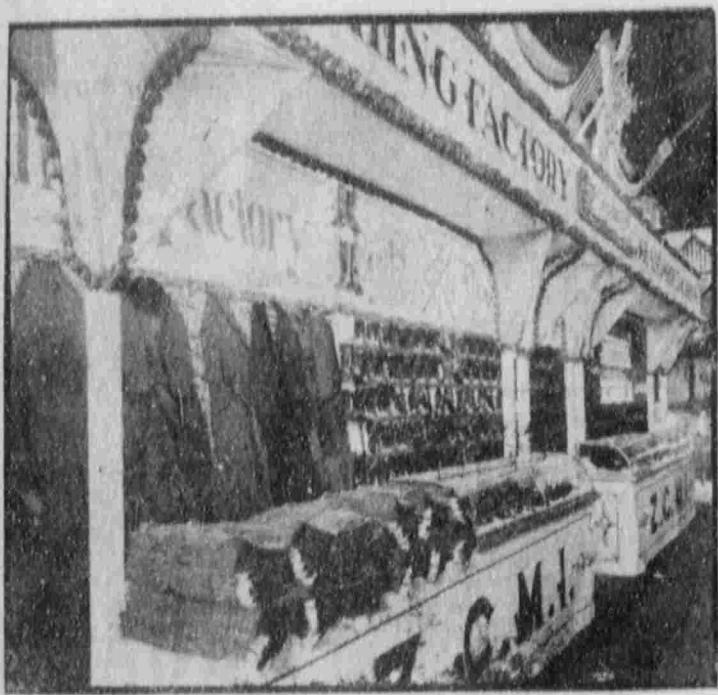


Some Of The Leading Exhibits At The Fair.

Z. C. M. I. Shoe and Clothing Factory.



(Photo by Johnson.)

On the west side of the main building, and near the west entrance, the Z. C. M. I. shoe and clothing factory had their exhibit tastefully arranged. Their well known makes of shoes were shown to good advantage, and much interest was shown by Fair Patrons in the display.

Their last year output in Boots and Shoes was 75,000 pairs, valued at \$125,000.00, while in the Overalls and Clothing section they shipped 180,000 dozen pairs of Gent's Overalls in the same time. To manufacture these goods, 175 employees are paid yearly \$65,000. The shoe and clothing departments. "Mountaineer Overalls" are known all over the west.

Rodney Hillan is manager of both the shoe and clothing departments. Ever alive to the necessity of being abreast of the times, they are installing new and modern machinery, which will be in place by the first of the coming year.

Honest Goods at Honest Prices has always been and is now their motto.

HEWLETT BROS CO.



(Photo by Johnson.)

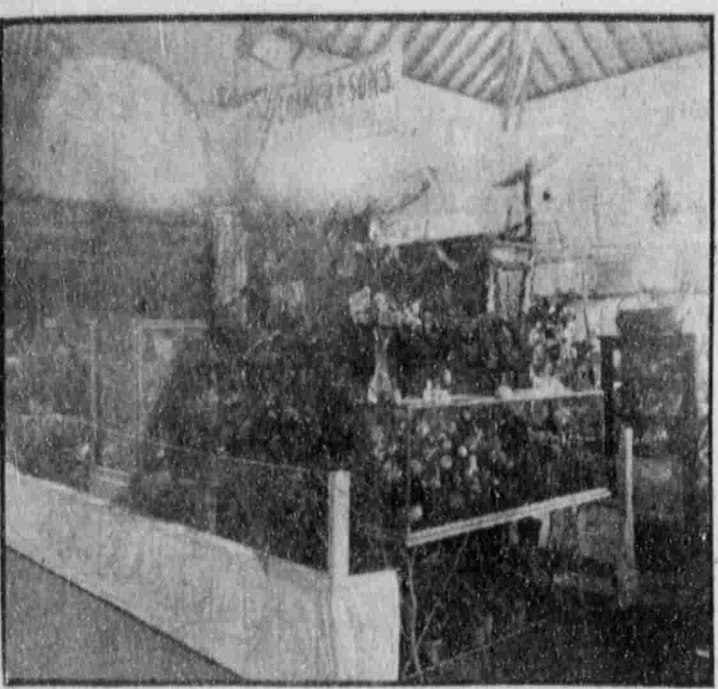
The above half tone shows the beautiful and artistic display of Hewlett Bros. Co., which was awarded the first prize Thursday at the state fair.

Besides the cash prize awarded for display, six gold medals were awarded to Hewlett Bros. for the best QUALITY and best display of baking powder, extracts and spices.

These were the famous Three Crown brand—"the best of the good ones," and from the standpoint of quality they are without doubt the finest manufactured in this state, and are not surpassed by any imported articles.

These medals make a grand total of 36 gold medals and diplomas that Three Crown products have been awarded at various state fairs.

CRAMER & SONS.



(Photo by Johnson.)

Many stopped to admire the beautiful and fragrant flowers shown in the above cut. The display was tastefully arranged.

Cramer and Son's retail establishment is at 178 south Main and have extensive greenhouses at Third East and Fifteenth South.

CARSTENSEN & ANSON CO.



(Photo by Johnson.)

The Temple of Music had a fine exhibit as will be seen by the above cut. Visitors to the fair were regaled with choice selections from the famous pianola and the Victor Talking machine.

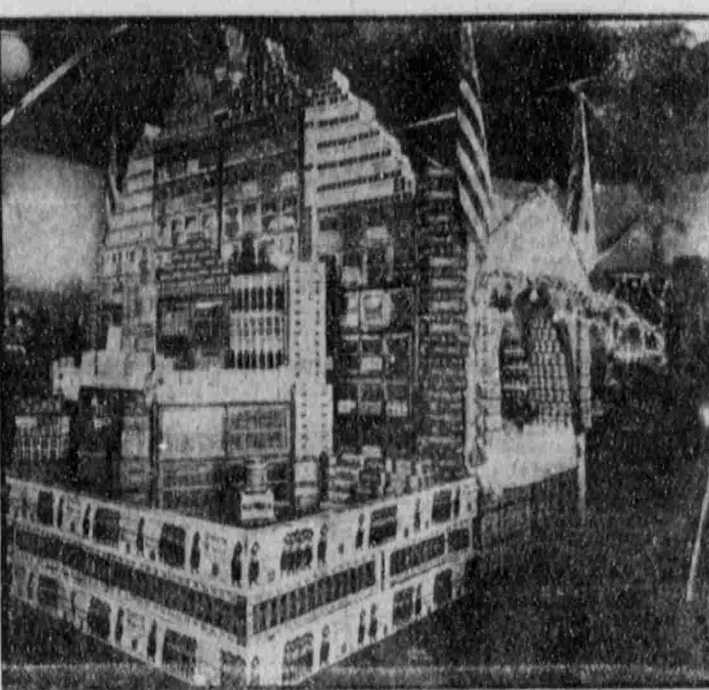
The company, formerly located at 51 south Main, succeeded to the business of the Daynes Music company and are now located at 74 south Main street.

Articles of Incorporation were issued to them Oct. 1, 1903, and the company is officered as follows: John Derr, president; A. B. Carstensen, vice president and manager; James H. Anson, secretary, and P. J. Anson, treasurer.

They are agents for 20 different makes of pianos and during 1904 have already sold 500 high grade pianos.

They carry all kinds of small instruments, in fact have in stock "everything known in music."

NATIONAL BISCUIT CO.



(Photo by Johnson.)

This well known firm had one of their characteristic exhibits.

Samples of their various products were tastefully arranged, and the exhibit in general provoked warm praise. In fact, the company received second prize (\$50.00) and a gold medal for the best exhibit on the grounds as well as First Prize for the best display of crackers.

It requires 20 tons of flour a week to supply the hungry ovens of this factory. The output daily being 5 tons.

The raw material used by them is purchased mostly from Utah the exception being a small amount of flour purchased from Idaho points.

They make 250 kinds of cakes and crackers, 130 kinds are packed in tin cans 50 kinds in boxes and 50 kinds in cartons. These goods are sold all over Utah Idaho Wyoming Nevada and Arizona. Five Traveling Salesmen are constantly talking their merits.

The factory is under the able management of Mr. Henry Wallace.

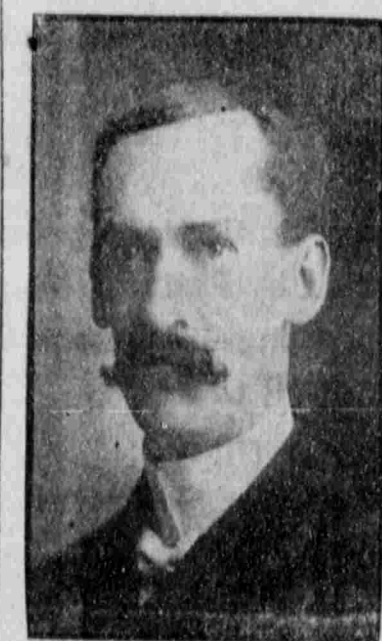
REMARKABLE

Growth of the Western Candy Trade is Attributed to Progressive Business Methods—An Example.

Candy trade traveling salesmen who cover the western states often comment on the remarkable growth of the confectionery business in the west during the past five or ten years.

Push and progressive methods have contributed materially in making the western territory a great candy-producing and selling center, so much so that the trade in other sections is naturally interested in knowing something of the men behind the guns in the western candy industry.

One of the best known factors in the western trade is Mr. J. G. McDonald, head of the firm of J. G. McDonald Candy company, with headquarters at Salt Lake City and branches located at Denver and San Francisco. Through Mr. McDonald's well applied efforts his concern has steadily grown in capacity and prestige, and its goods are well known throughout the trade.



J. G. McDONALD.

The J. G. McDonald candy factory is the outgrowth of forty years' experience, the business having been established by John McDonald, father of the present head of the firm. Prior to fifteen years ago they did very little manufacturing, doing principally jobbing business, buying carloads of confectionery from various factories. When the present management took hold of affairs this method was changed and the firm engaged in the exclusive manufacture of sweetmeats, and today they are manufacturing some of the quickest-selling specialties in the country, which are known for their widespread popularity, one of which has found its way into Europe and met with favor.

The factory, which was erected two years ago, is a very attractive one, and is located in the heart of the city. The plant is modern in every detail, being equipped with the latest-improved machinery. The property is 300 feet deep, affording an opportunity of having the factory magazine for fireworks, cottage for engineer and barn accommodating fifteen horses all on the one site, which facilitates matters in operating the business. Loading and unloading of goods is done inside the building. No improvement is lacking in making the factory one of the most modern in the western country. The cream department is provided with a double deck, where sufficient raw materials are carried to supply the boiling room, which is above the main floor.

There are eleven salesmen constantly on the road, who cover seven states.

Timmy Nolan, 'or you'd niver be lookin' so amazed."

"Smallpox," she cries, "has he got the smallpox, Timmy Nolan, and been took to the hospital without me sayin' goodbye to him?"

"Sure, an' he has not," said Timmy Nolan, in a comfortin' tone. It's only that he broke a few bones in his leg, fallin' from a ladder, an' I'm slint ahead wid the news."

"It's you that's a thrue frind, an' you've lifted a big load from me heart," said Mrs. Cassidy, and she gave a farm shake to his hand and went back to her washin'."

—Youth's Companion.

POSITIVE PROOF.

Gov. W. H. Hunt of Porto Rico was talking about legal evidence and proof.

Salt Lake Knitting Co.



(Photo by Johnson.)

This company got a gold medal for the best display and highest quality of hosiery made from Utah yarns, also gold medal for the best quality and display of knit goods made from both Utah and imported yarns.

The company is a consolidation of the Salt Lake and Western Knitting companies, which was effected March 1, 1904, with Joseph F. Smith, president; Rudger Clawson vice president; Thomas Hall, secretary; Joseph Nelson, treasurer; Joseph V. Smith, general manager, and Joseph R. Smith, assistant manager.

They manufacture L. D. S. garments, sweaters, golf jackets, cardigans, neckties, hosiery and a general line of knit goods. The factory is located in the old historic Doremas building on First North and Second West street, where they employ 53 hands, as well as 45 agents who cover territory from Old Mexico to Canada.

The latest improvements in machinery are installed and the product is not surpassed in this market.

The retail store is at 55 Main street, and a full line of their goods are carried there and are for sale.

Faust Creamery and Supply Co.



(Photo by Johnson.)

The Exhibit of Faust Creamery & Supply Co. attracted much interest. The figures moulded out of butter, surrounded by flowers, frozen in the center of a large transparent cake of ice, were unique. Samples of their new brand of butter, Hazelnut, in small cartons, neatly lithographed, a miniature package, a fac-simile of the pound packages in which it is sold, were given away. Many complimentary remarks were made about this brand of butter. Their Eureka brand everyone recognized as it has been a standard butter on this market for years. Their exhibit of cheese, which took the gold medal, was a surprise to many, as also their exhibit of eggs. The improved facilities they have in their new building gives this firm an advantage over all other competitors in this line.

Machinery and apparatus used in creamery and dairy work is an interesting part of the display. Conspicuous among these is the De Laval baby separators used by the farmers for separating the cream from the milk. These separators have taken gold medals at all the world's fairs for the past quarter of a century. They are recognized as the best separators throughout the world.

The firm which this exhibit represents is now the largest of its kind west of Denver, and the equipment and arrangement of their creamery is a model. It is recognized by creamerymen throughout the United States as being as complete and modern as any plant to be found anywhere.

The capacity of the creamery is 35,000 pounds of butter daily, and the output this season has reached 4,000 pounds daily. There are 19 men employed at the plant in the different departments, but they have over 50 additional employees throughout the state, including employees at their different creameries, cheese factories, cream haulers and separator agents.

Many thousands of dollars of their products are shipped out of the state. It is a worthy enterprise, and should receive the patronage it so well deserves.

OWNED BY ALLISON BROS.



(Photo by Johnson.)

Hazel VI, Layton, Utah.

This cow has received two first prizes at fairs and has won honors outside of Utah.

The owners, Allison Bros., of Layton, have secured 11 prizes at this exhibit among them being first prize for the best two-year-old heifer.

LEGAL BLANKS, a full supply, all the latest forms at the Deseret News Book store.

Two Prize Winners.



(Photo by Johnson.)

"Napoleon" and "Lord Harry."

The two hogs, "Napoleon" and "Lord Harry," shown above are the property of D. O. Rideout, Jr., Draper, Utah. Napoleon has taken first prize for two years. He weighs 700 pounds and is a full blood Berkshire. He was imported by Mr. Rideout from Missouri.

Lord Harry is also a full blood Berkshire. He weighed 450 pounds at 14 months, his present age. Mr. Rideout has ported from Iowa. Mr. Rideout has taken five first and five second prizes for hogs this year.

proceed unless proof of your first wife's death is produced."

"Can't it, sir?" said the convict, with an air of distress. He looked timidly at his prospective bride. "Well, sir, if I may have proof," he faltered, "I may as well tell you that this sentence I am serving now is for my first wife's assassination."

HER FEAR.

"Your husband has water on the brain," announced the doctor.

"Dear me," she said, "I hope it has been boiled."—[Lippincott's Magazine.]

Public Long-Distance Telephone. With sound-proof booths. Telephone building, State street, city.

I Firmly Believe!

That any man can get better values in his Office Stationery at The Breeden Office Supply Co. than at any other place in town.

Roscoe M. Breeden.

HOW NOLAN BROKE THE NEWS.

Mr. Nolan had acquired a great reputation for tact, so that when Mr. Cassidy fell from a ladder and broke his leg it was quickly decided by all the workmen that Mr. Nolan should bear the tidings to Mrs. Cassidy.

"He broke the news gradual," said Mr. Leamy to his wife that night, "and by the time she learned the truth she was as calm as a clock, they say. Oh,

he's the great man, is Timothy Nolan!"

"How did he do it?" asked Mrs. Leamy, impatiently.

"Like this," said Mr. Nolan's admirer. "He went to the house and rang the bell, and he says, 'Thin Dinm is not dead, Mrs. Cassidy, or you'd niver be so gay-lookin'.'"

"Dead!" she screeches. "Who said he was dead?"

"Thin it's not thrue he's near to dyin' wid the smallpox, either, said