

PROMOTIONS ON RAILROAD ROW.

Some more changes were announced on Railroad Row this morning, the most prominent being the appointment of William Darke, generally known as "Bill Black," as traveling passenger agent for the Burlington to succeed James H. Davis, who leaves tonight for Denver, where he will enter upon his new duties as city passenger agent for the Colorado Midland. In the Illinois Central agency here, C. F. Stanley, a clerk in the office of General Agent D. R. Gray of the Harriman lines, has been appointed office man and chief clerk to succeed G. M. Frazer, recently appointed traveling freight and passenger agent in this territory.

The appointment of Mr. Darke comes in the light of a recognition of long and faithful service, he having been chief clerk at the Burlington here under three general agents during the past

NIP IT IN THE BUD.

First Appearance of Dandruff a Forerunner of Future Baldness.

That such is the case has been conclusively proven by scientific research. Prof. Unna, the noted European skin specialist, declares that dandruff is the burrowed-up cuticle of the scalp, caused by parasites destroying the vitality in the hair bulb. The hair becomes lifeless, and, in time, falls out. This can be prevented.

Newbre's Herpicide kills this dandruff germ, and restores the hair to its natural softness and abundance.

Herpicide is now used by thousands of people—all satisfied that it is the most wonderful hair preparation on the market today.

Sold by leading druggists. Send 10c in stamps for sample to The Herpicide Co., Detroit, Mich. Z. C. M. I. Drug Co., Special Agents.

eight years. Mr. Stanley also has a record for good service.

LUCIN CUT-OFF BONDS.

"Through Short Line Mortgage" Four Per Cent for \$10,000,000.

San Francisco, Jan. 21.—President E. H. Harriman, president of the Southern Pacific, has completed, it is said, arrangements to issue New York bonds, \$10,000,000 of bonds on the Lucin

cut-off of the Central Pacific. The bonds will be secured by a first mortgage on the new cut-off and the securities will be known as "Through Short Line mortgage 4 per cent bonds." They are to mature on Oct. 1, 1915, unless previously redeemed as an entire issue at the company's option at 107½ and interest on Oct. 1, 1909, or on any semi-annual interest day thereafter.

No More Social Glasses.

Vice President Wann has made clear to traffic representatives of the great Central route what he expects and requires of them. He had them all before him recently at Detroit, and told them that the system was to be worked for as a unit and not for individual lines, in getting business, whether it moved through an agent's territory or not. To this he added:

"I do not want one of you to go into a shipper's office or into the presence of a prospective passenger with the smell of liquor on your breath. Gentlemen, this is one thing I will not stand for, and we might as well understand each other now. After 6 o'clock, when your work is finished, I have no further control over you. But during business hours, please remember the caution I have given you."

All who know Mr. Wann will appreciate that he meant every word he spoke and the man who does not heed his admonition will suffer.—New York Commercial.

SPIKE AND RAIL.

Agent Craig of the Salt Lake Route at Provo is in the city today.

Las Vegas is getting metropolitan. A Salt Lake barber shipped a bath tub down there yesterday.

W. H. Murray of the engineering force on the Salt Lake Route is up from the front today.

Assistant General Freight Agent S. V. Derrah of the Denver & Rio Grande is in Park City today.

James L. Yundt, traveling freight agent for the Rock Island, has returned from a business trip to Boise.

General Manager R. E. Wells of the Salt Lake Route and party are expected to return from the front tomorrow.

Chief Engineer William Ashton of the Oregon Short Line is out on the west end of the Central Pacific on an inspection trip.

There is an offensive man from Nampa around town bragging that his city has a better depot than Salt Lake. The trouble is that the truth hurts every time.

General Supt. J. H. Young of the Colorado & Southern has moved into the quarters formerly occupied by General Manager J. M. Herbert in Denver. In addition he has also taken William P. Hayden, former chief clerk to Mr. Herbert.

The big annual rabbit drive at Market Lake, Ida., takes place on the 28th. The

Oregon Short Line will put in a special rate from Pocatello, and, providing enough hunters decide to go from Salt Lake, there will be reduced rates from here.

I. B. Perrine of Blue Lakes is down from Idaho. He reports that Twin Falls cowboys are flocking in in great shape. Water will be turned into the big canal March 1, and the construction forces are pushing work on the Minidoka branch.

On Feb. 1 the Wells-Fargo Express company will open an office and agency at Bingham in the Mercantile company building. Mr. Bird, agent for the Rio Grande Western at that place, has resigned and will become agent for the express company there.

A dispatch from Colorado Springs yesterday afternoon says: Private advice received here today from New York absolutely confirm a sale of the Colorado Springs & Cripple Creek district railway to an eastern syndicate. The identity of the purchaser is not revealed. The negotiations were completed today.

The Chicago & Alton has issued a very handsome calendar for this year in the form of 111 "Gipsy Girl" in five poses. The latest advertising departure of The Only Way is sure to attract attention. Mr. Belts, the local representative, is handling them around, and is being besieged in consequence.

Amusements

A surprise awaited the Theater management last night when the doors opened for "His Hopkins." A regular old time holiday crush in all parts of the house showed plainly that that particular sort of play appeals strongly to a particular class of people. It belongs in the realm of a character sketch elongated and spun out, with a story wound around the adventures of His Hopkins, a part very well played, though occasionally exaggerated, by Miss Rose Melville. She is surrounded by a fairly capable company, and without doubt the attraction will continue to play to good business this afternoon and evening.

A very rare program was that rendered in the Eighteenth ward chapel last night in aid of the piano fund of the ward. The committee purposely limited the participants to six, including such high class artists as Mrs. Luella Ferrin Sharp, Mr. Graham, Mr.

TEA

The differences in tea are worth your attention.

The differences in dealing are worth your attention.

Your grocer returns your money if you don't like Schilling's.

Robinson, Mr. Flashman, Miss Chlo Sharp, and Mr. Tracy Y. Cannon. Nearly every number was encored. A decided feature of the evening was the reproduction of the voices of Melba and Caruso from the Victor talking machine, an instrument whose capabilities are simply marvelous. It was manipulated by Mr. Thos. E. Giles of the Clayton Music Co., and the volume of tone that came from the machine thoroughly filled the hall.

VALENTINES! VALENTINES!

Artistic Novelties, Pencil Drawings, Dainty Booklets, Lace Valentines, Fro Cards, Mechanicals, etc., etc. Wholesale and Retail. DESERET NEWS BOOK STORE, 6 Main Street.

CLOSING OUT OF OUR \$20,000 Shoe Stock!

We Shall Discontinue Our Shoe Dept. Every Pair of Men's, Ladies', Misses', Boys' and Children's Shoes and Oxfords, Slippers and Rubbers at ACTUAL EASTERN WHOLESALE COST.

This Sale

Embraces over \$5,000 shipments of the New Spring Styles in Footwear just received. The balance of the stock is not old or shopworn goods, but absolutely clean, new, stylish shoes of the most famous and justly celebrated manufacturers in this country. Such names as the Utz & Dunn, J. S. Nelson and Richards & Brennan represent the stock of footwear found on the shelves. The entire stock will be disposed of at once. It's a money-back sale, as we guarantee every pair sold to be as represented. NOT A PAIR OF SHOES IN THIS SALE WILL BE SOLD ABOVE THE ACTUAL EASTERN COST. Broken Lines and Odds and Ends in Shoes, Slippers, Rubbers and Gaiters will be closed out at Half and Less Than Half Price. It's to the interest of every man, woman and child in this City to take advantage of this great closing out sale. Don't wait until just the style and size you need is gone, but get them now. We have countermanded all our summer orders, and will positively not put another pair of shoes on our shelves after these are disposed of.

MISSSES' SHOES. Vici Kid & Patent Tip; a very Dressy and Good Wearing Shoe; Regular \$2.25 Shoe— \$1.30 MISSSES' SHOES. Vici Kid and Patent Tips, single and double soles, always sell at \$1.75 pair— \$1.09 LADIES' FINE SHOES. Velour Calf, Heavy Soles, Military Heel. A splendid walking shoe, sells for \$2.25 pair— \$1.19 LADIES' FINE SHOES. Utz & Dunn's make. Vici Kid; Military, Opera & French Heels. Hand Turned and Welts (narrow lasts only); \$3.50, \$4.00 & \$4.50— \$1.95	MEN'S FINE SHOES. Vici Kid & Box Calf, plain toe and tips. Lace and Congress. Never offered at less than the established price of \$3.50 pair— \$2.20 MEN'S FINE SHOES. Vici Kid & Box Calf; come in Lace and Congress. Of good appearance and splendid wear; \$3.00 pair— \$1.75 MEN'S SHOES. Satin Calf, Lace & Congress; A splendid every day shoe; always sell at \$2.00 pair— \$1.19 BOYS' SHOES. Box Calf and Vici Kid, medium weight, dress shoes; never sold for less than \$2.50 and \$2.75 pair— \$1.75	Free Shoe Shine! During this sale we shall demonstrate a new Shoe Blacking, and invite every man and woman in this city to come in and get a free shine. FINE SHOES FOR WOMEN Dress Shoes and Shoes for Walking, Utz & Dunn's The superior excellence of this footwear is being proved time and time again. They fit, feel comfortable, are the best styles, look well, wear well, and give perfect satisfaction. Vici Kid, Military, Opera and French heels, hand turned and welts. \$3.50, \$4.00, \$4.50 and \$5.00 Ladies' Shoes... \$2.38 FINE SHOES FOR MEN! Dress Shoes and Shoes for Walking, J. S. Nelson and Richards & Brennan In workmanship, in leathers, in style and in general all-around excellence in footwear, these shoes have seldom been equalled and never surpassed. Box calf, vici kid and velour calf, plain and tip toes, welt soles. \$3.50, \$4, \$4.50, \$5 Men's shoes \$2.45 Rubbers MEN'S Extra Fine quality selling at 75c LADIES' Best Quality Rubbers, 50 quality 35c YOUTHS' First Quality Rubbers, 50c quality 35c CHILDREN'S Rubbers, 35c All sizes, 50c kind 1.00 MEN'S 2 Buckle Arctics Pure Gum, \$1.75 kind 85c MEN'S 1 Buckle Arctics \$1.50 quality 85c	BOY'S SHOES. Chrome Calf, Heavy Quilted Sole. A Hard Wearer; Regular \$2.00 shoe— \$1.19 BOYS' HIGH SHOES. High Cut Shoe; Box Calf, Medium Weight. Always \$2.50 pair— \$1.59 CHILD'S SHOES. Ideal Kid-Mats, Kid Tops. Always sold at \$1.00 pair— 63 cts. CHILD'S SHOES. Vici Kid, Patent & Kid Toe Sizes 5½ to 8. Regular \$1.00 Shoe— 63 cts.	CHILD'S SHOES. Light Calf Shoes, Patent & Stack Tips. Sizes 2½ to 5. 85c value 55 cts. CHILD'S SHOES. Vici Kid, Double Sole (Lace). A splendid \$2.00 value— \$1.39 CHILD'S SHOES. Vici Kid; Patent Tip (Lace) sizes 6½ to 11; Regular \$1.75 for— \$1.09 INFANTS' SHOES. Soft Sole Kid. Very Dainty babies footwear; 45c value— 19 cts.
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In Conjunction With OUR GREAT SHOE EVENT We Make Some EXTRAORDINARY SPECIALS Throughout The Store. We Give Trading Stamps With Every Dollar Purchase In Every Dept. In The Store, Excepting Shoes.

DRESS GOODS AND DOMESTICS. ALL WOOL TRECOTTS and 36-inch Cashmeres that always bring 35c and 50c yard. For this sale... 22c Plain and Fancy all wool DRESS GOODS, Zibeline, serge and Henriettes and Etc. Regular 60c values... 39c 44-inch extra heavy, dark colored LADIES' CLOTH; never offered for less than 75c yard... 44c 36-inch fine Saten Linings; all colors; the regular 30c... 18c Best Cambric SKIRT LIN... 4c 36-inch fine SATEN LINING very pretty goods in light and dark color... 9c 50c pieces of light and dark figured and stripe FLANEL... 10c 40c mercerized Satin Lin... 20c 100 yards of Good Bleached Muslin that sells at 5c yard... 6c 8-4 Bleached Sheetings the 25c kind... 19c 50 pieces of heavy 12½ Flan... 8c 25 pieces of 9½c Outing Flannel, at per yard... 4c	DRESS GOODS AND DOMESTICS. Fancy Wash Out Denims, 36 inches wide, sells at 35c yard... 15c 12½ Unbleached Cotton... 8c 18½ Heavy Mottled Outing Flannel, all colors... 11c CORSETS. Ladies' Black Dili Corsets, ribbon trimmed, good models, regular 50c values... 19c Ladies' Saten Corsets in the new models, come in pink, blue and grey, and lace trimmed... 48c Regularly 75c... 25 dozen New Late Model "A" Corsets, all colors... 85c Value \$1.25 and \$1.50... 30 dozen of the "W. B." and "Tape Grille" Corsets, all late models and styles. All sizes. \$1.00... 1.95 To \$3.00 each, choice... The "Box Top" and "Pender" Corsets, the highest perfection in corset making. The newest models for all forms. Come in dainty figured silks and batiste, lace and ribbon trimmed, \$2.00 to \$2.50 each. Choice... \$2.95 Ladies' and Children's FERRIS WAISTS in prices ranging from 60c to \$2.00 each, to be closed out exactly at HALF PRICE.	UNDERWEAR AND HOSIERY BOYS' UNDERWEAR—Boys' fleece lined underwear and children's fleece lined union suits. Two lines of excellent garments that have always sold at 35c. This... 18c CHILDREN'S SLEEPING GARMENTS—Lamb wool Union Sleeping Garments—all ages—sell... 59c 30 doz. Misses' fine ribbed seamless Cashmere Hose; grey heel and toe; all sizes; selling at 40c... 22c Boys' Heavy Bicycle Ribbed Stockings—fast black and seamless, regular... 13c 25c LADIES' FLEECE LINED STOCKING—Absolutely fast black and seamless, regular... 10c 15c LADIES' FLEECE LINED HOSE—Extra long and ribbed tops—over 25c grade... 13c A better grade of FLEECE HOSE with ribbed tops that sell at 35c pair... 19c 35 dozen of Ladies' extra fine quality SEAMLESS CASHMERE HOSE, selling for 75c... 47c A well made, good material, FLANNEL GOWN that sells... 38c 20 dozen ICE WOOL SHAWLS—cannot be purchased else... 22c where for less than 50c each... MUSLIN UNDERWEAR—All our Corset Covers, Gowns, Skirts, Short Skirts and Drawers that sell up to \$2.00 each, during this sale... 89c	HOSIERY. HOSIERY—Infants' black Cashmere Hose—never sold for less than 25c pair... 13c Infants' Imported Cashmere Hose with silk heels and toes—the regular 35c stockings... 19c A still finer line of Infants' Cashmere Stockings, with silk heels and toes; come in colors and black... 25c 30 doz. Misses' fine ribbed seamless Cashmere Hose; grey heel and toe; all sizes; selling at 40c... 22c Boys' Heavy Bicycle Ribbed Stockings—fast black and seamless, regular... 13c 25c LADIES' FLEECE LINED STOCKING—Absolutely fast black and seamless, regular... 10c 15c LADIES' FLEECE LINED HOSE—Extra long and ribbed tops—over 25c grade... 13c A better grade of FLEECE HOSE with ribbed tops that sell at 35c pair... 19c 35 dozen of Ladies' extra fine quality SEAMLESS CASHMERE HOSE, selling for 75c... 47c	MEN'S FURNISHINGS Men's and Boys' Sweaters up to \$1.00 each, at... 48c Men's and Boys' All Wool SWEATERS, selling up to \$1.50 each... 89c 75c GLOVES AND MITTS in 50 varieties, selling at \$1.25 a pair... 75c CALF SKIN MITTS, regular 75c kind... 50c Boys' 35c GOLF GLOVES... 19c Silk Handkerchiefs, the 75c values... 39c Men's and Boys' 9-oz. OVERALLS... 45c LACES. All our Fine Silk Novelty Laces that cannot be duplicated anywhere in prices from \$1.45 a yard. Choice (per yard)... 50c Novelty Lace Yokings, in black and white, and rich effects in mixed black and gold, all values... \$1.75 Black silk chignon Boas, about 75 inches that retail up to \$3.00 each, choice... \$1.39 1,000 yards New Wide Embroidered, 18c to 25c quality. This... 12c	SUIT ROOM SPECIALS. SUITS—Black and blue chevrot Suits, values up to \$15.00 each... \$7.00 SKIRTS—Walking and Dress Skirts in values up to \$10.00... \$4.39 WAISTES—Pretty Waistes in values up to \$1.50 each... 39c DRESSING - SACQUES—Elderdown Dressing Sacques in values up to \$5.00... 1.50 WAISTES—Any waist in the house up to \$4.00... 1.50 KIMONAS—French flannel, long Kimonas, values to \$15.00... \$3.98 WRAPPERS—Cashmere and Elderdown Wrappers and Bath Robes, worth up to \$10.00... 4.39 SWEATERS—Pretty assortment of Sweaters, values... \$1.39 WRAPPERS—A splendid assortment of serviceable wrappers... 79c WRAPPERS—Another assortment of fine goods, selling... \$1.59	MISCELLANEOUS. UMBRELLAS, 300 Rain Proof, steel rod Umbrellas, that sell always at \$1.25 each... 69c FANCY CORDS AND FRINGES. Over one hundred pieces of art cords and fringes that retail at 25c, 35c and 50c the yard... 5c HAND POCKET BOOKS. Plain and Fancy Leathers, with sterling silver mounting. Have taken the entire stock that retailed from 75c to \$2.00 each... 49c SILK SCARFS. Pretty light colored novelty Silk Scarfs for ladies. New and pretty goods just received to sell at \$1.50 each... 69c WRITING PAPER. High art novelty writing paper that sells from \$1.25 to \$2.25 a box, choice... 39c JEWELRY. Broaches and pins, an immense assortment of the novelties in values from \$1.00 to \$2.00 each... 50c LADIES' HANDKERCHIEFS. 50 dozen pure fresh Linen Hemstitched Handkerchiefs that retail at 35c and 50c... 17c
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MEN'S FURNISHINGS. \$1.25 French Ribbed, Steam... 75c Men's 75c Outing Flannel and Kersey Cloth Work Shirts... 45c 25 dozen Black Saten SHIRTS that retail at 75c each... 43c Men's \$1.00 Check Flannel OVERSHIRTS... 69c 8000 Laundered SHIRTS of Madras and Percale, regular... 79c All wool SWEATERS in fancy maroon and black... 79c	SALE COMMENCES 9 A.M. MONDAY MORNING. BARTLING'S NEW YORK CASH STORE.	MEN'S FURNISHINGS. 75c Heavy Fleece Linen Undershirts, per garment... 25c \$1.25 Fleece Wool Under Shirts, per garment... 50c \$1.25 Vicuna Brown all wool Undershirts, per garment... 50c \$1.25 ribbed All Wool Undershirts, per garment... 50c \$1.50 and \$1.75 Australian Wool Drawers, per garment... 75c \$1.25 Natural Grey All Wool Underwear, per garment... 75c \$1.25 Tan Colored Lamba Wool Underwear, per garment... 75c
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