

# MINING, BUSINESS AND STOCKS

## COMPETITION AT SMELTING PLANTS

Producers Are Up in Arms Over Exactions of Long Time Contracts.

### ONE CLAUSE THAT HURTS.

Share in Profit in Metals Above a Given Basis—What the Smelters Say.

That the local smelting companies are going to experience a good deal of difficulty in inducing producers to enter into long time contracts, with the new penalties and other charges attached, is becoming just a little more apparent every day. A few months ago, the competition in the Salt Lake ore market was keen; whereas now, some producers claim there is no such thing as competition and go so far as to say that the existing smelting companies have reached an understanding or at least a perfect working alliance exists between them as regards ore purchases. Both the American and United States companies, they say, have withdrawn their field representatives attached to the ore purchasing department and to all intents and purposes the competition of oil is a thing of the past. One of the most prominent members of the trade, it, discussing the subject today, said:

"I am perfectly satisfied that the smelting companies have lost money in the past few months. They purchase ore at the high water mark and could not dispose of it until the metals had fallen. But it looks to me like the smelters now want the producers to make good their losses and a good deal."

### PLAYING A BIG GAME.

"I am confident these smelters are playing a big game; but the cards are stacked and the producers will refuse to play. We are not in a position to cite a few facts! First of all, the smelting companies are trying to tie up all the ore they can get on at least five-year contracts. So far, so good. But when you get down into the conditions of these contracts you will find that there are so many extra charges and penalties provided that by the time you get through with them you will find \$4 or \$5 a ton more to get one smeltered. And to boot here comes the most brazen part of the whole part of the proposition and where it looks to me like the smelting companies have shown their hand. They want to insert a clause in the contract providing that should silver go above 60 cents an ounce, lead above \$4.10 per 100 pounds and copper above 17 cents a pound, the smelting companies are to participate in the increase."

### NOT MANY SIGNING UP.

"I want to say right now that not very many of the producers of Utah are tying themselves up on any such contracts. A few may have done so, however, but the majority of producers had better shut down their mines entirely for the present and await better from some other source if necessary, than go into any such deal." Other producers have expressed similar views, and in fact, there has been some discussion of closing down the leading lead-silver miners of the state entirely, thereby cutting the smelters off from a supply of ores which they would have to obtain very shortly or go out of business. Retaliatory measures have not been discussed seriously, however, for the reason that it might work a hardship upon great many people who depend on wages from the mines for a livelihood. On the other hand, the metals have come down to such a low level that some of the companies will have to either choose between cutting wages and otherwise reducing expenses to a minimum, or shutting down.

### THE SMELTER SIDE.

The smelting companies declare that the producers have no particular cause for complaint, and resent the charge that they are applying methods to "rob" the mine owners. "It is just as much to our interests," said one smeltering man today, "to see the mines operated. The trouble has been that we have been flooded with ore; we have not come to us to do what we have former capacity to do, ears of. Many weeks ago we called him, that is, we requested a curtailment in production; some of them heeded it while others did not. The rates for treatment were raised and other means applied to cut down these shipments, and still they continued to come and more particularly from Nevada. We are now trying to settle matters so that the mines can keep right along and the storm raised about these long time contracts is all nonsense; there is no change in the form of contract which we formerly used, and we believe that we are trying to be evidently fair and exacting nothing that is unreasonable or unjust."

### ON MINING EXCHANGE.

Week Closed With Colorado and Crown Point Active. The week closed with an active session on the mining exchange, with Colorado and Crown Point the main centers of interest. The trade reported in the following shaft being sunk for the benefit of the Colorado, Crown Point and Iron Blossom mines had a stimulating effect on the market for those stocks, particularly by the two first named. Orders first came from Tintic and this drove the shorts into action. Feeling that something important had occurred, they began buying. The result is that Crown Point has advanced considerably more than 50 per cent during the week. Bullion Consolidated has also made some gains. The Old Copper is perceptibly stronger, indicating a shift movement in that stock soon after the beginning of the new year. One is sold at \$4.40 today and Ely Witch and

### This Morning's Metals.

Local ore buyers are making settlements today on the basis of 5½ cents per ounce for oil, over; 12½ cents per pound for casting copper; 12½ cents a pound for cathode copper and \$3.77 per 100 pounds for lead.

### NEW YORK QUOTATIONS.

LEAD, quiet. - 4.10@4.20  
COPPER, quiet. - 13½@13¾

Donald Ely were obtained at 35 cents. The closing quotations and sales were:

### UNLISTED STOCKS.

Stocks	Bld.	Asked.
Copper Glance	.11	12½
Ohio Copper	2.30	2.45
Ely Witch	.26	
McDonald Ely	.36	
Standard Copper	.19	.20
Emma Copper	.16	

### LISTED STOCKS.

Stocks	Bld.	Asked.
Albion	.45	
Ajax	.23	25
Alice	1.00	2.50
Bullion Beck	.85	2.25
Carissa	.20	25
Crook	.25	
Columbus Con.	.19	
Daly	1.90	
Daly Judge	.85	4.00
Daly West	.20	9.00
Eagle & Blue Bell	.75	2.00
Grand Central	2.20	3.00
Horn Silver	.04	1.10
Iron Queen	1.20	1.87½
Lower Mammoth	.45	45½
Lou Dillon	.10	
Mammoth	1.70	
May Day	.28	.28½
Nevada Hills	3.00	3.07½
Nevada Fairview	.10	
Ontario	3.12½	
Standard	.07	
Little Bell	.50	45½
Tetra Trough	.00	
Wabash	.37½	28

### REGULAR CALL SALES.

Columbus Con., 20 at 1.97½.

May Day, 100 at 25.

Nevada Hills, 200 at 3.00.

Uncle Sam Con., 1,100 at 35; 700 at

38½.

Beck Tunnel, 100 at 49; 100 at 49½;

600 at 50.

B. Jack Con., 80 at 23½.

Colorado, 150 at 2.15; 500 at 2.20, seller 30;

200 at 2.20; 200 at 2.17½; 400 at 2.17½,

seller 30.

Crown Point, 1,000 at 19½; 4,700 at 21;

2,500 at 20½; 500 at 20½, seller 30.

Mountain Lake, 500 at 27.

New York, .62½.

Hichmond Anaconda, .15

Scottish Chief, .01

South Columbus, .48

Stone Con., .15½

Tetra Trough, .30½

Uncle Sam Con., .06

Yankee Con., .37½

Yankee Con., .28

Yankee Con., .37½

Yankee Con