

# REAL ESTATE MEN ALL SAY "YES"

In Matter of Mortgage Tax  
Amendment to the State  
Constitution.

## COMMITTEE IS APPOINTED

To Draft an Address Urging Citizens  
To Take Affirmative Side on  
Tuesday Next.

At the regular semi-monthly meeting of the Real Estate association held Wednesday the Commercial club, the matter of the amendment to the state constitution, which will exempt mortgages from taxation was discussed and a committee consisting of Messrs. Peterson, Parsons, and Morningstar was appointed to draft an address urging voters to vote "yes" on the proposition and to set forth briefly the reasons why the amendment should pass.

The address follows: The Real Estate association respectfully requests all voters next Tuesday, to vote "yes" on the amendment to exempt mortgages from taxation.

The justice of a mortgage tax is not questioned, but a faithful trial for ten years has demonstrated beyond question that the tax is evaded by practically all whom it was intended to reach and its repeal is for the best interests of the people generally.

The law has never applied to non-resident mortgage holders, and it has been evaded by resident mortgage loaners through the method of incorporating banks and building and loan associations in other states.

Banks and building and loan associations are exempted through an operation of law not necessary to explain at this time.

Non-resident capitalists and these banks and trust companies may loan without limit in their own names and genuine foreign corporations may do likewise, while a local capitalist who has sufficient money to make it worth his while and who does not have to tender a certificate for the name of a friend residing without the state, takes a power of attorney to do business and loans his own money, thus evading the tax. In that sense the present law is vicious and is against public morals.

This leaves to bear the burden of the mortgage tax the widow and orphan and the simple minded honest man of small means who may have a little money saved from daily earnings, a small patrimony, some insurance money or the like, to invest and here is where the hardship comes in.

The rate of tax in Salt Lake City is 3 1/2 per cent, the interest rate is 7 per cent, and the mortgage loaner pays 1 per cent, subsequently Widow Doe loans her money to the savings bank at 4 per cent, Mr. S. B. Long, it out at 1 per cent, pays no mortgage tax and Widow Doe loses 3 per cent flat.

The net result of the whole matter is that the wealthy money loaner pays no tax, while the resident citizen of small means, on whom the tax is actually hardship, is the only one who has to pay, and he not the actual money loaner, is the one who is bearing the burden of our schools and other public institutions. Therefore be sure you vote "yes" on the repeal of the mortgage tax.

TO CURE A COLD IN ONE DAY...  
LAXATIVE PROMOTION...  
Dr. J. H. GORDON'S signature is on each box.

STRICKEN WITH PARALYSIS.  
Grand George F. Hickox Received  
Sudden Attack at Elko, Nev.

Grand George F. Hickox, division chief at this point, of the bureau of animal industry, was stricken with paralysis at Elko, Nev., the other day, and has been removed to his home in Salt Lake City. The colonel is 72 years old, of an amiable temperament and has been in failing health since suffering a former stroke one year ago. It is believed he may never be able to resume active duties. Col. Hickox went to Elko to organize a wool growers' association, and was to have addressed an audience of growers on the afternoon he was taken ill. He is well known all over the western country to livestock men and has for years been an earnest worker in the cause of livestock improvement. His last work was to urge eastern Nevada sheep growers to take steps to rid their sheep of rabies.

Occasionally one has the fortune to find a woman who is ideal in looks and figure. Ninety-nine times out of a hundred you will find she takes Holbrook Rocky Mountain Tea. Tea or Coffee? Buy Rocky Mountain Tea. C. M. I. Drug Dept. 112-113 Main St.

NIGHT SHIRTS AND PAJAMAS.  
Made of materials suitable to wear at this season of the year.  
BROWN, TERRY & WOODRUFF CO.,  
166 Main St.

Just received, beautiful German canaries, fine singers. Vogeler Seed Co.

SALESMANSHIP LECTURES.  
Begin on Wednesday Evening  
Next at Y. M. C. A.

The Salesman lectures at the Y. M. C. A. on Wednesday night, and among the subjects to be considered will be:

1. "Wide Application of Principles of Salesmanship." 2. "Qualifications of a Successful Salesman." 3. "How to Make a Sale." 4. "How to Make a Sale." 5. "How to Make a Sale." 6. "How to Make a Sale." 7. "How to Make a Sale." 8. "How to Make a Sale." 9. "How to Make a Sale." 10. "How to Make a Sale." 11. "How to Make a Sale." 12. "How to Make a Sale." 13. "How to Make a Sale." 14. "How to Make a Sale." 15. "How to Make a Sale." 16. "How to Make a Sale." 17. "How to Make a Sale." 18. "How to Make a Sale." 19. "How to Make a Sale." 20. "How to Make a Sale." 21. "How to Make a Sale." 22. "How to Make a Sale." 23. "How to Make a Sale." 24. "How to Make a Sale." 25. "How to Make a Sale." 26. "How to Make a Sale." 27. "How to Make a Sale." 28. "How to Make a Sale." 29. "How to Make a Sale." 30. "How to Make a Sale." 31. "How to Make a Sale." 32. "How to Make a Sale." 33. "How to Make a Sale." 34. "How to Make a Sale." 35. "How to Make a Sale." 36. "How to Make a Sale." 37. 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