollar On amounts of \$201.00 to \$300.00600 votes per Dollar On amounts of \$301.00 to \$400.00700 votes per Dollar On amounts of \$401 to \$500.00 or over, 800 votes per Dollar

Everything will be run as straight as we can make it. We have put our integrity, our money and the energy of a life time in building up a reputation for square business dealings, and we stake that reputation on the absolute honesty of this contest.

The Ones Who Get in at the Beginning of the Contest Will naturally stand the best chance of winning one of the big prizes. Give some one a good start by nominating them today, giving the name and address of the person to whom you want the votes credited, and we will notify them of the fact by letter, and also outline plans which will assist them in getting more votes.

Additional nominating coupons may be had free for the asking.

No person in the employ of this Company will be allowed to either solicit or purchase votes, nor compete in any manner for any prize.

IN THE EVENT OF A TIE VOTE FOR ANY PRIZE OFFERED, A PRIZE IDENTICAL IN CHARACTER AND VALUE TO THAT OFFERED WILL BE AWARDED to each of Such Persons.

Address All Communications to "CONTEST MANAGER"-Both Phones 1073

