

BUSINESS BRISK WITH MERCHANTS

General Run in the Markets is to A Good and Seasonable Business.

BANKERS NOW ORGANIZED

Motive is to Bring About Uniformity in Business Methods Throughout the State.

The event of the week in monetary circles was the organization of the Utah Bankers' association with headquarters in this city, and the city's oldest banking official in point of experience, as its president, President L. S. Hills of the Deseret National Bank. The objects of organization are to promote the best interests of banking in this state, and to protect the banks and banking houses against fraud and robbery. Another object, not stated officially, but given unofficially by Mr. Hills, is to enable the people of this state to do business according to established and proper business methods. Of the 30 banks and banking houses to whom invitations had been sent, 25 have accepted, and the organization is now a state banking organization like the majority of the other states in the Union. The increase in the bank clearings has run about \$300,000 daily, and the general tone of the local money market has been gratifying. Money continues in good demand for building purposes, as usual, and the sheep men are making generous deposits of money received for their wools.

HENRY CLEWS' LETTER.

Henry Clews says in his last circular letter: "While the crop outlook is not all that might be desired, it shows improvement and presents nothing to occasion alarm. It is quite possible, if not probable, that we shall have as large a cotton crop this year as last year, in spite of the untimely frost. As there is good profit in raising cotton at present prices, and cotton is the most important crop in the adjustment of our foreign trade balance, the outlook in this respect is entirely satisfactory. Whatever shortage there may be in wheat will be more than compensated for by the large increase in corn acreage. If average conditions prevail we should produce a record-breaking corn crop. As this crop exceeds in value any other two crops combined, and farmers are securing very profitable prices for this cereal, it is reasonable to hope for another profitable harvest. Wheat, is of course a very profitable crop at present figures, though it is not without significance that the present high price of flour has so checked consumption as to cause supplies to accumulate and force price cutting among the mills. The fruit crops are not in as good condition as last year, and all crops combined are officially stated to be 4 points below last year, but 8 points above the year before. The industrial and agricultural situations both in such promising condition, it is not surprising that confidence is growing, and already running into a strong degree of optimism. The dangers that once confronted us, and that have since been overcome, are now speculation and the fostering of unwise and illegitimate enterprises, all of which are stimulated to an unhealthy degree by an excessive supply of money. The great expansion in loans shown upon what in extensive scale speculation is now being conducted by big operators."

HARDWARE.

The hardware trade reports a continuation of prosperous times. Sales are good, as they were last week, and are aggregating well in all lines. The retail business is larger than ever, as it seems that retail dealers, although buying freely of salesmen, are often in such a hurry that they do not want to wait until the salesmen show up, so they are ordering in goods generally. Collections are very fair, and the outlook in all directions appears to be all that could be desired.

LUMBER.

The lumber trade reports local people as doing very well, as "everybody" wants to have work done, and done right away. There is an immense amount of building done on the north bench along Tenth avenue. Fourteenth East and in the vicinity of Fifteenth South streets. All this calls for large quantities of lumber, and dealers say that on account of low property values there is considerable business in sight for the next six months. There is no great change in prices, and prospects for wholesale or retail, although the general feeling is that the manufacturers are going to get better prices, as the result of the curtailment of the output. There

What Stove for Summer?

Nothing adds to kitchen convenience in summer weather like a New Perfection Wick Blue Flame Oil Cook-Stove. Anything that any stove can do the "New Perfection" will do, and do it better. Bakes, roasts, boils, toasts; heats the wash water and the sad irons and does it without dissipating its heat through the room to your discomfort. The

NEW PERFECTION Wick Blue Flame Oil Cook-Stove

differs from other oil stoves in its strong, handsome, useful CABINET TOP with shelf for warming plates and keeping food hot. Also has drop shelves on which to rest coffee pot and teapot, and is equipped with bars for towels. A stove of convenience, comfort, safety and economy. Made in three sizes. Sold with or without Cabinet Top. If not at your dealer's, write our nearest agency.



The Rayo LAMP affords a mellow light that is very grateful to tired eyes—a perfect student or family lamp. Brass, nickel plated, hence more durable than other lamps. If not with your dealer, write our nearest agency.

CONTINENTAL OIL COMPANY (Incorporated)

AYER'S HAIR VIGOR

Does not Color the Hair

There is no complaint these days about lack of color in the hair. The railroads recently granted rates from Montana points south and east to the local mills slightly lower than the Spokane rates, which is stimulating to the Montana output.

WHOLESALE DRY GOODS. The wholesale dry goods trade reports business very good. Traveling men are sending in large orders from all parts of the territory tributary to this city, including orders for fall goods in the shape of dress goods and flannels. Jobbers report cotton goods firmer, stocks having been materially reduced; but there are good sales of staple domestic goods for some time. Fine dress gingham is being ordered now better than they were two weeks ago. Wash fabric buyers are indulging wildly this season, but purchasing is steady. The heavy grades of wide sheetings have been bought liberally, while heavy brown domestics are firmer and higher. The demand for awning cloths is better than for some time, all heavy lines having been sold at the closest figures quoted for years. On napped goods the market has strengthened considerably, with quite a demand for fancy napped cottons in woven and print lines, and the trend toward more closely woven fabrics is attracting attention. There is a call for checked white goods and mercerized effects. Dimly checks are scarce in the finer cloths, and anything from a one-eighth to one-half inch check is taken by both wholesale and retail buyers. The cheaper dotted swisses are more active than for some time, the tendency being for a return to basket weaves. There is a strong demand for linen finished suiting fabrics, the coarse

BUSINESS, REAL ESTATE AND BUILDING

Following are the latest quotations of local investment stocks and bonds:

Amalgamated Sugar Co., pfd.	98.00	Amalgamated Sugar Co., com.	139.00
Barnes Banking Co., Kaysville	145.00	Continental National Bank	125.00
Deseret National Bank	292.50	Deseret Savings Bank	600.00
Davis Co. Bank, Farmington	140.00	First National Bank, Ogden	110.00
First National Bank, Murray	140.00	First National Bank, Logan	200.00
Home Fire Insurance Co.	202.00	Home Fire Insurance Co.	130.00
Lewiston Sugar Co.	17.75	National Bank of the Republic	150.00
Nephi National Bank	120.00	Ogden Savings Bank	275.00
Provo National Bank	302.00	Provo Nat. & Savings Bank	150.00
Rocky Mtn. Bell Telephone Co.	56.00	Salt Lake Security & Trust Co.	140.00
State Bank of Utah	225.00	State Bank of Brigham City	120.00
Utah County Light & Power Co.	102.00	Utah County Light & Power Co.	115.00
Utah Hotel Co.	100.00	Utah National Bank	125.00
Utah Savings & Trust Co.	120.00	Walker Bros. Bankers	250.00
Western Loan & Savings	105.00	Zion's Savings Bank & Tr. Co.	207.50
Z. C. M. I.	207.50	Z. C. M. I.	207.50
Z. C. M. I. & R. E. Co. com	1.00		

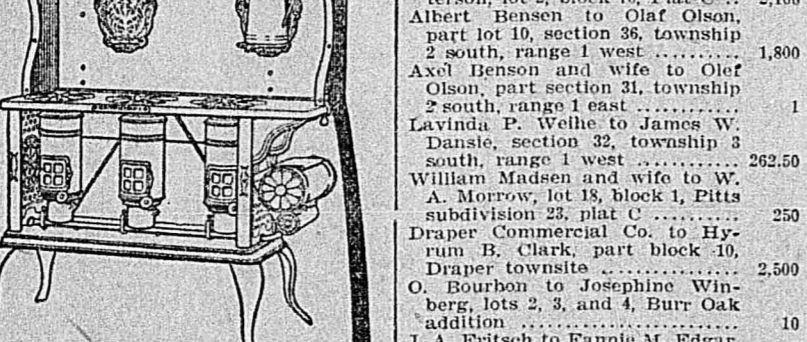
BONDS.

Salt Lake City Railroad	103 1/4
Utah County Light & Power Co.	102 1/2
Utah Sugar Co.	103 1/2

It appears from Bradstreet's returns for the month of May that the month was not only a record breaking month in this city for building permits, but the same thing appears to be true of every city in the United States. Returns from 104 cities are given, which show a total expenditure during May of \$94,599,000, an increase of 11.2 per cent over the hitherto record month of April, and of 7 per cent over May a year ago. For five months of this year a total expenditure of \$370,758,043 is shown, an increase over 1908 of 73 per cent.

It is stated that the Granite board of education will spend more than \$100,000 this season on improvements to its schoolhouses, and the erection of new houses. Among the improvements contemplated are the addition of four rooms to the building at Fourteenth South and Main street, a new 12-room building at Fourteenth South and Twenty-third East, a 12-room building at Big Cottonwood and four-room buildings in Pleasant View and Hunter districts.

The scarcity of face brick of the best kind, is delaying work on a number of buildings in the city. Some of the larger buildings, such as the Vermont building on South Temple, is being greatly retarded, and it is expected that change for the better are not very bright. Orders for brick are not promised before 30 days, and this is liable to reach to six or seven weeks, as the



REAL ESTATE TRANSFERS.

The following real estate transfers were recorded during the week:

Carrie A. Smith et al. to C. S. Swain et al., lot 3, block 23, plat D, 100.00

Josephine Thibault to O. Bowden, lot 2, block 27, plat E, 10.00

Salt Lake Security & Trust Co., to Louis Strohaner, lot 3, block 35, plat A, 5,000.00

Rosalba Holgren to Clayton Adams, lots 11 and 12, block 3, Jordan place, 350.00

Henry B. Elder to F. H. Peterson, lot 2, block 70, Plat C, 2,100.00

Albert Benson to Olaf Olson, part lot 10, section 36, township 2 south, range 1 west, 1,800.00

Axel Benson and wife to Olaf Olson, part section 31, township 2 south, range 1 east, 1.00

Lavinda P. Velthe to James W. Daniels, section 34, township 2 south, range 1 west, 262.50

William Madsen and wife to W. A. Morrow, lot 18, block 1, Pitts subdivision 25, plat C, 250.00

Draper Commercial Co. to Hyrum B. Clark, part block 10, Draper townsite, 2,500.00

O. Bourdon to Josephine Winberg, lots 2, 3, and 4, Block 10, addition, 10.00

J. A. Fritsch to Fannie M. Edgar, lot 12, block 2, Capitol avenue addition, 375.00

Nephi J. Hansen to F. H. Fritsch Inv. Co., lot 12, block 17, 6-acre plat A, 575.00

Nicholas Treloar and wife to Mary H. Penrose, lot 10, block 21, 10-acre plat A, 10.00

J. S. Sampson and wife to Albert C. Evans, lots 43 and 44, block 2, Lindale, 5.00

T. D. Day and wife to J. D. Hyrum, lot 26, subdivision block 10, plat C, 10.00

Hyrum Cutler and wife to J. D. Todd, lots 42, 43 and 44, block 5, Perkins Grand View, 750.00

Salt Lake Security & Trust Co., to Kimball & Richards, lots 54, 56, 74, and 75, and Hollywood tract, 10.00

J. L. Strohaner and wife to Salt Lake Security & Trust Co., lot 3, block 35, plat A, 1.00

Mary McGrath to Warm Springs Foundry company, lots 8 and 9, block 11, Lake View subdivision, 600.00

Revero B. Carter to Marie C. Yodahl, land in section 14, township 2 south, range 1 west, 1.00

Angie H. Lawrence to David C. Sarah H. Taylor to Mrs. Anna

Peters, part of lot 12, block 10, and all of lot 11, Victoria place, 5,775.00

William Perkins to Ashton-Jenkins company, lot 20, block 17-A, five-acre plat A, 10.00

H. C. Hoffman and wife to Emma Tademann, lot 4, block 54, Columbia, 5.00

Edward T. Farmer and wife to E. M. Lyman, Jr., et al., land in section 33, township 3 south, range 2 west, 3,000.00

O. Bourdon to Granite school district, lot 8, block 10, 10-acre plat A, 10.00

Francis A. Holt to Henry E. Steadham, land in section 1, township 2 south, range 1 west, 950.00

Rebecca Carter to Marie C. Yodahl, land in section 14, township 2 south, range 1 west, 1.00

Kimball & Richards to Sophronia S. Horne, lots 60, 61, 62, 161, 162 and 163, Southgate Park, 1,140.00

E. S. Hubbard to Ashton-Jenkins company, lots 18 and 19, block 1, Hamilton's subdivision, 1,585.00

J. Louis Strohaner to Lafayette J. Dull, lot 3, block 35, plat A, 1,550.00

Charles J. Jarman and wife to Ella McEwan, lot 3, block 16, plat B, 1,500.00

H. Clay and wife to Northern Utah Mining company, Hazelle lot, 25,000.00

William H. Fowler and wife to William E. Fowler et al., lot 4, block 121, plat A, 1.00

J. E. Bamberger and wife to Sherman Engineering company, lots 13 to 20, block 1, Lake View subdivision, 1.00

Sherman Engineering company to Warm Springs Iron Works, lots 13 to 20, block 1, Lake View subdivision, 1.00

E. P. Sears to Ella S. Sears, lot 8, block 27, plat F, 1.00

Utah Savings and Trust company to William H. Fowler et al., block 30, Oakley, 1.00

N. H. Stone and wife to Samuel H. Harrow, lots 23 and 24, block 3, Perkins Second addition, 600.00

S. W. Walters, lot 2, block 30, William Jenkins to Jeannette Allen Reid, land in section 32, township 1 south, range 2 west, 2,000.00

Ellen M. Brown to Elizabeth H. Anderson, lot 2, block 44, plat D, 2,000.00

Angeline Hinckley to Bryant S. Hinckley, property in Denver City subdivision and other, 1,000.00

Beas E. Tuller to Kimball & Richards, lots 80, 81, 82 and 83, Hollywood tract, 10.00

Kimball & Richards to Mary A. Coleman, lots 74 and 75, sun, avenue, and thence along Tenth avenue to F street, nearly 20 new homes have been built in the vicinity of Ninth and Tenth avenue this year, and others are contemplated.

Work will be started next week on the Tuck apartments on Second East between Fourth and Fifth South. The contract for the erection of the building has been let to the Salt Lake Real Estate & Title company, and the cost will run very close to \$30,000. It will consist of 12 apartments, two of them five-room, the balance being three-room apartments. The building is to have hardwood floors and the finish will be of the highest quality. The size of the building is 30 by 75 feet, and it will be three stories high.

The plastering is being done at the Church, addition to the building on North Main street, though it will be another week before the carpenters can get to work on the interior finish, all of which is to be of oak. A great deal of marble will be used on the lower floor. The finish is all ready having been ordered months ago.

Kimball & Richards report the sale of about 60 lots in Jackson Square during the last three weeks, or about half the total number of lots. The addition lies on Third, Fourth, Fifth, Ninth and Tenth South streets, and besides being close in is a very choice location, and one that should be greatly enhanced in value when the lower street is opened up right through from Ninth South. The consent to do this has now been obtained from all but about three times as great the total of the subdivision have been approved by the city, and Kimball & Richards expect to put on a force of 50 to 75 men next week in putting down the cement sidewalks and the curbing. The gravel for this work has been on the ground for some time.

The total building permits for the past week amounts to \$180,200, which makes the total for the month of June thus far, \$931,100. This amount is more than three times as great as the total for the whole of June, 1908. This week's list of permits is marked by a falling off in the number of small buildings. The total is higher, but it is believed that the permit for the Z. C. M. I. addition which amounts to \$100,000.

One of the finest marble staircases in the city is being put in at the first and second stories of the New-house block. The entire vestibule is elegantly wainscoted with white marble.

NEW INCORPORATIONS.

The Regan Mercantile company of this city; capitalization, \$10,000 in 100 shares of \$100 each; Charles H. Regan, president; Nina Regan, vice-president; treasurer, Charles H. Regan; secretary, H. A. McCollem and J. E. Shuck, additional directors.

Joseph J. Butterfield and wife to Herriman ward, Church of Jesus Christ of Latter-day Saints, section 26, township 3 south, range 2 west, 125.00

Elizabeth M. Danby to Thomas Butterfield, section 35, township 3 south, range 2 west, 1.00

Zachariah Butterfield to Thomas Butterfield, section 35, township 3 south, range 1 west, 1.00

S. Butterfield to Thomas Butterfield, section 35, township 3 south, range 1 west, 1.00

P. Salmanson to Belle Salmanson, lot 1, block 3, plat B, 10.00

Thomas Freeman to Thomas Butterfield, section 35, township 3 south, range 2 west, 1.00

Joseph J. Butterfield and wife to Herriman ward, Church of Jesus Christ of Latter-day Saints, section 26, township 3 south, range 2 west, 125.00

A. N. Humphries and wife to J. R. Van Evers, part lot 3, block 52, plat A, 27,700.00

Mary E. Glimmer to Real Estate Realty Co., part lots 7, 8, 9, 14, 15, 16, block 17-A, 5-acre plat A, 20,000.00

Utah Savings & Trust Co., to J. T. Keith, lot 5, block 18, plat B, 8,000.00

B. W. Anderson et al. to Juliet Guthrie, lot 1, block 56, plat D, 40.00

Salt Lake Savings & Trust Co., to J. L. Strohaner, lot 3, block 35, plat A, 1,400.00

Salt Lake Security & Trust Co., to J. L. Strohaner, lot 3, block 35, plat A, 1,400.00

J. P. Evans and wife to S. P. Judd, lots 26 and 27, block 3, Park View, 5,000.00

Lewis M. Erwin to Elizabeth M. Jackson, lot 5, block 2, Toron subdivision, 10.00

William Taylor and wife to Benjamin W. Damsie, lot 2, block 42, plat F, 1,650.00

Ashton-Jenkins Co. to Florence E. Gibbs, part lot 19, block 1, Newport subdivision and other property, 10.00

Glen R. Bothwell and wife to

A Fortune in Your Nerves

A Healthy Nervous System Brings Success.

How You Can Prove It Free.

A small man or woman with strong, steady nerves will meet with greater success in life than a large person with a weak, debilitated, run-down nervous system. Many men and women, among your own acquaintances, perhaps, look as though they hated the world and everything in it. These people are on the verge of Nervous Prostration, or have Brain Fag, Kidney or Liver Trouble, Rheumatism, or some other nervous disorder, caused by the impure or sluggish condition of their blood. If they would take a few boxes of Make-Man Tablets they soon would be transformed into new beings. Their health, strength and vitality would be restored in a surprisingly short time, and in a rational way, so that living would again become a pleasure. Millions of boxes of Make-Man Tablets sold annually, and every box guaranteed to give satisfactory results or money refunded. For sale by all leading druggists at 50c a box or six for \$2.00 or will be sent direct by mail on receipt of price.

Cut Out FREE Coupon

Make-Man Tablet Co., 248 Make-Man Bldg., Dept. E, Chicago.

I have never used Make-Man Tablets before, please send me through my druggist.

(Druggist's name, booklet, or a full size 50c box Make-Man Tablets; also your valuable booklet, if you desire it, to be sent to you by mail, close 4c to partially pay mailing expenses.)

My name _____

Address _____

(Write plainly. Only one box to each family.)

Carl Elk, lots 40 and 41, block 1, City Park, 500.00

Salt Lake Security & Trust Co., to Annie J. Cunn and heirs, lot 8, block 33, plat C, 3,000.00

Pioneer Roofings.

Sold, laid and guaranteed by LAMBERT PAPER CO.

BUILDING PERMITS.

The list of building permits issued during the week are as follows:

United Grocery company, alterations and front, 267 south Main street, 3,000.00

Mrs. Marsh, two five-room brick dwellings, 753 and 757 Seventh East, at \$2,600 each, 5,200.00

George Schambeck, frame addition, 1322 east Tenth South, 100.00

Carl Price, frame addition, 611 south Twelfth West, 100.00

Z. C. M. I., a corporation, four-story, four-room brick and steel store, 28-40 east South Temple, 100,000.00

Bergman & Glaser, three-story, 72-room apartment, 224 east Third South, 35,000.00

P. L. Greenhalgh, one-story, four-room brick building, 1078 Eighth East, 1,600.00

John Brough, frame addition to dwelling, 228 Sixth avenue, 1,000.00

D. Conda & Co., brick addition, store and rooms, 337 west South Temple, 2,000.00

Frank Rose, brick addition, 825 west Second South, 400.00

T. M. Snell, addition brick dwelling, 187 Second avenue, 200.00

E. R. Phelps, five-room brick dwelling, 477 H street, 2,500.00

William W. Edwards, two-story, 7-room brick dwelling, 814 south Tenth, 5,500.00

A. Levy, two-story, six-room brick bakery, rear 732 east Fourth South, 5,000.00

Modern Home Building company, Bergman & Glaser, three-story dwelling, 1422 Perry avenue, 5,000.00

W. P. Purr, four-room brick dwelling, 163 T street, 1,700.00

N. R. Price, four-room brick dwelling, 100 East Harvard avenue, 1,500.00

Stanley A. Hanks, brick addition, 180 west Fourth North, 300.00

Carl Spinner, seven-room brick dwelling, 1157 Second avenue, 7,000.00

Ensign Amusement company, alterations to hall, 25 east North Temple street, 3,000.00

W. J. Tuddenham, altering dwelling, 663 Second avenue, 700.00

DOUBLE SECURITY

When money is invested in the tax free Mortgage Certificates issued by this company it is safeguarded not only by our large Capital and Surplus, but also by First Mortgages on Salt Lake Real Estate. These Certificates are issued for \$100 or multiples thereof and yield 6 per cent per annum.

Salt Lake Security & Trust Co.,

32 Up Main Street.

REFRESHING

To the eye and body are our perfectly laundered products when returned to the customer. They're laundered in SOFTENED WATER.

TROY LAUNDRY.

"THE LAUNDRY OF QUALITY."

Both Phones 192. 166 MAIN ST.

BUSINESS GAINS FULLY MAINTAINED

Broadening Demand for Steel and Iron Strengthens General Feeling of Optimism.

QUOTATIONS ARE HARDENING.

Print Cloth Situation Strong—Transactions in Parker Hides at Chicago Continue Fair.

New York, June 18.—R. G. Dun & Co.'s Weekly Review of Trade tomorrow will say:

The advance recently made in industrial activity and business confidence is fully maintained.

Broadening of demand from the railroads has become a feature in the market for iron and steel and this strengthens the general feeling of optimism.

Reports also indicate a slight hardening of quotations named by fabricators. Activity continues in the pig iron division at firm held prices.

The print cloth situation is as strong as ever and some good sales have been made.

In the woolen goods division the market for cheaper grades of men's wear has been opened.

The volume of business in packer hides at Chicago continues fair. Foreign dry hides were well cleaned up recently at a slight decline, from the highest point reached a while ago.

Trade in sole leather is good at full prices, with extensive deliveries now being made. Oak sole is stronger, with heavy leather closely sold upon all tonnage.

Commercial Banking in all its branches, four per cent interest paid on savings deposits.

ACCOUNTS SOLICITED.

WALKER BROS., Bankers

(Incorporated). Established 1859. Capital, \$250,000. Surplus, \$100,000.

Absorbed the Salt Lake Branch of Wells-Fargo & Co's Bank.

THE STATE BANK OF UTAH

SALT LAKE CITY, UTAH. Established in 1900.

Solicits accounts of Banks, Firms and Individuals, and extends to customers every reasonable courtesy and facility.

JOSEPH F. SMITH, President. ANTHON H. LUND, Vice President. H. J. GRANT, Cashier. H. T. McEwan, Asst. Cashier.

NATIONAL BANK OF THE REPUBLIC

SAFETY DEPOSITORY.

FRANK KNOX, President. JAMES A. MURRAY, Vice President. W. F. EARL, Cashier. E. A. CULBERTSON, Asst. Cashier. Capital and Surplus, \$250,000.00. The bank is a modern savings department conducted in connection with this bank. Safe deposit boxes for rent.

McCormick & Co. BANKERS

SALT LAKE CITY, UTAH. Established 1873.

U. S. DEPOSITORY.

DESERET National Bank

SALT LAKE CITY, UTAH.

Capital, \$500,000.00. Surplus, \$100,000.00. L. S. HILLS, President. MOSES THATCHER, Vice President. E. A. CULBERTSON, Cashier. EDGAR S. HILLS, Asst. Cashier. L. W. BURTON, Asst. Cashier.

Safety Deposit Boxes for Rent

THE DESERET SAVINGS BANK

W. V. Roper, President. Moses Thatcher, Vice President. Elias A. Smith, Cashier. L. S. Hills, John R. Barnes, John A. Culler, David Eccles, A. W. Carlson, George Romney, J. R. Winder, George Sutherland, Reed Smoot. 4 per cent interest paid on savings.

W. S. McCormick, Thos. R. Cutler, President. Vice President.

THE UTAH NATIONAL BANK.

SALT LAKE CITY. A fully equipped savings department, 5 per cent paid on time deposits. Convenient safety deposit boxes for rent. RODNEY T. BADGER, Cashier.

R. G. DUN & CO.

201 OFFICES. THE MERCANTILE AGENCY. George Rust, General Manager, Idaho, Nevada, Utah and Wyoming. Office in Progress, Salt Lake City, Utah.

COOK WITH GAS

save the bother, time and a large part of the expense. We have about 15 kinds of Gas Ranges. Call in and look them over.

61-65 MAIN ST. UTAH GAS & COKE CO. Telephones 321

-didn't change her dress

to get supper. She didn't need to. There's no dirt in cooking with Gas. Then, too there is no time wasted in making a fire, splitting kindling, carrying coal and ashes, and cleaning out old stoves before you are ready to do your cooking.

COOK WITH GAS

save the bother, time and a large part of the expense. We have about 15 kinds of Gas Ranges. Call in and look them over.

61-65 MAIN ST. UTAH GAS & COKE CO. Telephones 321

