

THE FALL TRADE OPENS BRISKLY

Money Firm in the Salt Lake Banks and Not Many Calls For Loans.

ABOUT RENTS AND REALTY.

Building Situation Continues to Show Improvement—Another Lumber Advance—General Review.

The fall is opening well along all trade lines with prices firm. If not positively rising, and merchants are still extremely cautious. The new customary difficulty in securing deliveries from manufacturers in anything like reasonable time, in the banks, money is very firm, this is not, though regular customers are not having trouble in securing loans, call money commanding 6 per cent, with 7 and 8 per cent on time loans.

There is comparatively little borrowing at present, due in part to delays in building caused by the inability to secure material. On the whole the local real estate situation has been quiet for the week, with no special features, and has not been materially affected by the recent market advance in the New York market.

REAL ESTATE AND RENTS.

Real estate dealers report that the week "nothing doing," that is, very little, though transfers are being recorded daily, and reach the importance of \$10,000, which occasions some remark.

However, many small sales are noted, which, taken in the aggregate, amount to considerable and indicate a steady and healthy market. But the real market is just now absolutely dead of sensational or striking features. Dealers report to difficulty whatever is most any kind of property, and a dozen additional apartment houses would not come amiss in Salt Lake.

BUILDING IMPROVEMENTS.

The building situation is steadily improving, as the brickyards are exerting every possible effort to catch up with orders of long standing, but if there is to be a wet fall, the condition of the roads will make the delivery of brick and other building material difficult. Moreover, the labor market is suffering from attritions in the direction of San Francisco, and the mining rush in Nevada is having its effect in drawing men toward clerical callings. However, the progress possible is being made in pushing ahead with building operations.

HARNESS AND SADDLERY.

The harness and saddlery trade is experiencing somewhat of a boom. One firm in this city has sold 1,200 horse blankets in the last 30 days, and could use 1,500 more. Orders for good harness makers could have been filled in sufficient numbers. Then a large business has been done in outfitting the team equipment, but in general business has not been particularly noteworthy, and there is no change in the situation of a week ago.

MEAT PRICE MOVES UP.

The meat situation continues with little change except that there has been an advance during the week of 12 on "beef." The demand for all kinds of meat continues very strong, and the local yards are getting low as to their stock. The car shortage is not so bad as it has been, and only a number of lines now there is not much trouble to secure full supplies.

DRY GOODS SITUATION.

In the wholesale dry goods market, the call for quilts has been lively, and is likely to be more so as the cooler weather draws on apace. There is a generous variety to pick from this fall in all styles, and patterns and prices, costing all the way up to \$40 for a single quilt. This latter article is made of choice silk and selected elder down. Dealers say fine quilts are very desirable for presents, and many are selling for the purpose. There is also a great demand for bedspreads, and in quilts and blankets people are doing very lively in shoddy as there is really no demand or economy in them.

Jobbers report growing scarcity in buying goods largely on account of the fact that India growers are concluding that they might just as well as not share in the general prosperity, and are working the trust game more strenuously and combine to put up prices. Then, the reported partial failure of the July crop in some parts of the East Indies is having its effect. Jobbers report a continued scarcity of low grade unbleached lines, to the embargo against several large western houses which have been picking up three and four cents late fill orders for 10 times that amount.

Eastern bleached fabric manufacturers have orders on hand to carry them through the year for their own lines. Prices on re-orders for leading lines of white goods, embroideries, dress linens and novelty dress fabrics are sure to advance. Print goods are selling fast, but at a small margin of profit because of guaranteed quotations early in the season by the American company. There has been a scarcity in gingham and colored goods, followed by an advance in price.

There is something of a sensation promised in cotton jobbing, for importers are offering white goods and new lines of wash fabrics at prices below those that have been prevailing for domestic products. Jobbers claim that reductions on coarse cottons and factories about as far as they are reaching. Heavy trade in cotton-manufacture is reported. In knit goods, because of more plentiful spring prices are likely to go higher, and advance in spring lines are very heavy. Relief can be looked for from foreign markets under present conditions.

THE RETAIL TRADE.

The retail trade is very satisfactory. Everything is new, and about all of it is being brought in from the shelves and in the cases. Dealers do not receive anything special in the line of ready displayed evidences of newness. Goods are being made in manufacture. Then there will be marked coming week on account of the millinery opening, which always attracts the women and bring large amounts of money into circulation.

IN CLOTHING LINE.

The clothing trade reports a more satisfactory condition in affairs from the previous week, as the demand for clothing is increasing, such weather

as obtained yesterday, bringing out fall and winter purchasers in large numbers. A good and steady sale of overcoats is reported, also raincoats. The sale of hats is also good, the bulk of the demand being for the soft styles. Army campaign hats also are being called for in quantities as they are not only cheap, but very serviceable, and when kept in shape, look well.

WITH THE SHOE TRADE.

George Romney, Jr., has returned from a month's absence in New York and eastern points, and reports the shoe market very firm, with a two cent advance in sole leather, and kid stock advanced six cents per foot from the price of one year ago. There is no possible decline in prices for an indefinite time to come, for the packing houses have gobbled up the leather trust, and now control three quarters of the entire output. Under the direction of the packers, jobbers can not purchase more than what their immediate wants require, as the future market is too uncertain to admit of accepting orders in any degree of futurity. The question is how many sides do you want now, today? Not what you want 30, 60 or 90 days from now, when prices may be entirely different.

Fall and winter goods are now all on the retailers' shelves, and manufacturers are sending out their traveling men with spring samples besides trying to get out supplementary fall orders which are being received in considerable numbers by mail. The scarcity of the white canvas shoe is noticeable in the shipments now being sent out, though an effort is being made to sell canvas shoes in colors during the fall. The demand for white canvas shoes next spring and summer will be equal to that of the season, for just so long as the feminine taste runs to white dresses, just so long will the call for white shoes continue. The durability of the canvas shoe requires no experiment to establish, and it is considered a safe risk for next season. It has been estimated that the sales of canvas shoes have been double those of the previous year, and the fine grade of canvas made from the sea island cotton is found the most desirable material.

The spring lines for 1907 promise to be full of novelties, especially in women's wear, and the designers are giving full rein to their fancies. In fact one firm offers 160 different styles in women's oxfords alone; another 140, using 27 different lasts. The kid market is uncertain owing to the attitude of the Brazilian growers who have also caught onto the rubber idea, and are combining as are their coffee growing confreres, for an advance in the market for all it will stand.

BUSINESS NOTES.

Brokers report "considerable doing" up and down the line of local stocks, as the dividend notices are beginning to appear payable at the end of the month and the early part of October. Utah Sugar preferred has again reached par after fluctuating between \$9.60 and \$9.75 for several months. Large blocks changed hands during the week at \$10. Utah common has also advanced to \$2.25, and there is a sharp inquiry for the Idaho at the price quoted a few weeks back, but owners are unwilling to sell, as the favorable news from all the best fields continues to arrive. Another stiffening cause is the sugar war on the coast. There have been several advances of late in the price of refined sugar, which dealers interpret as meaning that the warfare which has afflicted western sugar prices so long, is apt to grow to a close.

Home Fire Insurance company is in strong demand with no sellers. The company declared its regular dividend of two per cent and an extra of the same amount payable Oct. 1st. During the week the board met and decided to enter the territory of Arizona, believing that it is profitable field in which to write since so many companies have retired from the west.

Following are the latest quotations: Amalgamated Sugar Co., pfd., \$101.00; Amalgamated Sugar Co., com., 122.00; Beneficial Life Insurance Co., 95.00; Barnes Banking Co., Kayville, 130.00; Con. Wagon & Mac. Co., pfd., 118.00; Con. Wagon & Mac. Co., com., 194.00; Commercial National bank, 130.00; Deseret National bank, 294.00; Deseret Savings bank, 485.00; Davis Co. bank, Farmington, 125.00; First National bank, Ogden, 310.00; First National bank, Murray, 130.00; First National bank, Logan, 190.00; Home Fire Insurance Co., 178.00; Lewiston Sugar Co., 11.50; Lehi Con. & Savings bank, 126.00; National Bank of the Republic, 145.00; Ogden Savings bank, 225.00; Provo Con. & Savings bank, 145.00; Rocky Mountain Bell Tel. Co., 57.00; Silver Bros Iron Works Co., 106.00; State Bank of Utah, 202.00; Sugar City Townsite Co., 153.00; The Utah Sugar Co., pfd., 10.00; The Utah Sugar Co., com., 2.25; The Idaho Sugar Co., 8.30; Thatcher Bros. Banking Co., Log 134.00; Utah County Light & Power Co., 1.00; Utah National bank, 150.00; Utah Savings & Trust Co., 102.00; Western Idaho Sugar Co., 8.20; Zion's Savings Bank & Tr. Co., 211.00; Z. C. M. I., 202.00.

BONDS.

Church, 101 1/4; Salt Lake City R. R., 191 1/4; Salt Lake City R. R., 2nd mtg., 100 1/4; Sumpter Valley R. R., 100; Utah County Light & Power Co., 100; Utah Sugar Co., 192 1/4.

SALT LAKE BANK CLEARINGS.

For the week ending Sept. 15, 1906.

	1906.	1905.
Sept. 10,	\$68,741.37	\$89,055.05
Sept. 11,	\$85,766.04	\$29,424.72
Sept. 12,	\$18,343.18	\$58,458.19
Sept. 13,	\$72,812.77	\$64,909.46
Sept. 14,	\$11,208.32	\$81,628.80
Sept. 15,	\$23,807.81	\$25,901.59
Totals,	\$45,184,720.79	\$2,830,547.81
Increase,	\$1,324,572.98.	

NEW PRIVATE WIRE SYSTEM.

JAMES A. POLLOCK & CO.

BANKERS AND BROKERS, NO. 6 W. SECOND SOUTH ST. SALT LAKE CITY, UTAH.

Orders Promptly Executed in Stocks, Bonds, Cotton, Grain and Provisions.

Private Leased Wires With Long-Distance Bryan, Corresponding Members.

New York Stock Exchange, New York; Chicago Stock Exchange, Chicago; Board of Trade.

WE HANDLE ALL PROMINENT MINING AND COMMERCIAL STOCKS.

The clothing trade reports a more satisfactory condition in affairs from the previous week, as the demand for clothing is increasing, such weather

VOLUME OF TRADE CONTINUES LARGE

It is Beyond All Precedent for the End of a Vacation Season.

AUTUMN DISTRIBUTION HEAVY

No Particular Labor Troubles to Retard Progress—Leading Industries Report Great Activity.

New York, Sept. 14.—R. G. Dun & Co.'s Weekly Review of Trade tomorrow will say:

The volume of trade continues beyond precedent for the period, the end of the vacation season restoring normal forces in most occupations and there are no important labor struggles to handicap progress. Autumn distribution is very heavy, traders as a rule preparing for the well into the future, while mercantile collections are quite as prompt as could be expected in view of the tight money market. There is some uncertainty in primary markets for cotton goods owing to the expectation of lower prices in response to cheaper raw material, but as yet no concessions are offered. Demand for woolen fabrics is also somewhat irregular, although fancy worsteds are withdrawn because of the well sold conditions and other leading industries report great activity and strength. The prices of commodities rose during August in the aggregate, dairy and food products supplying most of the advance. Dun's Index number on Sept. 1 being 104.807, against 102.895 a month previous. Compared with the position a year ago the advance is 4 per cent. Railway earnings for the first week of September exceeded the figures of 1905 by 7.5 per cent. Commercial failures in this week in the United States, as reported by R. G. Dun & Co., are 174 against 173 last week, 170 the preceding week and 164 the corresponding week last year. Failures in Canada number 26 against 5 last week, 14 the preceding week and 28 last year.

TODAY'S MONEY MARKET.

New York, Sept. 15.—Money on call nominal. No loans. Time loans dull but strong. Sixty and 90 days and six months, 6 1/4 per cent. Prime mercantile paper 6 1/2 per cent. Sterling exchange steady with actual business in bankers' bills at \$23.90@44 for demand and at \$20.00@25 for 60-day bills. Posted rates, 48 1/2@49 and 48 1/2. Commercial bills, 47 1/2@48. Bar silver, 67 1/2. Government bonds steady; railroad bonds, firm.

LAYING CORNER STONE OF CITY HALL.

The laying of the corner stone of the city hall Thursday, Sept. 20, will be attended with appropriate services. Business men will close their places of business and will be there to listen to the ceremonies, citizens will turn out and partake of the spirit of the occasion and altogether it will be a patriotic scene. The committee in charge are Mayor Charles Brown, Arthur Townsend, Michael Mauss, A. J. Walquist and James Goffray. They extend an invitation to all. The program commences at 1:30 p. m., which is as follows:

Music.....Murray City Band
Invocation.....Bishop U. G. Miller
Music.....Murray City Band
Address....."Murray 35 Years Ago"
.....Ex-Mayor C. L. Miller

MURRAY DEPARTMENT

The "News" is delivered in Murray and vicinity from the branch office every night. L. E. Lauritzen, Branch Manager. Orders for Church Works and advertisements received. Office with Watson & Lyon, Jones Block Ind. Phone 37, Bell 10-R.

SESSION OF CITY COUNCIL.

Corner Stone of City Hall Laid—School Calendar—Weddings.

Murray, Sept. 15.—The following business was transacted at the last session of the city council:

The city engineer submitted the sketch and estimate of the building for the fire apparatus. The cost of a building, measuring about 27 by 60 would be about \$463.33. The matter was referred to the fire committee.

A petition was presented by Gus Peterson asking the council to repair the street near his residence. The matter was referred to the road supervisor and street committee.

The street committee submitted a report suggesting that the bridge crossing the Green river ditch on east Murray street be torn up and a good substantial one built. The road supervisor and street committee were authorized to build a bridge across the ditch according to the report adopted.

Dr. E. E. Bird, the city physician, submitted a report in regard to the unsanitary condition of the city. He suggested that pig pens be abated or compelled to be built according to the sanitary regulations. He also suggested that the pond on Sander's and Caldwell's property be filled up or that lime or some disinfectant be put into it, and that the ditch near the smelter pond be sloughed to prevent the water from backing up from the creek.

The clerk was instructed to look up whether the Regal avenue has been accepted by the city.

It was moved and carried that the riding of bicycles on the sidewalks on Vine street be prohibited. The marshal was instructed to post notices on said street to that effect.

M. S. Haynes, the special deputy, was ordered to deposit his bond with the recorder or surrender his star.

The city engineer reported that the sidewalk of McMillan's meat market on State street had been put in according to instructions.

The mayor advised the city council that there existed a vacancy in the office of the city attorney caused by the resignation of Stephen L. Richards. Pursuant to law D. W. Moffat was appointed by the approval of the city as city attorney to fill said vacancy.

Bills amounting to \$1,600 were allowed and the warrants ordered drawn on the treasury in payment of same.

SONG.....Miss Wilma Atwood

Address, "Murray of the Present"
.....Ex-Mayor Jos. H. Stratton
Music....."Murry 35 Years Ago"
.....Mayor Charles Brown Quartet.

Laying the cornerstone, "Star Spangled Banner".....Band
.....Ex-Mayor Jos. H. Stratton
Music....."Murry 35 Years Ago"
.....Mayor Charles Brown Quartet.

After the program Thursday the band will lead the crowd to baseball park, where the Merchants and Butchers will play conclusions with free admission to all.

SCHOOL CALENDAR.

Sept. 10, 1906, school begins.
Nov. 29 and 30, Thanksgiving recess.
Dec. 21 to Jan. 7, Christmas holidays.
Jan. 2 to 5, state teachers association.
Jan. 7, instruction begins.
Jan. 25, first half year ends.
Feb. 22, Washington's birthday.
April 15, Arbor day.
May 30, Decoration day.
May 31, school closes.
May 24 and 25, eighth grade examinations.

Commencement day and field to be fixed by the board of education.

The manual training department did not commence its work this week, as all the tools were not ready but it is expected that the shops will be in operation next week. The first meeting of the teachers of Murray City was held this morning. Mr. Wikom gave an outline of the shop work for the year.

A very delightful wedding reception was given at the home of F. D. Brinton of Holliday, Wednesday evening, in honor of the marriage of his son, Franklin A., to Miss Mabel Hall of Idaho Falls. A large and cheerful crowd was there and made it a most pleasant occasion. The happy couple were the recipients of many handsome presents and many wishes of future happiness.

Mr. and Mrs. Brinton will make their home in Park valley, where Mr. Brinton has been engaged to teach school.

A wedding reception in honor of Mr. Cy Stillman of East Mill Creek and Miss Elsie Hepler was given at the home of the groom's sister, Mrs. A. H. Bagley, on the evening of Sept. 12. There were present about 35 guests, the majority of whom were relatives of the young couple, a few intimate friends and neighbors also being present.

All the guests present joined in wishing the couple a happy and prosperous journey through life.

REMAINS SHIPPED HERE.

The remains of Mrs. Elizabeth Lynde, who formerly lived at Murray but later lived at Drinkwater, Canada, where she died, were shipped here to Banks' undertaking parlors for embalming, and will be buried in the South Cottonwood cemetery.

The deceased was 68 years of age. Funeral services will be held at the Baptist church tomorrow at 10:30.

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SPICE!

You do not spend over \$2.00 a year for spices. Then surely you can afford the best.

We keep all kinds.

You can depend upon them being fresh and of the finest quality.

You are sure to get good results if you buy your spices of us.

National Tea Importing Co.,

Sole Importers of Shamrock Teas and Coffee. Cor. Third South and Main.

The Week's Lesson in Nevada Mining Shares.

MARKET VIEWS OF L. M. SULLIVAN TRUST CO. OF GOLDFIELD.

Goldfield, Nev., Sept. 14. (By Telegraph) The Market in Nevada stocks has suffered three severe reactions since August 1st. The first was due to general profit taking, the second to Tonopah labor troubles and the third to this week's temporary lockout of Goldfield miners. Some gilt edged standard securities dropped from 20 to 40 points. Nearly all the others fell from 5 to 10 points. Many have regained there losses. But in all the turmoil neither Jumping Jack, Manhattan, Stray Dog Manhattan, nor Indian Camp Manhattan wavered a point. In fact, they continued to advance through it all. The reasons are simple. These three stocks represent intrinsic values far in excess of present quotations. Mine development has recently proved the properties to the great mines. The companies are on the verge of declaring dividends. A coterie of the greatest mine owners in the west seek control so they may annex these companies to others of Manhattan and make one gigantic dividend payer. There is no danger of the control of these companies changing hands at this time. An offer of 67 cents per share for the control of all three has been flatly refused. Meanwhile, the investor has double assurance that in buying these stocks on the market up to 67 cents per share he is on the safe side. Stray Dog and Jumping Jack sold today on the San Francisco stock and exchange board at 53 and Indian Camp at 49. We predict one dollar for Stray Dog, 85 for Jumping Jack, and 75 for Indian Camp within thirty days. But for the three general reactions in Nevadas in the past fifty days, these stocks would now be selling above the prices mentioned.

L. M. SULLIVAN TRUST CO.,

Goldfield, Nevada.

Our Nevada mining securities review for September will be issued on the 20th. It will contain 50,000 words, ably compiled data on Nevada stocks. Brokers and Investors find it indispensable. Write for it.

Full Satisfaction For Every Dollar Spent With us.

Is Another Reason for our Rapidly Increasing Business.

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GEO. ROMNEY LUMBER CO.,

65 NORTH FIRST WEST. O. D. ROMNEY, Mgr.

FILL UP EARLY WITH OUR

"Peacock" Coal

CENTRAL COAL & COKE CO.

"At the Sign of the Peacock." Phones 2600. 38 S. Main.

JOHN C. CUTLER, JR. INVESTMENT BANKER.

(Established 1893.) BONDS, SUGAR STOCKS, BANK STOCKS.

Other High Grade Investments Bought and Sold Both Phones 127. 36 Main St.

THE STATE BANK OF UTAH Salt Lake City, Utah

Established 1890.

Solicits accounts of Banks, Firms and Individuals, and extends to customers every reasonable courtesy and facility.

Joseph F. Smith, President; Wm. B. Preston, Vice President; Charles F. Cutler, Cashier; H. T. McEwen, Asst. Cashier.

Utah Commercial & Savings Bank.

Capital.....\$100,000