

GREAT SALT LAKE AND PROMONTORY OIL AND ASPHALT CO., INC.

THE property of this company presents by far the most promising prospects for oil and asphalt yet discovered in this state. Development work to prove this has been unnecessary. The proof appears in abundance right on the surface.

OUR PROPERTY.

The company has already acquired, by location and otherwise, over 1,500 acres of oil lands carefully selected, covering ground within about 200 feet of the wonderful oil and asphalt springs which were recently exposed by the recession of the waters of the Great Salt Lake. These springs or seepages are located about six miles west of the Promontory Mountains and on the North shore of the Great Salt Lake.

VALUE OF PRODUCT.

Analysis of the crude material by a number of noted chemists give the same general results, showing high

Mr. W. B. Wilson, secretary. These, with the following gentlemen, comprise the board of directors: T. E. Black, Dr. J. S. Goyton, Jesse J. Driver and G. L. Dittenhafer.

All the officers are men of high standing in the community, and the affairs of the company will be conducted along the most economical lines possible consistent with successful business management.

OUR PLAN.

In order to purchase a standard rig with which to develop the property, the company has placed a small allotment of stock available to investors at 10 cents per share the stock being non-assessable is a feature to be deeply considered.

To offset the possibility of assessments, one half of the entire capital stock has been placed in the treasury of the company.

OUR STOCK AS AN INVESTMENT.

The Great Salt Lake and Promontory Oil and Asphalt company in presenting its stock to the public as an investment, believes that the wonderful surface indications fully warrant the ex-



A SEEPAGE OR SPRING, FROM WHICH EXUDES ASPHALT IN A SEMI LIQUID STATE.



Apparatus for Forcing Steam Below the Surface, Which Liquefies the Asphalt and Causes it to Rise To the Surface, Where It Is Barreled.

values in oil, asphaltum and other commercial products.

TRANSPORTATION.

The Southern Pacific railroad is within eight miles to the north and can be reached with very easy grade, making transportation reasonable. Further, the property of the company being situated on and near the north shore of the lake insures inexpensive transportation, by navigable waters, to a station on the Southern Pacific's Ogden Lucin cut-off, a distance of about 15 miles.

INCORPORATION.

The company is incorporated under the laws of South Dakota. Capitalization, \$1,000,000; Divided into 1,000,000 shares; par value \$1 each; non-assessable; treasury reserve, 500,000 shares; no preferred stock.

OFFICERS AND MANAGEMENT.

The company is officered by strong, conservative men which insures superior business management.

Mr. J. H. Spargo, president, is one of the most successful and conservative business men in the State of Utah.

W. D. Pyper, vice president, is a well known business man of Ogden, and a director of the Boyle Furniture company.

Mr. A. D. Chambers, treasurer, is now serving his fourth term as the treasurer of Weber county.

panse of development work anticipated. From similar surface indications the great Coalinas and Los Angeles oil fields of California were developed.

WHEN TO BUY STOCK.

Buy stock now if you desire the best result from your investment. You may purchase stock in a producing company if you are satisfied with very small margins. You can buy gold dollars for 100 cents each, but there is no profit in the investment.

The people who make the big money are those who come in at the beginning. Ten cents will buy a share of stock today, but in a few months it may be worth many times that amount.

WHAT WE HAVE.

No salaries officers.

500,000 shares treasury stock.

Some of the first oil lands located in the field.

Conservative and responsible management.

Excellent indications of great quantities of fuel oil with an asphalt base.

More than 1,500 acres of carefully selected oil lands.

The Southern Pacific railroad within eight miles with an easy grade thereto.

Water transportation from our property to a railroad station on the Ogden-Lucin cut-off, about 15 miles distant.

Capital stock fully paid up and non-assessable.

A limited amount of treasury stock for sale for development purposes at 10 cents per share.

The following extracts are taken from a report written for the Salt Lake Mining Review by Don Maguire, a mining engineer of high reputation and a recognized expert. His statements are entirely disinterested. The year 1903 witnessed the greatest discovery ever made in Utah. This is nothing less than the certainty that both oil and asphaltum underlie the great basin of Salt Lake in quantities commensurate with the magnitude of the vast area covered by the former bed of old Lake Bonneville.

For several months past I have made this subject a study. During the month of June, 1903, I took up this question, confronted by hard problems, the solution of which was difficult, inasmuch as there was hardly a thread to lead me into the field of true discovery. I admit that the presence of natural gas at many points between Salt Lake and Ogden, and also as far north as Brigham City, in Boxelder county, gave reason for belief in the existence of oil and asphaltum throughout the region mentioned; but direct evidence of the presence of either had not been found, to my knowledge.

In the autumn of 1903 I saw an exhibit of asphaltum at the National Irrigation congress in Ogden, purporting

to come from the north shore of the lake. Upon examination I found it of high purity, and much resembled Trinidad or California asphaltum. Very little attention was given the exhibit. Many who saw it believed the entire story of its discovery a fake, and personally I gave but little attention to it. However, to settle in my mind the truth or falsity of statements made, I planned an expedition to the reputed place of discovery, which lies at a point 15 miles southwest of Promontory station on the Southern Pacific railroad. The stretch of country that one has to travel over between the lake shore and this station is level, but of a desert nature. Grease wood and sage brush cover most of the country. The day of our journey to the spot was cold and bleak, and as we neared it I saw that the shore line had changed, leaving the present meander line far away to the southward, and upon reaching the basaltic or igneous reef of rock that formed a rampart against the waves in the old days, I found conditions existing that upset my former opinion, based on conditions as they appeared 22 years ago. A short distance from the base of the igneous measure there shows the outcrops of the green sandstone, and farther out, where the thin sheet of salt water touches the sandy shore, scores of small islands, I might say hundreds, rise out of the lake, and each of these are like cones resembling ant hills.

From these there exudes the viscous asphaltum, similar to what I had seen at the irrigation congress in Ogden. Wading, with my assistants, for some hundreds of yards into the lake, I carefully examined a number of these small islets, none of which are wider than 100 feet in diameter, and neither is there one of them that is more than two and a half feet above the water.

These islets are wholly formed of the outflows of asphaltum, and they rise as vents from the lake bottom. The weather, at the time of our visit, was cold, and yet there was a great outflow from each of these cones in the islands. Around each small cone there lies a circular, solidified sheet of still but half-dried asphaltum, resembling a huge pancake. And these islets, for generations, have been washed out to deep water by the strong waves, and in undetermined quantities as huge holes of sand-mixed asphaltum at the lake bottom.

The rock formation that reaches up to the base of these small islands, is what we know as "rock asphaltum," and, treated for the asphaltum contained therein, would return a distillation of about 40 per cent asphaltum. Upon carefully examining the little vents at the summit of each cone, we discover oil issuing forth with the flow of asphaltum. This is soon washed away by the waves and rise out of the lake, and each of these are like cones resembling ant hills.

visited this locality; but, owing to inclement weather and the lack of a proper guide, they did not reach the ground that would have disclosed to them the importance of this discovery, and they went away in almost total ignorance of its value. At the time of my visit, however, I examined a number of the largest of the islands, and secured about 450 pounds of asphaltum and asphaltum rock.

The present owners of this property, known as the "Seepage," have organized a company, and shortly after my visit began to sink an oblique, vertical shaft, which was carried down to a depth of about 30 feet, and timbered. When the warm weather of summer comes the now sluggish asphaltum will fill this shaft, but far more vigorous work than this must be done to develop this splendid showing on the north shore.

The area in which this asphaltum and oil exists is found here to be about 10 miles in length and from three to four miles into the lake. It is wholly on the west side of the great promontory, and it is but little wonder that it has been so long unknown to the people of Utah. Upon leaving the spot I felt that this was one of the greatest discoveries ever made within the confines of the great basin. Here, where the surface can be thin, the upward pressure made by gases that overlie the oil and asphaltum measures that doubtless

oil, carried by the waves, has left a black coating on the rocks.

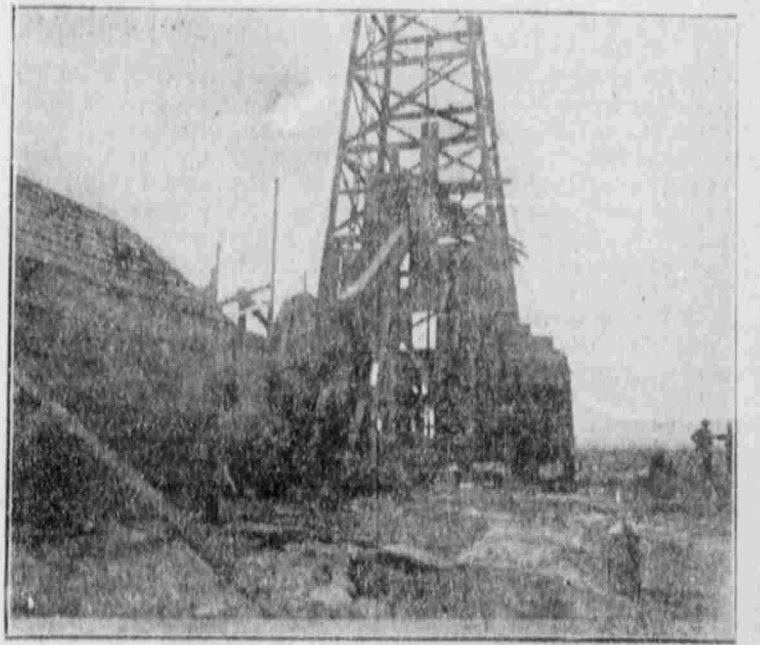
I found that some five or six years ago a Frenchman, associated with Mr. Truman Schenck, of Salt Lake City, located interests at this point, and, to develop the property they purchased a section from a steam boiler which they sank into the sand and mud until it reached the impervious clay, then, pumping out the water, they drove down a two-inch pipe to a depth of about 40 feet. Through this pipe a considerable quantity of asphaltum issued forth for a time, having over its rim. It would seem, however, that it was but a short time before the flow was checked. And, strange to relate, Mr. Schenck and his associates were unable to draw the attention of capital to the spot, for it seemed that they soon after abandoned the enterprise.

Others took it up, but the story of asphaltum existing there was not generally credited. The wild, remote spot, far from civilized man, would certainly be an ideal region in which to manufacture a lake discovery of any kind by a crafty folk. The year 1903, however, verified the existence of this most promising field. Late in the fall of this year a party of capitalists

exist below the lake-bed area, has formed small vents and fissures, giving us the best proof of what may be found at greater depth.

I look upon this asphaltum outcrop by the lake shore as a most interesting and important discovery, should it be an indication that below the lake basin there exists a vast reservoir of hydrocarbon wealth. If this be so, what a tremendous source of wealth this would mean for Utah! Elsewhere in the American fields we have seen sources of oil that certainly were great, but our men of science mourn over the fact that a broken field, in almost every instance, has permitted the escape of its hydrocarbon treasures; but not so in the great basin of Utah, for here has been retained all that centuries have given to this region.—Dno Alameda, Ogden, Feb. 15, 1904.

Samples of the asphalt obtained from the lands belonging to this company have been exhibited at the world's fair, St. Louis, at the Commercial club, Salt Lake City, and at the Weber county fair, and have attracted much attention. Shipment in limited quantities have been made, and a practical test of it is now in progress in the streets of Ogden, Utah. Pavement composed



Standard Oil Rig Which is Sinking on Land Adjoining That Owned By This Company. As Soon As It Strikes Oil, Stock of This Company Will Advance Enormously.

of this asphalt has been laid in many places where the traffic is heaviest, and the contractor who laid it pronounces it the best asphalt pavement he ever saw.

In process of refining the asphalt yields a heavy percentage of lubricating oil of the finest quality, worth from \$8 to \$10 per barrel of 50 gallons.

All that is required to enable this company to put asphalt and oil on the market and begin the payment of dividends, is a small amount of surface development work and a plant that will cost no more than a few thousand dollars, with which to refine the asphalt, separate the oil, etc. Under present conditions and on a small scale the excavation and reduction of the raw materials can be made profitable with only the crudest tools and apparatus, thus showing that the wealth producing substances are there and easily accessible.

As soon as operations are begun on a commercial scale, dividends on the stock will certainly be large.

Unquestionably now is the time to buy stock. The company has a great amount of proof, in the way of scientific reports, chemical analyses, etc., confirming all that is here said, and the secretary will be pleased to communicate the fullest information.

Address W. B. Wilson, secretary, Courthouse, Ogden, Utah.

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C. A. SMURTHWAITE PRODUCE COMPANY.

Few names of business men in the Intermountain region are better known than that of Charley Smurthwaite of Ogden. About 17 years ago he first engaged in the produce business at Ogden, and has continued in it ever since. For many years he has been known as one of the shrewdest and most enterprising grain dealers in all the mountain states, and he has probably bought and shipped out of Utah more wheat and other grain than any other man that ever engaged in the business. The tonnage for 1904 alone amounts to 26,000 tons.

While the buying, selling and shipping of wheat has been one of his specialties, it has not, by any means, engrossed his energies. He has given a great deal of attention to the handling of field seeds. In this particular line he has been remarkably successful, and has built up a reputation that might be called international. For displays of seeds at great fairs and exhibitions, he has secured highest awards as follows:

Tennessee Centennial, 1898.

Trans-Mississippi, 1899.

Paris (France), 1900.

After having, by his business pluck, energy and ability, built up a valuable business, he decided to incorporate it, which he did in the year 1890, under the name "C. A. Smurthwaite Produce Co." The corporation has an authorized capital of \$25,000, divided into 250 shares of the par value of \$100 each. The business of the corporation is under the direct personal supervision of Mr. C. A. Smurthwaite, as general manager and he devotes to it the thorough training and unusual qualifications which nature, combined with long experience, has endowed him with. The buying, selling and shipping of wheat, oats, barley and seeds, particularly lucern seed, are the principal specialties of this company.

It has active and intelligent agents in the principal grain and lucern districts of Utah and adjoining states, in the fall of the year, and they buy or contract for the grain and lucern seed which the farmers produce. These products are shipped wherever they may be in demand, and the volume of business done by this house is very large, aggregating for this year nearly \$750,000.

The corporation partakes largely of the personality of its founder, who, for many years, has been a prominent figure and influential character in the commercial life of Ogden. Pleasant and genial in manner, always up to the minute on market values. Keen and shrewd in business, fair and honorable in all his dealings, Charley Smurthwaite has a host of friends scattered all over the Intermountain states.

The C. A. Smurthwaite Produce company is always ready to fill orders from all points, east, west, north or south, throughout the vast area of which Ogden is a shipping and commercial center. It is also ready at all times to pay the highest prices for grain and lucern seed. Buyers and sellers of grain and seeds would do well to get quotations from this house before dealing elsewhere.

The office was recently removed to its warehouse, 2355-7-9 Wall avenue, where it now occupies commodious quarters.

J. O. WOODY PRINTING COMPANY.

It is a matter of interest to the business community and general public of Ogden and Weber county, and of the entire region which is tributary to Ogden in a commercial way, to know that the city has a first class job printing establishment and book bindery.

The J. O. Woody Printing Co. owns one of the best equipped job printing plants in the state. It is provided with all the latest appliances and requirements of a modern up-to-date job printing office, and its principal owner, Mr. O. Woody, has a widespread reputation as one of the most skillful and artistic job printers in the state.

Located in the same building, is a well equipped bookbindery, possessing every facility for the manufacture of blank books, book and pamphlet binding, paper ruling, and all kinds of work usually done in such an establishment.

Mr. Woody is manager of the printing establishment and owns an interest in the bookbindery, which is under the management of Mr. Merrill Wilcox, who has a well established reputation for the high class work he turns out. He is a thoroughly competent and skillful bookbinder, and understands every branch of the business perfectly.

The alliance which exists between these two establishments increases the strength of both and in combination they are in every way, and in the fullest sense, provided with the best facilities for filling orders for every description of job printing, bookbinding, blank books, paper ruling, etc.

Parties living in Ogden, Weber county, or along the lines of railroads running out of Ogden, who need anything in the above lines, may entrust their orders to these establishments with the fullest confidence that they will be filled satisfactorily, and that the charges for the work will always be fair and reasonable.

Both Mr. Woody and Mr. Wilcox are long residents of Ogden, where they have been engaged in business for many years, and each has an enviable reputation for fair and honorable dealing.

All orders for either printing or bookbinding should be addressed to Wilcox & Woody, 2376 Washington avenue, Ogden.

WILLIAM DRIVER, THE DRUGGIST.

One of the oldest business houses in Ogden, as well as one of the most widely known and popular, is the City Drug store, of which William Driver is the proprietor.

Away back in 1871, nearly 34 years ago, the business was founded by the present proprietor, William Driver, a competent druggist, and capable business man. The business has grown and fully kept pace with the growth of the city, and it is today the best known and most popular, as well as the oldest drug store in Ogden. It occupies one of the finest stands in the city for a drug store, at 2,455 Washington avenue.

This establishment does both a retail and a wholesale business, and numbers among its patrons many retail dealers, located at numerous points on

the several railroads that run out of Ogden. It has always taken good care of its jobbing trade, and given excellent satisfaction to its wholesale customers.

As a retail drug store it has always been reliable, and very popular with the people of Ogden and Weber county. It carries everything that can be found in any first class drug store. It numbers a host of patrons, among the old residents of Ogden, and vicinity. The proprietors appreciate the patronage extended to them, and invite custom from all classes. They insure good goods, the best treatment, and prices that will not admit of competition.

People in Ogden are more popular, or have a firmer hold upon the confidence of their fellow townsmen, than the veteran founder of this establishment. He has been honored at the polls many times by his fellow citizens, who have elected him to various offices, and much of the time for many years his excellent judgment, public spirit and strong personal influence have been felt in the municipal affairs of the city.

This house bears an enviable reputation for integrity and business honor, and the future promises for it a long continued career of success and prosperity.

SIMMONS HARDWARE CO.

This famous St. Louis house, the largest hardware concern in the world, displayed the business enterprise and judgment which have secured this distinction, when it decided to locate a branch house in Ogden. This move was made about two years ago, and Mr. Edward E. Stewart was placed in charge. A location at 2,149 Wall avenue was selected, and a large warehouse was erected, with truckage facilities.

Here is carried an enormous stock of the goods dealt in by this house, the design being to have here a depot from which the hardware trade of the entire Intermountain region could be supplied quickly and without awaiting shipments from the east.

The hardware trader of the Intermountain states is too familiar with the lines carried by the Simmons Hardware Co. to render necessary a description of them here. Suffice it to say that they embrace all descriptions of shelf, heavy and builders' hardware, mechanics' tools, and implements, contractors' supplies, table and pocket cutlery, kitchen utensils, wooden ware, stamped ware, tin ware, etc., etc.

During Mr. Stewart's administration as manager of the Ogden branch of this mammoth concern, he has steadily increased its trade and has made himself very popular among its patrons. He has built up for himself an enviable reputation for fair and honorable dealing, and in point of business energy, activity and good judgment, has shown himself worthy of and well qualified for the important trust reposed in him.

Retail dealers who handle hardware would do well to get quotations from the Simmons Hardware Co., Ogden branch, before placing their orders.

A COLLECTION AGENCY.

The system of giving credit to those who have no money and desire to purchase goods, has made it possible for another business to grow and flourish in all the larger cities and towns of this

western country. The business referred to is that of making collections from those who have received credit and for some reason have not paid for the goods bought. It would seem that a collection office should not be a necessity in any community, but it certainly is, and were it not for collections being made by this method many thousands of dollars entrusted to the people would never find their way to the business houses that sold the credit.

Wary of waiting for pay day, to arrive the merchant decides to place his account with an attorney or a collection agent with instructions to force collection of the account and if impossible to collect by any other method.

Delinquent debtors have a horror of collection offices and agents who conduct this sort of a business, when they are the ones who have made it possible for such an institution to thrive. Every merchant who does a credit business has hundreds, I might say hundreds of dollars on his books that he is doubtful whether he will ever be able to collect or not. This is the class of accounts the collector is particularly interested in.

There is an office in Ogden where this class of accounts is handled. It is at room 44 First National Bank building, and all those who owe bills that usually go to a collector, know who operates it. Merchants who want to realize something from their hard and dilatory debtors would do well to consult E. A. Strafford. He gets the money when others fail. Try him. "He is liked by everybody."

W. O. KAY, PRODUCE DEALER.

Mr. Will O. Kay may be said to be an excellent type of the bright, plucky and successful young business men for whom the city of Ogden is noted. He comes of an old Utah family, and is the son of David Kay, who, twenty years ago, was a leading business man of Ogden, and one of the heaviest produce dealers in the Intermountain country.

Young Mr. Kay acquired a thorough knowledge of and experience in the produce business while in the employ of a leading house in that line, and about three years ago he set up in business on his own account. He owns the premises which he occupies at No. 2484 Washington avenue.

He does a heavy business in buying and shipping wheat, oats and barley, and his trade is rapidly increasing. He makes a specialty of buying and shipping hogs, wheat, oats, alfalfa seed and grain bags in car lots.

He has business connections on the coast that are of great advantage to him, and they enable him to find a ready market at the best prices for the lines he handles.

Mr. Kay has already made for himself an enviable reputation for enterprise, business ability and fair and honorable dealing. His commercial credit is excellent, and he is rapidly coming to the front as a prominent and successful business man.

He is prepared to fill orders in his line from all points east, west, north or south, throughout the region which is tributary to Ogden as a shipping or commercial center. He is also prepared to pay the highest prices for wheat, oats, barley and hogs.

He has branches at Collinston, Cache Junction, Logan, West Portage and

Smithfield, Utah; also at Weston, Downey, Preston, Elva and Rexburg, Idaho, each branch being managed by a capable agent.

OGDEN CANNING FACTORIES.

All the canning factories in Ogden City, Weber, Davis and Boxelder counties excepting the Utah Canning company of Ogden combined this year into one large corporation, known as The Utah Selling & Storage company. All the products of these 15 factories are placed under the control of the new corporation, who negotiate for the sale of the same to the wholesalers and merchants. Through the combining of these factories under one selling management, the owners of the different factories all get the same price for their goods, and by having such a large quantity of manufactured goods they can get better shipping rates, ship in much larger quantities and thereby compete to better advantage with the eastern markets. Under the one management they can have their salesmen watching the markets, and when the prices are up they can sell their products, getting better prices. All of these advantages go to make the canning industry in these counties much more profitable. The office of the large corporation is in the Eccles building, Ogden City.

During the year 1904, the various factories have manufactured 254,715 cases of various kinds of fruits and vegetables, or 6,557,000 pounds, valued at over a half million of dollars.

The Utah Selling & Storage Co. consists of the following factories excepting the Utah Canning company, Ogden:

Salt Lake Valley Canning Co., Five Points; Wasatch Orchard company, Ogden; Banner Canning company, Ogden; Hooper Canning company, Hooper; Riverdale Canning company, Riverdale; Willard Canning company, Willard; Utah Canning company, Utah; North Ogden Canning company, North Ogden; Kaysville Canning company, Kaysville; Layton Canning company, Layton; Woods Cross Canning company, Woods Cross; Hardy Canning company, Hardy; Star Canning company, Roy; Syracuse Canning company, Syracuse; Chief Canning company, Plain City.

HOW TO MAKE A SAVORY FRENCH DISH.

Liver puddings well truffled and plentifully seasoned with garlic together with the national "poulet," are seen on every Christmas table in France, accompanied, especially in the south, by the celebrated langouste, stew, which is composed, according to M. Colombie, of the following materials: Beef, lean bacon, a clove, garlic, a small onion in which is inserted a clove, the third of a quart of wine, a small glass of cognac and some salt. Cut the beef into square pieces, very small, and put the whole into a small earthen pot, the bottom of which is lined with thin slices of bacon. Cover the pot with thin paper, closed at the edges by a flour paste made of cold water, put a plate over all, and let it simmer for six hours.

TROUBLE OF AN HEIR.

Charles B. Aycock, governor of North Carolina, illustrated a point he wished to make in a political speech by telling a story of a young man he knew whose father died, leaving considerable property. There were other sons and daughters of the man, and a contest over his estate followed.

The dispute reached the courts and dragged along for several months. Finally a friend met the young man, and spoke about the suit and the consequent ill-effects.

"Yes," assented the young man, "we certainly are having a heap of trouble over father's property. Brother John wants more than his share, sister Lucy hasn't spoken to me for a year; brother George is threatening to do some shooting and I don't know where the thing will end. Do you know sometimes I almost wish the old man hadn't died?"—Washington Times.

CUT IT DOWN TO A STICK.

Congressman Stephenson told this one: Willie Stinson, while editor of a paper at Ashland, Wis., fell in love with the step-daughter of the publisher. The old man tried in vain to get rid of Stinson, and finally discharged him. Stinson went to Milwaukee and worked there for about three months. The young woman explained to all friends that the engagement was dissolved.

Finally Stinson went back to Ashland by a circuitous road on horseback. He drove to the Congressional club where he met the pretty step-daughter of the publisher met him. She was surrounded by curious girl friends. Stinson had been recognized by several people as he rode to the church, and he was in a hurry to have the ceremony performed.

"Do you want the complete service?" inquired the minister.

"Cut it down to a stick," replied Stinson, in printers' English. The preacher was amazed, but he understood and soon the knot was tied.—Washington Times.

Report of the condition of

THE OGDEN SAVINGS BANK OF OGDEN.

At the close of business Sept. 8th, 1904.

RESOURCES.

Loans and discounts	\$179,820.90
Real Estate	84,256.50
Stocks, securities, etc.	42,858.16
Bonds	29,823.48
Cash on hand and due from banks	99,259.89
	161,729.75
	\$388,248.78

LIABILITIES.

Capital	\$75,0
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