

DEMAND FOR LOANS KEEPS INCREASING

Real Estate Investors Are in the
Lead in the Call for
Money.

SEES SIGNS OF REVIVAL.

Henry Clews Says the Future is Filled
With Bright Promises—A Review
Of Local Business.

Local bankers report the demand for money even better than it was last week, real estate investors being among the more prominent of those seeking to make loans. Many of the borrowers are using their money in building outside of the city limits, but close to the car lines, thus escaping the taxation that burdens property within the municipality. This is one cogent reason given for the phenomenal rapid growth of the suburban residence sections. Money is fairly easy and is growing easier, owing to the increased shipments of wool, which are beginning to bring the needed financial returns. Rates continue unchanged, and the bank clearings are ranging from 50 to 100 per cent in excess of the clearings for the corresponding dates of 1908—all of which is very gratifying.

Henry Clews in his last circular letter says:

"In business circles there are continued signs of revival. This is particularly true of the building trades, in which there is much activity in the erection of large buildings resulting from cheap money, lower raw materials and increased efficiency of labor. There is also much activity in the structural department of the steel industry. The railroads are now placing orders more freely, and it is not improbable that April will be a record-breaking month in structural materials orders. Of course, prices are exceedingly low and in many cases profit has been reduced to a minimum. As a result, economies are being enforced in every direction, sometimes by lessening the forces, sometimes by lowering wages. Another sign of activity is shown in the large purchases for wool by manufacturers who see orders ahead. The cotton industry is also in satisfactory condition; the retail dry goods trade is becoming more active, and on all sides signs are multiplying that we have turned the corner and that better times are ahead. It is not to be supposed that the period of readjustment is ended—that must go on because in many cases prices of commodities are still upon too high a plane. But the lesson is being taught that prosperity is possible upon a lower basis, a condition which is really more desirable because more stable and also more equitable when the necessities of life can be had at more reasonable cost. The tariff question is now out of the way as a stock market factor, and cannot even disturb general trade very severely, as no harmful changes in the schedules are expected."

HARDWARE

The hardware trade reports but little change in the character of the business transacted, but that quantity is steadily improving, with no reason evident why the increase should not be a constant quantity. The change for the better in the weather is a promising factor, as it fosters and encourages out of door operations in the many lines of activity in which the hardware trade is interested. These include a call for smaller agricultural implements, garden tools, wire and wire fencing, fishing tackle, baseball goods, ice cream freezers, etc. There is even a call for next fall goods for stock, as stoves and heaters, stove piping, and the like.

LUMBER

The lumber trade reports city trade as active, but the best of the business now being done with stocks already accumulated, and in hand. Receipts from the mills are not heavy. The character of construction likely to be conspicuous this season will be that of requiring much lumber, as for instance concrete and stone work, which only calls moderately on the trade for lumber material. Several coast lumbermen en route west from one large trip report business active in the cities, but inconsequential in the country regions. Prices are not especially strong, but sellers are not specially eager to move stock.

WHOLESALE DRY GOODS

In the wholesale dry goods trade, local jobbers are busy shipping out spring goods. These include poplins having light stripes running through the fabric in a variety of fine colors, apique goods, which are in great demand, crinkled seersuckers, satin merinoes, etc. These goods are the highest product of the dyer's art, showing not only skill in coloring manipulation, but in the fine quality of the aniline dyes used. In the general market, gray cotton goods hold strong at recently advanced prices. Brown domestics are still slow, but the stocks are not large, particularly those sold under well known brands. Wide drapery, too, continues inactive, but the new building operations going on, averaging agents are beginning to look for better things. In the dress goods market the demand at present is largely on the light summer lines. Some novelty dress fabrics that have been moving slowly since the opening of the light weight season are in much better demand. There is a strong call for seaside suitings, and for plain piece dyed worsteds in summer weights.

For the fall there promises to be a strong demand for serges, and on cloakings there is a moderate business being done. Broadcloths for fall, in regular for outer garments as well as for skirts and costumes, are selling readily. Shepherd's plaids and mohairs in plain and fancy effects, are moving more freely than earlier in the season. Print goods, in general, firm, but bleached goods values are uncertain. The demand for the better made qualities of fine dress gingham is well maintained for the season. Prices are attractive and the serviceability of the goods attracts customers. The variety of pattern and color effects in dress gingham this year is greater than ever before, and many retail stores are making special displays. Fancy cottons are active. The market has been flooded with some lines of printed crinkles that stretch the width in laundrying and cause a bagging in sleeves and waists; all of which is affecting the call for these goods. Bordered patterns are popular, and cotton pongees have been called for quite freely. In knit goods, values are close, with not much profit to manufacturers on current business. In silks there is a strong demand for cashmere weaves and mesclines, with black and white fashions coming along strong in gowns and skirt effects. More orders are being received for rough and semi-rough weaves than can easily

ly be taken care of. Linen deliveries are badly delayed. Burlaps are running short, with the New York about cleaned up.

RETAIL DRY GOODS

In the retail trade general business

BUSINESS, REAL ESTATE AND BUILDING

Following are the latest quotations of local investment stocks and bonds:

Amalgamated Sugar Co. pfd.	96.50
Amalgamated Sugar Co. com.	100.00
Beneficial Life Insurance Co.	148.00
Barber Bank, Co., Kaysville	148.00
Con. Wagon & Machine Co.	106.50
Commercial National bank	130.00
Deseret National bank	200.00
Deseret Savings bank	275.00
Davis Co. bank, Farmington	140.00
First National bank, Ogden	307.00
First National bank, Murray	140.00
First National bank, Logan	200.00
Home Fire Insurance Co.	200.00
Heber J. Grant & Co.	130.00
Lewiston Sugar Co.	16.50
National Bank of the Republic	150.00
Norfolk National bank	115.00
Ogden Savings bank	275.00
Pingree National bank, Ogden	200.00
Provo Com. & Savings bank	150.00
Rocky Mt. Bell Tel. Co.	57.00
Salt Lake Security & Trust Co.	140.00
State Bank of Utah	215.00
State Bank of Brigham City	150.00
Sugar City Townsite Co.	103.00
Thatcher Bros. Banking Co., Log.	150.00
Utah Ice & Cold Storage Co.	140.00
Utah-Idaho Sugar Co. pfd.	8.50
Utah-Idaho Sugar Co. com.	2.50
Utah County Light & Power Co.	1.10
Utah National bank	127.00
Utah Savings & Trust Co.	112.00
Walker Bros. Bankers	250.00
Western Loan & Savings	108.00
Zion's Savings Bank & Tr. Co.	400.00
Z. C. M. 1	207.00
Z. C. Home Bldg. & R. E. Co.	1.00

BONDS

Salt Lake City Railroad	102 1/2
Sumpter Valley Railroad	102
Utah Co. Light and Power Co.	100 1/2
Utah Sugar Co.	103 00

REAL ESTATE TRANSFERS.

The list of real estate transfers which were recorded during the week in the county recorder's office follows:

Frank M. Foster and wife to Utah Savings and Trust company, lot 1, block 64, plat D.	\$2,029.00
John Henry Lowe and wife to Mary O. Trip, land in section 14, township 2 south, range 1 west.	25
Mary E. Pence and husband to Florence B. Jessup, lot 1, block 11, plat P.	\$50
William O. Lee and wife to William Cox, lot 7, block 119, plat A.	500
M. A. West to T. W. Graves, lot 1, block 20, plat G.	1
George A. Streadbeck to Kimball & Richards, lots 6 and 1, block 1, Burton place.	10
William L. Heiss to Bertha L. Heiss, land in section 10, township 1 south, range 1 west.	250
A. Tracy et al. to Anna F. Funk, lot 2, block 2, plat B.	700
Henry F. Kimball to James W. Saville, lot 3, block 69, plat D.	1,500
Mary Ann Ashman to Mary E. Earl, part of lot 2, block 31, plat B.	1
Mary Ann Ashman to Alice H. Strong, part of lot 2, block 31, plat B.	1
Samuel F. Warren and wife to Michele Riga, lots 11 and 12, block 2, Kimball's 14 C.	1
A. H. Vogeler and wife to Reuben E. Miller, undivided half interest and part of lot 4, block 23, plat A.	100
Salt Lake Security and Trust Co. to Brunswick Realty Co., lot 4, block 55, plat A.	30
George Uland et al. to Mary Bergmann, lot 6, block 121, plat A.	1,500
Samuel M. McNutt to Ray Van Cuth, section 2, township 2 south, range 1 east.	2,000
Reuben Ashworth to W. H. Gerard, lot 5, block 12, plat B.	1
Ernest G. Erickson to C. H. Carlquist, lots 32 and 33, block 2, Glen's subdivision.	600
E. H. Alres and wife to Edward Hancock, lots 18, 19, 20, block 5, Oakley addition.	500
Orson Andrus to A. B. Christensen, section 20, township 2 south, range 1 east.	500
Christine Channel to Ella D. Suckney, lot 1, block 28, plat B.	4,750
F. F. Bollschweiler to John A. Lechleiter, lot 2, block 34, plat C.	1,000
William Healey to G. W. Healy, land in section 1, township 2 south, range 1 west.	1
Henry F. Kimball to Harry Shephard, lot 2, block 69, plat D.	1,500
Thomas Marnane to Eleanor B. Cogrove, lot 2, block 31, plat G.	5,000
Heber Cutler to N. Genesaw, part of lot 1, block 12, plat B.	12,300
Rudolph Konold and wife to Lillie Leisner, lot 1, block 34, plat F.	7,000
Thos. R. & M. Investment company to Ed Chamberlain, lot 3, block 2, Ehrlich's subdivision.	900
Peter G. Johnston to David Fuller, part of lot 44, ten-acre plat A.	900
Salt Lake Security & Trust company to Kimball & Richards, lot 18, block 17, Hollywood.	10
Robert Craven to Edmund Kraft, lot 1, block 13, plat F.	1
H. N. Larsen to Soren S. Holm, lot 8, block 3, Sherwood.	1
W. H. Baxter to Albert White, lot 32, Nob Hill.	55
George Romney Savings company to George R. Brain, lot 19, block 18, plat J.	1
A. F. Savage and wife to Ellen F. Savage, lots 13 and 14, Belmont subdivision.	510
Olof Olsen and wife to Cornelius Olsen, lot 2, block 15, plat B.	200
E. B. Wicks to Charles C. Countryman, lot 1, block 26, subdivision 26, plat C.	5
Thomas M. Mumford et al. to Lazie Olsen, lot 2, block 23, plat F.	1,750
Charles C. Countryman to Nellie D. Sherman, lot 21, block 1, subdivision 26, plat C.	1,700
Kimball & Richards to S. W. Hiett, lot 72, Hollywood.	525
John McLeod and wife to George B. M. Croft, lots 10, 11, 12 and 13, block 2, Duran place.	1,800
Albert Bailey and wife to Sarah Ann Saxton, lot 7, block 16, plat C.	1
Paul T. Kenny to L. E. Swann, lots 61 to 74, Liberty Park addition.	3,500
Lazarus B. Mishkin to L. L. Goddard, part lot 2, block 1, plat A.	1,250
Edward B. Wicks to John Seavers, part lot 2, block 7, plat A.	1,100
John Seavers to L. L. Goddard, part lot 2, block 7, plat A.	1,175
Leslie L. Goddard to P. J. Moran, part lot 2, block 7, plat A.	2,500
David M. Ross to Martin S. Lindsay, lot 5, block 114, plat A.	1,400
Victor E. Lollin to Annie Parker, lots 2 and 3, block 4, South Belmont.	2,000
Annie Parker and husband to Victor E. Lollin, lots 2 and 3, block 4, South Belmont.	2,950
Glen R. Rothwell to Anna Kordt, lot 1, block 2, plat A.	2,750
Emos S. Hill to Ella S. Sears et al., lots 7 and 12, block 6, 10-acre plat A.	7,000
Blanch L. K. Sutherland to W. B. Cutler, lot 2, block 5, plat G.	7,000
Paulina Thompson to Adolph Benson, section 19, township 2 south, range 1 east.	400
Joseph A. Mawson to Edward M.	

continues very much the same. The cold weather has held back extensive purchasing. There is buying of suits, shirt waists, silks, dress goods, household furnishings, millinery, etc., are in good demand, with a fair call for gloves and some hosiery.

I'M AFTER THE MAN

Who is paying an exorbitant price for his clothes, ready-made or tailor-made.

I am out of the high rent district.

I buy my woolens and trimmings in immense quantities, not only for Salt Lake, but for my other branch stores.

Next week I am offering a special lot of all-Wool fabrics made to order

\$25.00

Others will charge \$30 to \$35

It will pay you to investigate.

If I don't fit you I don't want your money.

I make Suits from \$25 to \$50.

REFERENCE: COMMERCIAL NATIONAL BANK.

TOM THOMPSON

(INCORPORATED)

LYMAN E. SHURTLEFF, Manager.

53 E. Third South.

Opposite Colonial Theatre.

factory, 743 west Third South street

William T. Nuttall, addition to one-story dwelling at 45 north West Temple

A. D. Miller, one and one-half-story brick dwelling, 396 Harvard avenue

H. R. Coulam, one-story, six-room brick dwelling, 1195 Eighth East street

Hoffman Bros., three one-story four-room brick dwellings, 455 559 and 601 Blaine street

Hoffman Bros., three one-story five-room brick dwellings, 651, 655 and 657 Second East

Hoffman Bros., three one-story four-room brick dwellings, 225, 229 and 229 East Ninth

Hoffman Bros., two one-story four-room brick dwellings, 916 and 922 west Seventh

Hoffman Bros., two one-story four-room brick dwellings, 1020 and 1028 west Seventh

E. Lakin one-story brick addition, 675 Fifth avenue

Bothwell & McConaughy, two one-story, four-room frame dwellings, 818 and 826 West Kimball avenue

Bothwell & McConaughy, one-story, four-room frame dwelling, 846 West Kimball avenue

Bothwell & McConaughy, one-story, four-room frame dwelling, 856 Tenth East street

Bothwell & McConaughy, one-story, four-room brick dwelling, 1152 south West Temple street

D. Whipple, one-story, five-room brick dwelling, 821 Seventh East street

E. J. Barnes, one-story addition to frame dwelling, 549 Cully avenue

P. DeCue, alteration, brick dwelling, 642 south Washington street

H. J. Rivers, three-story, three-room brick storehouse, 251-253 east Second South street

Edna Owenshaw, one-story, five-room brick dwelling, 150 Garadens street

Burt & Carlquist, one-story, four-room brick dwelling, 1451 south Lincoln street

J. C. Hulster, addition, frame dwelling, 801 Ninth avenue

Zion's Co-operative Home Building and Real Estate company, five one-story, five-room, alternate brick and frame, dwellings, 662, 666, 672, 676 and 680 south First West street

Zion's Co-operative Home Building and Real Estate company, two one-story, five-room brick dwellings, 212 and 216 west Seventh South street

R. M. Holt, two-story, six-room brick dwelling, 1235 Beck street

John Noyes, one-story, two-room brick dwelling, 1248 Iowa avenue

Thomas Stanley, alterations to one-story brick dwelling, 39 M street

Adelaide Perivall, one-story frame barn, 245 Twelfth East street

Hepworth & Son, altering one-story frame building at 641 north Eighth West street, for platform and runway

Clayton Investment company, altering brick dwelling at 72 and 74 east First South street

Andrew Pickett, one-story brick dwelling, 535 west Eighth South street

C. Moryman, one-story frame dwelling, lot 2, block 15, plat C.

Electric Horse-drawn company, two-story, two-room concrete

factory, 743 west Third South street

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The Densmore

Kansas City, Mo.



The newest hotel in the city. 200 rooms, 150 with private bath. Convenient to all centers. Reached by all car lines. The most comfortable and cleanest location. Special rates by the month or week.

Transient rates.

\$1.00 to \$2.50 per day, European.

\$2.50 to \$4.50 per day, American.

Densmore Hotel Co., props.

B. B. Heywood John Condren Proprietors



The Cullen

Salt Lake City's Newest European Hotel

200 Choice Rooms. 100 Rooms with Private Bath. Popular Priced Cafe and Grill. Cuisine the Best. Send for Brochure.

The Anderson Piano

With its singing soul.

New York and Western Piano Co.

23 W. FIRST SOUTH

Delightful Suggestions Of Spring

Sodas and Confections

All pure and Refreshing at

BRIDGE DRUG COMPANY.

18 Main Street.

Bel 1520. Ind. 460.

WE'RE OPPOSED TO THE BLACK HAND.

Western Fuel Co.

(Critchlow, Fischer & Kittle)

Cable address "Wesfuco."

Phones 719. 73 Main Street

You place with us in the order we appreciate more than the first.

We're particular with our real customers, and the repeat orders show that they like it.

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