

# COLLECTIONS WAIT ON HARVEST SALES

General Trend of the Markets is  
Satisfactory—Bank Re-  
port Optimistic.

## TRADING IS GOOD OUTSIDE

Bust Merchants Experience More  
Business Than Their Stocks  
Can Accommodate.

Local money conditions remain with  
very little change from the week pre-  
vious. The clearings continue in grati-  
fying excess over the figures of the cor-  
responding week in the previous year.  
Money is beginning to come in from  
the sales of sheep and general business  
is picking up. The report of the four  
national banks issued recently at the  
call of the comptroller of the treasury,  
for Sept. 1, shows an excellent increase  
in most items over the report of  
six months ago. The resources of the  
banks have increased \$88,532,37, and the  
deposits have increased \$116,44. Five  
state officials are in Chicago attending  
the annual convention of the American  
association, and the transactions of that  
body as outlined in the dispatches are  
noted here with interest.

**CLEWS' LETTER.**  
Henry Clews, in his last circular let-  
ter says: "The factors that fall quite naturally  
in line with a broad spirit of conserva-  
tion are the harvests and the money  
situation. The cotton yield is proving  
distinctly disappointing, and it is nec-  
essary in the instances of the grain  
crops to distinctly modify predictions  
made earlier in the season that record-  
marking yields were to be gathered  
from the various fields of the country.  
Indeed, of a three-billion-bushel crop  
over, the government's figures promul-  
gated on Wednesday now suggest a  
yield of 2,460,000,000 bushels, or slightly  
below the harvest of 1908, and also below  
the official crop returns of those other  
years in the last decade. The govern-  
ment's wheat figures suggest a yield of  
16,000,000 bushels, or 50,000,000 bushels  
above the 1908 harvest, but well below  
the yields of 1906 and 1907. The  
figures produced by the agricultural sections  
and therefore will be above the aver-  
age, but they will not furnish incentive  
for ill-considered and spectacular 'prospec-  
tive' talk."

The conservative spirit that is showing  
itself in trade and industrial cir-  
cles indicates, of course, that home  
trade demands for funds will in large  
measure await the release of the crop  
money and that there will likely be  
sufficient pressure for funds to cause  
an emergency. Nevertheless, it is quite  
fair to assume that money during the  
autumn and winter will command more  
profitable rental rates than can be  
sought from the incomes of standard  
investment securities at the present  
price level, and there will be a disposi-  
tion to abstain from additional pur-  
chases even if the market appears  
sound from this source, should not  
one." The liquidation of European  
debts will also constitute a factor. Our  
wheat crop does not promise an export  
surplus sufficient to supply grain bills  
of anything like adequate proportions;  
our cotton crop, as already noted, is a  
disappointment and will therefore be a  
restricted factor in the foreign ex-  
change situation; and the uncertainties  
of our tariff relations with France and  
Germany will be reflected in our  
export trade with those countries.  
Therefore the probabilities are that our  
foreign indebtedness must in large  
measure be eventually paid by gold ex-  
cept so far as foreign interests may  
be induced to take the new securities  
that our railroads will be compelled to  
issue during the next few months.  
These have been tentatively underwrit-  
ten."

**HARDWARE.**  
The hardware trade reports condi-  
tions about the same as last week,  
except that collections are not  
quite so good, the trade being just prior  
to the marketing of harvested products.  
Correspondents write that they are  
threshing, and as soon as the grain is  
sold and the money received, bills will  
be paid without further ado. Stoves  
and stove furniture, with builders'  
hardware and sheet metal are being  
particularly called for, while general  
hardware is going out in gratifying quan-  
tities. The mail ordering is excep-  
tionally good, and, as a result, reorders  
can not wait until the regular times  
for traveling salesmen to visit them,  
but send in orders ahead, besides giving  
drummers orders when they call.  
In mining machinery, there is quite a  
call for small lots and supplies, but  
very little in heavy lines.

**LUMBER.**  
The lumber trade reports very little  
new, except the demand for building  
material continues as steadily as ever. Cars are still hard to get to shipments from the north-  
west continue slow and unsatisfactory.  
Prices continue stiff, with constant tend-  
ency toward higher figures.

**DRYGOODS.**  
The wholesale drygoods trade reports  
an uneventful week with staple goods  
going out as usual. A strong revival  
of women's fabrics for spring is pre-  
dicted. The soft faced goods that have  
been neglected for the past half dozen  
years seem to be destined to be re-  
turned to favor for a couple of years  
more, and, indeed, of them being the  
only fabrics available for purchases of  
anything like the opening period of the  
season. Jobbers say that the mills are  
already advancing their prices on  
goods that have shown up well as  
sewers in the worsteds. This is due  
to the fact that there has been a  
shortage in Paris, where the hard-faced  
fabrics are not in the strong de-  
mand of late. In addition, rough-faced  
fabrics that can be used for street  
costumes by misses and women are be-  
ing taken in fair volume on reorders  
from the local trade. Diagonals are

making a good showing in the whole-  
clothes and lady's cloths that are being  
offered as special to attract buyers.  
On the spring of 1910 lines of men's  
goods and cloakings now being shown  
the business booked is larger than that  
of this year in lightweight lines. This  
is in spite of the higher duties. Some  
street costumes made in all wool  
fabrics are meeting with favor.  
Capes, coats and costumes in the  
winter styles that are to be delivered  
before Thanksgiving are now well  
prepared for sale. On lines of children's  
wear for the school session and  
for early fall, the staples in wools  
are selling better than last year. Tailored  
gowns made up in serges and  
plain broadcloths are finding a good

**RETAH.**

In the retail trade, dealers report  
a week slightly quieter than last week  
on account of the return of warm  
weather. When cold weather showed  
on business started in quite briskly,  
only to fall off as the mercury rose in

## BUSINESS, REAL ESTATE AND BUILDING

The greatest activity in sugar stocks  
known for many weeks was reported  
during the week, following the posting  
of the dividend payable Sept. 20, the  
notice of which appears in this issue of  
the "News." Brokers report that  
large blocks changed hands, many of  
the buyers being out of town people.

Advices from all beet fields state  
that the sunshiny weather is having  
a good effect on the development of the  
crop. The factory at Ogden is the first  
to start up and orders for digging in  
most of the other fields will be issued  
Monday.

Brokers also report a strong inquiry  
for Consolidated Waran stock, though  
only a few shares were obtainable. The  
regular quarterly dividend on this stock  
is payable Oct. 10. Z. C. M. L. whose  
semi-annual dividend is payable in  
October, is also nearly off the market,  
so closely is it held. Several large  
blocks of the common stock of the  
new Consolidated Music company were  
sold lately at \$100 per share.

Following are the latest quotations:

Amalgamated Sugar Co., pfd. .... 100.00  
Amalgamated Co., co., com. .... 100.00  
Baldwin Banking Co., ..... 145.00  
C. C. Wren & Manufacturing Co. .... 115.00  
Deseret National bank..... 290.00  
Deseret Savings bank..... 150.00  
First National bank, Farmington, .... 140.00  
First National bank, Murray, .... 140.00  
First National bank, Logan, .... 200.00  
Hope Fire Insurance Co., ..... 200.00  
H. Grant & Co., ..... 150.00  
Levi & Co., ..... 150.00  
National Bank of the Republic, ..... 152.00  
Nephi National bank, ..... 120.00  
Ogden Savings bank, ..... 275.00  
Pingree National bank, Ogden, ..... 125.00  
Provo Coop. & Savings bank, ..... 150.00  
Rocky Mtn. Bell Telephone Co., ..... 64.00  
Salt Lake Security & Trust Co., ..... 140.00  
State Bank of Utah, ..... 227.50  
Sugar City Towns Co., ..... 150.00  
Twitchell Brothers Co., Log. .... 150.00  
Utah Egg Co., Lehi & A. York, ..... 150.00  
Utah Idaho Sugar Co., pfd. .... 8.83  
Utah Idaho Sugar Co., com. .... 2.90  
Utah County Light & Power Co., ..... 1.05  
Utah National Bank, ..... 128.00  
Utah Imp. Vehicle Co., ..... 95.00  
Utah Savings & Trust Co., ..... 112.00  
Western Loan & Savings Co., ..... 100.00  
Z. C. M. L., ..... 200.00  
Z. C. Home Elec. & R. E. Co., pfd. 1.00  
Z. C. Home Elec. & R. E. Co., com. 1.00

### BONDS

Salt Lake City Railroad ..... 101.50

Salt Lake Valley Railroad ..... 101.50

Utah County Light & Power Co., ..... 102.00

Utah Sugar Co. ..... 102.00

A little more activity is being shown  
in the real estate market, though  
there is still more or less of a feeling  
of waiting for outside investors,  
who are expected to join in greater  
numbers in the near future to help  
support the market. Salt Lake City  
capital is coming in from the west as  
well as other places in adjoining  
states, where faith in the future of  
Salt Lake is strong, but there is yet  
no very marked influx of outside  
investors, and the market is therefore  
steady with prices strong. This is  
taken by real estate men to be a good  
sign, and the people who buy that  
they might take advantage of the  
time coming when the demand for  
Salt Lake realty will be greater than  
it is now, and prices will be corres-  
pondingly higher.

In the building line some incon-  
venience is being experienced because  
of the difficulty in getting labor.  
The contractors are especially  
annoying to contractors, who say  
that even after shipments are made,  
much unnecessary delay occurs in  
transportation. The Newhouse hotel  
is being held up for steel, as is the  
Z. C. M. L. addition, and things are  
not being pushed at the Utah hotel  
because some delay is anticipated  
in landing the steel. The new  
M. L. C. gymnasium has also been  
held up because of the shortage of  
copper in the city making it im-  
possible to get enough for the small  
cornices on the building. The marble  
needed on some jobs is also hard to  
obtain, and even when work has been  
received that shipment has been made  
the time is lost in getting the building  
joints before the cars reach Salt  
Lake. These things coupled with short-  
age of pressed brick this summer are  
greatly hampering the contractors,  
who are anxious to get the buildings  
as far along as possible before winter  
sets in.

In idlewild action on the south-  
eastern border of the state was reported  
during the week by A. N. Humphries,  
the dealer in that ground. Inquiries  
were numerous and sales were made  
in full fifty per cent of the cases  
where prospective investors were  
taken to the addition. A deal of some  
little note in the addition was the ar-  
ranging for a new terrace.

Architect Craig has completed plans  
for a 26x27 foot store building for G. S.  
Holmes, on Second South street, east  
of the Grand theater. The structure  
will be built with a view to increasing  
its height to four stories next  
spring.

## REAL ESTATE TRANSFERS.

The list of transfers recorded this  
week in the county recorder's office  
is as follows:

Joseph M. Fox et al. to W. S. Mc-  
Clellan, lots 25 to 29, block 2, ..... 1

South Lawn addition, ..... 1

Charles E. Taylor to Hoffmann Bros.,  
lots 24, 25 and 26, block 3, ..... 5

Denver Place subdivision, ..... 5

Emma Johnson to Otto Johnson,  
lots 50 and 51, block 2, Home  
subdivision, ..... 5

N. H. Stone et al. to Frank E.  
Loepe, lot 11, part of lot 12,  
block 2, Perkins' Second addition, ..... 5

J. F. Keith et al. to Ethel Great, ..... 5

part of lot 5, block 51, plat B, ..... 2,500

Louise L. Arkins et al. to Arthur  
T. Burnett, part of lots 7 and 8,  
block 3, lots 6 and 7, block 1, ..... 5

Dietrich & Johnson's Main  
Street addition, ..... 5

Andrew Pickett et al. to Mar-  
garet Ammon, lot 42, part of lot  
43, block 5, Albert Place, ..... 1,650

Burt & Carlson's addition, ..... 5

Andrewson, lots 5 and 19, block 1, ..... 10

Emrich's subdivision, ..... 5

William C. Hibbard to Marion L.  
Hibbard, part of section 25,  
township 2 south, range 1 west, ..... 5

Blanche E. Beaves et al. to Kenneth  
R. Smoot et al., part of lot  
2, Woodmansee's subdivision of  
block 1, plat B, ..... 5

William A. Bills et al. to Reuben  
Hamilton, part of section 1,  
township 4 south, range 1 west, ..... 1,075

John Cain, lots 19 and 20, block 2,  
Oakwood subdivision, ..... 5

Jacob Mauss, Jr., et al. to Christ-  
ian C. Steffensen, part of section  
16, township 2 south, range 1 east, ..... 2,000

Hilma Pederson to Lars L. Lar-  
son, part of lot 1, block 118, plat  
A, ..... 600

Emily P. Weiler to George L.  
Weiler, part of lot 1, block 16,  
plat A, ..... 10

J. H. Bleddy to Caroline A.  
Woodhead, lots 21 and 22, Pan-  
American addition, ..... 210

John Jefferson to Russell L.  
Tracy, part of section 19, town-  
ship 3 south, range 2 west, ..... 5

Russell L. Tracy et al. to Frank  
B. Stephens, part of section 19, ..... 5

The cause of all skin diseases can be traced to some humor or acid in  
the blood; the curule is always healthy where the circulation is free from  
impurities. When the blood is infected with acid or unhealthy matter it  
cannot perform its natural work of nourishing the skin, regulating its tem-  
perature and preserving its normal softness, pliability and healthfulness.  
Instead it irritates and inflames the delicate fibers and tissues around the  
pores and glands and produces some of the many forms of skin disease.  
The itching and stinging so often accompanying skin affections are produced  
by the deposit from the blood of the acidic humor with which it is filled,  
into the sensitive membranous flesh lying just beneath the outer covering,  
and surrounding the countless nerves, pores and glands. This explains why  
scratching the outer skin affords no relief from the itching and burning.  
E. S. S. cures Skin Diseases of every character by purifying the blood. It  
goes down into the circulation and removes the humors or acids which are  
causing the trouble, builds up the weak, acid blood, and permanently cures  
every variety of skin affection. Local applications can only soothe, they  
never cure because they do not reach the blood. E. S. S. goes right into the  
circulation, reaches the trouble and cures it by removing the cause. Book  
of Skin Diseases and any medical advice free to all who write.

THE SWIFT SPECIFIC CO., ATLANTA, GA.

the thermometer. In general, trade is  
fair in fabrics of all colors except  
white, for which there is at present not  
much demand. Suits and dress goods  
are going fairly well; so are silks  
which appear to be staple in this sec-  
tion of the country. Cloaks are be-  
coming to much greater demand.  
Gloves and hose are good sellers.  
The ladies are readily buying the new  
style of sweater which comes in long  
jacket form, mostly in white. The mil-  
liners are not doing much as yet.

The great dry goods trade of the  
country has reached a state of bal-  
ance, awaiting indication whether the  
progress already made has been too  
fast. Winter is an additional advan-  
tage to be attended. In this case  
the important trades the following have  
reached where the retailers are about  
to show whether the preparations made  
by the distributors have or have not  
been overdone. In other words, a disposition towards conservatism  
is becoming manifest all along  
the line, which is certainly subject to  
none but a favorable interpretation.

township 3 south, range 2 west, ..... 1,000  
Daniel Yearsley et al. to F. W.  
Little, part of lot 4, block 4, ..... 2,200  
Henry Merriles et al. to J. Louis  
Strohmer, part of lot 4, block  
2, plat A, ..... 5,200  
W. H. Giddens et al. to Mary E.  
Carrollton, part of lot 4, block  
20, plat D, ..... 2,000  
R. P. Morris et al. to Clarin H.  
Ristine, part of lot 24, Grand  
View subdivision, ..... 1,000  
J. Hayard et al. to Walter  
H. Hayard, part of lot 7, block  
133, plat A, ..... 600  
Mary E. Yeager et al. to John J.  
Newton, part of lot 17, block  
18, Wellington addition, ..... 1,000  
Eliza J. Whetstone to George W.  
Fissell, lots 10 and 11, Miller  
Court, Cain et al. to Carrie  
Cain, part of lot 2, block 11,  
plat C, ..... 1,150  
Utah Savings & Trust company  
to W. E. Hubbard, part of lots  
18, 19 and 20, block 29, Oakley  
Park subdivision, ..... 2,500  
Ida Spots et al. to Rhoda  
Smith, part of lot 1, block 9, ..... 1,000  
T. W. Partridge et al. to Dan  
Muir Real Estate company lots  
8 and 9, block 4, Belmont sub-  
division, ..... 10  
Mary J. Garrans to Gottfried  
Johnson, part of lot 8, block 11,  
plat F, ..... 625  
M. Teets et al. to Francis D.  
Hargan, Jr., part of lot 5, block  
15, plat B, ..... 2,200  
H. R. Riley to J. A. De Burzak,  
part of lot 6, block 29, plat A, ..... 24,000  
C. D. Harding et al. to H. H.  
Keinke, part section 29, town-  
ship 2 south, range 1 west, ..... 140  
W. C. A. Smoot et al. to William  
Smith, part of lot 18, block 19,  
plat B, ..... 1,000  
W. T. Atkins et al. to Walter B.  
Williams, part lot 1, block 27,  
plat D, ..... 1  
James Poultney et al. to Albert  
Poulton, part lot 7, block 42,  
plat A, ..... 200  
Ed W. Duncan et al. to William  
Pepper, part lot 14, block 15,  
2nd Waterford addition, ..... 2,000  
Kate L. Thomas to Julia D.  
Thomas, part lot 1, block 39,  
plat D, ..... 1  
John J. Corum et al. to Eliza  
Beth P. Peck, lots 2 and 4, block  
5, Coats & Curran's addition, ..... 200  
F. M. Teets et al. to August  
Westerman, part 22, lots 24 and  
34, block 2, Norway place sub-  
division, ..... 450  
Anne Englehardt to W. C. Cook,  
lots 1 to 12, block 1, Fountain  
place, ..... 1,942  
Charles P. Margot et al. to  
Thomas B. Peterson, part of lot  
3, block 21, plat A, ..... 10  
Mary A. H. Beckstok to A. F.  
Barduhn, part of section 23,  
township 3 south, range 1 west, ..... 1,000  
Elizabeth Thomas, double brick  
terrace, 523-525 west, Fifth  
North street, ..... 3,000  
A. Louis H. Hill et