

trial work as well as the installation of plants, and all contracts entrusted to them are carried out promptly and in accordance with specifications.

BYWATER AND GROO.

The problem of the proper heating of our dwellings and stores during cold weather has been thoroughly solved by Bywater and Groo, the popular sheet metal workers; and the property owners who have secured their hot air furnaces pronounce them as perfect and economical heaters, and there is a steady and increasing demand for them. The firm occupy spacious premises at 24 and 26 Richards street, and operate a large, fine, modernly equipped plant, and employ a force of skilled artisans who execute the best class of work. The partners are Mr. H. J. Bywater and Mr. J. L. Groo, both skilled experts in their business, prompt and honorable in their dealings and very popular in the city and its surrounding towns in which they operate. They are prepared to furnish very close estimates on the installation of hot air furnaces, and guarantee these to heat the houses in which they are placed properly. They also give estimates on all classes of tin, copper and sheet iron work, cornice work, roofing, gutters, spouting, etc., as well as on the resetting of furnaces. Every contract is carried out to the letter of the specifications, promptly and satisfactorily, and all work is guaranteed. The firm also attends to jobbing and repair work and does a very large and increasing business in every line.

ASHTON-WHITE-SKILLICORN CO.

Since the days of the Pyramids the quarrymen and stone dealers have been leaving monuments behind them.



Good stout, durable stone, is the basis of all really fine structures. Salt Lake City and our state generally can show many such, of which not better examples can be found in any city. The men who have furnished the material for them may well feel proud of their product. Among those prominent in this line is the Ashton-White-Skillicorn Co., who have an extensive and well equipped plant. They are general

PASTROUCH & CO.

The above firm inaugurated their business in Salt Lake as direct factory agents two years ago. This is a new enterprise, introducing in part some features of commerce that are new in this part of the world and upon the whole most acceptable and helpful to the building fraternity of Salt Lake and our growing cities of the state. Messrs. Pastrouch & Co. occupy room 110 Keith Building, and thence give quotations at factory prices and forward their orders. The goods represented by them comprise steel construction, metal roofing, metal lath, metal specialties, art glass, steel and wood rolling partitions, grille and composition decoration, parquetry, flooring, all kinds of fire apparatus and extinguishers. The advancements made of recent years in building and structural work of all kinds have created great increases in the uses of metal and tile work and Messrs. Pastrouch & Co. have found a profitable experience that their advent in Utah was timely and their progress thus far most promising of future results. Their products have found extensive use in the many new buildings that have been erected in Salt Lake within the past two years, while their business has a corresponding growth in the principal towns and cities of the state. They call your especial attention to their designs in cathedral glass and to Wilson's rolling partitions for dividing halls in schools and churches into class rooms. They solicit inquiries on all classes of material.

MORRISON, MERRILL & CO.

The center of the intermountain trade in lumber is admittedly Salt Lake City and the high character and standing of the houses engaged therein is the best possible proof of the magnitude and importance of this branch of our state's commercial interests. In referring to a house that has done much to add to the importance of our city as a lumber center, Morrison, Merrill & Co., we do not hesitate to class them among the leaders in the lumber industry here. The plant of the firm is located at 241 North Third West street, and this is connected with railroads by a private siding and includes large yards, sheds and warehouses, an immense stock being carried at all times and sold at wholesale and retail. This includes rough and dressed pine and hard wood lumber of all kinds and descriptions and in all sizes and dimensions, well seasoned and expertly cut, and also embraces a very large line of building material such as ash doors, blinds, ceiling, flooring, moulding, shingles, laths, posts, pickets, etc. They also handle on a very extensive scale cement, lime, plaster, hair, nails, building paper, etc., and in every line quote to the trade and public W. E. close prices known in the trade, promptly filling and shipping all orders. They make a specialty of furnishing builders' estimates, and their immense annual trade extends throughout our own and into adjoining states, and this is constantly growing and expanding.

though he has only been established on his own account for the past 15 months he has built up a very substantial and constantly increasing business. His office is at 105 East Second South street, telephone 1052, and he is an expert carpenter and pattern maker, who gives special attention to both classes of work as also to the making of store and office fixtures and the building of store fronts as well as to repair and remodeling work; his charges on these directions being moderate. He makes a specialty of interior woodwork and is prepared to promptly furnish estimates on all classes of pattern work and model making. He only employs the best skilled help in carrying out contracts, all being done under his own personal supervision promptly and in accordance with specifications.

THE CAMPBELL BUILDING CO.

In reviewing the interests of Salt Lake and those who have helped to erect our modern business houses, it is not surprising to find the name of the Campbell Building Co. who are at the present time engaged in erecting our splendid new Federal Building. Since the company had the foundation of this handsome structure, they have made rapid progress, as will be seen by the fine picture, which was recently taken. The Campbell Building is a monument to their great skill and ability.

GREEN & REEVE CO.

Leading exponents of the science of sanitary plumbing, heating and ventilating in Salt Lake City are the proprietors of the Green & Reeve Co., of 45 East Second South street, telephone 679. Which was established two years ago. The proprietors are Mr. D. W. James, Mr. H. C. James and Mr. S. B. Ostay, all native born sons of the city, young, able and practical men at their trade, large really owners and honorable, enterprising and reliable business men who are greatly respected in the city. They carry a fine stock of plumbers' supplies, porcelain and steel clad baths, sinks, lavatories, wash basins, etc., and also a full line of steam heating supplies and all are sold at very moderate prices. They are

THE UTAH FIREPROOFING CO.

No question is receiving greater attention at the hands of scientific experts than that of good roads and walks, and it is the general consensus of opinion that concrete and cement work as a foundation, or as an entire pavement, are the best. Some engineers lean to the use of asphalt over a concrete foundation for streets, but for sidewalks the cement is unquestionably the best, when laid down by a reliable firm. Such is the Utah Fireproofing Co., which was organized last March and whose headquarters are at 68 East South street, telephone 608. The officers are Mr. J. B. Hinchman, president; Mr. W. H. Benton, vice president; Mr. E. W. Hinchman, secretary and Mr. Thos. Owens, manager and treasurer, all able business men of strict integrity. The company executed the contract for fireproofing the state insane asylum, and has other large contracts on hand. It furnishes moderate estimates, or tenders on fireproof construction on the Hinchman-Renton system and for concrete and cement walks in the nature of sidewalks, brewery and cellar floors, carriage driveways, or for streets, and in this direction as well as in building floors, it does the very best class of work. All contracts are carried out promptly and in accordance with specifications.

B. C. ELECTRIC CO.

Both as an illuminating and motive power electricity plays a very important part in the every day life of all large American cities and its use is becoming universal. Among the leading firms of contracting electricians in Salt Lake City is the B. C. Electric Co., which has met a much deserved success. The proprietors are Mr. D. C. Carman, who has been in business here for the past 14 years, and Mr. W. Ashby and both are experts in the business of sound practical electric lighting training and wide experience, and are prompt and honorable in all their

undertakings. Their office and shop are at 205 State street, telephone, 487, and they carry a splendid stock of gas and electrical fixtures and supplies, selling all at very moderate prices. They furnish very close estimates on all kind of electric installation, and construction work, including dynamos, fans, motors, wiring, etc., and also on repair work, and in carrying it out employ only expert help under their own personal supervision and all contracts are promptly filled and they guarantee all their work.

D. W. JAMES & CO.

The business of the plumber and steam and hot water contractor is well represented in Salt Lake City by the progressive firm of D. W. James & Co., of 45 East Second South street, telephone 679. Which was established two years ago. The proprietors are Mr. D. W. James, Mr. H. C. James and Mr. S. B. Ostay, all native born sons of the city, young, able and practical men at their trade, large really owners and honorable, enterprising and reliable business men who are greatly respected in the city. They carry a fine stock of plumbers' supplies, porcelain and steel clad baths, sinks, lavatories, wash basins, etc., and also a full line of steam heating supplies and all are sold at very moderate prices. They are

very reasonable charges, and a large business is done.

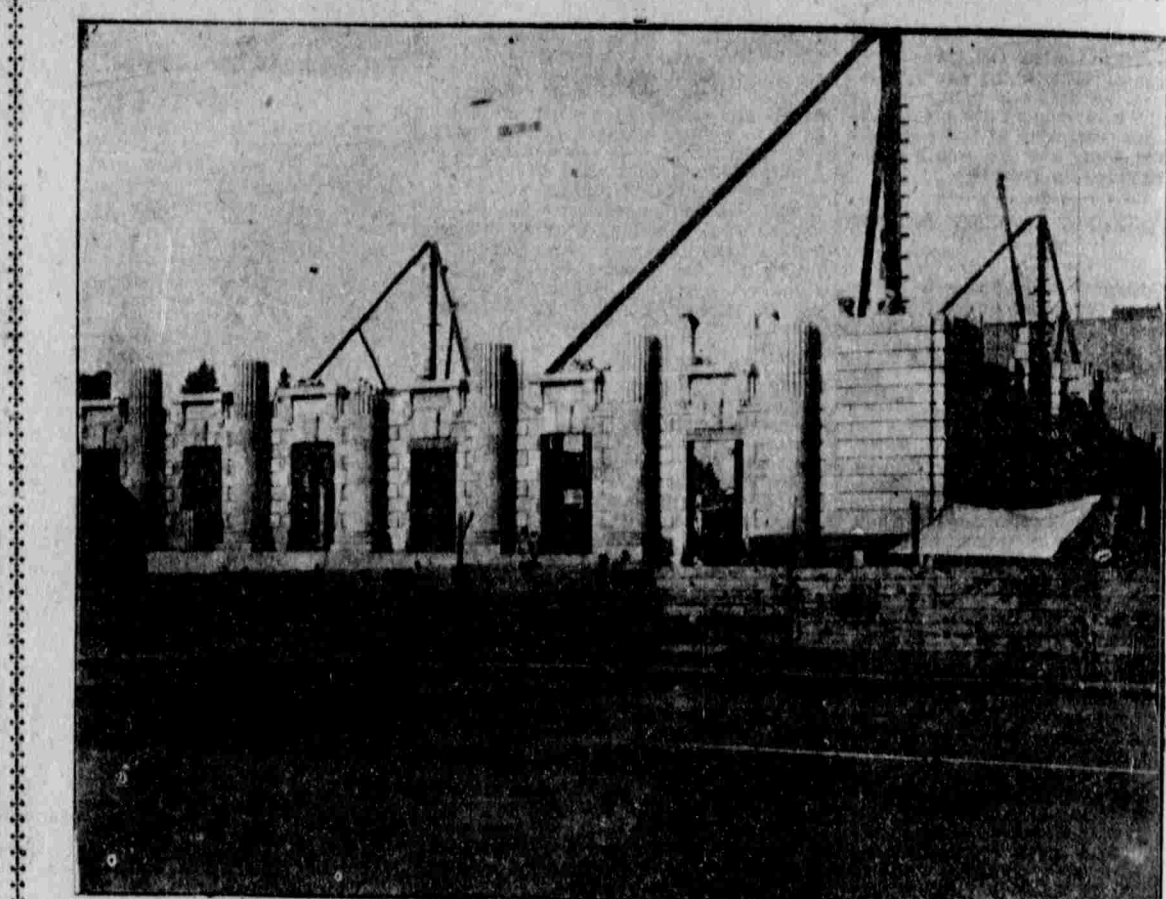
W. A. DUVALL.

Mr. W. A. Duvall, the popular dealer in paints and wall papers has built up a most flourishing business by living up to his motto, "always best paints and painters" and he is accorded a very large and influential patronage. He is an experienced, capable and reliable contractor and an enterprising and progressive business man who enjoys a high measure of esteem in this city. His office and well appointed store are located at 124 West Second South street, and he carries at all times a very fine stock of the newest wall papers, as well as paints and painters' supplies and these are sold at very low prices, while he gives special terms to the trade, and does a very large and growing business. As a painter and decorating contractor he is known for the fine quality of his work, and he furnishes very moderate estimates on painting, wall papering, frescoing and tinting, and all work is carried to completion promptly and satisfactorily under his own personal supervision.

ALEX BEVERIDGE.

Not only does Mr. Alex Beveridge control a very extensive business in

which means to say that everything that was ever performed in the plumbing line they can do and do it. They are thorough, first-class workmen and employ from 10 to 12 most expert assistants. The company is composed of W. J. and Amos Higham and E. T. Burton. Their veteran plumbing shop at 21-33 East Brigham street, where they furnish estimates and make contracts for all kinds of plumbing, heating and ventilating and make a specialty of repairing. In addition to doing a large city business this firm is also prepared to do a country business and is in a position to do plumbing in country houses, making them as modern and up-to-date as in the city. Those having a wind mill in the country can have bath tubs, closets, etc., put in by this firm and every modern sanitary convenience. No firm in the city has done a larger amount of work and none are more implicitly relied upon by the building contractors who are equally well known for their exacting requirements. The plumbing of many of the most costly homes and most splendid buildings have been put in by this firm, and they give universal satisfaction. All their work is up-to-date. All the members of the firm are well-known, substantial citizens, numbered among our most progressive business men.



SALT LAKE'S NEW HALF-MILLION DOLLAR FEDERAL BUILDING.

S. W. MORRISON.

During the past 10 years Mr. S. W. Morrison, the well known wholesale lumber dealer has been as prominent and greatly respected citizen of Salt Lake City, and he has built up a very extensive and wide spread trade throughout our own and nearby states. He is thoroughly posted in every phase and feature of the lumber trade, is prompt and honorable in his dealings, enterprising and progressive and has most important trade connections. His office is at 62 West Second South street, phone 244, P. O. box, 1031, and he handles all grades and classes of lumber and in all dimensions by car load lots only, making a leading specialty of furnishing mill timbers of all kinds. He represents a number of northern mills whose immense annual output ensures his ability to promptly fill and ship orders of any magnitude, and he is in a position to quote prices and terms of the most favorable character. In fact no house in the trade can give more flattering inducements than can he, and his annual trade is very large and constantly growing. All orders are shipped direct from the mills and measurements are accurate and guaranteed, while the low prevailing freight rates makes it to the dealer's advantage to place orders with Mr. Morrison.

HIGHAM, BURTON & TAYLOR PLUMBING CO.

The plumbing industry of Salt Lake is represented in a very extensive way by the old and well known firm of Higham, Burton & Taylor. This is one of the oldest establishments in the city, doing a general plumbing business,

prepared to promptly furnish exceptionally moderate estimates on contracts for plumbing, steam or hot water heating, repairing or remodeling, and employing none but the best skilled help and carry out all contracts promptly in accordance with the specifications.

THEODORE HOPFENBECK.

Among the more expert of our practical sheet metal workers in Salt Lake City, we include Mr. Theodore Hopfenbeck, whose well equipped shop is located at 43 South West Temple street, phone No. 1124 K. He has been for some years connected with the allied business of sheet metal work, and has carried out some large contracts in his line most satisfactorily, and is noted for the excellence of material and good workmanship in all as well as for the upright and honorable methods on which he conducts his business and is highly esteemed by his patrons. He is prepared to furnish promptly very moderate estimates on all classes of tin, sheet iron and cornice work, as well as on roofing, gutters, spouting, etc., and all contracts are carried out with fidelity to specifications, promptly, and all work is guaranteed. Jobbing and repair work of all kinds is a specialty, and this is promptly attended to at

SALT LAKE CORNICE AND ROOFING WORKS.

Established nine years ago the Salt Lake Cornice and Roofing Works has always held a high place in the allied building trades and is especially popular with architects on account of the prompt and satisfactory manner in which they carry out all their contracts. The proprietor is Mr. F. A. Skidmore, a practical man at the business, progressive, enterprising and strictly upright. His office and factory are at 31 Commercial street, telephone 1475, and his factory is thoroughly equipped with the necessary machinery, tools and appliances and from 15 to 25 skilled workmen are employed. Mr. Skidmore is a manufacturer of copper and galvanized iron fronts and cornices, fireproof doors and shutters, patines, fireproof safes and shutters, patines, skylights, window caps and windows, tin iron and metallic roofing, and tin and sheet iron work, and does the best class of work in this line in the city, and his prices are most moderate. He is a very extensive contractor, and is prepared to furnish close estimates on all work in his line and he guarantees all his work.

KINGDON BROTHERS.

In the line of tin, copper and sheet iron work the firm of Kingdon Brothers stand as distinct leaders and during the three years they have been established in Salt Lake City, they have been awarded some of the largest contracts in their line and have carried these out in every case in a highly satisfactory manner. The partners are Mr. William H. Kingdon, Mr. John Kingdon and Mr. Joseph A. Kingdon, all experienced men in their business, and up-to-date and honorable in their methods. Their office and shop are located at No. 273 South West Temple street, telephone 1232, and they carry at all times a large stock of raw material and have an exceptionally well equipped shop, while they only employ the best class of skilled labor. Estimates are furnished on contracts for roofing, gutters, sheet metal work generally, and these are carried out promptly and in accordance with specifications. They are especially expert in tin and copper work, and are accorded a liberal patronage.

GEORGE W. EBERT & CO.

In the way of wall paper and house

cut stone contractors, who do the largest business in the state, and carry a heavy stock at all times. Their price quotations are exceedingly close and all orders are turned out promptly. They furnished the stone for the Deseret News building and for its annex, which they built, and they are now furnishing stone for the U. S. Federal building. They supplied the stone for built one of the Latter-day Saints' University buildings, and new Granite

decorative goods and all artistic work done in such lines the well known firm of Messrs. W. E. Ebert & Co., 326 State street, stands as a model of attractiveness for such institutions in Salt Lake City. This enterprising firm has been at its present location for the past eight years, and Mr. George W. Ebert, the principal of the firm is known as one of the most accomplished merchants of the west in his special lines. He does both a wholesale and retail business in wall paper, paints, and mouldings; picture frames and art goods; oils, brushes, etc. The well equipped store occupies a main floor 50 by 100 feet, filled with stocks of wall paper selected with the best of good taste, and with special fitness for the local trade. In the several departments the firm employs 20 people and the paper hanging industry forms an important part of the business of the house, and it is but due the public spirited enterprise of these gentlemen to say that by reason of the excellence of their work they have made this the popular wall paper house of Salt Lake.

H. F. WILLIAMS.

Among the leading carpenters of this city is Mr. H. F. Williams, and al-

Government Irrigation the Cheapest

That is a Fact That Uncle Sam Should Remember, Before it is Everlastingly Too Late, Says W. E. Smythe.

(Written for the Deseret News.)

Some of the opponents of national irrigation, who would like to see all the resources of the west reserved for speculation, are asserting that the work which the government has undertaken might be performed more economically by private enterprise. The claim is utterly untenable, and for reasons which are obvious upon the slightest consideration.

To begin with, there is scarcely a place where important irrigation work may be done without acquiring a certain amount of private property as the foundation. Rights of way, reservoir sites, and, sometimes, prior appropriations in the water supply, must be purchased in order to clear the way for a comprehensive undertaking. It often happens that such properties have been held for years with a view of selling at high prices when the time for development shall arrive. The private promoter who has selected his field of operations is easily subject to a "hold-up." He is dealing with but a single proposition. He must have these privileges, or abandon his enterprise. The government is in a very different situation. The irrigation law charges the secretary of the interior with the duty of investigating opportunities for reclamation in sixteen states and territories, in each of which there are fifty others that do. He can, of course, proceed by condemnation to acquire the property and have the case tried in a community which is quite certain to treat him fairly, but his strong card is the fact that the demand for government aid far exceeds the supply and that he may, therefore, always make a better bargain than private parties could hope to do, thus effecting a considerable saving in the initial cost of the work.

But this advantage is far less important than the one which the government

enjoys on the financial side. It is not only difficult to finance private irrigation enterprises nowadays. It is never done except upon the promise of enormous profits. Examine the average promoter's prospectus, and you will find that the proposition runs about like this:

The land is worthless without water. The company controls the only possible source of supply. When this is developed, the land will instantly be worth from \$5 to \$10 an acre, improved, or twice as much after improvement. It will cost only \$5 to \$10 per acre to bring land and water together. The government, price of the land is \$1.25 per acre, the difference between the cost of land and water and the value of these elements when they have been united is "profit." And the promoter usually figures that this will range all the way from 100 to 150 per cent. Usually these alluring figures are still further inflated by the suggestion that the company can obtain figures of dry land itself at government auction and hold it for speculation.

But the glittering prospectus is not yet done with the homeseeker who forms the basis of all these cheerful expectations. It will be noted that he is to practically but the system at several times what it cost, but is he to own it afterwards? Decidedly not. The company still owns it and collects an annual rent for its use of the water and pay dividends on what? On purely fictitious capitalization—stocks and bonds which represent no investment except the cost of paper and ink.

This is the way private enterprise builds irrigation works in the west. And the opponents of national irrigation say it is cheaper than government enterprise, cheaper for whom? It is certainly not cheaper for the man who wants to get a home on the land. Even if the glittering expectations of profit are never realized, exorbitant prices must be paid for the use of the water, and the man who does not send their money into new countries on ordinary terms. They demand a part of the fabulous profit which their capital is expected to create.

It is cheaper for the people of the United States—for industrial interests of every description whose property is to be enhanced by the opening and development of a mighty empire in which millions of men shall ultimately make their homes?

No, no! Nothing could be more costly to the people of the United States

than to leave the development of their public domain to promoters and speculators, and to have the homeseeker burdened with the obligation to pay impossible profits to those who have made a monopoly of the water supply. The prosperity of all means the prosperity of each.

Private enterprise has had its inning in connection with the irrigation industry in the west. And it has failed—failed utterly and miserably, leaving a trail of disappointed investors and broken hearts behind it. Now let the government go forward with its great plan of creating comprehensive works and turning them over to the people at actual cost. Uncle Sam has the cheapest money and employs the best talent in every direction. No private corporation can compete with him in laying the foundation for civilization in these valleys of the West. But one thing Uncle Sam must not fail to do in order to realize his expectations. He must save the public property before it is everlastingly too late—before the timbered and watered lands and the fertile agricultural valleys are all absorbed by the land grabbers. He must repeat the laws that make possible this nameless outrage upon the country and its people.

WILLIAM E. SMYTHE.

A CLEVER PARAPHRASE.

Reginald C. Vanderbilt spent the latter part of the summer at Sandy Point Farm, near his house at Portsmouth, R. I., and in this retirement the young man read a good deal and wrote a little. For his tastes are literary to a marked degree.

At Harvard Mr. Vanderbilt contributed occasionally to the college periodicals, and in literary discussion the best talks were often interesting and illuminating.

One day at a Harvard dinner he conversed bitterly the verses of a poet of considerable repute.

"Words, words, words," he said, "I have heard that line over and over again, behind them. Whenever I read the writings, I think of the literary chat that Dr. Johnson and a thin butcher had together."

"The thin butcher quoted to Dr. Johnson the line, 'Who rules o'er freemen should himself be free.' He said, 'I thought that line was fine poetry. Do you agree with me?' he asked.

HE WAS A PREACHER.

"I think you'd like the pastor of the church I belong to," remarked the passenger with the skull cap, as the conversation drifted to religious topics. "He never preaches longer than twenty-five minutes.

PERCE-INSURANCE

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E. H. PERCE, The "INDEPENDENT" Underwriter, 234 MAIN, "KEEP MONEY AT HOME"—YOUR OWN HOME.



Mrs. Anna D. Moore.

"No More Aches and Pains."

No. 826 Perdido Street, NEW ORLEANS, LA., March 27, 1903. For over nine years I had been troubled with leucorrhoea. The discharge was yellowish at times but was continually tinged with my appetite was poor, my digestion very bad and my sleep light and feverish. Wine of Cardui was the one remedy which helped me in my distress. I soon found that it relieved the pain and imbued me with new strength and after the use of 22 bottles I was well. No more discharge. No more aches and pains and, what relief, only those who have had my experience can appreciate the value of such a fine medicine as Wine of Cardui.

WINE of CARDUI

Does not this letter convince the most skeptical sufferer that Wine of Cardui will bring her health? It is difficult to imagine a case where there are more discouraging features than this before Mrs. Moore began taking Wine of Cardui. Leucorrhoea is an inflammation of the vagina. It is really decay in the vital organs of womanhood. This inflammation often drives women into the direst stages of nervous excitement. At the menstrual period the continual itching is accompanied by the utmost agony. The life of the woman who lets this trouble run on as Mrs. Moore did is one of misery. But Mrs. Moore did not know what medicine to take to cure it. When she had Wine of Cardui brought to her attention she took it and continued the treatment until she was cured. The case was a chronic one and it took persistent effort to bring a permanent cure. This cure can be secured by any woman who takes Wine of Cardui. Mrs. Moore tried everything else and continued to suffer. She tried Wine of Cardui and was cured. You can treat your case successfully in your own home and nobody need know anything about it. Secure a \$1.00 bottle of Wine of Cardui today and begin the treatment.

GREEN, FANCY, IMPORTED AND STAPLE GROCERIES, FISH, CURED MEATS, POULTRY, ETC.

W. S. Henderson,

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