DESERET EVENING NEWS MONDAY DECEMBER 5 1908



Producers, Dealers and Consumres All Interested in the Question.

TRUST SAY SOME-OTHERS NO

Law of Supply and Demand Cited by Creamerics-Size of Purse Regulates Mr. Familyman,

Is Salt Lake controlled by a butter trust? Has the price of butter fat been boosted to such an extent that the small creameries and dealers can no longer stay in the fight with the alleged trust? These are questions of serious moment to many people in Salt Lake City, not the least of whom are the small dealer and representatives of

the small dealer and representatives of small dairies and creameries. The con-sumer, incidentally, figures in that he "pays the freight"—i. e., the cost of the butter, be it at the price set by the small creameries and wholesale deal-ers, or by the people in the alleged "combine." Fresh butter is now and has for two or three weeks, been selling at 40 cents per pound retail. Sweet cream butter has been and is now welling at 35 cents the pound, while storage butter, which has been kept in the local storage plant at a tempera-ture of zero since last June, is retail-ing for 30 cents. In a conversation in regard to the

The of 2 for since that the prime ing for 30 cents. In a conversation in regard to the butter situation this morning, W. M. Williams, manager of the Elgin cream-ery of this city stated that the price of butter was controlled entirely by the law of supply and demand. "There is a scarcity of fresh butter," said Mr. Williams, "and naturally the price goes up, as is the case with every other commodity upon the market. When the supply increases to more than the consumption, the price goes down.

KNOWS NO TRUST.

"There is no 'trust' or 'combine' that I know of, to control or regulate the price of butter. We sell our product with the idea of making a reasonable profit, after paying the farmer for his butter fat. This amounts to 34 cents per pound at the present time, and fresh butter cannot be retailed at that basis for butter fat at less than 40 cents per pound. "One big factor in this discussion that is overlooked by many," continued

that is overlooked by many," continued Mr. Williams, "and that is that the creameries are compelled to lay out creamerles are compelled to lay out large amounts to take care of the 'flush' supply of milk in the spring months, when the storage butter is made. We paid out \$100,000 last year in taking care of the surplus milk pro-duced by the farmers, and we were compelled to place the butter in stor-age, which quality butter is sold at 10 cents per pound less than fresh butter. But it is good butter, and is sold by us, plainly marked storage butter, and there is no attempt to deceive in sell-ing this, or any brand of butter. The quality and weight are plainly marked. quality and weight are plainly mar-ed on each package, and the customer can suit himself which butter be takes. "The Salt Lake public has not been discriminating in the matter of butter choice. Heretofore all butter was butchoice. Heretofore all butter was but-ter, and the dealers paid for butter practically the same price for all class-es. In all other large eithes the but-ter is carefully classified, and sold ac-cording to merit. I would rather pay 10 cents per pound more for my butter and know that it was good than to pay 210 cents less and take chances on the quality. We pay 34 cents per pound now for butter fat, and with the over-run of 16 per cent the creamery is able erv is able run of 16 per cent the creativery is able to sell the butter so that it sells at 19 cents. In Scattle they are paying 50 cents a pound right now for fresh but-ter, and in other other cities the same."



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can sell every day from our creamery in Idaho and at Charleston, Utah. We in Idaho and at Charleston, Utah. We also sell storage butter, but at stor-age price. We give absolutely fresh butter for the fresh butter price, and will continue to do so. There'is no justification for the raise in price of butter fat, and it was only done for a purpose. Several small creameries have already gone out of business, and perhaps more will follow."

John Holly, who wholesales butter on John Holly, who wholesales butter on Richards street, said there was no question in his mind of the attitude of the 'trust'. "They are trying to put the small fry out of business," said Mr. Holley, and they are succeeding to a marked extent. As to what they will do when they get the butter situation in their own hands, one can only sur-mise," said Mr. Holly, "but each per-son will have his opinion on that. When the price gets so stiff that we

The Mapleton Cash Mercantile company has filed articles in the office of the secretary of state, for the purpose of conducting a general merchandise business at Mapleton, Utah county, Utah. S. H. Roundy is named as president; C. W. Houtz, vice president; John H. Lee, secretary and treasurer; William T. Tew, George B. Matson, Jr., and E. M. Snow, directors. The capital stock is \$5,000, the par value of the shares be-ing \$1 each

ing \$1 each. By amended articles of incorpora-tion filed in the office of the secretary of state, the name of the Probert &

Russell company, of Provo, is chauged o the Probert Livery company. Amended articles of incorporation of

Amended articles of incorporation of the Knight, Mangum, Whitney com-pany, are filed in the office of the sec-retary of state. The name is changed to the Whitney, Jex company, and the capitalization as it now stands is \$25,-000, divided into shares of the par value of \$1 each. of \$1 each.

Articles of incorporation of the Bank of Iron County are filed with Secretary of State Tingey. There are more than 100 stockholders named in the instru-ment, and Parowan is the home of the corporation. There are 2,500 shares of capital stock, each of the par value of 810. E. L. Clark is president, Wil-ham Adams, vice president; L. N. Mari-den, cashier, and these and the follow-ing form the directorate: Wilford Bay, John Mitchell and W. H. Lyman.

Articles of incorporation are filed by the Wynta Development company, of Evanston, Wyo. The avowed principal objects of the incorporation are the de-velopment of Irrigation and power en-terprises. The capitalization of the company is for \$50,000, divided into 50,-000 shares at a pur value of \$1.

A certificate of incorporation under the laws of New York is filed with the secretary of state by the A. R. Whitney, Jr., Co. The company is a reey, Jr., Co. The company is a close corporation, found to carry on a build-ing and contracting business, by Al-fred R. Whitney, Jr., Livingston Whit-ney and Thomas J. Steen.



Orpheum-The management an-nounce a new list of attractions to-night, with several that claim place as headliners,

Colonial-The new bill at the Colo-nial this week is "On Parole." a millary drama played by permission of Henry Miller

Grand-The first half of the week s to be occupied by the melodramatic attraction known as "Roanoke."

BUS PASSENGERS

H. M. Cake of Portland, Ore., is at the Kenyon. Mr. Cake is the Republi-can candidate for election to the United States senate from the state of Oregon. He is accompanied by W. E. King of Baker City, Oregon, and F. P. King of Portland, two well known public men of the Webfoot state. A peculiar condition exists in Oregon at the pres-ent moment," said Mr. Cake. "The leg-islature of the state is heavily Republi-can, and the sentiment of the state is also heavily Republican; but the choice of the people as expressed in the state's system of balloting on United States senator, fell on a Democrat. What the outcome will be cannot be told, but the sentiment of the state as expressed in the results of the elec-tion was Republican by a great mu-tacter." H. M. Cake of Portland, Ore., tion was Republican by a great mujority."

F. W. Ross one of the leading busimen of St. Anthony, Idaho, is at the Kenyon.

Mr. and Mrs. Charles W. Henrotin, of Chicago, Ill., are in the city and are guests at the Kenyon hotel. Mrs. Henrotin is the daughter of Mr, and Mrs. Rudolph Alff, auditor of Salt Lake City, and is here for a visit with her parents.

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can no longer handle the product, we will just have to quit selling butter, that's all." NEW INCORPORATIONS.

his morning for the engagement of "Ben Hur" which occurs on Thursday,

AMUSEMENTS.

WEATHER REPORT

Two high barometric areas cover the

Effective Sunday, December 6th. O. S. L. train No. 9 for Butte, Portland and Intermediate points will leave Salt Lake at 10:45 p. m. instead of 11:45.

THE RICHT MOVE! A commission of the nost prominent English and German physicians have declared that the germs in Milk may contract Consumption, Typhold Fever, Diphtheria and Scarlet Fever, The Elgin Dairy Creamery & Supply Co., have just installed in their plant one of the latest up-to-date pasteurizers. All their milk and cream is now pasteur-ized, heated to 180 degrees, and immediately cooled to 50 degrees, making all their products abso-lutely pure. lutely pure. Pure Milk is the greatest life

Every package of McDoi

ald's famous Merry Widow

giving food. Why not buy the best. Ask for ELGIN DAIRY products.

KOB

NO PROFIT IN COWS.

NO PROFIT IN COWS. C. E. Pace, a farmer who runs ranches in Pirley's park, and in the north end of Sait Lake valley, who was present, said that there was hard-ly and profit in keeping cows even at the rate butter fat is selling for now. "And should the price of butter fat go to less than 25 cents," said Mr. Pace "the farmers would just as well sell their cows and go our of business." Mr. Pace figured out a list of ex-penses for keeping cows, which com-pared with the returns brought the farmer out considerably "in the hole" and said there was no money in the ousiness. THE OTHER SIDE.

THE OTHER SIDE.

J. M. Christensen, who conducts an establishment at 109 south West Tem-ple street, selling the product of two creameries, said:

ple street, selling the product of two creameries, said: "We are selling fresh creamery but-ter at 35 cents a pound retail, or 30 cents a pound wholesale. I do not see why the price of butter fat should have been raised to 34 cents at this season of the year. It has never been the case before, and should not be so now. The only explanation I can give for it is that the 'trust' wants to put all the little fellows out of bustness by boosting the price of butter fat un-til the small fellows are out of the way, when they will have it all their own way, and can dictate to the farm-ers what the price of butter fat shall be. We have been able to keep up so far," said Mr. Christensen, "and will continue to sell our fresh butter at 35 cents or five cents less than the furust' price, as long as the farmers will stay with us. When they go back on us we will be compelled of course, to quit selling butter. THINK THERE IS A TRUST. "We get all the fresh butter we

"We get all the fresh butter , we



and wholesomeness. Sweet's Society Chocolates is the name to remember and ask for

Hirsh. Wickwire Cr



EAST THIRD SOUTH STREET'S CHRISTMAS PRESENT STORE. abbard Denn Co. JEWEIF 59 EAST THIRD SOUTH. OPPOSITE NEW COLONIAL THEATER

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of the immensity of the purchase. These toys were obtained at lowest possible prices. And we are selling them on close KOB margin. We look for profit on volume of business, only. KOE KOB The result is we are stirring the city with close selling prices-way lower than toy prices elsewhere in the city.

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Boys' Suits and Overcoast, \$15.00 values for\$11.25 Boys' Suits and Overcoast, \$12.00 values for\$ 9.00 Boys' Suits and Overcoast, \$10.00 values for\$ 7.50 Boys' Suits and Overcoast, \$ 9.00 values for\$ 6.75 Childrens' Suits and Overcoats, \$7.50 values for ... \$ 5.65 Childrens' Suits and Overcoats, \$5.00 values for ... \$ 3.75 Childrens' Suits and Overcoats, \$4.00 values for ... \$ 3.00 Childrens' Suits and Overcoats, \$3.00 values for ... \$ 2.25

AND SO ALL ALONG THE LINE THESE SAME REDUCTIONS PREVAIL. WHO EVER HEARD OF BUYING HIGH GRADE CLOTHING AT SUCH RIDICULOUSLY LOW PRICES THIS TIME OF THE YEAR --- THE VERY HEART OF THE SEASON, WHEN THE CHOOSING IS THE BEST. NEVERTHELESS WE BID YOU A

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