

DIPLOMATS FEAR BUT FEW CHANGES

Special Correspondence.

Washington, Dec. 15.—Guessing has already commenced as to how changes will be made after March 4 in the diplomatic service. Most people seem to think that, as Judge Taft was so closely identified with the administration and policies of President Roosevelt, he will make comparatively few appointments after he becomes president for the first two years at least, at the more important posts. With the change of an administration at Washington the custom is for the am-

bassadors and ministers of the United States to tender their resignations to the incoming president, and if he wishes them to remain he is quick to advise them of that fact; otherwise he indicates that he is looking around for a successor to this or that diplomat. The general supposition is that Whitelaw Reid, Henry White and David J. Hill, ambassadors to Great Britain, France and Germany respectively, will be retained by President Taft. There have been some rumors, however, that Mr. Reid, who is not in robust health, will ask to be released, for there is talk here and elsewhere that a new man may be assigned to King Edward's court.

DIPLOMATIC PROMOTIONS.

More actual promotions in the diplomatic service have been made by the Roosevelt administration than in any other. Dr. Hill, the ambassador to Germany, was for some years assistant secretary of the state department before he was appointed minister to The Netherlands and sub-

sequently placed at the head of our embassy at Berlin. Henry White, ambassador to France, was for many years first secretary of the legation, and the embassy later, at London. He is perhaps the most thoroughly trained man in the diplomatic service. William W. Rockhill, minister at Peking, is considered by long odds the most valuable man in the service in the orient. He was for many years an official of the state department and was minister to Greece and the Balkan states before going to China. Irving B. Dudley and William C. Fox, the Hawaiian minister, were transferred to Rio de Janeiro. Minister Fox was nearly 20 years in the consular service and just before his appointment as minister at Quito was head of the bureau of American republics.

STOLE A MARCH.

Judge Dudley's original selection for the diplomatic service was a jolt and surprise for the California delegation in Congress. He was living in the time in San Diego, having been a resident of that Pacific slope city for only a few years. His first fancy was the Hawaiian mission for Queen Lili had not then been deposed. That position chance to be given to another. Later Judge Dudley was offered and accepted the Peruvian mission. None of the California delegation had endorsed him, and they were much wrought up when this desirable berth was credited to their state. Judge Dudley did not mean to be rude and ignore the congressmen from California, but he wanted to get into the diplomatic service very badly. Judge Dudley is an Ohio man by birth and rearing and when a young man was a teacher for Senator Hanna's children.

THE REASON WHY.

Some Democrats from Missouri who have visited the capital since the election have been questioned minutely as to why their state, which used to be so reliably Democratic, has gone Republican in the last two presidential contests. "That's easy enough to explain," said one man, and most of the others corroborate the explanation, "for from 130,000 to 150,000 people who formerly lived in Missouri have within the past six years moved to Oklahoma. Nine-tenths of those voters who left Missouri were Democrats. The new people who have settled in Missouri within the same period were mostly Republicans."

RIVER AND HARBOR BILL.

At the present session of Congress it is understood that a general river and harbor bill will be passed. No measure of this sort was put through last session, but in the sundry civil bill appropriations running well up into the millions were made for the projects under way, which are known as continuing contracts.

A GREAT TRAVELER.

John A. Fox, one of the delegates from Arkansas to the national rivers and harbors congress, is such an enthusiastic advocate of the proper improvement of the waterways of the country that during the past year he has visited most of the states of the Union and traveled something like 50,000 miles in order to arouse interest in the subject. This is more than double the traveling done by William J. Bryan in his first contest for the presidency, and at that time it was considered that Mr. Bryan had covered a considerable extent of territory.

WEATHER REPORT

Judging from the rapidly falling barometer today there is a big storm in prospect. The high area that was pushing this way yesterday, from San Francisco passed to the northeast and over the low area the cold front moved to this latitude to unite with the low area pressing up from the south. Two-thirds of the United States are now under a low barometer, with snow indications for tonight and tomorrow.

The storm has further developed over the plateau, and it is central over western Colorado this morning, causing rain or snow over portions of W. Va., Colorado, Arizona, New Mexico, California, Idaho, Oregon, Montana, Kansas, Nebraska, the Dakotas, Minnesota and Missouri. Another disturbance is moving off the north Atlantic coast. Over central Canada, lake region and the valley the barometric is high. Light frost is reported at Los Angeles. The temperature changes are slight, with no zero temperatures at time of report.

The minimum mercury is moderately high so the snow continues wet and there is a good deal of slush on the streets. The street car management has the six big sweepers out, covering all the lines so that there has been no delay in travel. The fall of snow in the mountains is heavy, making snow slides more than possible. Up to date the telegraph and telephone companies have suffered no special inconvenience; but as the storm continues there are probabilities of trouble.

METEOROLOGICAL REPORT.

Record at the local office, United States weather bureau, for 24 hours ending at 6 a. m. today: Temperature at 6 a. m., 24; maximum, 32; minimum, 24; mean, 28, which is 4 degrees below normal. Total excess since the first of the month, 19.1 degrees; total deficiency since Jan. 1, 5.34 degrees. Precipitation at 6 a. m., trace; total since the first of the month, .06 inch, which is .50 inch below normal. Total excess since Jan. 1, 5.11 inches. Relative humidity, 95 per cent.

TODAY'S TEMPERATURES.

6 a. m.	24
7 a. m.	25
8 a. m.	26
9 a. m.	27
10 a. m.	28
11 a. m.	29
12 m.	30
1 p. m.	31

YESTERDAY'S RECORD.

Highest	34
Lowest	25

A NIGHT RIDER OUTRAGE.

Penrod, Ky., Dec. 15.—The tobacco factory of Lewis Kirkpatrick and 5,000 pounds of tobacco owned by the H. N. Martin company of Louisville were destroyed by fire, presumably started by nightriders, early today.

PINE BLUFF'S LOSS

IS FORT SMITH'S GAIN

Fort Smith, Ark., Dec. 16.—While the city of Pine Bluff has been damaged to the extent of hundreds of thousands of dollars by the recent overflowing waters of the Arkansas river, Fort Smith has benefited by thousands of dollars. The current of the

river is flowing directly under the draw span of the iron mountain railroad bridge which will have the effect in all probability of causing the secretary of war to change his plan to the contrary must change the span to the east end of the bridge.

FIFTEEN PERSONS KILLED ON A FRENCH RAILROAD

Limoges, Dec. 15.—A collision between a freight and passenger train here today resulted in the death of 15 persons and the injury of others. Fire

broke out after the collision and most of the victims, including the engineer of the passenger train, were pinned beneath the wreckage and burned to death. The collision occurred in the Pouch Tunnel between here and Brissac.

PLATT WILL PUBLISH HIS RECOLLECTIONS

New York, Dec. 15.—United States Senator Thomas C. Platt will publish his memoirs in a magazine. It is understood that his recollections have been written with great freedom con-

cerning politicians, some of whom are therefore uneasy.

IK MARVEL DEAD.

One of America's Most Famous Writers Dies in a New Haven Suburb.

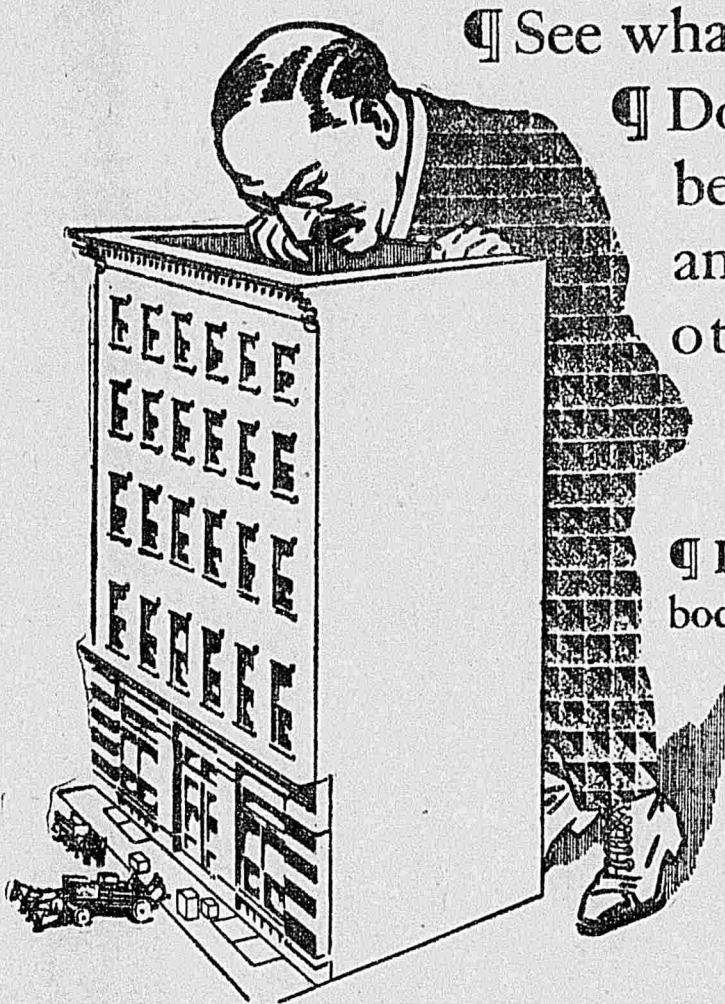
New Haven, Conn., Dec. 15.—Donald Grant Mitchell, 34 years old, the well known author, who wrote under the nom de plume "Ik Marvel," died at his home, Marvelwood, in Edgewood, a suburb, tonight. His illness dates to August last, when he suffered an attack of acute indigestion.

HOLIDAY EXCURSIONS.

Via D. & R. G. R. R.

One single fare for the round trip between all points in Utah, Dec. 18, 19, 24, 25, 31 and Jan. 1st. All tickets good returning until Jan. 4th.

Look into Modern Business Methods



See what other concerns are doing.

Don't you want to get the benefit of the practical time and money-saving ideas that other progressive business houses are adopting to solve modern business problems?

Don't you want to learn what somebody else is doing to save time or money in his business, that is being wasted in YOUR business? Don't you want to see what they are doing to safeguard their accounts and books of record against little errors that seem almost unavoidable?

Here is a book, a splendid business book, compiled by the Business Systems Department of the Burroughs Adding Machine Company—first published less than two months ago, and already in its 25th thousand. Hundreds of progressive business men have thanked us heartily for a copy, and praised it in no measured terms. Why? Because it points the way directly to better business methods readily applicable to almost any business.

"A Better Day's Work"

because it explains ways of doing the day's work in less time, with less work and worry, with unfailing accuracy.

"A Better Day's Work" is a book of 160 pages, well printed, profusely illustrated, and bound in strong limp covers. "It is a business man's text book," says one manu-

facturer who received a copy, "and right to the point."

A man in Lewiston, Idaho, says: "It is entitled to as good a shelf as any in my library. A work of art."

We want you to have a copy of "A Better Day's Work," however, not as an adornment for your book shelves, but for reference on top of the desk in your counting room, store or factory.

We want you to get the benefit of the intrinsic value that is in this book, and we freely offer to send you a copy, all charges prepaid, on the conditions mentioned in the coupon at the bottom of this advertisement.

Why You Need This Book It contains over two-score specific business systems, the cream of the modern methods devised during recent years by high-grade business men and accountants,

tried out and stamped O. K. by leading business concerns.

Each of these systems presents a better, or quicker, or more accurate, way of doing some one of the things that are part of the regular "day's work" in any ordinary business establishment. A few of these systems are intended especially for certain lines of business, many of them are applicable to any business. Some of them are sure to fill a real need in YOUR business.

That is why we want you to read this book.

For example—The book contains a short and simple, almost automatic, system for taking Daily Proof of Ledger Postings. It presents four simple Trial Balance systems that are a revelation of accuracy and time-saving.

This Book of Modern Business

Compiled from the priceless experience of thousands of Burroughs users and arranged by the Burroughs Department of Business Systems

Is Free—Postpaid

Ten pages of this unusual book are devoted to up-to-date methods of Cost Keeping, describing a most efficient system in use by a representative concern.

Every feature is explained in detail and illustrated with lifelike reproductions of actual forms used by progressive concerns in handling their systems.

Some of the other chapters in the book explain the modern way of handling Monthly Statements with less time, work and opportunity for error; how to make daily, weekly or monthly Recapitulation of Sales in a retail or wholesale business; shorter and better way of handling incoming remittances (Cash Received system); making up Payroll with speed and insurance of accuracy; making out Invoices by machine; Checking, Cross-checking and proving work of all kinds.

There are several pages of miscellaneous bookkeepers' "stunts," and short-cuts, such as mechanical methods of Multiplication, Subtraction, Division, etc.

Do you wonder that we call this a business man's text book?

In addition to its intensely practical value, "A Better Day's Work" has its lighter side and this book will be keenly enjoyed by every business man. It is especially dedicated to "The Man at the Desk," with a clever drawing

of that overworked individual to illustrate Wallace Irwin's famous poem.

The book is introduced with a quaintly written and finely illustrated history of the development of accounting and office practice from the earliest times. The gradual evolution of our present bookkeeping methods and the age-long efforts to produce a mechanical aid to the human brain in handling figures are entertainingly portrayed, and with strict historical accuracy—something every "man at the desk" will wish to preserve.

Of course a book involving such an expenditure of time, money, talent and careful research as this, has an advertising purpose.

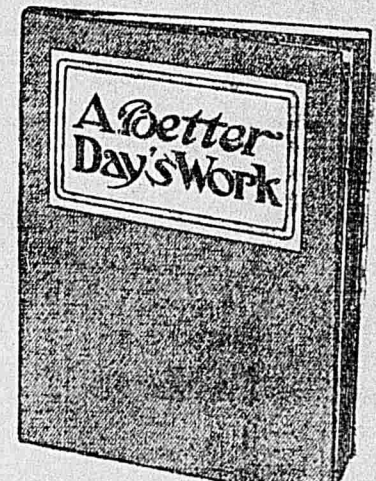
It is not in any sense a catalogue.

It does not ask you to buy anything.

It merely shows you some of the many ways in which 70,000 business men—small as well as large—save money by modern systems adapted to the wonderful Burroughs Adding and Listing (Bookkeeping) Machine.

Many of the systems shown in the book will save money for you without a Burroughs. If any system saves money without a Burroughs, it will save at least twice as much when there is a Burroughs to handle the details and insure accuracy.

But let the book tell its own story. Get the book. Read the coupon below. Then take advantage of it to-day.



The coupon below explains how any business man may have a copy of this valuable business book without charge. Read the coupon.

From a few readers:

Excellent. Overflowing with good points.—INTERNATIONAL HARVESTER COMPANY OF AMERICA, Chicago.

Business man's text book and right to the point.—A. O. DUNK, Machinery Manufacturer, Detroit.

O. K. Expect to get valuable help from it.—OTIS ELEVATOR CO., Springfield, Mass.

It appeals to the up-to-date bookkeeper at a glance.—GREEN RIVER DISTILLING CO., Owensboro, Ky.

An education within itself.—BOWLING GREEN BUSINESS UNIVERSITY, Bowling Green, Ky.

Excellent. Very clear in details.—THOMAS W. WYLLIE, U. S. A. Signal Corps, Ft. Omaha, Neb.

Burroughs Adding Machine Company

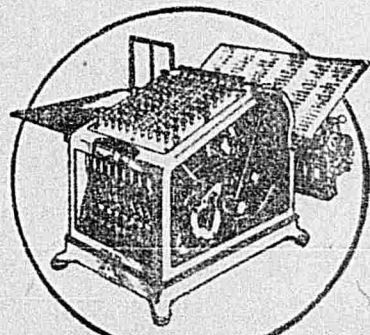
Factory and Main Offices, Detroit, Michigan, U. S. A.

65 High Holborn, London, W. C., England.

A copy of the book free—

if you fill out each line of this coupon and mail it to us attached to your business card or letterhead of your firm. Otherwise, inclose 50 cents in postage stamps to cover cost of the book.

Burroughs Adding Machine Company, Detroit, Michigan, U. S. A.
Please send me a copy of your book, "A Better Day's Work" which I promise to read, and to let you know if I can apply any of the suggestions in my business.
My Name _____
My Position _____
My Firm Name _____
My Street and City _____
My State _____
I saw your advertisement in The Deseret News.



**20% Off
Men's
High Cut
Shoes**

For the Man
Outdoors.

Broken lines at broken prices.

We have all sizes, but only a few pairs at each price. You cannot afford to miss this sale.

THURSDAY, FRIDAY, SATURDAY

\$8.00 High Cuts for	\$6.40
7.50 " " "	6.00
7.00 " " "	5.60
6.50 " " "	5.20
6.00 " " "	4.80
5.00 " " "	4.00
4.00 " " "	3.20

They will go quickly at these prices.

ROBINSON BROS. CO.

124 MAIN ST.

"It's Confidence That Counts."

**Don't
Know
What to
Get Her!**

Is heard on almost every hand. A visit to any of our departments is an immediate solution of the pleasant holiday problem.

Think of the many beautiful, artistic and really substantial gifts that are here awaiting your inspection.

And your purchase here need not go beyond the possibilities of your purse!

See us and we'll shower you with happy suggestions.

20% Off on Toys All Week

**H. Dinwoodey
Furniture Company**

Leyson's for Diamonds