

A WONDERFUL REMEDY.

The value of Ayer's Cherry Pectoral, in the protection it affords from the dangers of pulmonary disorders, cannot be over-estimated. Mr. C. K. Phillips, Pittsburg, Mo., writes: "I have been afflicted with a severe Laryngitis, which resulted in chronic bronchitis. By the use of Ayer's Cherry Pectoral I have since entirely re- gained my health." Mr. Henry Russell, Excelsior, Printing Co., New York, writes: "I have used Ayer's Cherry Pectoral, in my family and practice, for many years, and I have never failed in recommending it. It is an admirable preparation, and well-qualified to do all that is claimed for it." E. J. Styer, Green- manton, N. C., writes: "Ayer's Cherry Pectoral is the best of all cough preparations I ever used." J. Nelson, Union, N. C., writes:

Ayer's Cherry Pectoral

has cured a Cough in a few doses. It always relieves irritation of the lungs or throat, and arrests the tendency to inflammation. It strikes at the foundation of all Pulmonary diseases, is without a rival as an expectorant, and is a sure cure for the most obstinate Coughs and Colds. L. Garrett, Texana, Texas, writes: "I have used Ayer's Cherry Pectoral in my family for twenty years. For throat and lung diseases, I consider it a wonderful remedy."

Ayer's Cherry Pectoral.

PREPARED BY
Dr. J. C. Ayer & Co., (Analytical Chemists), Lowell, Mass.

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1. The first step is to identify the problem. This involves understanding the current situation and the goals that need to be achieved.

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AND

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