

## MONEY IS TIGHT IN SALT LAKE

A Tightening of Rates Among the Banks General Over the Country.

## REALTY MARKET IS QUIET.

Hardware Drop. Off a Little While Lumber Prices Continue to Soar—Trade Review.

There is but little change in the real business situation this week, except that trade is falling off in some directions.

In banking circles there is a little tightening of rates all over, particularly in New York, and to a degree the salt lake market is affected. New York City, 4 per cent bonds are fairly selling. The occasion is the fact that the world is short of cash, as there is a greater movement in business than there is money to properly facilitate the same. Conditions in the salt lake market are healthy, but at present there is no surplus money.

However, crop conditions continue very favorable and the publication of reports on the 10th just will hardly fail to show a high average of crop yields. Call money remained comparatively easy during the week, but banks are reported as showing little disposition to lend on long credit. Bond business is reported very dull.

## MARKET IS DULL.

The real estate market continues very dull this week, and "nothing doing" is the slogan all along the line. Very few transfers of any moment are being made, and the only thing of interest in the trade is the coming removal of association headquarters at 21 west Second South street where they have been so long, to the Swan building on Third South street, east of the Metropolitan hotel. Otherwise, the real estate men are indulging in routine drama of the more or less immediate future.

## DROP IN HARDWARE.

The hardware trade has experienced a slight falling off in its retail department, owing to the inability of contractors to get brick and lumber which has brought matters to a standstill. However, there is quite a strong demand for railroad and mining supplies. Hardware is about the last thing that goes into a new building, and when there is a shortage of brick, lumber or cement, the hardware market is affected. However, there has been the usual steady call for harnesses and agricultural machinery, and dealers in harvesting machinery and tools report a strong market. Then steel trade conditions are becoming more active; the wholesale and retail business was never better at this period of the year, and record breaking railroad earnings are having a beneficial influence.

## LUMBER STILL HIGH.

The lumber market continues stiff as ever. Only a few days ago fir lumber was advanced \$1, and now shingles are about to soar again. The car shortage is as bad as ever, and altogether the trade seems as chaotic as last week. The continued advances in beginning to have the expected effect so that in some branches of the trade the demand on the mills is easing up. This is just what the manufacturers desire.

## WHOLESALE DRY GOODS.

The wholesale dry good trade is shipping out goods from this city to the smaller jobbers and retailers out in the state for the fall trade, and the last of the consignments to the Salt Lake houses from the eastern manufacturers are being received. The retail trade continues more than ever in its lively efforts to get rid of the summer goods which will soon be out of season, as this is the last of the summer months, and the fall is appreciably near. One local firm has 14 representatives in the eastern market buying fall goods which will begin to arrive in this city in four weeks. Prices on summer goods are therefore being put lower and lower, so that in a week, people who feel like purchasing for next spring, can do so pretty cheaply.

## CLOTHING TRADE FALLS.

The clothing trade reports a slight falling off, so that business is not as good as it was the previous week. Ladies' dealers are getting rid of their summer stocks, as well as the dry goods men, preparatory to loading up their tables with fall clothing, which is beginning already to arrive from the manufacturers. Dealers say the styles

will run mostly to dark gray mixtures, with some brown effects.

**SHOE BUSINESS DOOMS.**  
All of the shoe stores are doing a rapid business this week, as usual, closing out the summer low cut shoes. They report that the run on white kid and white and light colored canvas shoes has been phenomenal this season, but can not predict whether the demand will be kept up during the season of 1907, although the manufacturers claim that the run on white kid and canvas shoes is reported, and ladies' kids which have so far escaped the general rise in prices, will shortly be advanced.

## GENERAL PAPER CO. (PAPER TRUST) CLOSING UP.

Milwaukee, Wis., Aug. 3.—The directors of the General Paper company held a meeting behind closed doors this afternoon with a view of winding up its affairs as a corporation, in compliance with the decision handed down a few months ago by the United States circuit court. Secy. L. M. Alexander stated after the meeting that the company had ceased to exist, but that one or two more meetings would probably be held before the final details of dissolution were completed.

The company's offices in Chicago have been closed and preparations are being made to vacate the suite of offices in Milwaukee.

There is just as good fish in the brine as ever come out of the sea.

Prices you take Rocky Mountain Tea, Z. C. M. I. Drug Dept., 113-114 Main St.

## PREPARING FOR FALL AND WINTER

Some Seasonable Dullness. Otherwise Commercial Activity Is Well Held.

## THERE IS SCARCITY OF LABOR.

Strikes Affect the Rebuilding of San Francisco—Commodity Prices Fairly Steady.

New York, Aug. 3.—R. G. Dun's Weekly Review of Trade tomorrow will say:

"Aside from the seasonable dullness in wholesale departments commercial activity is well maintained, and early preparations are made for autumn and winter business. Scarcity of labor is the only serious complaint, output of coke being curtailed, and there is delay in harvesting crops, while strikes retard the rebuilding of San Francisco, but on the other hand, a slight modification of the 1903 scale has brought back \$300 more bituminous miners, and the threatened strike of 33 paper mills has been averted, while advance wages brought full activity in the textile industry. Commodity prices are fairly steady, cheaper goods because of large crops being off by strength in the leading materials of manufacture, while legislation in Brazil advances coffee sharply. Railway earnings in July were 8.9 per cent larger than a year ago, and foreign commerce at this point showed gains of \$3,333,669 in imports, and \$483,006 in exports, as compared with the same week last year.

"Commerce failures this week in the United States are 150, against 215 last week, 182 in the preceding week, and 232 the corresponding week last year. Failures in Canada number 16, against 15 last week, 22 the preceding week, and 25 last year."

## BANK CLEARINGS.

New York, Aug. 3.—The following table, compiled by Bradstreet, shows the bank clearings at the principal cities for the week ended Aug. 2, with the percentage of increase and decrease, as compared with the corresponding week last year:

City	1906	1905	%
New York	\$1,351,691,426	\$1,251,426	8.4
Chicago	217,453,263	215,426	12.8
Boston	127,953,263	125,426	2.0
Philadelphia	125,043,113	123,426	1.3
St. Louis	49,698,174	48,426	2.6
Pittsburg	25,949,113	25,426	2.1
San Francisco	20,917,019	20,426	2.4
Kansas City	20,924,253	20,426	2.6
Los Angeles	9,598,457	9,426	1.8
Denver	8,224,948	8,126	1.2
Milwaukee	8,268,989	8,126	1.7
Portland	7,342,476	7,226	1.6
Seattle	7,342,476	7,226	1.6
San Antonio	4,884,225	4,826	1.2
SALT LAKE	4,881,963	4,826	1.2
Total, U. S.	\$2,968,376,911	\$2,826,911	5.4
Outside U. S.	\$2,968,376,911	\$2,826,911	5.0
Total, Canada	\$1,793,769	\$1,726,911	4.4

## BRICK SHORTAGE GETTING SERIOUS

Time Ripe for More Brick Making Plants as Those in Field Are Inadequate.

## MUCH WORK AT A STANDSTILL

Scores of Houses Are Unfinished for the Reason That the Necessary Brick Cannot be Had.

The shortage in brick is having a serious effect on local building operations, and while the brick manufacturers are naturally minimizing the bad effects, and claim that the future will be over in a few days, contractors and builders do not share the same rosy view, and on the contrary claim that it will be six months before the brick men can catch up with their orders, if they are able to do it then.

A prominent hardware man said today that on Saturday afternoon last, while out for a walk in the city, he counted 35 partly completed houses in the northeast section of the city alone—and because no brick could be found with which to complete them. This same man claims that there are now 200 houses in Salt Lake which cannot be finished because the smelters have grabbed up all of the brick, leaving none for city consumption. Then there is complaint of raising the prices of brick, though the brickmen allege that no more apparent than real, and that brick was sold as low last season as it is in order to get rid of it. Contractors, however, accuse the brickmen of having large and resourceful imaginations.

## INQUIRY FROM EAST.

"The result of the brick famine is that the trade at large has caught onto the situation, and eastern manufacturers are looking over the Salt Lake field with a view to extending their operations to this valley," a noted Salt Lake firm is one of these, which has already put out feelers, expecting to open up a large plant near Salt Lake. This concern manufactures brick by a new process from sand, and claims to make the finest finished product from mortar sand and lime carrying a low percentage of magnesia. The sand is compressed into sandstone and the product is available in a very short time after being shoveled into the machine from the mixers.

## BIG SHALE DEPOSITS.

Local business men point to the great shale deposits back of Fort Douglas, and believe that eastern capital might well come here and start in making shale brick from these deposits. Contractors and builders are regarding the brick famine here as approaching the acute stage, and say something should be done to increase the local output, and enable building to be resumed. The real estate men are scattering circulars all over creation, and raising, as one of them says, heaven and earth and several other places to bring people in here to live, and at the same time it is being asked, What are the real estate men doing to secure such local conditions that newcomers can live after moving in here.

Local business men are talking of taking an active hand themselves, making it appear to cost a manufacturer that there is a fine opening in this valley for additional plants. Of course the local brickmen will bitterly complain of this and claim such action is entirely unwarranted.

## COLORADO CATTLE SELL HIGH.

First Shipment From White River County Marketed Last Week.

Drovers' Journal: The first grass cattle from the White river country in Colorado west of the Rockies to sell this season were brought in July 29. J. W. Rector of Rifle, who has the distinction of selling the first grass cattle from that country on this market every year, had in this string, consisting of three carloads of steers and a carload of cows. The steers sold at \$4, and the cows at \$3, both high prices for grass cattle. But they were good, and just what the kind that are in the habit of making "grass was never better at this time of the year," said Mr. Rector. "The season has been good, and the cattle are doing well all over the White river country. There will be a good many good cattle to come out of that country this fall. All the small grain made big crops this season, and the country looks good." Mr. Rector is located 165 miles from a railroad in the mountainous district, where cattle ranging is carried on quite extensively.

## BUSINESS NOTES.

Trade conditions in Salt Lake and over the state have in the main been satisfactory during the week, notwithstanding the hot weather. A generally healthful tone prevails in all the lines of industrial and commercial activities. There have been a few important sales of commercial stocks and bonds and depreciated prices of none are in evidence. Advances are shown in First National bank of Murray stocks, Desert Savings and Thatcher Brothers Banking company stocks. The latest quotations are as follows:

Amalgamated Sugar Co., pfd.	100.00
Amalgamated Sugar Co., com.	174.00
Beneficial Life Insurance Co.	101.50
Barrett Banking Co., Kayaville	130.00
Con. W. & M. Co., pfd.	125.00
Con. W. & M. Co., com.	102.50
Commercial National bank	130.00
Deseret National bank	230.00
Deseret Savings bank	474.00
Davis Co. bank, Farmington	125.00
First National bank, Ogden	130.00
First National bank, Murray	130.00
First National bank, Logan	190.00
Home Fire Insurance Co.	132.00
Lexington Sugar Co.	11.20
Lehi Com. & Savings bank	125.00
National Bank of the Republic	145.00
Ogden Savings bank	225.00
Provo Com. & Savings bank	150.00
Silver Bros. Iron Works Co.	91.00
State Bank of Utah	204.00
Sugar City Townsite Co.	154.00
The Utah Sugar Co., preferred	94.00
The Utah Sugar Co., com.	2.25
The Idaho Sugar Co.	4.00
Thatcher Bros. Bk'g Co., Logan	137.00
Utah County Light & Power Co.	1.05
Utah National bank	132.00
Utah Savings & Trust Co.	102.00
Western Idaho Sugar Co.	340.00
Zion's Savings Bank & Tr. Co.	212.00
Z. C. M. I.	292.50

## BONDS.

Church of Jesus Christ of Latter-day Saints 101  
Salt Lake City R. R. 2nd Mtg. 101  
Sumner Valley R. R. 2nd Mtg. 101  
Utah County Light & Power Co. 103  
Utah Sugar Co. 104

If you haven't tried MOUNTS Ketchup, one of the treats of your life is in store (the grocery store) for you.

## WONDERS DONE BY WATER CONGRESS

Educated the People on a Subject That Was Not Generally Known Ten Years Ago.

## DOUBLE NATION'S STRENGTH.

In Next Twenty-five Years Irrigation Will Change Entire Country In the Great West.

(Special to the News.)

Boise, Aug. 3.—Former Senator J. M. Carey of Wyoming, author of the Carey act, in a letter to Chairman Osburn of the executive committee of the irrigation congress, has the following to say concerning the work of the congress:

"The National Irrigation congress, during the years of its existence, has accomplished wonders. It has called together, from year to year, those most learned in the science of irrigation and practical irrigators, also men of skill and anxious to learn. Among those who have come were men prominent in all branches of business and professional life, as well as those conspicuous in public life.

"These congresses have educated the people on a subject about which but little was known 10 years ago, outside of the states and territories included in the arid regions of the United States. One who has been alive to the subject has marked the rapid change in public sentiment with reference to this great question.

"That the next quarter of a century shall, through irrigation works, public and private, change the entire country west of the hundredth meridian and make places and homes for millions of people is a fact now conceded by all familiar with the subject. The results, I believe, will be equal to the doubling of the strength of the nation.

"I am safe in saying that the irrigation works now being constructed will cost fully a hundred million of dollars, while the projects being contemplated and being investigated for early initiation will cost hundreds of millions of dollars.

"The irrigation congress has done its full share of the good work, yet it has only commenced. Let those who shall constitute the congresses always have in view the one question, 'How can they best promote and forward the reclamation of the arid regions of the United States?'

"Boise is an ideal place for the congress. The rapid development of Idaho's agricultural interests, through irrigation works, is a great object lesson. Seeing what is being done will remove the last doubt on this great subject among those who shall be so fortunate as to attend the congress."

Complexion treatments are a necessary part of the grooming of a well preserved woman. It is not so much a matter of how you look today, as how you will look tomorrow. Hollister's Rocky Mountain Tea does the business. Ten or Twelve, 35 cents. Z. C. M. I. Drug Dept., 113-114 Main St.

## JOLLY TRAVELERS OUT.

Commercial Men and Friends Have Excursion to Davis County Today.

The Commercial Travelers of Salt Lake are entertaining their wives and their friends at Lagoon today. At least that is what they have promised to do, with a time limit of 1 p. m. on which the wives and friends get any notice. After that every member of the U. T. C. declares that he will be too busy to remember he even has a friend or a wife. Lagoon will be painted very red by the jolliest bunch in the herd of good fellows, when the "skidoo" train comes home near midnight, according to the plans that are whispered about. The full official program of the day is given out as follows:

7 a. m.—Arise and get breakfast, and prepare yourself and family for the day.

8 a. m.—First train leaves for Lagoon, but the big crowd will not go on U. T. C. train at 11 a. m. sharp.

11 a. m.—The biggest trainload of people ever hauled out of the depot will go for Lagoon. And now the biggest bunch of fun makers on earth start to get busy.

11:30 a. m.—Everybody scrambling for a table where later on our sweethearts and wives will serve us with the delicious lunch they prepared. The boys will furnish the soda pop, etc. Ask the man.

12 noon—U. T. C.'s all entertaining their wives and children, as after 1 p. m. they won't have time to speak to their own wives.

1 p. m.—The big feed now starts. Notice the abundance of warmed over potatoes, bacon and eggs. This is one of the few square meals we get.

2 p. m.—Races, etc., for prizes.

3 p. m.—Shoot the chutes or do as you choose, only be careful and don't drink too much booze.

4 p. m.—The big ball game, Utah's cleverest team vs. picked nine from Davis county.

5 p. m.—Band concert.

6 p. m.—Lunch.

7 p. m.—Dancing and prancing and at the girls' glancing, how can we help it they are so entrancing.

10 to 12—Skidoo—No. 1.

## IN GREAT DEMAND.

The demand for Chamberlain's Colic, Cholera and Diarrhoea Remedy has been so great that I have scarcely been able to keep it in stock. It has cured cases of dysentery here when all other remedies failed—Frank Jones, Pikeville, Ind. This remedy is for sale by all druggists.

## STUDENTS, ATTENTION.

The Brigham Young University at Provo Opens on September 10th, 1906. Write for circulars of information.

## EXCURSION RATES EAST

Via D & R G R R Aug 9th

To Chicago and return.....\$44.50  
To Milwaukee and return.....16.50  
To Minneapolis and return.....16.50  
Choice of routes; stopover privileges. Takes the "Scenic Limited" and enjoy yourself.  
For further particulars see D. & R. G. agent.

## BARRON BROS.

stationers and newsdealers. have removed to 15 W. 1st St. Call on them.

## CASTILLA & RETURN \$1.25

Via D & R G Sunday Aug. 5th

Annual outing of the Veteran Firemen. Everybody invited. Train Salt Lake 8:00 a. m. Returning leaves Castilla 7:30 p. m. Good time is assured.

## \$1 A TREATMENT OR \$15 FOR A CURE!

In all Catarrhal Diseases—Medicines Free. The Marvelous Success of the New Treatment.

Drs. Shores & Shores' NEW TREATMENT for Catarrh, Deafness, Asthma, Hay Fever and Lung Trouble is the talk of the City. Hundreds have already tested the wonderful healing power of this New Treatment and pronounce it the Medical wonder of the age. ONE SINGLE TREATMENT CONVINCES THE MOST SKEPTICAL. AL. Drs. Shores desire to be absolutely free to all and will for a short time only continue the low rate of ONE DOLLAR A TREATMENT OR FIFTEEN DOLLARS FOR A CURE FOR ALL CATARRHAL DISEASES.

Hay Fever relieved in a single treatment. Curable deaf cases benefited in one treatment. Catarrh affecting the head and throat and bronchial tubes, causing the sufferer difficulty in breathing greatly relieved in one single treatment. Drs. Shores invite every sufferer from Catarrhal diseases to come to their offices and test the wonderful new treatment in their own cases. It masters all Catarrhal diseases quickly and for very little money. Consultation, advice and examination free for any disease, whether you take treatment or not. Drs. Shores have treated over 150,000 cases of chronic, nervous and private diseases in the past fifteen years, and today stand alone as the Doctors who CURE.

HERE'S AN EXAMPLE OF WHAT THE NEW TREATMENT DOES. This Young Lady Has Suffered From Catarrh Almost Since Childhood. Read Her Story.



MISS MAY RITCHIE, 1228 E. 12TH SO., SALT LAKE CITY.

Miss Ritchie says: "Mother tells me I have suffered from Catarrh since I was a baby—and I know I have suffered ever since I can remember. I had such headaches, a dry nose and head bothered me so I had to stop school. I was always 'stuffed up' and small tumors grew in my nose, making it almost impossible to breathe. It was so bad at times I could not sleep at night, and felt miserable. I want to say that Drs. Shores' NEW TREATMENT has done me more good than all the other treatments I have ever used. The swelling in my nose has gone down—the tumors or polyps have been greatly reduced without cutting or cauterizing—and I now breathe through my nose easily, my headaches are gone, and I feel splendid, and I am glad to tell others about my wonderful relief." (Signed) "MAY RITCHIE."

## WE TREAT AND CURE.

Catarrh and Stomach troubles, Nervous Diseases, Kidney, Bladder Troubles, Heart Disease, Diseases of the stomach and Bowels, Piles, Fistula and Rectal Diseases, Female Complaints, Diseases of Women and Children, Ringworm, Skin Troubles, Skin Diseases, Deafness, Asthma, Bronchial and Lung Troubles, Consumption in the First Stages, Rheumatism, Hay Fever, Neuralgia, Hysteria, Eye and Ear Diseases, Gout, or Big Neck, La Grippe, Blood Diseases, Scrofula and all forms of Nervous and Chronic Diseases (that are curable). CONSULTATION FREE. CALL OR WRITE. If you need treatment, Drs. Shores' prices and rates are within the reach of all. Drs. Shores prove their ability to cure PRIVATE diseases by a special offer: "YOU NEED NOT PAY ONE DOLLAR UNTIL CURED UNLESS YOU WISH TO." This little motto of Drs. Shores protects the unfortunate and puts the fakir out of business. Consultation free and confidential.

## SPECIAL DEPARTMENT FOR MEN.

Drs. Shores have a Special Department exclusively for the treatment and cure of all diseases of Men, no matter how caused. You may consult Drs. Shores about the most delicate and embarrassing troubles, with the assurance that you will be given honest advice and skilful treatment, and everything will be STRICTLY PRIVATE and CONFIDENTIAL. Men who are weak and failing—the victims of Blood Poison and all others who need the counsel and aid of experienced and kind physicians are cordially invited to consult this department and be advised FREE OF CHARGE.

So-called "Weakness" in men is merely a symptom of chronic inflammation in the prostate gland, brought on by early dissipation or by the improper treatment of some contracted disease. A complete and radical cure is, therefore, a question of restoring the prostate gland to its normal state, and this we accomplish promptly and completely without the use of internal remedies. Our treatment is a local one entirely. It is original and scientific and has been proved absolutely effective by thousands of tests. We are convinced that by no other methods can full and permanent restoration of strength and vigor be accomplished.

## HOME TREATMENT.

To properly administer this new Catarrh treatment at home, Drs. Shores have secured two kinds of instruments for use of their patients who cannot call at the office. One for cleansing the membrane and the other for administering the curative oils direct to the diseased membranes. These two instruments are given FREE with each full course of treatment, and the entire course, including instruments and medicines to complete a cure is \$15 only. Remember this does not mean \$15 a month, but \$15 for a cure. There is no more "treating by the month" for catarrh, since this new discovery cures quickly and surely.

## DRS. SHORES & SHORES

Houston Block, 249 So. Main St. Salt Lake City, Utah.

Office Hours—Week days, 9 a. m. to 5 p. m., Evenings, 7 to 8 p. m., Sundays and Holidays, 10 a. m. to 12 noon.

DR. G. W. SHORES.

## One-Fourth The Price Goes To You

STILL GOES MERRILY ON!

25% OFF All Clothing! Blacks Excepted

All Straw Hats Half Price; All Wash Suits 33 1-3 off; 20% off All Furnishings

Poulton, Madsen, Owen & Co., 111-113 Main St. Where the Clothes Fit

## SATURDAY SPECIALS!

19 Pounds of Sugar for \$1.00 High Patent Flour \$1.05

10 pound lard.....\$1.25  
1 pound lard......50  
10 cans best corn......50  
10 cans best corn......50  
10 packages Blue Ribbon raisins......50  
10 pounds best creamery butter......50  
10 pounds of prunes......50  
10 pounds of soda wax......50

Our own brand of Nocha and Java, special 3 pounds for......50  
10 bars of laundry soap......50  
10 bars Diamond Soap......50  
10 boxes bottled pickles Saturday only......50  
10 boxes paraffin matches Saturday only......50  
We have just received a new shipment of those choice ham which we sell at 15c per pound. Special sale on SALT PORK at 10c per pound.

Phones Ind. 372; Bell 280.

## INDEPENDENT GROCERY CO.

74 WEST FIRST SOUTH STREET. Prompt Delivery. E. Nagle Prop. E. McDonald Mgr.

**Hungry Hair**  
Perhaps your mother has thin hair! But that is no reason why you must go through life with half-starved hair. If you want long, thick, heavy hair, you must feed it. Feed it with a regular hair-food—Ayer's Hair Vigor. Well-fed hair stops falling out, keeps soft and smooth, and grows long and heavy. Feed your starving hair with Ayer's Hair Vigor!  
J. C. Ayer & Co., Lowell, Mass.

## Monday Special!

We will Close Out at Half Price All Odds and Ends of CHAIRS.

Leather Seat, Wood Seat, Golden and Weathered Oak.

Cane and Box Seat We have them from 1 Chair to 24, at from 60c. to \$6.

P. W. MADSEN'S Furniture and Carpet Store, 51-53-55-57 1st South.